# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN INVESTMENT PERFORMANCE ANALYSIS THIRD QUARTER 2017

Note: For a copy of Southeastern Advisory Services, Inc.'s most recent Form ADV Brochure Part 2A, please write: Southeastern Advisory Services, Inc., 3495 Piedmont Road NE, Bldg. 12-202, Atlanta, GA 30305, or e-mail your request to kerri@seadvisory.com. Form ADV Brochure Part 2A will be mailed within seven (7) days upon receipt of the request.

Only the executive summary portion of our reporting is provided herein. If you would like an electronic copy of the back-up pages to this executive summary, send your request to jeff@seadvisory.com.

# Jeffrey D. Swanson, Senior Consultant

Southeastern Advisory Services, Inc. 3495 Piedmont Road NE Bldg. 12-202 Atlanta, Georgia 30305 TEL: (404) 237-3156

FAX: (404) 237-2650

# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

# **INVESTMENT PERFORMANCE ANALYSIS**

# **SEPTEMBER 30, 2017**

# **TABLE OF CONTENTS**

TAB 1	Market Environment
TAB 2	PORTFOLIO GROWTH AND ASSET ALLOCATION
TAB 3	Total Fund and Asset Manager Performance Comparisons
TAB 4	Investment Policy Compliance

## **Executive Summary**

# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending September 30, 2017

### I. MARKET ENVIRONMENT

Index	Third Quarter	1 Year	3 Year
Standard & Poor's 500 Index	4.5%	18.6%	10.8%
MSCI EAFE Index (Net)	5.4%	19.1%	5.0%
NCREIF Property Index	1.7%	6.9%	9.8%
CSFB Hedge Index	1.8%	5.9%	2.0%
BbgBarc U.S. Aggregate	0.9%	0.1%	2.7%
91 Day Treasury Bills	0.3%	0.7%	0.3%
Consumer Price Index (NSA)	0.8%	2.2%	1.2%

The equity bull market marched on as the S&P 500 posted positive returns for eighteen of the last nineteen months as of September. Equity investors were in part responding to strong earnings reports. Economic releases during the past three months have been solid, with growth in both the economy and labor markets. The impact of Hurricanes Irma and Harvey was less devastating than feared. Real GDP growth accelerated during the second quarter of 2017, at 3.1% annualized. This marked the strongest quarter since the first quarter of 2015. Both consumer and business spending contributed to growth. While personal consumption comprises a larger portion of GDP, business investments were particularly strong at rates not seen since 2014. A shrinking trade deficit contributed to growth, as well, with a contraction in government spending being the only detractor. Economic growth for the first half of 2017 was 2.1% annualized. The Consumer Price Index was up 0.5% for the three months ending August and 1.9% for the one-year period. The 10-year breakeven inflation rate closed the third quarter at 1.8%, up from 1.7% at the end of June. All of the increase, however, occurred in September.

### **Equities:**

The S&P 500 was up 4.5% for the third quarter of 2017. Large capitalization stocks underperformed small caps with the Wilshire Large-Cap Index up 4.5% versus a gain of 5.4% for the Wilshire US Small-Cap Index. Returns for the past year were nearly identical for the two market segments. Growth stocks led value during the third quarter in both large- and small-cap spaces and lead for the past twelve months. Sector performance was varied during the quarter. The best performing sectors were IT (+8.4%), Energy (+6.7%) and Telecom Services (+6.5%). While some sectors produced more modest gains, only one sector was in negative territory, Consumer Staples (-1.2%).

### **Fixed Income:**

The U.S. Treasury yield curve continued to flatten during the quarter with short to intermediate term rates rising more than long-term yields. The bellwether 10-year Treasury yield ended the quarter at 2.3%, up slightly but much higher than a year ago (1.6%). The Federal Open Market Committee decided to maintain their overnight rate while confirming the beginning of their balance sheet reduction program. Credit spreads continued lower during the quarter in both investment grade and high yield bonds. High yield spreads, which have averaged 6% during the past decade, were below 4% during the quarter and stood at 3.5% as-of September 30.

### **Alternatives:**

Hedge funds in 2017 are turning in one of their strongest showings in years, interrupting a string of losses, redemptions and even closures. Some of the biggest returns are being seen from stock hedge funds, which posted a 9.6% return on average through September (HFR), compared with a 14.2% total return for the period by the S&P 500. Investors in hedge funds say soaring technology stocks and profitable bets against retail firms have contributed to gains this year. WSJ.com



### II. Live Universe Comparisons and Reporting

# WILSHIRE Wilshire Public Plan Sponsor Universe Number of Plans 252 Median Size \$316.9 Million **Total Assets** \$2.6 Trillion Total Plans over \$1 Billion 93 Total Plans between \$100 - \$1,000 Million 88 Total Plans between \$20 Million - \$100 Million 42 29 Total Plans under \$20 Million

### **About Wilshire Associates**

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1600 plan sponsors with assets over \$3.9 trillion dollars.

### **Our Universe Comparisons**

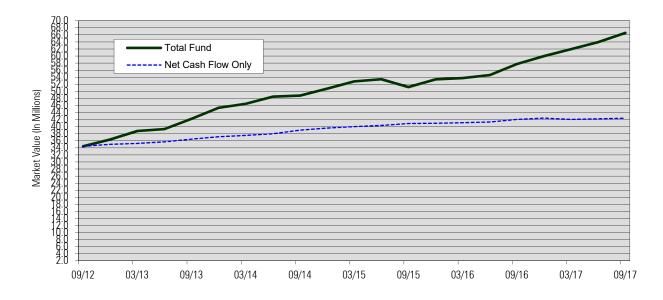
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 250 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

### **Our Reporting**

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



# III. PORTFOLIO GROWTH- FIVE YEARS ENDED SEPTEMBER 30, 2017

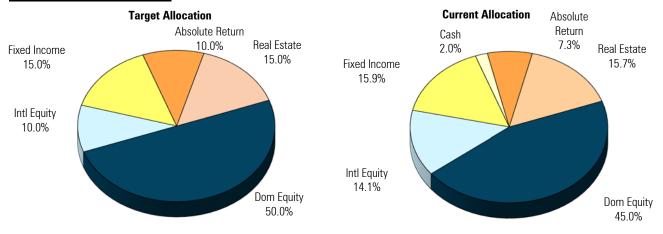


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Dec-12	34,450	552	1,354	36,356	3.9%	
Mar-13	36,356	246	2,170	38,773	6.0%	
Jun-13	38,773	477	56	39,306	0.2%	
Sep-13	39,306	769	2,149	42,224	5.4%	16.3%
Dec-13	42,224	679	2,450	45,353	5.8%	<b>-</b>
Mar-14	45,353	361	751	46,465	1.6%	
Jun-14	46,465	462	1,571	48,498	3.4%	
Sep-14	48,498	1,022	-728	48,792	-1.5%	<mark>9.4%</mark>
Dec-14	48,792	582	1,383	50,758	2.8%	
Mar-15	50,758	420	1,632	52,810	3.2%	
Jun-15	52,810	331	280	53,422	0.5%	
Sep-15	53,422	543	-2,756	51,209	-5.1%	<mark>1.3%</mark>
Dec-15	51,209	79	2,096	53,384	4.1%	
Mar-16	53,384	149	209	53,742	0.3%	
Jun-16	53,742	204	662	54,609	1.2%	
Sep-16	54,609	729	2,391	57,729	4.3%	<mark>10.3%</mark>
Dec-16	57,729	370	1,875	59,975	3.2%	
Mar-17	59,975	-372	2,341	61,944	3.9%	
Jun-17	61,944	182	1,826	63,951	2.9%	
Sep-17	63.951	151	2,443	66,545	3.8%	<mark>14.6%</mark>
Total	34,450	7,938	24,157	66,545	62.9%	
Absolute Retu	urn Objective:					7.5%*

<sup>\*</sup>Actuarial assumption was reduced from 8.0% to 7.75% in 2012. Reduced from 7.75% to 7.5% in 2015.



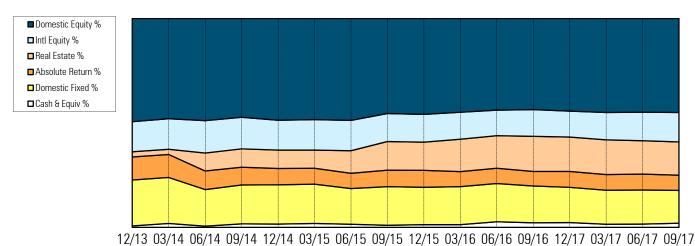
### IV. ALLOCATION OF ASSETS



Equity maximum is 75% of at market valuation

Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	50%	45.0%	45.2%
Intl Equity Securities	10%	14.1%	12.7%
Absolute Return	10%	7.3%	N/A
Fixed Income Securities	15%	15.9%	23.6%
Real Estate	15%	15.7%	0.8%
Cash Equivalents	0%	2.0%	2.3%

### **Historical Asset Allocation**



Domestic Equity % 49.4 48.0 48.9 47.3 48.7 48.4 48.8 45.5 45.9 44.9 43.9 43.6 44.4 45.0 44.9 45.0 Intl Equity % 15.5 15.1 13.4 12.9 12.2 12.8 12.4 13.6 14.4 14.6 14.3 14.6 14.5 13.3 13.1 14.1 16.8 Real Estate % 2.5 2.5 8.8 10.8 13.7 13.5 15.5 15.6 16.0 15.9 8.8 8.8 8.7 16.5 16.6 7.3 Absolute Return % 11.0 11.0 8.9 8.5 7.8 7.6 7.3 7.9 8.1 7.2 7.0 7.6 7.5 7.6 7.3 Domestic Fixed % 22.0 22.0 17.5 18.6 18.8 18.8 17.1 18.5 17.9 18.2 18.3 17.6 16.9 16.3 16.3 15.7

