# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN INVESTMENT PERFORMANCE ANALYSIS FIRST QUARTER 2017

Note: For a copy of Southeastern Advisory Services, Inc.'s most recent Form ADV Brochure Part 2A, please write: Southeastern Advisory Services, Inc., 3495 Piedmont Road NE, Bldg. 12-202, Atlanta, GA 30305, or e-mail your request to kerri@seadvisory.com. Form ADV Brochure Part 2A will be mailed within seven (7) days upon receipt of the request.

Only the executive summary portion of our reporting is provided herein. If you would like an electronic copy of the back-up pages to this executive summary, send your request to jeff@seadvisory.com.

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# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

# **INVESTMENT PERFORMANCE ANALYSIS**

# March 31, 2017

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#### **Executive Summary**

## CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending March 31, 2017

#### I. MARKET ENVIRONMENT

Index	First Quarter	1 Year	3 Year
Standard & Poor's 500 Index	6.1%	17.2%	10.4%
MSCI EAFE Index (Net)	7.2%	11.7%	0.5%
NCREIF Property Index	1.6%	7.3%	10.6%
CSFB Hedge Index	2.1%	5.7%	1.9%
BBgBarc U.S. Aggregate	0.8%	0.4%	2.7%
91 Day Treasury Bills	0.1%	0.4%	0.2%
Consumer Price Index (NSA)	1.0%	2.4%	1.0%

The U.S. market rally continued through March 1, 2017 with the Wilshire 5000 setting thirteen record highs for the year, followed by a rate increase by The Federal Reserve -- their second in three months — which calmed both equity and bond markets. Barring any unforeseen events, the markets are now poised to shift focus from the Fed to the new earnings season, beginning in April. Real GDP growth slowed during the fourth quarter of 2016 but was solid at 2.1% annualized. Economic growth for the entire year was equal to 1.6%, the lowest since a similar figure in 2013.

Rates were little changed during the quarter. While the 10-year Treasury was down just .05%, finishing at 2.4%, the 1-year yield was up .2%. This shift was driven by the Federal Reserve's decision to increase the Fed-funds rate by .25% during their March meeting, which followed a similar increase in December. Consumer price increases continue to accelerate into the first quarter of 2017. The Consumer Price Index was up .95% for the quarter and 2.35% for the one-year period. The 10-year breakeven inflation rate closed the first quarter at 2.0%, little changed from December. Breakeven did push past 2% in January, however, for the first time in more than two years.

#### **Equities:**

The U.S. S&P 500 was up 6.1% for the first quarter of 2017. The market has been trending upward, generally, for more than a year now, including six straight quarterly gains. Economic releases during the quarter were strong and markets took comfort in both the Federal Reserve's .25% increase in the overnight rate and its accompanying statement. Large capitalization stocks outperformed smaller shares with the Wilshire Large-Cap Index up 6.0% versus a gain of 2.3% for the Wilshire US Small-Cap Index. Small cap performed better, however, for the one-year period although both segments have been quite strong. Growth stocks led value during the first quarter in both large- and small-cap spaces and lead for the past twelve months, as well. Sector performance was varied during the quarter. The best performing sector was IT (11.9%) with Health Care (8.8%) and Consumer Discretionary (7.9%) close behind. Two sectors were in negative territory; Energy (-6.9%) and Telecom Services (-3.4%).

#### **Fixed Income:**

The U.S. Treasury yield curve did not shift much during the quarter but did flatten with the six-month yield up .3% and the ten-year down .05%. The bellwether 10-year Treasury yield ended the quarter at 2.4%, down slightly but much higher than a year ago (1.8%). The Federal Open Market Committee decided to increase their overnight rate by .25% at their March meeting, their third increase since 2008. Credit spreads continued lower during the quarter in both investment grade and high yield bonds. High yield spreads, which have averaged 6% during the past decade, fell below 4% during the quarter for the first time since mid-2014.

#### **Alternatives:**

Hedge fund sentiment may be improving, as investors placed an estimated \$21.9 billion in new hedge capital during 1017. After years of net outflows, this bump in new allocations is the industry's largest since 3015. Total hedge fund AUM now sits at \$3.1 trillion, just 2% from its all-time high. The conclusion of industry tracker eVestment is that for the hedge fund industry to be successful and grow assets outside of performance gains, it must offer investors something that cannot be accessed elsewhere at a cheaper cost. eVestment Hedge Fund Industry Report March/1017



#### II. Live Universe Comparisons and Reporting

# WILSHIRE Wilshire Public Plan Sponsor Universe Number of Plans 252 Median Size \$316.9 Million **Total Assets** \$2.6 Trillion Total Plans over \$1 Billion 93 Total Plans between \$100 - \$1,000 Million 88 Total Plans between \$20 Million - \$100 Million 42 29 Total Plans under \$20 Million

#### **About Wilshire Associates**

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1600 plan sponsors with assets over \$3.9 trillion dollars.

#### **Our Universe Comparisons**

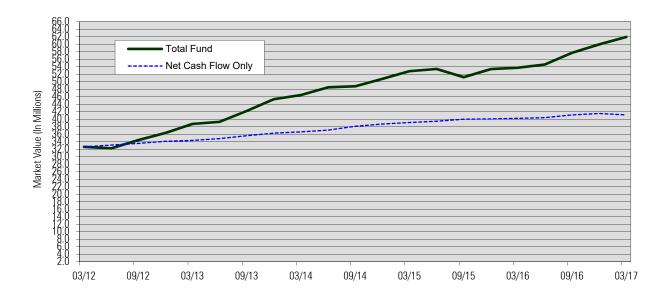
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 250 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

#### **Our Reporting**

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



#### III. PORTFOLIO GROWTH- FIVE YEARS ENDED MARCH 31, 2017

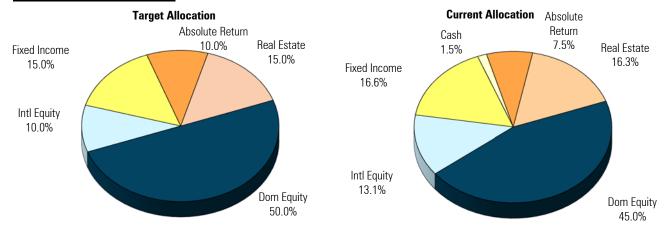


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Jun-12	32,655	489	-902	32,242	-2.8%	
Sep-12	32,242	433	1,776	34,450	5.5%	<mark>17.6%</mark>
Dec-12	34,450	552	1,354	36,356	3.9%	
Mar-13	36,356	246	2,170	38,773	6.0%	
Jun-13	38,773	477	56	39,306	0.2%	
Sep-13	39,306	769	2,149	42,224	5.4%	<mark>16.3%</mark>
Dec-13	42,224	679	2,450	45,353	5.8%	
Mar-14	45,353	361	751	46,465	1.6%	
Jun-14	46,465	462	1,571	48,498	3.4%	
Sep-14	48,498	1,022	-728	48,792	-1.5%	<mark>9.4%</mark>
Dec-14	48,792	582	1,383	50,758	2.8%	
Mar-15	50,758	420	1,632	52,810	3.2%	
Jun-15	52,810	331	280	53,422	0.5%	
Sep-15	53,422	543	-2,756	51,209	-5.1%	1.3%
Dec-15	51,209	79	2,096	53,384	4.1%	
Mar-16	53,384	149	209	53,742	0.3%	
Jun-16	53,742	204	662	54,609	1.2%	
Sep-16	54,609	729	2,391	57,729	4.3%	<mark>10.3%</mark>
Dec-16	57,729	370	1,875	59,975	3.2%	
Mar-17	59,975	-372	2,341	61,944	3.9%	<mark>7.3%</mark>
Total	32,655	8,526	20,763	61,944	56.3%	
Absolute Ret	urn Ohiective:					7.5%*

<sup>\*</sup>Actuarial assumption was reduced from 8.0% to 7.75% in 2012. Reduced from 7.75% to 7.5% in 2015.



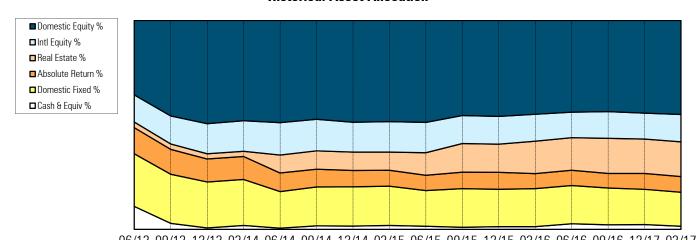
#### IV. ALLOCATION OF ASSETS



Equity maximum is 75% of at market valuation

Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	50%	45.0%	45.6%
Intl Equity Securities	10%	13.1%	10.7%
Absolute Return	10%	7.5%	N/A
Fixed Income Securities	15%	16.6%	25.9%
Real Estate Securities	15%	16.3%	1.3%
Cash Equivalents	0%	1.5%	2.6%

#### **Historical Asset Allocation**



06/13 09/13 12/13 03/14 06/14 09/14 12/14 03/15 06/15 09/15 12/15 03/16 06/16 09/16 12/17 03/17 Domestic Equity % 35.6 45.7 49.4 48.0 48.9 47.3 48.7 48.4 48.8 45.5 45.9 44.9 43.9 43.6 44.4 45.0 13.0 13.4 15.5 15.1 14.5 13.4 13.3 12.9 12.2 12.8 12.4 13.1 14.4 14.6 14.3 14.6

2.7 Real Estate % 2.6 2.5 2.5 8.6 8.7 10.8 13.5 15.5 15.6 16.5 16.6 8.8 8.8 13.7 16.8 11.0 Absolute Return % 12.5 11.9 11.0 8.9 8.5 7.8 7.6 7.3 7.9 8.1 7.2 7.3 7.0 7.6 7.5

Domestic Fixed % 25.2 23.5 22.0 22.0 17.5 18.6 18.8 18.8 17.1 18.5 17.9 18.2 18.3 17.6 16.9 16.3 2.9 2.2 Cash & Equiv % 11.0 0.7 1.9 0.6 1.7 1.6 1.9 1.5 1.0 1.3 1.3 2.7 2.3 1.5

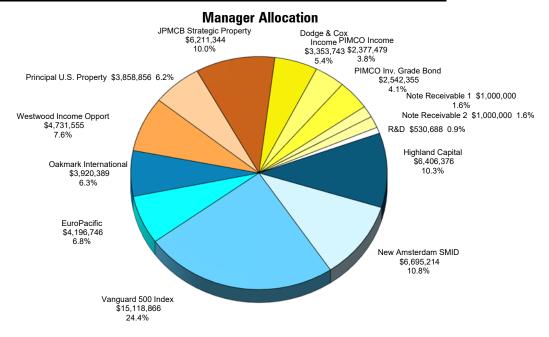


Intl Equity %

Manager	Dom Equity	Intl Equity	Absolute Return	Fixed Income	Real Estate	Cash
Vanguard 500 Index	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Highland Capital	96.8%	0.0%	0.0%	0.0%	0.0%	3.2%
New Amsterdam SMID	97.4%	0.0%	0.0%	0.0%	0.0%	2.6%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Dodge & Cox Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Westwood Income Opportunity	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
JPMCB Strategic Property Fund	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
Note Receivable 1: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Note Receivable 2: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Total Fund	45.0%	13.1%	7.5%	16.6%	16.3%	1.5%



#### V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending March 31, 2017



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	<b>Ending Value</b>	% Alloc
Highland Capital	\$6,133,843	10.2%	\$0	\$0	\$272,533	\$6,406,376	10.3%
New Amsterdam SMID	\$6,735,829	11.2%	\$0	\$0	(\$40,615)	\$6,695,214	10.8%
Vanguard 500 Index	\$14,255,977	23.8%	\$0	\$0	\$862,889	\$15,118,866	24.4%
<b>Total Domestic Equities</b>	\$27,125,649	45.2%	\$0	\$0	\$1,094,807	\$28,220,456	45.6%
Oakmark International	\$3,582,642	6.0%	\$0	\$0	\$337,747	\$3,920,389	6.3%
EuroPacific Growth R6	\$3,837,220	6.4%	\$0	\$0	\$359,526	\$4,196,746	6.8%
<b>Total International Equities</b>	\$7,419,862	12.4%	\$0	\$0	\$697,273	\$8,117,135	13.1%
Westwood Income Opportunity	\$4,567,380	7.6%	\$0	\$0	\$164,175	\$4,731,555	7.6%
Total Absolute Return	\$4,567,380	7.6%	\$0	\$0	\$164,175	\$4,731,555	7.6%
JPMCB Strategic Property	\$6,109,401	10.2%	\$0	(\$14,987)	\$116,930	\$6,211,344	10.0%
Principal U.S. Property	\$3,789,904	6.3%	\$0	\$0	\$68,952	\$3,858,856	6.2%
Total Real Estate	\$9,899,305	16.5%	\$0	(\$14,987)	\$185,882	\$10,070,200	16.3%
Dodge & Cox Income	\$3,314,456	5.5%	\$0	\$0	\$39,287	\$3,353,743	5.4%
PIMCO Inv. Grade Bond Instl	\$2,482,354	4.1%	\$0	\$0	\$60,001	\$2,542,355	4.1%
PIMCO Income	\$2,310,636	3.9%	\$0	\$0	\$66,843	\$2,377,479	3.8%
City NR 1: 2020 @ 7.0%	\$1,000,000	1.7%	\$0	(\$17,500)	\$17,500	\$1,000,000	1.6%
City NR 2: 2024 @ 5.75%	\$1,000,000	1.7%	\$0	(\$14,375)	\$14,375	\$1,000,000	1.6%
Total Fixed Income	\$10,107,446	16.9%	\$0	(\$17,500)	\$198,006	\$10,273,577	16.6%
Cash in Mutual Fund Account	\$0	0.0%	\$0	\$0	\$0	\$0	0.0%
Receipts & Disbursements	\$855,005	1.4%	\$876,758	(\$1,201,484)	\$409	\$530,688	0.9%
Total Fund	\$59,974,647	100.0%	\$876,758	(\$1,233,971)	\$2,340,552	\$61,943,611	100.0%

Fifth Third R&D balance is targeted at \$100K, the board determines rebalancing action at each quarterly meeting.



#### VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Total Fund - Gross of Fees	3.9%	13.3%	6.8%	9.3%
Total Fund - Net of Fees	3.9%	13.1%	6.7%	9.2%
Target Index	3.9%	12.2%	6.7%	8.6%
vs. Wilshire Public Fund Ranking	59	8	10	5
Total Domestic Equities S&P 500 vs. Equity Returns of Public Funds	<b>4.1%</b>	<b>18.5%</b>	<b>9.6%</b>	<b>14.1%</b>
	6.1%	17.2%	10.4%	13.3%
	92	28	23	5
<b>Total International Equities</b> MSCI EAFE Index (Net) vs. Intl Equity Returns of Public Funds	<b>9.4%</b> 7.2% 28	<b>17.1%</b> 11.7% 12	<b>2.2%</b> 0.5% 42	<b>7.8%</b> 5.8% 18
<b>Total Fixed Income</b> Barclays Aggregate vs. Fixed Inc Returns of Public Funds	<b>2.0%</b> 0.8% 13	<b>6.3%</b> 0.4% 14	<b>5.1%</b> 2.7% 8	<b>5.6%</b> 2.3% 9
<b>Total Real Estate</b> NCREIF vs. Real Estate Portfolios	<b>1.9%</b>	<b>8.6%</b>	<b>10.9%</b>	<b>n/a</b>
	1.6%	7.3%	10.6%	n/a
	28	14	48	n/a
<b>Total Absolute Return</b> CPI+4%	<b>3.6%</b> 2.0%	<b>8.5%</b> 6.5%	<b>0.9%</b> 4.9%	<b>1.4%</b> 5.2%

Effective 2016, the Target Index was changed to: 35% Russell 1000 Index/ 15% Russell 2500 Index/15% BBgBarc Aggregate/10% MSCI EAFE (Net)/10% CPI+4%/15% NCREIF Property Index. Prior to 2016, the Target Index was changed to: 45% Russell 1000 Index/20% BBgBarc Aggregate/15% MSCI EAFE (Net)/10% CPI+4%/10% NCREIF Property Index. Prior to 2014, the Target Index was changed to: 45% Russell 1000 Index/30% BBgBarc Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2011 the Target Index was: 50% Russell 1000 Index/ 40% BBgBarc Aggregate/ 10% MSCI EAFE (Net).



## VII. EQUITY PORTFOLIO REVIEW

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Vanguard 500 Index	6.1%	17.1%	10.3%	n/a
S&P 500 Index	6.1%	17.2%	10.4%	n/a
vs. Large Neutral Equity Portfolios	36	36	8	n/a
Highland Capital + Mgr Cash	4.4%	17.8%	9.5%	12.6%
Russell 1000	6.0%	17.4%	10.0%	13.3%
vs. Large Neutral Equity Portfolios	88	32	66	81
New Amsterdam + Mgr Cash	-0.6%	20.7%	7.5%	n/a
Russell 2500	3.8%	21.5%	7.4%	n/a
vs. Midcap Neutral Equity Portfolios	100	51	61	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth R6	9.4%	13.1%	2.2%	6.7%
MSCI EAFE (Net)	7.2%	11.7%	0.5%	5.8%
vs. International Equity Mutual Funds	38	44	30	21
Oakmark International	9.4%	21.7%	2.2%	n/a
MSCI EAFE (Net)	7.2%	11.7%	0.5%	n/a
vs. International Equity Mutual Funds	38	6	30	n/a