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1.3

1.3

2.7

2.2

2.3

1.5

1.6

2.0

1.5



Cash & Equiv %

0.7

1.9

0.6

1.7

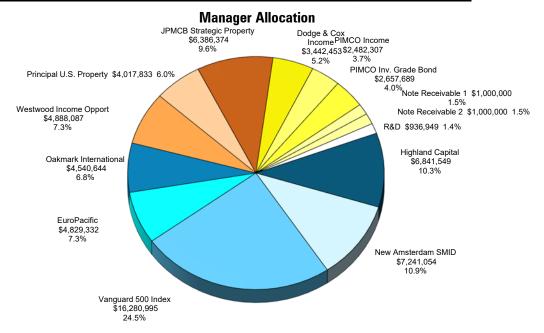
1.6

1.9

Manager	Dom Equity	Intl Equity	Absolute Return	Fixed Income	<b>Real Estate</b>	Cash
Vanguard 500 Index	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Highland Capital	94.3%	0.0%	0.0%	0.0%	0.0%	5.7%
New Amsterdam SMID	99.5%	0.0%	0.0%	0.0%	0.0%	0.5%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Dodge & Cox Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Westwood Income Opportunity	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
JPMCB Strategic Property Fund	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
Note Receivable 1: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Note Receivable 2: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Total Fund	45.0%	14.1%	7.3%	15.9%	15.7%	2.0%



## V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending September 30, 2017



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	<b>Ending Value</b>	% Alloc
Highland Capital	\$6,532,239	10.2%	\$0	\$0	\$309,310	\$6,841,549	10.3%
New Amsterdam SMID	\$6,880,125	10.8%	\$0	\$0	\$360,929	\$7,241,054	10.9%
Vanguard 500 Index	\$15,583,594	24.4%	\$0	\$0	\$697,401	\$16,280,995	24.5%
<b>Total Domestic Equities</b>	\$28,995,958	45.3%	\$0	\$0	\$1,367,640	\$30,363,598	45.6%
Oakmark International	\$4,161,862	6.5%	\$0	\$0	\$378,782	\$4,540,644	6.8%
EuroPacific Growth R6	\$4,519,447	7.1%	\$0	\$0	\$309,885	\$4,829,332	7.3%
<b>Total International Equities</b>	\$8,681,309	13.6%	\$0	\$0	\$688,667	\$9,369,976	14.1%
Westwood Income Opportunity	\$4,826,749	7.5%	\$0	\$0	\$61,338	\$4,888,087	7.3%
Total Absolute Return	\$4,826,749	7.5%	\$0	\$0	\$61,338	\$4,888,087	7.3%
JPMCB Strategic Property	\$6,293,675	9.8%	\$0	(\$15,498)	\$108,197	\$6,386,374	9.6%
Principal U.S. Property	\$3,937,394	6.2%	\$0	\$0	\$80,439	\$4,017,833	6.0%
<b>Total Real Estate</b>	\$10,231,069	16.0%	\$0	(\$15,498)	\$188,636	\$10,404,207	15.6%
Dodge & Cox Income	\$3,404,113	5.3%	\$0	\$0	\$38,340	\$3,442,453	5.2%
PIMCO Inv. Grade Bond Instl	\$2,611,222	4.1%	\$0	\$0	\$46,467	\$2,657,689	4.0%
PIMCO Income	\$2,431,509	3.8%	\$0	\$0	\$50,798	\$2,482,307	3.7%
City NR 1: 2020 @ 7.0%	\$1,000,000	1.6%	\$0	\$0	\$0	\$1,000,000	1.5%
City NR 2: 2024 @ 5.75%	\$1,000,000	1.6%	\$0	\$0	\$0	\$1,000,000	1.5%
Total Fixed Income	\$10,446,844	16.3%	\$0	\$0	\$135,605	\$10,582,449	15.9%
Cash in Mutual Fund Account	\$0	0.0%	\$0	\$0	\$92	\$92	0.0%
Receipts & Disbursements	\$769,007	1.2%	\$1,467,656	(\$1,300,942)	\$1,136	\$936,857	1.4%
Total Fund	\$63,950,936	100.0%	\$1,467,656	(\$1,316,440)	\$2,443,114	\$66,545,266	100.0%

Fifth Third R&D balance is targeted at \$500K, the board determines rebalancing action at each quarterly meeting.



### VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Total Fund - Gross of Fees Total Fund - Net of Fees	3.8% 3.8%	14.6% 14.4%	8.6% 8.4%	10.3% 10.1%
Target Index	3.4%	12.6%	7.9%	9.3%
vs. Wilshire Public Fund Ranking	20	8	4	6
Total Domestic Equities	4.8%	19.3%	11.3%	16.0%
S&P 500	4.5%	18.6%	10.8%	14.2%
vs. Equity Returns of Public Funds	38	32	8	3
Total International Equities	7.9%	<b>27</b> .1%	8.4%	11.1%
MSCI EAFE Index (Net)	5.4%	19.1%	5.0%	8.4%
vs. Intl Equity Returns of Public Funds	16	3	21	9
Total Fixed Income	1.3%	4.9%	5.1%	4.9%
BBgBarc Aggregate	0.8%	0.1%	2.7%	2.1%
vs. Fixed Inc Returns of Public Funds	27	12	10	7
Total Real Estate	1.8%	8.1%	10.7%	n/a
NCREIF	1.7%	6.9%	9.8%	n/a
vs. Real Estate Portfolios	32	21	26	n/a
Total Absolute Return	1.3%	8.0%	2.0%	0.9%
CPI+4%	1.8%	6.4%	5.1%	5.3%

Effective 2Q16, the Target Index was changed to: 35% Russell 1000 Index/ 15% Russell 2500 Index/15% BBgBarc Aggregate/10% MSCI EAFE (Net)/10% CPI+4%/15% NCREIF Property Index. Prior to 2Q16, the Target Index was changed to: 45% Russell 1000 Index/20% BBgBarc Aggregate/15% MSCI EAFE (Net)/10% CPI+4%/10% NCREIF Property Index. Prior to 2Q14, the Target Index was changed to: 45% Russell 1000 Index/30% BBgBarc Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2Q11 the Target Index was: 50% Russell 1000 Index/ 40% BBgBarc Aggregate/ 10% MSCI EAFE (Net).



# VII. EQUITY PORTFOLIO REVIEW

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Vanguard 500 Index	4.5%	18.6%	10.8%	n/a
S&P 500 Index	4.5%	18.6%	10.8%	n/a
vs. Large Neutral Equity Portfolios	46	43	16	n/a
Highland Capital + Mgr Cash	4.7%	18.2%	10.7%	14.3%
Russell 1000	4.5%	18.5%	10.6%	14.3%
vs. Large Neutral Equity Portfolios	21	83	52	53
New Amsterdam + Mgr Cash	5.2%	20.8%	12.2%	n/a
Russell 2500	4.7%	17.8%	10.6%	n/a
vs. Midcap Neutral Equity Portfolios	13	21	27	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth R6	6.9%	20.6%	7.6%	9.5%
MSCI EAFE (Net)	5.4%	19.1%	5.0%	8.4%
vs. International Equity Mutual Funds	42	42	22	21
Oakmark International	9.1%	34.9%	9.4%	12.9%
MSCI EAFE (Net)	5.4%	19.1%	5.0%	8.4%
vs. International Equity Mutual Funds	14	1	11	4



# Equity Portfolio Summary: Total Fund (Separate Account Managers Highland & New Amsterdam only)

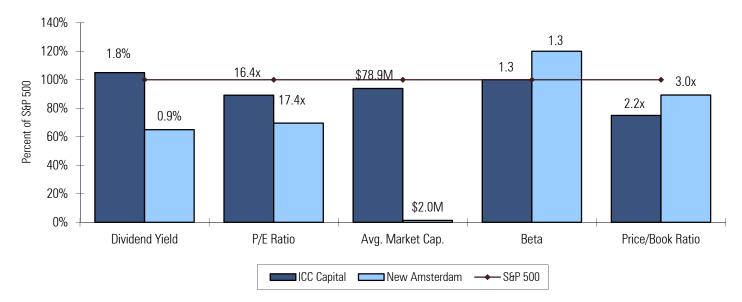
	Portfolio	S&P 500
Total Number Of Securities	258	500
Equity Market Value	29,942,608	
Average Capitalization \$(000)	77,446,517	173,142,973
Median Capitalization \$(000)	28,718,831	21,004,718
Equity Segment Yield	1.6	2
Equity Segment P/E - Average	18.6	24
Equity Segment P/E - Median	21.6	22.1
Equity Segment Beta	1.1	1
Price/Book Ratio	2.3	2.8
Debt/Equity Ratio	59.4	68.5
Five Year Earnings Growth	9.7	5.9

Ten Largest Holdings	Market Value	% of Portfolio	Quarterly Return
Walker & Dunlop Inc	253,277	1.9%	7.2%
Customers Bancorp In	234,864	1.7%	15.3%
Hff Inc	231,426	1.7%	13.8%
Sanderson Farms Inc	229,358	1.7%	39.9%
Patrick Inds Inc	220,342	1.6%	15.4%
Pbf Energy Inc	218,119	1.6%	25.8%
Infrareit Inc	216,653	1.6%	18.1%
American Eqty Invt L	203,560	1.5%	10.7%
Atlas Air Worldwide	197,071	1.5%	26.2%
Ilg Inc	194,327	1.4%	-2.2%

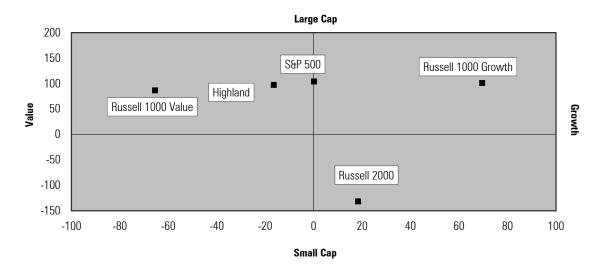
Ten Best Performers	Quarterly Return	<b>Ten Worst Performers</b>	Quarterly Return
Sanderson Farms Inc	39.9%	Rite Aid Corp	-33.6%
Chemours Co	33.6%	Envision Healthcare	-28.3%
Hollyfrontier Corp	32.5%	Hawaiian Holdings In	-20.0%
Micron Technology In	31.7%	Jetblue Awys Corp	-18.8%
On Semiconductor Cor	31.6%	Discovery Communicat	-17.6%
Lam Resh Corp	31.2%	Treehouse Foods Inc	-17.1%
Pilgrims Pride Corp	29.6%	Sabre Corp	-16.2%
Boeing Co	29.3%	Cirrus Logic Corp	-15.0%
Lithia Mtrs Inc	28.0%	Interpublic Group Co	-14.7%
Applied Materials In	26.4%	Coach Inc	-14.2%



## **Equity Portfolio Characteristics**



# **Equity Style Map (Current Quarter)**



	Growth-Value	Size
Highland Capital	-16.5	97.6
New Amsterdam	102.7	-117.7
S&P 500	0.1	104.3

	<b>Growth-Value</b>	Size	
Russell 1000 Growth	69.5	101.3	
Russell 1000 Value	-65.5	86.9	
Russell 2000	18.3	-131.3	



Release date 09-30-2017 Page 8 of 18

# Vanguard 500 Index Admiral Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index (USD)

**₩** Gold

100

100

100

1980

0.04

40.46%

2090

2086

100

99

100

100

**Category Index** Russell 1000 TR USD

10k

100

**Morningstar Cat** US Fund Large Blend

S&P 500 TR USD 1,218 US Fund Large Blend

100

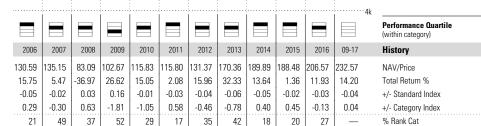
	Investmen	t Styl
	Equity	
	Stocks %	
···100k		
···80k	Growth of	\$10.0
··· 60k		ψ.υ,



Vanguard 500 Index Admiral 25,857 Category Average



No. of Funds in Cat



1559

1568

1606

1409

1435

Performance 09					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2015	0.94	0.28	-6.45	7.04	1.36
2016	1.34	2.45	3.84	3.82	11.93
2017	6.05	3.07	4.48	_	14.20
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	18.57	10.78	14.18	7.43	5.81
Std 09-30-2017	18.57	_	14.18	7.43	5.81
Total Return	18.57	10.78	14.18	7.43	5.81
+/- Std Index	-0.04	-0.03	-0.04	-0.01	_
+/- Cat Index	0.03	0.15	-0.09	-0.12	
% Rank Cat	36	14	18	21	
No. in Cat	1396	1218	1083	799	
		Sı	ubsidized	Uns	ubsidized
7-day Yield			_		_

### Performance Disclosure

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-662-7447 or visit www.vanguard.com.

# **Fees and Expenses**

Sales Charges

Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.03
12b1 Expense %	NA

### **Gross Expense Ratio % Risk and Return Profile**

mok una notam i romo			
	3 Yr	5 Yr	10 Yr
	1218 funds	1083 funds	799 funds
Morningstar Rating <sup>™</sup>	4★	4★	4★
Morningstar Risk	Avg	-Avg	Avg
Morningstar Return	+Avg	+Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	10.07	9.55	15.14
Mean	10.78	14.18	7.43
Sharpe Ratio	1.04	1.42	0.52

Standard Index	Best Fit Index
	S&P 500 TR USD
-0.03	-0.03
1.00	1.00
100.00	100.00
	-0.03 1.00

Portfolio Analysis 09-30-	2017		
Asset Allocation %	Net %	Long %	Short %
Cash	0.51	0.51	0.00
US Stocks	98.62	98.62	0.00
Non-US Stocks	0.86	0.86	0.00
Bonds	0.01	0.01	0.00
Other/Not Clsfd	0.00	0.24	0.00
Total	100.00	100.24	0.00

2027

2010

1786

1686

Equity Style			Portfolio Statistics	Port	Rel	Kel	
Value	Blood	Growth			Avg	Index	Cat
value	Dieliu	GIOWEII	-	P/E Ratio TTM	22.0	1.00	1.01
			arge	P/C Ratio TTM	13.7	1.00	0.97
			Mic	P/B Ratio TTM	3.1	1.00	0.99
			Smal	Geo Avg Mkt Cap \$mil	89753	1.00	0.75
	Value			Value Blend Growth agge Mid	Value Blend Growth P/E Ratio TTM P/C Ratio TTM  E P/B Ratio TTM  E Geo Avg Mkt Cap	Value Blend Growth P/E Ratio TTM 22.0  P/E Ratio TTM 13.7  P/B Ratio TTM 3.1  Geo Avg Mkt Cap 89753	Value         Blend Growth         P/E Ratio TTM         Avg Index           P/E Ratio TTM         22.0         1.00           P/B Ratio TTM         3.1         1.00           E         P/B Ratio TTM         3.1         1.00           Geo Avg Mkt Cap         89753         1.00

Fixed	-Inco	me St	tyle		
Ltd	Mod	Ext		Avg Eff Maturity	_
			High	Avg Eff Duration	_
			9-	Avg Wtd Coupon	_
			Med	Avg Wtd Price	99.62
			Low		

Regional Exposure	Stocks %	Rel Std Index
NR		_
Below B		_
В		· · · · · · · · · · · · · · · · · · ·
BB		_
BBB		_
Α		<del></del>
AA		
AAA		_
Credit Quality Breakdown -	_	Bond %

Stocks %	Rel Std Index
99.1	1.00
0.4	1.00
0.5	1.00
	99.1 0.4

Dond 9/	∿ Cycl	ical	32.3	0.99
	Sector We	eightings	Stocks %	Rel Std Index
99.62	<b>①</b>	31 mil	Chevron Corp	1.03
_	<b>①</b>	41 mil	Procter & Gamble Co	1.07
_	$\oplus$	99 mil	AT&T Inc	1.11
_	<b>①</b>	72 mil	Wells Fargo & Co	1.14
	$\Theta$	159 mil	Bank of America Corporation	1.15
0.73	$\oplus$	5 mil	Alphabet Inc C	1.34
0.99 0.75	$\oplus$	5 mil	Alphabet Inc A	1.34
0.97	$\oplus$	30 mil	Berkshire Hathaway Inc B	1.55
1.01	$\Theta$	57 mil	JPMorgan Chase & Co	1.55
Rel Cat	<b>⊕</b>	68 mil	Exxon Mobil Corp	1.60
	$\oplus$	43 mil	Johnson & Johnson	1.61
0.00	<b>①</b>	6 mil	Amazon.com Inc	1.77
0.00	<b>①</b>	38 mil	Facebook Inc A	1.87
0.00	<b>①</b>	125 mil	Microsoft Corp	2.65
0.00	$\Theta$	83 mil	Apple Inc	3.67
0.00	since 09-2017	Amount	502 Total Stocks , 2 Total Fixed-Income, 4% Turnover Ratio	%
Short %	Share Chg	Share	Holdings:	Net Assets

Sector Weightings	Stocks %	Rel Std Index
<b>∿</b> Cyclical	32.3	0.99
Basic Materials	2.8	0.94
Consumer Cyclical	10.7	1.00
Financial Services	16.6	1.00
♠ Real Estate	2.3	1.00
<b>₩</b> Sensitive	41.4	1.00
Communication Services	3.9	1.00
<b>Transport</b> Energy	6.1	1.00
Industrials	10.7	1.02
Technology	20.7	1.00
→ Defensive	26.2	1.00
Consumer Defensive	8.3	1.00
■ Healthcare	14.8	1.00
Utilities	3.1	1.00

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Potential Cap Gains Exp

Family:	Vanguard
Manager:	Multiple
Tenure:	1.6 Years
Objective:	Growth

Base Currency:	USD
Ticker:	VFIAX
Minimum Initial Purchase:	\$10,000
Purchase Constraints:	

Incept: Type: Total Assets: 11-13-2000 MF \$367.474.38 mil

11



US Fund Foreign Large

**Morningstar Cat** 

**Category Index** 

MSCI ACWI Ex

# American Funds Europacific Growth R6 (USD)

Performance 09-30-2017 Quarterly Returns 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total % 2015 5.97 1.12 -9.81 2.97 -0.48 2016 -2.32 -0.32 8.23 -4.15 1.01 2017 9.37 7.69 6.86 25.85 Incept Trailing Returns 3 Yr 5 Yr 10 Yr 20.63 7.56 10.48 Load-adj Mthly 9.51 Std 09-30-2017 20.63 9.51 10.48 Total Return 20.63 7.56 9.51 3.60 10.48 +/- Std Index 1.02 2.86 2.53 2.33 +/- Cat Index 2.96 1.13 1.64 1.71 31 27 % Rank Cat 22 17 325 No. in Cat 396 280 192 Subsidized Unsubsidized 7-day Yield