# Equity Portfolio Summary: Total Fund (Separate Account Managers Highland & New Amsterdam only)

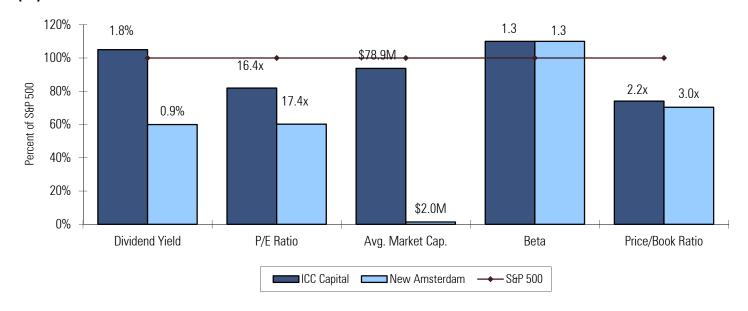
	Portfolio	S&P 500
Total Number Of Securities	229	500
Equity Market Value	27,843,763	
Average Capitalization \$(000)	73,319,158	159,528,500
Median Capitalization \$(000)	19,246,585	20,273,835
Equity Segment Yield	1.6	2
Equity Segment P/E - Average	17.2	24.9
Equity Segment P/E - Median	19.7	21.9
Equity Segment Beta	1.1	1
Price/Book Ratio	2	2.7
Debt/Equity Ratio	59.3	93.6
Five Year Earnings Growth	10.1	6

Ten Largest Holdings	Market Value	% of Portfolio	Quarterly Return
Primerica Inc	259,341	2.0%	19.2%
Walker & Dunlop Inc	241,594	1.9%	33.6%
Spire Inc	209,250	1.7%	0.5%
llg Inc	203,312	1.6%	16.3%
Apple Inc	196,240	1.5%	24.6%
Sanderson Farms Inc	192,104	1.5%	10.5%
Masimo Corp	186,520	1.5%	3.8%
Summit Hotel Pptys I	186,167	1.5%	0.7%
Homestreet Inc	177,483	1.4%	-11.6%
Infrareit Inc	174,330	1.4%	1.9%

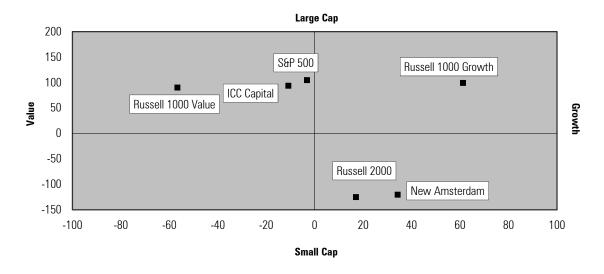
Ten Best Performers	Quarterly Return	Ten Worst Performers	Quarterly Return
Nutri Sys Inc New	60.7%	Amtrust Financial Se	-32.0%
Activision Blizzard	38.9%	Aceto Chem Inc	-27.7%
Masimo Corp	38.4%	Wesco Aircraft Hldgs	-23.7%
Walker & Dunlop Inc	33.6%	Omega Protein Corp	-19.8%
Micron Technology In	31.8%	Hawaiian Holdings In	-18.5%
CSX Corp	30.0%	Macys Inc.	-16.2%
Hasbro Bradley Inc	29.1%	Park Ohio Hldgs Corp	-15.4%
Adobe Sys Inc	26.4%	Kroger Co	-14.2%
Nvr Inc	26.2%	Ubiquiti Networks In	-13.0%
Centene Corp Del	26.1%	Hollyfrontier Corp	-12.5%



#### **Equity Portfolio Characteristics**



# **Equity Style Map (Current Quarter)**



	Growth-Value	Size
Highland Capital	-10.9	93.9
New Amsterdam	34.2	-120.1
S&P 500	-3.2	105.0

	<b>Growth-Value</b>	Size	
Russell 1000 Growth	61.2	99.4	
Russell 1000 Value	-56.7	90.4	
Russell 2000	17.0	-124.8	



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# Vanguard 500 Index Admiral (USD)

1980

NA

NA

37.34%

2090

2086

2027

2010

1786

1686

1559

1568

1606

1409

1503

No. of Funds in Cat

### Morningstar Analyst Rating™ Overall Morningstar Rating™ end

#### Standard Index S&P 500 TR USD

#### **Category Index** Russell 1000 TR USD

#### **Morningstar Cat** US Fund Large Blend

Performance 03	-31-2017				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2015	0.94	0.28	-6.45	7.04	1.36
2016	1.34	2.45	3.84	3.82	11.93
2017	6.05	_	_	_	6.05
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	17.13	10.34	13.26	7.50	5.52
Std 03-31-2017	17.13	_	13.26	7.50	5.52
Total Return	17.13	10.34	13.26	7.50	5.52
+/- Std Index	-0.04	-0.03	-0.04	-0.01	_
+/- Cat Index	-0.29	0.35	0.00	-0.08	_
% Rank Cat	33	7	11	19	
No. in Cat	1404	1248	1113	822	
		0	a contract of	Her	de et atte e al

	Subsidized	Unsubsidized
7-day Yield	_	_
30-day SEC Yield	_	_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate: thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data auoted herein. For performance data current to the most recent month-end, please call 800-662-7447 or visit www.vanguard.com.

#### Fees and Expenses

Jaies G	iiaiyes			
Front-	End Lo	ad %		

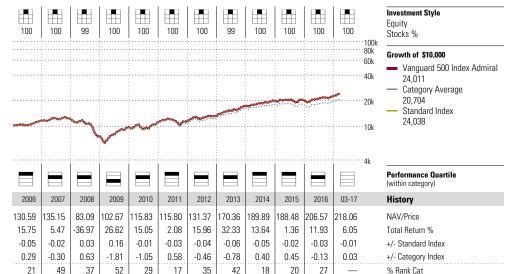
NA Deferred Load % **Fund Expenses** 0.03 Management Fees %

12b1 Expense %

Gross Expense Ratio %			0.04
Risk and Return Profile			
	3 Yr 1248 funds	5 Yr 1113 funds	10 Yr 822 funds
Morningstar Rating <sup>™</sup>	5★	5★	4★
Morningstar Risk	Avg	-Avg	Avg
Morningstar Return	High	+Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	10.40	10.20	15.29
Mean	10.34	13.26	7.50
Sharpe Ratio	0.98	1.26	0.51

MPT Statistics	Standard Index	Best Fit Index
Will I Ottationio	Otanidara macx	S&P 500 TR USD
Alpha	-0.03	-0.03
Beta	1.00	1.00
R-Squared	100.00	100.00
12-Month Yield		

numingstal Allalyst nathly	Overali Mollilliysiai na
<b>♂</b> Gold	****
1-23-2016	1,248 US Fund Large Ble



Portfolio Analysis	<b>s</b> 03-31-2017					
Asset Allocation % Cash US Stocks	Net % 0.42 98.68	0.42	0.00 Share Chg since 02-2017	Share Amount	Holdings : 510 Total Stocks , 1 Total Fixed-Income, 4% Turnover Ratio	Net Assets %
Non-US Stocks Bonds Other/Not Clsfd	0.88 0.01 0.00	0.88 0.01	0.00	80 mil 118 mil 6 mil	Apple Inc Microsoft Corp Amazon.com Inc	3.70 2.50 1.72
Total	100.00		0.00 ⊕	63 mil 41 mil	Exxon Mobil Corp Johnson & Johnson	1.67 1.66
Equity Style  Value Blend Growth  Add Syngle  Mid Syngle	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	3.0 1.00	Rel	36 mil 55 mil 27 mil 133 mil 94 mil	Facebook Inc A JPMorgan Chase & Co Berkshire Hathaway Inc B General Electric Co AT&T Inc	1.64 1.54 1.47 1.28 1.25
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price	9	— ⊕ — ⊕ — ⊕ — ⊕ 99.79 ⊖	5 mil 69 mil 5 mil 153 mil 39 mil	Alphabet Inc A Wells Fargo & Co Alphabet Inc C Bank of America Corporation Procter & Gamble Co	1.24 1.23 1.20 1.16 1.13
low			Sector We	eiahtinas	Stocks %	Rel Std Index

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		
BB R		_
Below B NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	99.1	1.00
Greater Europe	0.4	0.94

0.5

Sector Weightings	Stocks %	Rel Std Index
<b>ე</b> Cyclical	32.4	1.00
Basic Materials	2.9	1.00
Consumer Cyclical	11.0	1.00
Financial Services	16.1	1.00
♠ Real Estate	2.3	1.00
✓ Sensitive	40.9	1.00
■ Communication Services	4.1	1.00
♠ Energy	6.6	1.00
Industrials	10.4	1.00
Technology	19.8	1.00
→ Defensive	26.8	1.00
Consumer Defensive	9.4	1.00
→ Healthcare	14.2	1.00
<b>Q</b> Utilities	3.2	1.00

#### Operations

Potential Cap Gains Exp

Family: Vanguard Multiple Manager: Tenure: 1.1 Years Objective: Growth

Base Currency: USD VFIAX Minimum Initial Purchase: \$10,000 Purchase Constraints:

Greater Asia

Incept: Type: Total Assets:

1.00

11-13-2000

\$315,984.68 mil



**Morningstar Cat** 

US Fund Foreign Large

**Category Index** 

MSCI ACWI Ex

# American Funds Europacific Growth R6 (USD)

<b>Performance</b> 03-31-2017							
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %		
2015	5.97	1.12	-9.81	2.97	-0.48		
2016	-2.32	-0.32	8.23	-4.15	1.01		
2017	9.37	_	_	_	9.37		
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept		
Load-adj Mthly	13.10	2.17	6.64	_	9.22		
Std 03-31-2017	13.10	_	6.64	_	9.22		
Total Return	13.10	2.17	6.64	3.51	9.22		
+/- Std Index	-0.04	1.61	2.28	2.16	_		
+/- Cat Index	3.47	0.62	1.80	1.54	_		
% Rank Cat	14	23	23	7			
No. in Cat	400	324	276	191			
	Subsidized				ubsidized		
7-day Yield			_		_		

#### Performance Disclosure

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

1.24

1.24

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-421-4225 or visit www.americanfunds.com.