### Performance Disclosure

30-day SEC Yield 10-31-2017

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

1.04

1.04

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-421-4225 or visit

# www.americanfunds.com. Fees and Expenses

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.42
12b1 Expense %	NA
Gross Expense Ratio %	0.50

<b>Risk and Return Profile</b>			
	3 Yr	5 Yr	10 Yr
	325 funds	280 funds	192 funds
Morningstar Rating <sup>™</sup>	4★	4★	4☆
Morningstar Risk	-Avg	-Avg	-Avg
Morningstar Return	+Avg	+Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	11.09	10.56	17.55
Mean	7.56	9.51	3.60
Sharpe Ratio	0.68	0.90	0.27
MET O	0. 1 11		. 50. 1 . 1

MPT Statistics	Standard Index	Best Fit Index MSCI ACWI Fx USA
		Growth NR USD
Alpha	3.29	1.67
Beta	0.86	0.89
R-Squared	89.74	92.37
12-Month Yield		1.60%
Potential Cap Gains Exp		32.73%

orningstar Analyst Rating™	<sup>1</sup> Overall Morningstar Rating™	Standard Index
Gold	***	MSCI ACWI Ex
02-2017	325 US Fund Foreign Large	USA NR USD
	Growth	

10-02-2017				325 US Fund Foreign Large USA NR USD USA Growth NR Growth Growth USD						th NR Growth			
6 3	93	84	87	93	92	91	90	92	86	89	93	91 100k	Investment Style Equity Stocks %
1 5 at 8 8		a calaban a coloran										90k 60k 40k 20k 10k 10k	Growth of \$10,000  American Funds Europacific Growth R6 20,388  Category Average 17,534  Standard Index 16,882
													Performance Quartile (within category)
_	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	History
d - 4 -	21.87 -4.78 -1.74		-40.53 5.00 5.09	38.34 39.35 -2.10 0.68	41.37 9.76 -1.39 -4.69	35.13 -13.31 0.40 0.90	41.18 19.64 2.81 2.97	49.03 20.58 5.29 5.09	47.09 -2.29 1.57 0.36 27	45.32 -0.48 5.18 0.77 66 361	45.04 1.01 -3.48 0.89 20 363	55.48 25.85 4.72 1.04 — 408	NAV/Price Total Return % +/- Standard Index +/- Category Index % Rank Cat
	_	_	_		_		. —	. —	341	i 301	303	1 4U8	No. of Funds in Cat

Portfolio Analysis	s 09-30-2017							
Asset Allocation % Cash US Stocks Non-US Stocks Bonds	Net % 2.54 1.36 90.37 1.13	2.54 2.54 1.36 1.36 90.37 90.37		0.00 0.00 0.00 0.00 0.00	Share Chg since 06-2017 ①	Amount 244 Total Stocks , 18 Total Fixed-Income, 36% Turnover Ratio  2 mil Samsung Electronics Co Ltd  23 mil Alibaba Group Holding Ltd ADR	244 Total Stocks , 18 Total Fixed-Income, 36% Turnover Ratio Samsung Electronics Co Ltd	Net Assets % 3.01 2.76
Other/Not Clsfd	4.59	4.5		0.00			AIA Group Ltd	2.34 2.28
Total	100.00	100.0	JO 	0.00	$\Theta$	428 mil	Taiwan Semiconductor Manufacturing	2.12
Value Blend Growth Large Mid Small	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	Port Avg 20.5 8.9 2.3 47884	Rel Index 1.22 1.03 1.33 1.37	Rel Cat 0.94 0.68 0.81 1.30	<ul><li>⊕</li><li>⊕</li><li>⊕</li></ul>	101 mil 65 mil 34 mil 29 mil 7 mil	HDFC Bank Ltd Tencent Holdings Ltd SoftBank Group Corp Airbus SE Nintendo Co Ltd	1.93 1.93 1.89 1.88 1.77
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price				<ul><li>⊕</li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li><li></li></ul>	204 mil 14 mil 55 mil 88 mil 76 mil	Reliance Industries Ltd ASML Holding NV Sony Corp UniCredit SpA Prudential PLC	1.68 1.60 1.42 1.30 1.25
Low					Sector We	eightings	Stocks %	Rel Std Index

Credit Quality Breakdown	_	Bond %	<u>Cyclical</u>
AAA		_	Basic Materia
AA		_	Consumer Cyc
A			Financial Serv
BBB			Real Estate
BB		_ ,	✓ Sensitive
В		_	Communication
Below B		_	Energy
NR		_	Industrials
			Technology
Regional Exposure	Stocks %	Rel Std Index	<del></del>
Americas	7.8	0.73	→ Defensive
Greater Europe	41.3	0.87	Consumer Det

50.9

1.22

Basic Materials	6.2	0.75
Consumer Cyclical	12.1	1.08
Financial Services	18.8	0.82
♠ Real Estate	1.4	0.42
₩ Sensitive	43.1	1.28
Communication Services	4.7	1.06
<b>♦</b> Energy	5.8	0.88
Industrials	10.3	0.94
Technology	22.3	1.93
→ Defensive	18.4	0.90
Consumer Defensive	9.5	0.97
♣ Healthcare	5.9	0.78
Utilities	3.1	0.99

38.5

0.84

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•			
υ	pera	atıc	วทร

12

 Family:
 American Funds
 Base Currency:
 USD

 Manager:
 Multiple
 Ticker:
 RERGX

 Tenure:
 25.9 Years
 Minimum Initial Purchase:
 \$250

 Objective:
 Foreign Stock
 Min Auto Investment Plan:
 \$50

Greater Asia

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 Purchase Constraints:
 A

 Incept:
 05-01-2009

 Type:
 MF

 Total Assets:
 \$158,974.13

\$158,974.13 mil

Release date 09-30-2017 Page 3 of 18

# Oakmark International Investor (USD)

<b>Performance</b> 09-30-2017								
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %			
2015	6.51	-1.13	-13.18	5.19	-3.83			
2016	-2.95	-7.77	13.28	6.42	7.91			
2017	9.43	6.16	9.10	_	26.74			
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept			
Load-adj Mthly	34.88	9.40	12.87	6.18	10.40			
Std 09-30-2017	34.88	_	12.87	6.18	10.40			
Total Return	34.88	9.40	12.87	6.18	10.40			
+/- Std Index	15.27	4.70	5.89	4.91	_			
+/- Cat Index	15.27	4.70	5.89	4.91	-			
% Rank Cat	1	2	1	1				
No. in Cat	736	598	533	344				
		S	ubsidized	Uns	ubsidized			
7-day Yield			_		_			

### Performance Disclosure

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

# Fees and Expenses Sales Charges Front-End Load % NA Deferred Load % NA Fund Expenses Management Fees % 0.84 12b1 Expense % NA Gross Expense Ratio % 1.05

Risk and Return Profile				
	3 Yr	5 Yr	10 Yr	
	598 funds	533 funds	344 funds	
Morningstar Rating™	5★	5★	5★	
Morningstar Risk	High	High	High	
Morningstar Return	High	High	High	
	3 Yr	5 Yr	10 Yr	
Standard Deviation	15.44	14.32	20.22	
Mean	9.40	12.87	6.18	
Sharpe Ratio	0.64	0.90	0.38	
T				

IVII I Statistics	Standard midex	MSCI EAFE Value
		NR USD
Alpha	4.12	5.41
Beta	1.15	1.12
R-Squared	82.56	91.00
12-Month Yield		_
Potential Cap Gains Exp		18.78%

	Morning Gold 01-12-20	ĺ	alyst Ra	5	***	•		٨	<b>tandard</b> MSCI ACV ISA NR U	VI Ex	Category I MSCI ACW USA NR U	/I Ex	<b>Morningstar Cat</b> US Fund Foreign Large Blend
98	98	98	96	95	96	95	95	97	97	96	93 100k	Investment Equity Stocks %	•
. con espaga					<b>~</b>	~		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			80k 60k 40k 20k	Inves 24,85 — Cate 15,64	nark International stor 59 gory Average 41 dard Index
											4k	Performar (within cate	nce Quartile egory)
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	History	
25.45 30.60 3.95 3.95	20.95 -0.51 -17.16 -17.16	10.85 -41.06 4.46 4.46	16.84 56.30 14.86 14.86	19.41 16.22 5.07 5.07	16.55 -14.07 -0.36 -0.36	20.93 29.22 12.39 12.39	26.32 29.34 14.06 14.06	23.34 -5.41 -1.54 -1.54	21.36 -3.83 1.84 1.84	22.70 7.91 3.42 3.42	28.77 26.74 5.61 5.61	NAV/Price Total Retu +/- Standa +/- Catego	rn % ard Index ory Index
		_				786	791	750	788	762	765	No. of Fun	

Asset Allocation %	Net %	Long %	Short %	Share Chg	Share	Holdings:	Net Assets
Cash	3.01	3.01	0.00	since	Amount	59 Total Stocks , 1 Total Fixed-Income, 44% Turnover Ratio	%
US Stocks	5.19	5.19	0.00	06-2017			
Non-US Stocks	87.98	87.98	0.00	⊕ 2	2,105 mil	Lloyds Banking Group PLC	4.80
Bonds	0.00	0.06	0.00	$\oplus$	24 mil	Daimler AG	4.73
Other/Not Clsfd	3.75	3.75	0.00	<b>①</b>	115 mil	Credit Suisse Group AG	4.56
Total	99.94	100.00	0.00	<b>(+)</b>	16 mil	Bayerische Motoren Werke AG	4.02
	33.34	100.00		$\Theta$	339 mil	Glencore PLC	3.91
Equity Style  Value Blend Growth	Portfolio Statistics	Port Re Avg Inde:		<b>(+)</b>	19 mil	BNP Paribas	3.84
	P/E Ratio TTM	16.0 0.95	5 0.88	<b>(+)</b>	55 mil	Hennes & Mauritz AB B	3.57
Large	P/C Ratio TTM	7.5 0.87	7 0.77	$\Theta$	6 mil	Allianz SE	3.54
Mid	P/B Ratio TTM	1.7 0.97	7 0.91	<b>⊕</b>	23 mil	Toyota Motor Corp	3.44
Small	Geo Avg Mkt Cap \$mil	38011 1.09	9 0.90	<b>⊕</b>	97 mil	CNH Industrial NV	2.93
				$\Theta$	328 mil	Intesa Sanpaolo	2.91
Fixed-Income Style				<b>①</b>	4 mil	Continental AG	2.49
Ltd Mod Ext	Avg Eff Maturity Avg Eff Duration		_	<b>①</b>	49 mil	WPP PLC	2.26
High	Avg Wtd Coupon		_	<b>①</b>	13 mil	Publicis Groupe SA	2.22
	J						

99.96

0.33

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		
BB		_
В		_
Below B		
NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	7.1	0.66
Greater Furone	79 N	1 66

13.9

Avg Wtd Price

Sec	tor Weightings	Stocks %	Rel Std Index
Դ	Cyclical	72.2	1.57
÷	Basic Materials	8.2	0.99
A	Consumer Cyclical	31.7	2.83
L.º	Financial Services	32.2	1.40
ŵ	Real Estate	0.0	0.00
w	Sensitive	22.3	0.66
9	Communication Services	1.8	0.39
0	Energy	0.0	0.00
٥	Industrials	17.0	1.54
	Technology	3.6	0.31
<b>→</b>	Defensive	5.5	0.27
Ξ	Consumer Defensive	4.2	0.43
	Healthcare	1.3	0.18
$\bar{\Omega}$	Utilities	0.0	0.00

14 mil LafargeHolcim Ltd

### Operations

Family: Oakmark
Manager: Multiple
Tenure: 25.2 Years
Objective: Foreign Stock
Base Currency: USD

Ticker: OAKIX
Minimum Initial Purchase: \$1,000
Min Auto Investment Plan: \$500
Minimum IRA Purchase: \$1,000
Purchase Constraints: —

Greater Asia

Portfolio Analysis 09-30-2017

Incept:
Type:
Total Assets:

09-30-1992 MF \$41,175.44 mil

Assets: \$41,175,44 i



2.07

### VIII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Dodge & Cox Income	1.1%	2.6%	3.1%	n/a
BBgBarc Aggregate	0.8%	0.1%	2.7%	n/a
vs. Intermediate Fixed Mutual Funds	7	3	11	n/a
PIMCO Investment Grade Bond	1.8%	4.2%	5.1%	4.5%
BBgBarc Aggregate	0.8%	0.1%	2.7%	2.1%
vs. Intermediate Fixed Mutual Funds	1	1	1	1
PIMCO Income	2.1%	8.9%	6.0%	n/a
BBgBarc Aggregate	0.8%	0.1%	2.7%	n/a
vs. Multi Sector Income Mutual Funds	14	7	4	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Note Receivable 1: 2020 @ 7.0%*	0.0%	5.4%	6.6%	6.9%
91 Day T-bill	0.3%	0.7%	0.3%	0.2%
Note Receivable 2: 2024 @ 5.75%**	0.0%	4.4%	n/a	n/a
91 Day T-bill	0.3%	0.7%	n/a	n/a

<sup>\*</sup>Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated December 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.

### IX. REAL ESTATE PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Principal U.S. Property	2.0%	8.6%	10.9%	n/a
NCREIF	1.7%	6.9%	9.8%	n/a
vs. Real Estate Portfolios	37	28	37	n/a
JPMCB Strategic Property	1.7%	7.7%	10.6%	n/a
NCREIF	1.7%	6.9%	9.8%	n/a
vs. Real Estate Portfolios	47	33	41	n/a

### X. <u>ABSOLUTE RETURN PERFORMANCE COMPARISONS</u>

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Westwood Income Opportunity	1.3%	8.0%	n/a	n/a
CPI+4%	1.8%	6.4%	n/a	n/a
MSCI ACWI	5.2%	18.6%	n/a	n/a



<sup>\*\*</sup>Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated July 9, 2014 maturing July 9, 2024) pays interest at 5.75% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments are \$14,375.00 each quarter.

<sup>\*\*\*</sup>SEAS has confirmed each payment on the Note Receivable going back to 2011. Prior to this time, payments may have been made but could not be specifically confirmed as payments on the Note Receivable.

# Dodge & Cox Income (USD)

11-22-2016

### Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index \*\*\*\* 852 US Fund Intermediate-

### BBgBarc US Agg Bond TR USD

### **Category Index** BBgBarc US Agg Bond TR USD

# **Morningstar Cat**

US Fund Intermediate-Term Bond

Performance 09	-30-2017				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2015	1.29	-1.19	-0.81	0.13	-0.59
2016	2.37	2.64	1.79	-1.24	5.61
2017	1.19	1.50	1.13	_	3.86
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	2.57	3.23	3.17	5.10	6.85
Std 09-30-2017	2.57	_	3.17	5.10	6.85
Total Return	2.57	3.23	3.17	5.10	6.85
+/- Std Index	2.50	0.52	1.11	0.83	_
+/- Cat Index	2.50	0.52	1.11	0.83	_
% Rank Cat	8	14	8	18	
No. in Cat	985	852	773	546	
			a tata a		

	Subsidized	Unsubsidized
7-day Yield	_	_
30-day SEC Yield	_	_

### Performance Disclosure

Release date 09-30-2017

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-621-3979 or visit

www.dodaeandcox.com

## **Fees and Expenses**

**Gross Expense Ratio %** 

Front-End Load %	NA
Deferred Load % Fund Expenses	NA NA
Management Fees %	0.40
12b1 Expense %	NA

0.43

Risk and Return Profile			
	3 Yr	5 Yr	10 Yı
	852 funds	773 funds	546 funds
Morningstar Rating™	4★	5★	4★
Morningstar Risk	-Avg	-Avg	Avg
Morningstar Return	+Avg	High	+Avg
	3 Yr	5 Yr	10 Yı
Standard Deviation	2.62	2.55	3.85
Mean	3.23	3.17	5.10
Sharpe Ratio	1.10	1.15	1.20

MPT Statistics	Standard Index	Best Fit Index
		BBgBarc US Credit
		TR USD
Alpha	1.31	0.67
Beta	0.66	0.63
R-Squared	52.25	81.88
12-Month Yield		
Potential Cap Gains Exp		3.33%

	11-22-20	10			erm Bon		illeulate	;- D(	Jilu III C	טטו	Dona III O	SD Tellii boliu
93	94	96	95	94	96	96	93	96	96	95	96 100k	Investment Style Fixed-Income Bond %
											80k	Growth of \$10,000
											40k	Dodge & Cox Income 17.894
												<ul> <li>Category Average</li> </ul>
					*******		494904049			********	20k	15,775  Standard Index
-000000099	00000000000	00000000	decire care	**********							· · · · · · · · 10k	16,465
											101	
											4k	
												Performance Quartile (within category)
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	History
12.57	12.51	11.79	12.96	13.23	13.30	13.86	13.53	13.78	13.29	13.59	13.81	NAV/Price
5.30	4.68	-0.29	16.05	7.17	4.76	7.94	0.64	5.48	-0.59	5.61	3.86	Total Return %
0.97	-2.29	-5.53	10.12	0.63	-3.08	3.73	2.66	-0.48	-1.14	2.97	0.72	+/- Standard Index
0.97	-2.29	-5.53	10.12	0.63	-3.08	3.73	2.66	-0.48	-1.14	2.97	0.72	+/- Category Index
11	63	35	30	57	81	33	8	49	70	6		% Rank Cat
1092	1097	1135	1123	1164	1195	1165	1079	1038	1042	985	1006	No. of Funds in Cat

Portfolio Analysi	<b>s</b> 09-30-2017						
Asset Allocation % Cash	Net % 1.55	1.55	0.00	Share Chg since 06-2017	Share Amount	Holdings: 0 Total Stocks , 973 Total Fixed-Income, 27% Turnover Ratio	Net Assets %
US Stocks Non-US Stocks Bonds Other/Not Clsfd	0.00 0.00 96.26 2.19	0.00 0.00 96.29 2.19	0.00 0.00 0.03 0.00		600 mil 600 mil 600 mil	US Treasury Note 1.625% US Treasury Note 0.875% US Treasury Note 1.125%	1.17 1.16 1.16
Total	100.00	100.03	0.03	<b>⊕</b>	600 mil 480 mil	US Treasury Note 0.875% Imperial Tob Fin 144A 4.25%	1.15 0.98
Equity Style  Value Blend Growth  Large Mid Small	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	Port Rel Avg Index — — — —	Rel Cat —— ——	$\Theta$	500 mil 500 mil 500 mil 497 mil 445 mil	US Treasury Note 1.625% US Treasury Note 0.75% US Treasury Note 0.75% US Treasury Note 1.5% Rio Oil Fin Tr 144A 6.25%	0.97 0.97 0.97 0.97 0.90
Fixed-Income Style  Ltd Mod Ext  ## ## ## ## ## ## ## ## ## ## ## ## #	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price		8.00 4.20 — 107.29	⊕ \$\$	450 mil 388 mil 414 mil 379 mil 330 mil	US Treasury Note 1.375% Citigroup Cap Xiii Pfd Verizon Comms 5.012% Bnp Paribas Us Mtn 4.25% FNMA 4.5%	0.86 0.83 0.83 0.77 0.69