#### Fees and Expenses

Saloe Chargo

Sales Glarges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.42
12b1 Expense %	NA
Gross Expense Ratio %	0.50

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	324 funds	276 funds	191 funds
Morningstar Rating™	4★	4★	5☆
Morningstar Risk	-Avg	-Avg	-Avg
Morningstar Return	+Avg	+Avg	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	10.91	11.69	17.62
Mean	2.17	6.64	3.51
Sharpe Ratio	0.23	0.60	0.25

MPT Statistics	Standard Index	Best Fit Index
		MSCI ACWI Ex USA
		Growth NR USD
Alpha	1.62	0.75
Beta	0.83	0.88
R-Squared	88.58	92.16
12-Month Yield		1.50%
Potential Cap Gains Exp		24.26%

10-03-				324 US Growth	Fund For	reign La	rge	USA NR	USD	USA Grow USD	yth NR Growth
93 84	87	93	92	91	90	92	86	89	93	87 100k	Investment Style Equity Stocks %
										80k 60k 40k	Growth of \$10,000  — American Funds Europacific Growth R6 17,717
and according to the state of t	1		MA N	erekto.	gen la grande					20k 10k	<ul><li>Category Average 15,219</li><li>Standard Index 15,033</li></ul>
	ļ	<u>.</u>	ļ	<u>.</u>				ļ		4k	

MSCI ACWI Ex

Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index

											4k	
												Performance Quartile (within category)
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	03-17	History
_	_	_	38.34	41.37	35.13	41.18	49.03	47.09	45.32	45.04	49.26	NAV/Price
21.87	18.96	-40.53	39.35	9.76	-13.31	19.64	20.58	-2.29	-0.48	1.01	9.37	Total Return %
-4.78	2.30	5.00	-2.10	-1.39	0.40	2.81	5.29	1.57	5.18	-3.48	1.51	+/- Standard Index
-1.74	-2.07	5.09	0.68	-4.69	0.90	2.97	5.09	0.36	0.77	0.89	0.24	+/- Category Index
_	_	_	_	_	_	_	_	27	66	20	_	% Rank Cat
_	_	_	_	_	_	_	_	341	361	363	419	No. of Funds in Cat

Equity Style	Portfolio Statistics	Port F	Rel Rel
Total	100.00	100.00	0.00
Other/Not Clsfd	0.53	0.53	0.00
Bonds	1.25	1.25	0.00
Non-US Stocks	85.28	85.28	0.00
US Stocks	1.56	1.56	0.00
Cash	11.38	11.38	0.00
Asset Allocation %	Net %	Long %	Short %

Value	Blend	Growth			Avg	Index	Cat
value	Biena	Growth	_	P/E Ratio TTM	19.3	1.12	0.89
			Large	P/C Ratio TTM	11.4	1.34	0.87
			Mid	P/B Ratio TTM	2.1	1.30	0.85
			Small	Geo Avg Mkt Cap \$mil	39771	1.30	1.30

Fixed	I-Inco	me Si	tyle		
Ltd	Mod	Ext		Avg Eff Maturity	_
			High	Avg Eff Duration	_
			3	Avg Wtd Coupon	_
			Med	Avg Wtd Price	99.72
			Low		
			_		

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		·····
BB		_
В		_
Below B		_
NR		_
Regional Exposure	Stocks %	Rel Std Index
	0.0	0.70

Regional Exposure	Stocks %	Rel Std Index
Americas	8.0	0.73
Greater Europe	42.9	0.91
Greater Asia	49.1	1.17

Share Chg since 12-2016	Share Amount	Holdings : 240 Total Stocks , 13 Total Fixed-Income, 30% Turnover Ratio	Net Assets %
$\oplus$	2 mil	Samsung Electronics Co Ltd	2.59
$\Theta$	24 mil	Alibaba Group Holding Ltd ADR	2.14
<b>①</b>	423 mil	Taiwan Semiconductor Manufacturing	2.13
$\oplus$	410 mil	AIA Group Ltd	2.09
$\Theta$	81 mil	Tencent Holdings Ltd	1.89
<b>⊕</b>	100 mil	HDFC Bank Ltd	1.83
<b>①</b>	31 mil	SoftBank Group Corp	1.76
<b>①</b>	27 mil	Airbus SE	1.63
<b>①</b>	97 mil	Reliance Industries Ltd	1.59
<b>①</b>	56 mil	Sony Corp	1.53
	667 mil	Barclays PLC	1.52
	13 mil	ASML Holding NV	1.39
$\Theta$	7 mil	Nintendo Co Ltd	1.38
$\Theta$	73 mil	Prudential PLC	1.24
	11 mil	Murata Manufacturing Co Ltd	1.23
Sector Wo	eightings	Stocks %	Rel Std Index

Sector Weightings	Stocks %	Rel Std Index
<b>∿ Cyclical</b>	38.0	0.82
Basic Materials	6.8	0.80
Consumer Cyclical	11.5	1.04
Financial Services	17.9	0.78
♠ Real Estate	1.8	0.51
<b>₩</b> Sensitive	41.3	1.26
Communication Services	5.9	1.23
<b>♦</b> Energy	6.5	0.96
	9.8	0.91
Technology	19.2	1.83
→ Defensive	20.7	0.98
Consumer Defensive	10.5	1.05
→ Healthcare	7.4	0.94
	2.8	0.88

#### Operations

Family: American Funds
Manager: Multiple
Tenure: 25.4 Years
Objective: Foreign Stock

Base Currency: USD
Ticker: RERGX
Minimum Initial Purchase: \$250
Min Auto Investment Plan: \$50

Purchase Constraints: Incept: Type:

Total Assets:

A 05-01-2009 MF

\$140,613.65 mil

Release date 03-31-2017 Page 3 of 18

# Oakmark International Investor (USD)

Performance 03-	31-2017				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2015	6.51	-1.13	-13.18	5.19	-3.83
2016	-2.95	-7.77	13.28	6.42	7.91
2017	9.43	_	_	_	9.43
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	21.68	2.15	8.98	4.59	9.97
Std 03-31-2017	21.68	_	8.98	4.59	9.97
Total Return	21.68	2.15	8.98	4.59	9.97
+/- Std Index	8.54	1.58	4.62	3.24	_
+/- Cat Index	8.54	1.58	4.62	3.24	_
% Rank Cat	2	15	4	4	
No. in Cat	735	586	525	327	
	Uns	ubsidized			

# 30-day SEC Yield Performance Disclosure

Fees and Expenses

7-day Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.84
12b1 Expense %	NA
Gross Expense Ratio %	1.05

diosa Expense mano /0			1.03
Risk and Return Profile			
	3 Yr 586 funds	5 Yr 525 funds	10 Yr 327 funds
Morningstar Rating™	280 Turius 4★	525 Turius 5★	327 Turius 5★
Morningstar Risk	High	High	High
Morningstar Return	+Avg	High	High
-	3 Yr	5 Yr	10 Yr
Standard Deviation	15.28	15.55	20.17
Mean	2.15	8.98	4.59
Sharpe Ratio	0.20	0.62	0.29

MPT Statistics	Standard Index	Best Fit Index MSCI EAFE Value
		NR USD
Alpha	1.82	3.02
Beta	1.12	1.11
R-Squared	82.00	90.03
12-Month Yield		
Potential Cap Gains Exp		5.98%

	Morningstar Analyst Rating™ <b>♥ Gold</b> 01-12-2017		****			Standard Index MSCI ACWI Ex USA NR USD		Category Index MSCI ACWI Ex USA NR USD		<b>Morningstar Cat</b> US Fund Foreign Large Blend			
98	98	98	96	95	96	95	95	97	97	96	95	Equity Stocks	ent Style %
and the state of t			<b>V</b>	:				ger 172	garan <sub>an</sub> ,		80k 60k 60k 60k 60k 60k 60k 60k 60k 60k 6	— 0a Inv 21 — Ca 13 — Sta	of \$10,000 kmark International restor 464 tegory Average 970 andard Index
											4k	Perform (within c	ance Quartile ategory)
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	03-17	History	
25.45 30.60 3.95 3.95	20.95 -0.51 -17.16 -17.16	10.85 -41.06 4.46 4.46	16.84 56.30 14.86 14.86	19.41 16.22 5.07 5.07	16.55 -14.07 -0.36 -0.36	20.93 29.22 12.39 12.39	26.32 29.34 14.06 14.06	23.34 -5.41 -1.54 -1.54	21.36 -3.83 1.84 1.84	22.70 7.91 3.42 3.42	24.84 9.43 1.57 1.57		turn % dard Index gory Index
—		l –			· -	786	791	750	788	762	790		unds in Cat