Credit Quality Breakdown 06-3	0-2017	Bond %
AAA		53.10
AA		3.80
A		3.40
BBB		31.40
BB		6.80
В		0.00
Below B		1.50
NR		0.00
Regional Exposure	Stocks %	Rel Std Index

Regional Exposure	Stocks %	Rel Std Index
Americas	_	
Greater Europe	_	_
Greater Asia		

74 CCC 111111 11070		
Sector Weightings	Stocks %	Rel Std Index
<b>∿</b> Cyclical	_	_
Basic Materials	_	_
Consumer Cyclical	_	_
Financial Services	_	_
♠ Real Estate	_	_
₩ Sensitive	_	_
Communication Services	_	_
★ Energy	_	_
	_	_
Technology	_	_
→ Defensive		
Consumer Defensive	_	_
■ Healthcare	_	_
• Utilities	_	_

### Operations

Family:	Dodge & Cox
Manager:	Multiple
Tenure:	28.8 Years
Objective:	Income

Base Currency:	USD
Ticker:	DODIX
Minimum Initial Purchase:	\$2,500
Minimum IRA Purchase:	\$1,000

Purchase Constraints:	_
Incept:	01-03-1989
Type:	MF

Total Assets: \$52,413.54 mil



**Morningstar Cat** 

**Category Index** 

Release date 09-30-2017 Page 6 of 18

# **PIMCO Investment Grade Corp Bd Instl (USD)**

2015     3.08     -2.22     -0.51     0.00     0.28       2016     3.33     3.96     2.30     -2.64     6.99       2017     2.40     2.71     1.75     —     7.02       Trailing Returns     1 Yr     3 Yr     5 Yr     10 Yr     Incept       Load-adj Mthly     4.19     5.31     4.66     7.72     7.79       Std 09-30-2017     4.19     —     4.66     7.72     7.79			Sı	ubsidized	Uns	ubsidized
Quarterly Returns         1st Otr         2nd Otr         3rd Otr         4th Otr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99           2017         2.40         2.71         1.75         —         7.02           Trailing Returns         1 Yr         3 Yr         5 Yr         10 Yr         Incept           Load-adj Mthly         4.19         5.31         4.66         7.72         7.79           Std 09-30-2017         4.19         —         4.66         7.72         7.79           Total Return         4.19         5.31         4.66         7.72         7.79           +/- Std Index         4.12         2.60         2.59         3.45         —           +/- Cat Index         1.98         1.21         1.20         1.99         —	No. in Cat	227	174	145	85	
Quarterly Returns         1st Otr         2nd Otr         3rd Otr         4th Otr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99           2017         2.40         2.71         1.75         —         7.02           Trailing Returns         1 Yr         3 Yr         5 Yr         10 Yr         Incept           Load-adj Mthly         4.19         5.31         4.66         7.72         7.79           Std 09-30-2017         4.19         —         4.66         7.72         7.79           Total Return         4.19         5.31         4.66         7.72         7.79           +/- Std Index         4.12         2.60         2.59         3.45         —	% Rank Cat	7	12	17	6	
Quarterly Returns         1st Otr         2nd Otr         3rd Otr         4th Otr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99           2017         2.40         2.71         1.75         —         7.02           Trailing Returns         1 Yr         3 Yr         5 Yr         10 Yr         Incept           Load-adj Mthly         4.19         5.31         4.66         7.72         7.79           Std 09-30-2017         4.19         —         4.66         7.72         7.79           Total Return         4.19         5.31         4.66         7.72         7.79	+/- Cat Index	1.98	1.21	1.20	1.99	_
Quarterly Returns         1st 0tr         2nd 0tr         3rd 0tr         4th 0tr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99           2017         2.40         2.71         1.75         —         7.02           Trailing Returns         1 Yr         3 Yr         5 Yr         10 Yr         Incept           Load-adj Mthly         4.19         5.31         4.66         7.72         7.79           Std 09-30-2017         4.19         —         4.66         7.72         7.79	+/- Std Index	4.12	2.60	2.59	3.45	
Quarterly Returns         1st 0tr         2nd 0tr         3rd 0tr         4th 0tr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99           2017         2.40         2.71         1.75         —         7.02           Trailing Returns         1 Yr         3 Yr         5 Yr         10 Yr         Incept           Load-adj Mthly         4.19         5.31         4.66         7.72         7.79	Total Return	4.19	5.31	4.66	7.72	7.79
Quarterly Returns         1st Qtr         2nd Qtr         3rd Qtr         4th Qtr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99           2017         2.40         2.71         1.75         —         7.02           Trailing Returns         1 Yr         3 Yr         5 Yr         10 Yr         Incept	Std 09-30-2017	4.19	_	4.66	7.72	7.79
Quarterly Returns         1st 0tr         2nd 0tr         3rd 0tr         4th 0tr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99           2017         2.40         2.71         1.75         —         7.02	Load-adj Mthly	4.19	5.31	4.66	7.72	7.79
Quarterly Returns         1st Qtr         2nd Qtr         3rd Qtr         4th Qtr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28           2016         3.33         3.96         2.30         -2.64         6.99	Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Quarterly Returns         1st Qtr         2nd Qtr         3rd Qtr         4th Qtr         Total %           2015         3.08         -2.22         -0.51         0.00         0.28	2017	2.40	2.71	1.75	_	7.02
Quarterly Returns 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total %	2016	3.33	3.96	2.30	-2.64	6.99
	2015	3.08	-2.22	-0.51	0.00	0.28
Performance 09-30-2017	Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
	Performance 09	-30-2017				

#### Performance Disclosure

7-day Yield

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com.

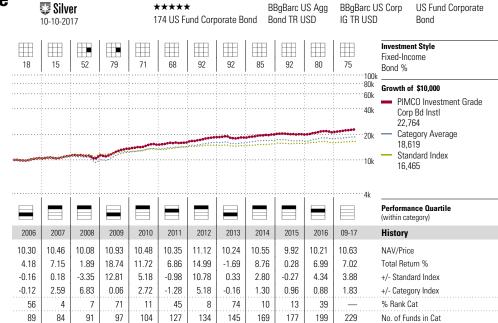
### **Fees and Expenses** Sales Charges Front-End Load % NA **Deferred Load %** NA

Fund Expenses	
•	0.50
Management Fees %	0.50
12b1 Expense %	NA
Gross Expense Ratio %	0.51
Risk and Return Profile	

KISK and Keturn Profile			
	3 Yr	5 Yr	10 Yr
	174 funds	145 funds	85 funds
Morningstar Rating™	5★	4★	5★
Morningstar Risk	+Avg	+Avg	Avg
Morningstar Return	+Avg	+Avg	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	4.12	4.40	5.83
Mean	5.31	4.66	7.72
Sharpe Ratio	1.20	1.01	1.24
MPT Statistics	Standard In	dex Be	est Fit Index

		BBgBarc US Credit
		TR USD
Alpha	2.03	1.32
Beta	1.22	1.02
R-Squared	71.81	88.27
12-Month Yield		_
Potential Cap Gains Exp		3.53%

orningstar Analyst Rating™	Overall Morningstar Rating™	Standard Index
₹ OIIVGI	****	BBgBarc US Agg
1-10-2017	174 US Fund Corporate Bond	Bond TR USD



Portfolio Analysis	<b>s</b> 06-30-2017						
Asset Allocation % Cash US Stocks Non-US Stocks Bonds	Net % 4.72 0.00 0.00 93.52	Long % 43.96 0.00 0.00 147.81	Short % 39.24 0.00 0.00 54.29	Share Chesince 03-2017	Share Amount 5,405 mil 3,728 mil	Holdings: 3 Total Stocks, 1,338 Total Fixed-Income, 133% Turnover Ratio 90 Day Eurodollar Future Mar19 90 Day Eurodollar Future Dec18	Net Assets % -12.28 -8.47
Other/Not Clsfd	1.76	1.86	0.11	**	3,500 mil	90 Day Eurodollar Future Mar18	-7.97
Total	100.00	193.64	93.64	**	3,500 mil 557 mil	90 Day Eurodollar Future June18 US 10 Year Note (CBT) Sept17	-7.97 6.48
Equity Style  Value Blend Growth  Large Mid Small	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	Port F Avg Ind 0.3 -  0.1 - 16 -	Rel Rel Cat	⊕ ⊝	627 mil 566 mil 349 mil 352 mil 279 mil	Cdx lg28 5y Ice Cdx lg27 5y Ice Cdx lg25 5y Ice IRS USD 2.91000 08/20/18-1Y (RED) US Treasury Note 2.375%	5.91 5.35 3.30 -3.29 2.60
Fixed-Income Style  Ltd Mod Ext High	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price		10.54 6.51 —	<ul><li>☆</li><li>⊕</li><li>☆</li></ul>	1,066 mil 245 mil 216 mil 207 mil 176 mil	90 Day Eurodollar Future Sept18 IRS GBP 1.50000 09/20/17-10Y LCH_P US Treasury Note 2.25% US Treasury Note 1.625% US Treasury Bond 3.375%	-2.42 -2.29 1.99 1.87 1.80
wol				Sector V	/eightings	Stocks %	Rel Std Index