Portfolio Analysis	s 03-31-2017						
Asset Allocation % Cash US Stocks	Net % 3.01 5.39	Long % 3.01 5.39	Short % 0.00 0.00	Share Chg since A 12-2016	Share Amount	Holdings : 60 Total Stocks , 0 Total Fixed-Income, 44% Turnover Ratio	Net Assets %
Non-US Stocks	89.70	89.70	0.00		96 mil	Glencore PLC	3.91
Bonds	0.00	0.00	0.00	① 1,28	82 mil	Lloyds Banking Group PLC	3.59
Other/Not Clsfd	1.90	1.90	0.00	<b>①</b>	16 mil	BNP Paribas	3.57
Total	100.00	100.00	0.00	<b>①</b>	6 mil	Allianz SE	3.54
				⊕ 38	81 mil	Intesa Sanpaolo	3.49
Value Blend Growth	Portfolio Statistics P/E Ratio TTM	Port Re Avg Inde: 17.7 1.03	c Cat	•	67 mil	Credit Suisse Group AG	3.36
Large	P/C Ratio TTM	8.9 1.04	0.91	•	13 mil 95 mil	Daimler AG CNH Industrial NV	3.20 3.08
Mid	P/B Ratio TTM	1.6 0.99		<b>⊕</b> 3	33 mil	Hennes & Mauritz AB B	2.81
Small	Geo Avg Mkt Cap \$mil	31297 1.03	3 0.79	<b>①</b>	23 mil	Honda Motor Co Ltd	2.30
				$\Theta$	13 mil	EXOR NV	2.23
Fixed-Income Style	Avg Eff Maturity			<b>⊕</b>	12 mil	Toyota Motor Corp	2.15
Ltd Mod Ext	Avg Eff Duration		_	<b>①</b>	3 mil	Continental AG	2.08
High	Avg Wtd Coupon			<b>⊕</b> 2	23 mil	Grupo Televisa SAB ADR	2.00
Med	Avg Wtd Price		_	<b>⊕</b>	4 mil	Willis Towers Watson PLC	1.96
Low				Sector Weigl	htings	Stocks	% Rel Std Index

0.45

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		_
BB		_
В		_
Below B NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	7.8	0.71
Greater Europe	73.4	1.56

18.8

Otocks /o	Hel old Huex
67.6	1.46
8.1	0.95
28.2	2.54
31.3	1.36
0.0	0.00
25.1	0.77
0.0	0.00
0.0	0.00
20.2	1.86
4.9	0.47
7.3	0.35
6.1	0.61
1.2	0.15
0.0	0.00
	67.6 8.1 28.2 31.3 0.0 25.1 0.0 0.0 20.2 4.9 7.3 6.1 1.2

#### Operations

Family: Oakmark
Manager: Multiple
Tenure: 24.7 Years
Objective: Foreign Stock
Base Currency: USD

Ticker: OAKIX
Minimum Initial Purchase: \$1,000
Min Auto Investment Plan: \$500
Minimum IRA Purchase: \$1,000
Purchase Constraints: \$1,000

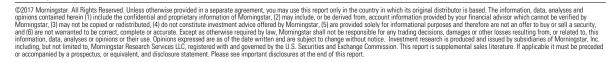
Greater Asia

 Incept:
 09-30-1992

 Type:
 MF

 Total Assets:
 \$32,773.41 mil

13





#### VIII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Dodge & Cox Income	1.2%	4.4%	n/a	n/a
BBgBarc Aggregate	0.8%	0.4%	n/a	n/a
vs. Intermediate Fixed Mutual Funds	33	7	n/a	n/a
PIMCO Investment Grade Bond	2.4%	5.7%	4.9%	5.3%
BBgBarc Aggregate	0.8%	0.4%	2.7%	2.3%
vs. Intermediate Fixed Mutual Funds	1	2	1	1
PIMCO Income	2.9%	9.4%	5.9%	n/a
BBgBarc Aggregate	0.8%	0.4%	2.7%	n/a
vs. Multi Sector Income Mutual Funds	15	23	3	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Note Receivable 1: 2020 @ 7.0%*	1.8%	7.2%	7.3%	7.3%
91 Day T-bill	0.1%	0.4%	0.2%	0.1%
Note Receivable 2: 2024 @ 5.75%**	1.4%	5.9%	n/a	n/a
91 Day T-bill	0.1%	0.4%	n/a	n/a

<sup>\*</sup>Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated December 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.

#### IX. REAL ESTATE PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Principal U.S. Property	1.8%	8.9%	11.6%	n/a
NCREIF	1.6%	7.3%	10.6%	n/a
vs. Real Estate Portfolios	42	27	36	n/a
JPMCB Strategic Property	1.9%	8.4%	n/a	n/a
NCREIF	1.6%	7.3%	n/a	n/a
vs. Real Estate Portfolios	39	30	n/a	n/a

#### X. ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Westwood Income Opportunity	3.6%	8.5%	n/a	n/a
CPI+4%	2.0%	6.5%	n/a	n/a
MSCI ACWI	6.9%	15.0%	n/a	n/a



<sup>\*\*</sup>Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated July 9, 2014 maturing July 9, 2024) pays interest at 5.75% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments are \$14,375.00 each quarter.

<sup>\*\*\*</sup>SEAS has confirmed each payment on the Note Receivable going back to 2011. Prior to this time, payments may have been made but could not be specifically confirmed as payments on the Note Receivable.

Release date 03-31-2017 Page 2 of 18

# **Dodge & Cox Income (USD)**

# Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index © Gold ↑★★★ 851 US Fund IntermediateTerm Bond \*\*\*\* Bond TR USD \*\*\* Bond TR USD \*\*\* Category Index BBgBarc US Agg BBgBarc US Agg Bond TR USD \*\*\* Bond TR USD \*\*\* Term Bond \*\*\* Morningstar Cat US Fund Intermediate Term Bond

Performance 03	-31-2017				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2015	1.29	-1.19	-0.81	0.13	-0.59
2016	2.37	2.64	1.79	-1.24	5.61
2017	1.19	_	_	_	1.19
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	4.39	3.08	3.41	5.02	6.87
Std 03-31-2017	4.39	_	3.41	5.02	6.87
Total Return	4.39	3.08	3.41	5.02	6.87
+/- Std Index	3.95	0.40	1.07	0.75	_
+/- Cat Index	3.95	0.40	1.07	0.75	_
% Rank Cat	7	15	14	15	
No. in Cat	972	851	750	538	
		Sı	ubsidized	Uns	ubsidized
7-day Yield			_		_

7-day Yield	
30-day SEC Yield	

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-621-3979 or visit www.dodgeandcox.com.

Fees and Expenses			
Sales Charges			
Front-End Load %			NA
Deferred Load %			N.A
Fund Expenses			
Management Fees %			0.40
12b1 Expense %			N/
Gross Expense Ratio %			0.43
Risk and Return Profile			
	3 Yr	5 Yr	10 Y
Morningstar Rating™	851 funds 4★	750 funds 4★	538 fund 4★
Morningstar Risk	4 <b>x</b> Avq	-Avq	4× Avo
Morningstar Return	+Avq	+Avg	+Av(
	TAVY	TAVY	
	3 Yr	5 Yr	10 Y
Standard Deviation	2.73	2.60	3.8
Mean	3.08	3.41	5.02
Sharpe Ratio	1.06	1.25	1.13

MPT Statistics	Standard Index	Best Fit Index BBgBarc US Credit
		TR USD
Alpha	1.14	0.80
Beta	0.70	0.62
R-Squared	56.72	83.32
12-Month Yield		_
Potential Cap Gains Exp		2.30%

93	94	96	95	94	96	96	93	96	96	95	96 100k	Investment Style Fixed-Income Bond %	
-0000000099	30000000000		5465		**********			••••			80k 60k 40k 20k	Growth of \$10,000  Dodge & Cox Inco 17,433  Category Average 15,410  Standard Index 16,094	
											4k	Performance Quartile (within category)	
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	03-17	History	
12.57	12.51	11.79	12.96	13.23	13.30	13.86	13.53	13.78	13.29	13.59	13.64	NAV/Price	
5.30	4.68	-0.29	16.05	7.17	4.76	7.94	0.64	5.48	-0.59	5.61	1.19	Total Return %	
0.97	-2.29	-5.53	10.12	0.63	-3.08	3.73	2.66	-0.48	-1.14	2.97	0.37	+/- Standard Index	
0.97	-2.29	-5.53	10.12	0.63	-3.08	3.73	2.66	-0.48	-1.14	2.97	0.37	+/- Category Index	
11	63	35	30	57	81	33	8	49	70	6	_	% Rank Cat	
1092	1097	1135	1123	1164	1195	1165	1079	1038	1042	985	1025	No. of Funds in Cat	
Portfoli	io Analy	<b>sis</b> 03-3	1-2017										
Asset All Cash US Stoc		/ <sub>6</sub>		Net % 2.18 0.00	Long % 2.18 0.00	Short % 0.00 0.00	since	016	Share Amount	27% Turno	ocks , 947 Total F over Ratio		Net Assets %

Portfolio Analysi	<b>s</b> 03-31-2017						
Asset Allocation % Cash US Stocks	Net % 2.18 0.00	Long % 2.18 0.00	Short % 0.00 0.00	Share Chg since 12-2016	Share Amount	Holdings : 0 Total Stocks , 947 Total Fixed-Income, 27% Turnover Ratio	Net Assets %
Non-US Stocks	0.00	0.00	0.00		600 mil	US Treasury Note 1.625%	1.23
Bonds	95.84	95.85	0.01		600 mil	US Treasury Note 0.875%	1.22
Other/Not Clsfd	1.98	1.98	0.00	芸	600 mil	US Treasury Note 1.125%	1.22
Total	100.00	100.01	0.01		600 mil		1.21
- · · · · ·		D . D		$\Theta$	559 mil	Rio Oil Fin Tr 144A 6.25%	1.16
Equity Style	Portfolio Statistics	Port Re Avg Inde			500 mil	US Treasury Note 1.625%	1.03
Value Blend Growth	P/E Ratio TTM		- —		497 mil	US Treasury Note 1.5%	1.02
rge	P/C Ratio TTM				500 mil	US Treasury Note 0.75%	1.02
Mid	P/B Ratio TTM				500 mil	US Treasury Note 0.75%	1.02
Small	Geo Avg Mkt Cap \$mil			**	511 mil	Verizon Comms 144A 5.012%	1.02
					450 mil	US Treasury Note 1.375%	0.90
Fixed-Income Style	A		0.10	<b>(+)</b>	413 mil	Imperial Tobacco Fin 144A 4.25%	0.87
Ltd Mod Ext	Avg Eff Maturity  Avg Eff Duration		8.10 4.20		382 mil	Citigroup Cap Xiii Pfd	0.83
High	Avg Wtd Coupon		4.20		379 mil	Bnp Paribas Us Mtn 4.25%	0.78
Med	Avg Wtd Price		106.06		350 mil	US Treasury Note 0.75%	0.71
low				Sector Wo	eightings	Stocks %	Rel Std Index

Credit Quality Breakdown	Bond %	
AAA		51.07
AA		3.89
A		3.45
BBB		32.38
BB		5.48
В		1.87
Below B		1.86
NR		0.00
Regional Exposure	Stocks %	Rel Std Index
Americas	_	_
Greater Europe	_	_

	. 0.7 0 70	0.71
Sector Weightings	Stocks %	Rel Std Index
<b>∿</b> Cyclical	_	_
Basic Materials	_	_
Consumer Cyclical	_	_
Financial Services	_	_
Real Estate	_	_
✓ Sensitive	_	_
Communication Services	_	_
<b>Tenergy</b>	_	_
Industrials     Indus	_	_
Technology	_	_
→ Defensive		_
Consumer Defensive	_	_
★ Healthcare	_	_
<b>Q</b> Utilities	_	_

N1-N3-1989

#### Operations

Family:	Dodge & Cox
Manager:	Multiple
Tenure:	28.3 Years
Ohiective:	Income

Base Currency:	USD
Ticker:	DODIX
Minimum Initial Purchase:	\$2,500
Minimum IRA Purchase:	\$1,000

Greater Asia

Purchase Constraints:	
Incept:	
Typo:	

поорт.	01 00 1000
Type:	MF
Total Assets:	\$49,309.47 mil



**Morningstar Cat** 

Category Index

Release date 03-31-2017 Page 6 of 18

Morningstar Analyst Rating<sup>™</sup> Overall Morningstar Rating<sup>™</sup> Standard Index

# **PIMCO Investment Grade Corp Bd Instl (USD)**

<b>Performance</b> 03-31-2017									
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %				
2015	3.08	-2.22	-0.51	0.00	0.28				
2016	3.33	3.96	2.30	-2.64	6.99				
2017	2.40	_	_	_	2.40				
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept				
Load-adj Mthly	6.03	5.04	5.46	7.45	7.75				
Std 03-31-2017	6.03	_	5.46	7.45	7.75				
Total Return	6.03	5.04	5.46	7.45	7.75				
+/- Std Index	5.59	2.36	3.13	3.18	_				
+/- Cat Index	2.72	1.39	1.50	2.01	_				
% Rank Cat	22	7	10	6					
No. in Cat	207	175	142	80					
		Sı	ubsidized	Uns	ubsidized				
7-day Yield			_		_				

#### Performance Disclosure

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com.

#### Fees and Expenses **Sales Charges** Front-End Load % NA NA Deferred Load % **Fund Expenses** Management Fees % 0.50 12b1 Expense % NA **Gross Expense Ratio %** 0.53

GIOSS Expelise flutto /6			0.50
Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	175 funds	142 funds	80 funds
Morningstar Rating <sup>™</sup>	5★	5★	5★
Morningstar Risk	+Avg	+Avg	Avg
Morningstar Return	High	+Avg	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	4.35	4.54	5.89
Mean	5.04	5.46	7.45
Sharpe Ratio	1.11	1.17	1.15

MPT Statistics	Standard Index	Best Fit Index
		BBgBarc US Credit
		TR USD
Alpha	1.65	1.39
Beta	1.27	1.03
R-Squared	74.50	89.07
12-Month Yield		
Potential Cap Gains Exp		1.82%

					BBgBarc Bond TR		JS Corp US Fund Corporate D Bond						
	18	15	52	79	71	68	92	92	85	92	80	——————————————————————————————————————	Investment Style Fixed-Income Bond %
												80k 60k 40k	Growth of \$10,000  PIMCO Investment Grade Corp Bd Instl 21,781
•	00000 <sup>00000</sup>	<del>gggggggg</del> gg	*************	en e	0000000000	***************************************		••••••				20k 10k	<ul><li>Category Average</li><li>17,984</li><li>Standard Index</li><li>16,094</li></ul>
												4k	Performance Quartile (within category)
	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	03-17	History
	10.30	10.46	10.08	10.93	10.48	10.35	11.12	10.24	10.55	9.92	10.21	10.36	NAV/Price
	4.18	7.15	1.89	18.74	11.72	6.86	14.99	-1.69	8.76	0.28	6.99	2.40	Total Return %
	-0.16	0.18	-3.35	12.81	5.18	-0.98	10.78	0.33	2.80	-0.27	4.34	1.58	+/- Standard Index
	-0.12	2.59	6.83	0.06	2.72	-1.28	5.18	-0.16	1.30	0.96	0.88	1.18	+/- Category Index
	56	4	7	71	11	45	8	74	10	13	39		% Rank Cat
	89	84	91	97	104	127	134	145	169	177	199	238	No. of Funds in Cat

Portfolio Analysis	<b>s</b> 12-31-2016				
Asset Allocation % Cash US Stocks	Net % -0.41 0.00	Long % Short % 20.98 21.39 0.00 0.00	Share Chg Share since Amount 09-2016	Holdings : 1 Total Stocks , 1,226 Total Fixed-Income, 87% Turnover Ratio	Net Assets %
Non-US Stocks	0.00	0.00 0.00	☆ 1,078 mil	Cdx Ig27 5y Ice	11.14
Bonds	98.60	99.74 1.15		US 10 Year Note (CBT) Mar17	10.52
Other/Not Clsfd	1.81	1.81 0.00	🔅 4,098 mil	Fin Fut Euro\$ Cme (Wht) 12/18/17	-10.27
Total	100.00	122.53 22.53	☆ 573 mil	Cdx Ig26 5y Ice	5.93
F's Ot 1	Double Destruit	Don Dol Dol	☆ 368 mil	Cdx Ig25 5y Ice	3.80
Equity Style	Portfolio Statistics	Port Rel Rel Avg Index Cat		IRS USD 2.91000 08/20/18-1Y (GRN)	-3.62
Value Blend Growth	P/E Ratio TTM		☆ 367 mil	US Treasury Bond 2.25%	3.14
rge	P/C Ratio TTM		🌣 299 mil	FNMA	3.12
Mid	P/B Ratio TTM		☼ 1,157 mil	Fin Fut Euro\$ Cme (Red) 03/19/18	-2.90
Small	Geo Avg Mkt Cap \$mil	2 — —	253 mil	FNMA	2.63
				IRS USD 1.75000 12/21/16-10Y LCH_P	-1.92
Fixed-Income Style	Aug Eff Maturity	10.88	176 mil	US Treasury Bond 3.375%	1.90
Ltd Mod Ext	Avg Eff Maturity Avg Eff Duration	6.34	☆ 173 mil	IRS USD 1.30000 05/06/16-1Y (WHT)	-1.76
High	Avg Wtd Coupon	0.54	☆ 166 mil	IRS GBP 0.75000 03/15/17-10Y CME_P	-1.61
Med	Avg Wtd Price	100.11		US Treasury Bond 2.5%	1.46
Low			Sector Weightings	Stocks %	Rel Std Index