Credit Quality Breakdown –	_	Bond %
AAA		_
AA		_
A		_
BBB		_
BB		_
В		_
Below B		_
NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	100.0	_
Greater Europe	0.0	_
Greater Asia	0.0	_

Sector Weightings	Stocks %	Rel Std Index
<b>℃</b> Cyclical	97.5	_
Basic Materials	0.0	_
Consumer Cyclical	97.5	_
Financial Services	0.0	_
♠ Real Estate	0.0	_
₩ Sensitive	0.0	_
☐ Communication Services	0.0	_
<b>♦</b> Energy	0.0	_
□ Industrials	0.0	_
Technology	0.0	_
→ Defensive	2.5	_
Consumer Defensive	0.0	_
◆ Healthcare	0.0	_
Utilities	2.5	_

Operations

16

Family: Pimco Multiple Manager: Tenure: 15 0 Years

Objective: Corporate Bond - General

USD Base Currency: PIGIX Ticker: Minimum Initial Purchase: \$1 mil Purchase Constraints:

Incept: Type: Total Assets: 04-28-2000 MF \$11,846.26 mil

**Morningstar Cat** 

US Fund Multisector

**Category Index** 

BBgBarc US

BBgBarc US Agg

Release date 09-30-2017 Page 5 of 18

20.46

13.92

13.29

268

-5 47

-10.71

-7.85

5

215

19 21

13.28

10.60

82

242

6.37

-1.47

-1.03

6

250

22 17

17.95

16.64

283

Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index

\*\*\*\*

# PIMCO Income Instl (USD)

Performance 09	-30-2017				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2015	1.93	1.02	-0.85	0.53	2.64
2016	1.78	2.44	2.84	1.39	8.72
2017	2.89	2.27	2.09	_	7.41
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	8.91	6.20	6.94	9.34	9.11
Std 09-30-2017	8.91	_	6.94	9.34	9.11
Total Return	8.91	6.20	6.94	9.34	9.11
+/- Std Index	8.83	3.48	4.88	5.07	_
+/- Cat Index	7.94	3.08	4.41	4.78	_
% Rank Cat	5	6	1	1	
No. in Cat	325	246	197	111	
		Sı	ıbsidized	Uns	ubsidized
7-day Yield			_		_

### Performance Disclosure

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com.

Fees and Expenses	
Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.50
12b1 Expense %	NA
Gross Evnanca Ratio %	0.53

Gross Expense Ratio %			0.53
Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	246 funds	197 funds	111 funds
Morningstar Rating <sup>™</sup>	5★	5★	5★
Morningstar Risk	-Avg	Avg	-Avg
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	2.42	3.08	4.70
Mean	6.20	6.94	9.34
Sharpe Ratio	2.38	2.13	1.83
MPT Statistics	Standard Index Bes		est Fit Index

		DUIAIVIL US ITT
		Master II TR USD
Alpha	5.36	3.83
Beta	0.15	0.34
R-Squared	3.02	68.05
12-Month Yield		_
Potential Cap Gains Exp		3.03%

(	05-31-20	17			46 US Fi ond	und Mul	tisector	В	ond TR L	JSD	Universal	TR USD Bond
	49	87	91	84	94	88	87	72	69	73	71	Investment Style Fixed-Income Bond %
		9000444				**************************************				**********	80k 60k 40k 20k	Growth of \$10,000  PIMCO Income Instl 24,991  Category Average 16,265  Standard Index 15 547
		••									10k	Performance Quartile
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	(within category) <b>History</b> NAV/Price

7.18

1.22

1.62

6

276

2 64

2.09

2.21

3

304

4 80

6.83

6.15

18

308

8.72

6.07

4.81

31

299

7 41

4.27

3.75

328

Total Return %

+/- Standard Index

+/- Category Index

No. of Funds in Cat

% Rank Cat

Cash         -47.94         79.37         127.31         since 03-2017         Amount 190% Turnover Ratio         15 Total Stocks 5,458 Total Fixed-Income, 190% Turnover Ratio           US Stocks         0.00         0.00         0.00         ±         10,620 mil         IRS USD 2.25000 12/20/17-5Y CME_Pay         -           Bonds         146.77         200.59         53.82         ±         8,000 mil         CIRS USD 5.25Y MAT 2.28% 7/2017 MY	Portfolio Analysis	s 06-30-2017					
Portfolio Statistics	Cash US Stocks Non-US Stocks Bonds Other/Not Clsfd	-47.94 0.00 0.00 146.77 1.17	79.37 0.00 0.00 200.59 1.17	127.31 0.00 0.00 53.82 0.00	since 03-2017	15 Total Stocks , 5,458 Total Fixed-Income, 190% Turnover Ratio IRS USD 2.25000 12/20/17-5Y CME_Pay CIRS USD 5.25Y MAT 2.28% 7/2017 MY IRS JPY 0.45000 03/20/19-10Y LCH_P IRS USD 2.25000 12/20/17-5Y LCH_Pay	Net Assets % -12.01 8.97 -8.54 -6.45
Fixed-Income Style           Ltd         Mod         Ext         Avg Eff Maturity         6.07         ≥ .874 mil         US Treasury Note 2.25%           Avg Eff Duration         2.13         ⇒ 2.900 mil         IRS USD 1.43500 06/21/16-8Y CME_Re           Avg Wtd Coupon         2.520 mil         Cdx Hy25 59 loc           Cdx Hy25 59 loc         2.800 mil         LRS USD 1.43500 06/21/16-8Y CME_Re	Value Blend Growth	P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap			<ul> <li>★ 5,000 mil</li> <li>★ 5,000 mil</li> <li>★ 5,000 mil</li> <li>★ 5,000 mil</li> </ul>	CIRS USD 5.33Y MAT 2.30% 8/2017 MY CIRS USD 5.25Y MAT 2.10% 9/2017 MY CIRS USD 5.25Y MAT 2.08% 9/2017 MY CIRS USD 5.25Y MAT 2.07% 9/2017 MY	5.61 5.60 5.60 5.59 -4.40
Sector Weightings Stocks % Rel Str	Ltd Mod Ext	Avg Eff Duration Avg Wtd Coupon			2,874 mil 2,900 mil 2,520 mil ⊕ 2,436 mil	US Treasury Note 2.25% IRS USD 1.43500 06/21/16-8Y CME_Re Cdx Hy25 5y Ice IRS AUD 4.00000 03/15/13-10Y CME_R	-3.94 3.25 3.10 3.03 2.94

			٩	Cyclical
Credit Quality Breakdown	_	Bond %	Ä	•
AAA		_	<u> </u>	
AA		_	<b>(4)</b>	Consume
A		_	ĘŶ.	Financial
BBB			û	Real Esta
BB		_	W	Sensitive
В		_	Ħ	Commun
Below B		<del>-</del>	ð	Energy
NR		_	٥	Industria
Regional Exposure	Stocks %	Rel Std Index		Technolo
Americas	_	_	<b>→</b>	Defensiv
Greater Europe	_	_	$\equiv$	Consume
Greater Asia	_	_		Healthca

Sector Weightings	Stocks %	Rel Std Index
<b>∿</b> Cyclical	_	_
Basic Materials	_	_
Consumer Cyclical	_	_
Financial Services	_	_
♠ Real Estate	_	_
✓ Sensitive	_	_
Communication Services	_	_
♠ Energy	_	_
□ Industrials	_	_
Technology	_	_
→ Defensive	_	_
Consumer Defensive	_	_
■ Healthcare	_	_
• Utilities	_	_

### Operations

ramny:	PIMCO	Base Cur
Manager:	Multiple	Ticker:
Tenure:	10.7 Years	Minimum
Objective:	Multisector Bond	Purchase

Base Currency:	USD
Ticker:	PIMIX
Minimum Initial Purchase:	\$1 mil
Purchase Constraints:	Α

Incept: Type: Total Assets: 03-30-2007 MF \$102.487.62 mil

17



Release date 09-30-2017 Page 9 of 18

# Westwood Income Opportunity Instl (USD)

<b>Performance</b> 09-30-2017							
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %		
2015	0.43	-1.15	-4.86	3.16	-2.57		
2016	1.57	3.68	0.54	0.74	6.66		
2017	3.77	2.08	1.36	_	7.37		
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept		
Load-adj Mthly	8.16	4.34	6.70	6.69	6.94		
Std 09-30-2017	8.16	_	6.70	6.69	6.94		
Total Return	8.16	4.34	6.70	6.69	6.94		
+/- Std Index	-2.78	-1.70	-0.74	1.29	_		
+/- Cat Index	-2.78	-1.70	-0.74	1.29	_		
% Rank Cat	86	83	77	12			
No. in Cat	821	725	664	458			
	Sı	ıbsidized	Uns	ubsidized			
7-day Yield 11-14-2017			0.00				

# 30-day SEC Yield Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

24

1041

0.86

93

Portfolio Analysis 00 20 2017

1103

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 877-386-3944 or visit

www.westwoodfunds.com

### Fees and Expenses

**Gross Expense Ratio %** 

Sales Charnes

Front-End Load % Deferred Load %	NA NA
Fund Expenses	
Management Fees %	0.75
12b1 Expense %	NA

Risk and Return Profile			
	3 Yr	5 Yr	10 Yı
	725 funds	664 funds	458 funds
Morningstar Rating™	2★	2★	5★
Morningstar Risk	Low	Low	Low
Morningstar Return	-Avg	-Avg	+Avg
	3 Yr	5 Yr	10 Yı
Standard Deviation	5.74	5.61	6.41
Mean	4.34	6.70	6.69
Sharpe Ratio	0.71	1.15	0.98