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		_
BB		_
В		
Below B NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	100.0	_
Greater Europe	0.0	_

0.0

Sec	tor Weightings	Stocks %	Rel Std Index
Դ	Cyclical	100.0	_
æ.	Basic Materials	0.0	_
A	Consumer Cyclical	100.0	_
L.º	Financial Services	0.0	_
ı	Real Estate	0.0	_
w	Sensitive	0.0	_
	Communication Services	0.0	
0	Energy	0.0	
٥	Industrials	0.0	
	Technology	0.0	
<b>→</b>	Defensive	0.0	
$\equiv$	Consumer Defensive	0.0	
	Healthcare	0.0	_
$\overline{\Omega}$	Utilities	0.0	_

#### Operations

Family: Pimco Multiple Manager: Tenure: 14.5 Years Corporate Bond - General Objective:

USD Base Currency: Ticker: PIGIX Minimum Initial Purchase: \$1 mil Purchase Constraints:

Greater Asia

Incept: Type: Total Assets: 04-28-2000 MF

\$10,153.98 mil



**Morningstar Cat** 

**Category Index** 

Release date 03-31-2017 Page 5 of 18

Morningstar Analyst Rating<sup>™</sup> Overall Morningstar Rating<sup>™</sup> Standard Index

# **PIMCO Income Instl (USD)**

<b>Performance</b> 03-31-2017										
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %					
2015	1.93	1.02	-0.85	0.53	2.64					
2016	1.78	2.44	2.84	1.39	8.72					
2017	2.89	_	_	_	2.89					
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept					
Load-adj Mthly	9.90	6.08	8.39	_	9.12					
Std 03-31-2017	9.90	_	8.39	_	9.12					
Total Return	9.90	6.08	8.39	9.12	9.12					
+/- Std Index	9.46	3.40	6.05	4.85	_					
+/- Cat Index	7.98	3.10	5.56	4.61						
% Rank Cat	20	3	1	2						
No. in Cat	315	227	174	95						
		Sı	ubsidized	Uns	ubsidized					

#### Performance Disclosure

7-day Yield 30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com.

#### **Fees and Expenses**

Sales Charges							
Front-End Load % Deferred Load %	NA NA						
Fund Expenses							
Management Fees %	0.45						
12b1 Expense %	NA						
Gross Expense Ratio %							

dioss exhelise natio /6			0.43
Risk and Return Profile			
	3 Yr 227 funds	5 Yr 174 funds	10 Yr 95 funds
Morningstar Rating <sup>™</sup>	5 <b>★</b>	5 <b>★</b>	5 <b>★</b>
Morningstar Risk	-Avg	Avg	-Avg
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	2.61	3.52	4.81
Mean	6.08	8.39	9.12
Sharpe Ratio	2.22	2.27	1.70

		BofAML US HY
		Master II TR USD
Alpha	5.18	4.18
Beta	0.23	0.35
R-Squared	6.93	67.72
12-Month Yield		
Potential Cap Gains Exp		2.06%

Standard Index

Rest Fit Index

• ,	Silver 06-02-2016				***** 227 US Fund Multisector Bond				BBgBarc US Agg BBgBarc US Bond TR USD Universal T				
	49	87	91	84	94	88	87	72	69	73	— 100k	Investment Style Fixed-Income Bond %	
										1	80k 60k 40k	Growth of \$10,000  PIMCO Income Instl 23,938  Category Average	
	- 000000 <sup>00</sup>	************	· · · · · · · · · · · · · · · · · · ·		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						20k 11 10k	15,744 — Standard Index 15,197	
											4k	Performance Quartile (within category)	
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	03-17	History	
_	10.08	8.91 -5.47	9.84 19.21	11.04 20.46	10.85 6.37	12.36 22.17	12.26 4.80	12.33 7.18	11.73 2.64	12.06 8.72	12.24 2.89	NAV/Price Total Return %	
_	_	-10.71 -7.85	13.28 10.60	13.92 13.29	-1.47 -1.03	17.95 16.64	6.83 6.15	1.22 1.62	2.09	6.07 4.81	2.07 1.79	+/- Standard Index +/- Category Index	
		5 215	82 242	1 268	6 250	1 283	18 308	6 276	304	31 299	— 328	% Rank Cat No. of Funds in Cat	

Portfolio Analysi	<b>s</b> 12-31-2016					
Asset Allocation % Cash US Stocks Non-US Stocks Bonds Other/Not Clsfd	Net % -15.89 0.00 0.00 114.08 1.80	Long % 33.04 0.00 0.00 115.38 1.80	Short % 48.93 0.00 0.00 1.29 0.00 50.22		IRS USD 1.25000 12/21/16-3Y CME_Pay IRS USD 1.75000 12/21/16-10Y LCH_P US 10 Year Note (CBT) Mar17	Net Assets % 5.63 -5.62 -4.77 4.38 4.21
Equity Style  Value Blend Growth  Jarge  Md  Stall	Portfolio Statistics P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil	Port Ri Avg Inde		数 2,880 mll 数 2,861 mil 数 2,299 mil 数 2,268 mil 数 2,422 mil 数 2,594 mil	FNMA IRS AUD 4.00000 03/15/13-10Y CME_R Cdx Hy24 5y Ice US Treasury Note 2.25%	4.02 3.49 3.46 3.43 -3.37
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price		6.01 3.67 —	数 2,204 mil 数 1,953 mil 数 1,844 mil 数 1,723 mil 数 1,507 mil	IRS USD 1.75000 12/21/16-10Y CME_P	-3.31 2.83 2.67 -2.30 2.11

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		
BB		_
В		_
Below B		
NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	100.0	_
Greater Europe	0.0	
Greater Asia	0.0	

Sector Weightings	Stocks %	Rel Std Index
<b>⊕</b> Cyclical	100.0	_
Basic Materials	0.0	_
Consumer Cyclical	0.0	_
Financial Services	100.0	_
Real Estate	0.0	_
₩ Sensitive	0.0	_
Communication Services	0.0	_
<b>Tenergy</b>	0.0	_
□ Industrials	0.0	_
Technology	0.0	_
→ Defensive	0.0	_
Consumer Defensive	0.0	_
Healthcare	0.0	_
Utilities Utilities	0.0	_

#### Operations

MPT Statistics

Family: Pimco
Manager: Multiple
Tenure: 10.2 Years
Objective: Multisector Bond

Base Currency: USD
Ticker: PIMIX
Minimum Initial Purchase: \$1 mil
Purchase Constraints: A

Incept: Type: Total Assets: 03-30-2007 MF \$82,265.38 mil



Release date 03-31-2017 Page 9 of 18

# **Westwood Income Opportunity Instl (USD)**

5 Yr 6.88 6.88 6.88 6.88 0.19 0.19 59	10 Yr 6.27 6.27 6.27 0.82 0.82 15	6.94 6.94
6.88 6.88 6.88 0.19	6.27 6.27 6.27 0.82 0.82	6.94 6.94
6.88 6.88 6.88 0.19	6.27 6.27 6.27 0.82	6.94 6.94
6.88 6.88 6.88	6.27 6.27 6.27	6.94 6.94
6.88	6.27 6.27	6.94 6.94
6.88	6.27	6.94
r 5 Yr	10 Yr	Incept
	_	3.77
0.54	0.74	6.66
-4.86	3.16	-2.57
r 3rd Qtr	4th Qtr	Total %
	5 -4.86	5 -4.86 3.16

#### Performance Disclosure

7-day Yield 30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 877-386-3944 or visit www.westwoodfunds.com

#### Fees and Expenses

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.75
12b1 Expense %	NA
Gross Expense Ratio %	0.86

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	721 funds	616 funds	424 funds
Morningstar Rating™	3★	3★	5★
Morningstar Risk	-Avg	Low	Low
Morningstar Return	Avg	Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	6.08	5.93	6.49
Mean	4.67	6.88	6.27
Sharpe Ratio	0.75	1.13	0.87

MPT Statistics	Standard Index	Best Fit Index Morningstar
		Lifetime Mod 2025
		TR USD
Alpha	0.64	0.83
Beta	0.88	0.84
R-Squared	87.79	88.79
12-Month Yield		_
Potential Cap Gains Exp		14.26%

# Overall Morningstar Rating™ Standard Index 721 US Fund Allocation--50%

to 70% Equity

Morningstar Mod Morningstar Mod Tgt Risk TR USD

## **Category Index** Tgt Risk TR USD

**Morningstar Cat** 

US Fund Allocation--50% to 70% Equity

					10 / 0 /0	Lquity							
36	32	19	41	51	55	58	56	56	51	52	51	Investment St Equity Stocks %	/le
			: :	:	: : :				:	: 	: : :	80k Growth of \$10	),000
												401	od Income
												40k Opportui 21,447	nity Instl
							-:40404-66	*******			ė•	20k — Category	/ Average
	nee <sup>eee</sup> eeèè	29992000		***********		odobjėšese 						17,548 — Standard	l Index
.000000000				ostilestri :	· · · · · · · · · · · · · · · · · · ·		: :		:	( :	}	10k 22,552	Tilldex
	i İ	i I	i İ	; I	; I		i I		i I	i I	; I	4k	
												Performance (within categor	
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	03-17	History	
10.70	9.99	9.20	10.03	11.10	11.59	12.27	13.84	14.70	14.10	14.75	15.25	NAV/Price	
12.60	0.43	-4.58	12.18	13.77	7.10	7.95	14.49	9.10	-2.57	6.66	3.77	Total Return 9	5
-0.35	-8.20	17.61	-9.59	1.44	6.51	-4.10	0.18	4.21	-0.78	-1.91	-0.42	+/- Standard I	ndex
-0.35	-8.20	17.61	-9.59	1.44	6.51	-4.10	0.18	4.21	-0.78	-1.91	-0.42	+/- Category I	ıdex
24	93	1	_	_	_	_	73	17	75	52	_	% Rank Cat	
1041	1103	1206	_	_	-	_	877	866	940	810	844	No. of Funds i	ı Cat

Portfolio Analysis	<b>s</b> 03-31-2017							
Asset Allocation % Cash US Stocks Non-US Stocks Bonds	Net % 20.35 50.08 1.25 16.30	Long 20.3 50.0 1.2 16.3	35 08 25 30	Short % 0.00 0.00 0.00 0.00	Share Chg since 12-2016	Amount 586,900 2 mil	Holdings: 34 Total Stocks , 79 Total Fixed-Income, 22% Turnover Ratio PepsiCo Inc Comcast Corp Class A	Net Assets % 2.55 2.43
Other/Not Clsfd	12.02	12.0	)2	0.00	$\Theta$	1 mil	US Bancorp	2.33
Total	100.00	100.0	00	0.00		477,714 405,600	Honeywell International Inc The Home Depot Inc	2.32 2.32
Value Blend Growth large Mid Small	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	Port Avg 21.8 13.8 3.2 59101	Rel Index 1.13 1.36 1.47 2.03	Cat 3 1.05 3 1.17 7 1.30	<ul><li>⊕</li><li>⊕</li><li>⊕</li></ul>	1 mil 2 mil 2 mil 2 mil 2 mil 394,868	Oracle Corp Jpmorgan Chase Pfd Bank of America Corporation Enterprise Products Partners LP Boston Properties Inc	2.28 2.26 2.11 2.03 2.03
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price			104.23	<ul><li>⊕</li><li></li></ul>	441,024 799,523 557,586 223,335 874,675	Alexandria Real Estate Equities Inc General Mills Inc EQT Midstream Partners LP Boeing Co Abbott Laboratories	1.89 1.83 1.67 1.54 1.51
low					Sector Wo		Stocks %	Rel Std Index

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		·····
BB		
В		_
Below B		
NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	97.6	1.40
Greater Europe	2.4	0.17

Regional Exposure	Stocks %	Rel Std Index
Americas	97.6	1.40
Greater Europe	2.4	0.17
Greater Asia	0.0	0.00

Sector Weightings	Stocks %	Rel Std Index
<b>֏</b> Cyclical	30.3	0.74
Basic Materials	0.0	0.00
Consumer Cyclical	6.8	0.60
Financial Services	15.8	0.86
♠ Real Estate	7.7	1.30
✓ Sensitive	49.0	1.33
Communication Services	4.7	1.25
<b>♦</b> Energy	18.5	2.90
Industrials	18.3	1.61
Technology	7.5	0.49
→ Defensive	20.7	0.94
Consumer Defensive	8.5	1.03
■ Healthcare	8.0	0.79
Utilities Utilities	4.2	1.12

#### Operations

Family: Westwood Multiple Manager: Tenure: 11.4 Years Objective: Income

USD Base Currency: Ticker: WHGIX Minimum Initial Purchase: \$100,000 \$100,000 Min Auto Investment Plan:

Purchase Constraints: Incept: Type:

Total Assets:

12-19-2005 MF \$2,629.30 mil



## XI. POLICY COMPLIANCE - For Discussion Only

#### A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	✓	✓	✓
Rank Above 50th Percentile in Public Fund Universe	✓	✓	✓
Exceed CPI + 4.0%	✓	✓	✓
Standard Deviation relative to Index	N/A	>	>

## B. Fund Performance Objective

Manager	Exceed Benchmark 3-Year	Exceed Benchmark 4-Year	Exceed Benchmark 5-Year	Risk vs. Benchmark 5-Year
Vanguard 500 Index	×	n/a	n/a	n/a
Highland Capital	*	×	×	>
New Amsterdam SMID	✓	n/a	n/a	n/a
EuroPacific Growth	✓	$\checkmark$	$\checkmark$	>
Oakmark International	✓	$\checkmark$	n/a	n/a
Dodge & Cox Income	n/a	n/a	n/a	n/a
PIMCO Investment Grade Bond	✓	$\checkmark$	$\checkmark$	>
PIMCO Income	✓	n/a	n/a	n/a
Westwood Income Opportunity	n/a	n/a	n/a	n/a
Principal U.S. Property	✓	n/a	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a	n/a

Manager	Rank Above 50 <sup>th</sup> Percentile 3-Year	Rank Above 50 <sup>th</sup> Percentile 4-Year	Rank Above 50 <sup>th</sup> Percentile 5-Year
Vanguard 500 Index	✓	n/a	n/a
Highland Capital	*	×	×
New Amsterdam SMID	*	n/a	n/a
EuroPacific Growth	✓	$\checkmark$	$\checkmark$
Oakmark International	✓	$\checkmark$	n/a
Dodge & Cox Income	n/a	n/a	n/a
PIMCO Investment Grade Bond	$\checkmark$	$\checkmark$	$\checkmark$
PIMCO Income	✓	n/a	n/a
Westwood Income Opportunity	n/a	n/a	n/a
Principal U.S. Property	✓	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a



#### C. Manager Status

Manager	MS Analyst Rating	Status	Effective Date
Vanguard 500 Index	Gold	Good Standing	
Highland Capital	NA	Good Standing*	
New Amsterdam SMID	NA	Good Standing	
EuroPacific Growth	Gold	Good Standing	
Oakmark International	Gold	Good Standing	
Dodge and Cox Income	Gold	Good Standing	
PIMCO Investment Grade Bond Fund	Silver	Good Standing	
PIMCO Income	Silver	Good Standing	
Westwood Income Opportunity	NA	Good Standing	
Principal U.S. Property	NA	Good Standing	
JPM Core Real Estate	NA	Good Standing	

<sup>\*</sup> Due to the 2015 ownership change and expanded portfolio management team, the board is now evaluating Highland Capital from 2015 going forward.

#### D. Historical Earnings Analysis

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return	Net of Fee Fiscal Year Return
2001	(\$34,838)	-3.2%	-3.5%
2002	(\$244,449)	-7.1%	-7.5%
2003	\$534,910	14.7%	14.3%
2004	\$471,297	9.8%	9.1%
2005	\$703,899	10.6%	10.1%
2006	\$587,665	6.2%	5.8%
2007	\$2,037,999	16.5%	16.1%
2008	(\$2,083,222)	-12.1%	-12.2%
2009	\$128,369	0.6%	0.3%
2010	\$2,148,921	11.3%	11.3%
2011	(\$1,156,757)	-3.7%	-3.9%
2012	\$4,879,967	17.6%	17.4%
2013	\$5,730,470	16.3%	16.1%
2014	\$4,043,716	9.4%	9.2%
2015	\$539,862	1.3%	1.1%
2016	\$5,358,483	10.3%	10.2%
2017	\$4,216,035	7.3%	7.2%
Since Inception	\$27,862,327	6.0 %	5.3%



<sup>\*\*</sup>Morningstar Analyst Ratings are Gold, Silver, Bronze, Neutral, and Negative.

#### E. Notes

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market values for periods prior to December 31, 2006.
- 2) Initial investment was made in the PIMCO Total Return fund on December 21, 2006. Initial investment was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO Investment Grade Bond Fund on February 26, 2009. Initial investment was made into the PIMCO All Asset All Authority Fund on November 20, 2012. Initial investment was made into the PIMCO Income Fund on November 21, 2012. Initial investment was made into New Amsterdam Smid on December 30, 2012. Initial investment was made into the Principal U.S. Property Fund on February 26, 2013. Initial investment was made in the Vanguard 500 Index Fund on July 11, 2013. Initial investment was made in the Dodge & Cox Income Fund on October 9, 2014. Initial investment was made in the Westwood Income Opportunity Fund on December 17, 2014.
- 3) Note Receivable 1 from the Lauderhill Housing Authority this 10 year note (initiated December 1, 2010 maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1 MM, the quarterly payments should be approximately \$17,500.00 each quarter.
- 4) Note Receivable 2 from the Lauderhill Housing Authority this 10 year note (initiated July 9, 2014 maturing July 9, 2024) pays interest at 5.75% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments are \$14,375.00 each quarter.
- 5) Salem Trust was replaced with Fifth Third as custodian during 1016.