MPT Statistics	Standard Index	Best Fit Index Morningstar
		Lifetime Mod 2030
		TR USD
Alpha	-1.02	-0.50
Beta	0.89	0.73
R-Squared	88.36	89.35
12-Month Yield		_
Potential Cap Gains Exp		16.16%

	Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index						ar Mod	Morningstar Cat US Fund Allocation 50% to 70% Equity					
36	32	19	41	51	55	58	56	56	51	52	51 100k	Investment Equity Stocks %	•
						, i do k ji da	e de la companio de l	*********	\$800000 <sub>1</sub> 000		80k 60k 40k	Growth of West Opportunity 22,1 — Cate 18,5	stwood Income ortunity Instl 90 ggory Average 05
.0000099000	998 <sup>999</sup> 9999	30903000	***************************************								10k	— Star 23,9	ndard Index 25
											46	Performa (within cat	nce Quartile egory)
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	History	
10.70 12.60 -0.35	9.99 0.43 -8.20	9.20 -4.58 17.61	10.03 12.18 -9.59	11.10 13.77 1.44	11.59 7.10 6.51	12.27 7.95 -4.10	13.84 14.49 0.18	14.70 9.10 4.21	14.10 -2.57 -0.78	14.75 6.66 -1.91	15.63 7.37 -3.16	NAV/Price Total Retu +/- Standa	ırn %
-0.35	-8.20	17.61	-9.59	1.44	6.51	-4.10	0.18	4.21	-0.78	-1.91	-3.16	+/- Categ	ory Index

Portiono Analysis	S 09-30-2017						
Asset Allocation % Cash US Stocks	15.15 16.52		Short % 1.37 0.00	Share Chg since 06-2017	Share Amount	Holdings : 32 Total Stocks , 60 Total Fixed-Income, 22% Turnover Ratio	Net Assets %
Non-US Stocks Bonds Other/Not Clsfd	50.98 1.03 22.40 10.43	1.03 22.40 10.43	0.00 0.00 0.00 0.00	•	1 mil	Bank of America Corporation The Home Depot Inc US Bancorp	2.70 2.57 2.57
Total	100.00	101.37	1.37	<b>⊕</b>	477,714 2 mil		2.55 2.55
Value Blend Growth Large Mid Single	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	Port Avg Inde 22.0 1.11 13.8 1.34 3.1 1.44 57000 1.71	x Cat 7 1.08 4 1.17 4 1.24	<b>⊕</b>	2 mil	PepsiCo Inc Enterprise Products Partners LP	2.40 2.39 2.19 2.18 2.03
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price			<ul><li>⊕</li><li>⊕</li><li>⊕</li></ul>		Boston Properties Inc General Mills Inc Abbott Laboratories EQT Midstream Partners LP Union Pacific Corp	2.02 1.93 1.60 1.57 1.40

Sector Weightings

Basic Materials

Consumer Cyclical

Financial Services

**℃** Cyclical

Utilities

Purchase Constraints:

73

17

866

75

940

52

810

824

% Rank Cat

Stocks %

26.9

0.0

49

14.1 7.8

53.1

4.9

18.6

17.6

12.0 **20.0** 

8.3

7.9

3.9

Rel Std Index

0.66

0.00

0.44

0.77

1.36

1.43

1.36

3.13

1.52 0.75

0.91

1.05

0.74

1.11

No. of Funds in Cat

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		·····
BB		
В		_
Below B NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	98.0	1.45
Greater Furone	2 በ	N 13

0.0

_		Keal Estate
_	w	Sensitive
_	Ħ	Communication Services
_	0	Energy
_	٥	Industrials
d Index		Technology
	<b>→</b>	Defensive
1.45		Consumer Defensive
0.13		Healthcare
0.00	=	

Family:	Westwood
Manager:	Multiple
Tenure:	11.9 Years
Ohiective:	Income

Base Currency:	USD
Ticker:	WHGIX
Minimum Initial Purchase:	\$100,000
Min Auto Investment Plan:	\$100,000

Greater Asia

Incept:	12-19-2005
Type:	MF
Total Assets:	\$2,686.93 m



# XI. POLICY COMPLIANCE - For Discussion Only

## A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	✓	✓	✓
Rank Above 50th Percentile in Public Fund Universe	✓	✓	✓
Exceed CPI + 4.0%	✓	✓	✓
Standard Deviation relative to Index	N/A	>	>

# B. Fund Performance Objective

Manager	Exceed Benchmark 3-Year	Exceed Benchmark 4-Year	Exceed Benchmark 5-Year	Risk vs. Benchmark 5-Year
Vanguard 500 Index	✓	$\checkmark$	n/a	n/a
Highland Capital	✓	×	$\checkmark$	>
New Amsterdam SMID	✓	$\checkmark$	n/a	n/a
EuroPacific Growth	✓	$\checkmark$	$\checkmark$	>
Oakmark International	✓	$\checkmark$	$\checkmark$	n/a
Dodge & Cox Income	✓	n/a	n/a	n/a
PIMCO Investment Grade Bond	✓	$\checkmark$	$\checkmark$	>
PIMCO Income	✓	$\checkmark$	n/a	n/a
Westwood Income Opportunity	n/a	n/a	n/a	n/a
Principal U.S. Property	✓	$\checkmark$	n/a	n/a
JPMCB Strategic Property	✓	n/a	n/a	n/a

Manager	Rank Above 50 <sup>th</sup> Percentile 3-Year	Rank Above 50 <sup>th</sup> Percentile 4-Year	Rank Above 50 <sup>th</sup> Percentile 5-Year
Vanguard 500 Index	✓	$\checkmark$	n/a
Highland Capital	×	×	×
New Amsterdam SMID	$\checkmark$	×	n/a
EuroPacific Growth	✓	$\checkmark$	$\checkmark$
Oakmark International	$\checkmark$	$\checkmark$	$\checkmark$
Dodge & Cox Income	✓	n/a	n/a
PIMCO Investment Grade Bond	✓	$\checkmark$	$\checkmark$
PIMCO Income	✓	✓	n/a
Westwood Income Opportunity	n/a	n/a	n/a
Principal U.S. Property	$\checkmark$	$\checkmark$	n/a
JPMCB Strategic Property	✓	n/a	n/a



# C. Manager Status

Manager	MS Analyst Rating	Status	Effective Date
Vanguard 500 Index	Gold	Good Standing	
Highland Capital	NA	Good Standing*	
New Amsterdam SMID	NA	Good Standing	
EuroPacific Growth	Gold	Good Standing	
Oakmark International	Gold	Good Standing	
Dodge and Cox Income	Gold	Good Standing	
PIMCO Investment Grade Bond Fund	Silver	Good Standing	
PIMCO Income	Silver	Good Standing	
Westwood Income Opportunity	NA	Good Standing	
Principal U.S. Property	NA	Good Standing	
JPM Core Real Estate	NA	Good Standing	

<sup>\*</sup> Due to the 2015 ownership change and expanded portfolio management team, the board is now evaluating Highland Capital from 2015 going forward.

## D. Historical Earnings Analysis

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return	Net of Fee Fiscal Year Return
2001	(\$34,838)	-3.2%	-3.5%
2002	(\$244,449)	-7.1%	-7.5%
2003	\$534,910	14.7%	14.3%
2004	\$471,297	9.8%	9.1%
2005	\$703,899	10.6%	10.1%
2006	\$587,665	6.2%	5.8%
2007	\$2,037,999	16.5%	16.1%
2008	(\$2,083,222)	-12.1%	-12.2%
2009	\$128,369	0.6%	0.3%
2010	\$2,148,921	11.3%	11.3%
2011	(\$1,156,757)	-3.7%	-3.9%
2012	\$4,879,967	17.6%	17.4%
2013	\$5,730,470	16.3%	16.1%
2014	\$4,043,716	9.4%	9.2%
2015	\$539,862	1.3%	1.1%
2016	\$5,358,483	10.3%	10.2%
2017	\$8,484,695	14.6%	14.4%
Since Inception	\$32,130,987	6.5%	6.2%



<sup>\*\*</sup>Morningstar Analyst Ratings are Gold, Silver, Bronze, Neutral, and Negative.

### E. Notes

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market values for periods prior to December 31, 2006.
- 2) Initial investment was made in the PIMCO Total Return fund on December 21, 2006. Initial investment was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO Investment Grade Bond Fund on February 26, 2009. Initial investment was made into the PIMCO All Asset All Authority Fund on November 20, 2012. Initial investment was made into the PIMCO Income Fund on November 21, 2012. Initial investment was made into New Amsterdam Smid on December 30, 2012. Initial investment was made into the Principal U.S. Property Fund on February 26, 2013. Initial investment was made in the Vanguard 500 Index Fund on July 11, 2013. Initial investment was made in the Dodge & Cox Income Fund on October 9, 2014. Initial investment was made in the Westwood Income Opportunity Fund on December 17, 2014.
- 3) Note Receivable 1 from the Lauderhill Housing Authority this 10 year note (initiated December 1, 2010 maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1 MM, the quarterly payments should be approximately \$17,500.00 each quarter.
- 4) Note Receivable 2 from the Lauderhill Housing Authority this 10 year note (initiated July 9, 2014 maturing July 9, 2024) pays interest at 5.75% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments are \$14,375.00 each quarter.
- 5) Salem Trust was replaced with Fifth Third as custodian during 1016.

