# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN INVESTMENT PERFORMANCE ANALYSIS FIRST QUARTER 2016

Note: For a copy of Southeastern Advisory Services, Inc.'s most recent Form ADV Brochure Part 2A, please write: Southeastern Advisory Services, Inc., 12 Piedmont Center, Suite 202, Atlanta, GA 30305, or e-mail your request to kerri@seadvisory.com. Form ADV Brochure Part 2A will be mailed within seven (7) days upon receipt of the request.

Only the executive summary portion of our reporting is provided herein. If you would like an electronic copy of the back-up pages to this executive summary, send your request to jeff@seadvisory.com.

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# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

# **INVESTMENT PERFORMANCE ANALYSIS**

# March 31, 2016

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# **Executive Summary**

## CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending March 31, 2016

#### I. MARKET ENVIRONMENT

Index	First Quarter	1 Year	3 Year
Standard & Poor's 500 Index	1.3%	1.8%	11.8%
MSCI EAFE Index (Net)	-3.0%	-8.3%	2.2%
NCREIF Index	2.2%	11.8%	11.9%
CSFB Hedge Index	-2.2%	-5.2%	2.3%
Barclays U.S. Aggregate	3.0%	2.0%	2.5%
91 Day Treasury Bills	0.1%	0.1%	0.1%
Consumer Price Index	0.7%	0.9%	0.8%

The first quarter of 2016 began with markets extending the bear market begun in early December, as China's economic slowdown and slumping oil prices renewed fears of global recession. In fact, U.S. stocks briefly entered correction territory by falling -13.6% from a near-term high close on December 1, 2015 to its recent low close on February 11 (-11.0% year-to-date). Happily, U.S. stocks then staged a strong rally, surging 13.7% through the end of the quarter; economic data came in stronger than expected, crude oil prices managed to reverse course, and the Bank of Japan joined the European Central Bank in adopting a negative overnight interest rate policy. Real GDP growth continued to slow during the fourth quarter of 2015, expanding 1.4% annualized. The Consumer Price Index, All Urban Consumers rose 0.7% in the first quarter. The Federal Reserve adopted a more cautious stance at their March meeting. The Fed Funds Rate went unchanged while their median projection for year-end 2016 dropped to below 1%, which would translate to two rate increases at the current pace.

#### **Equities:**

The S&P 500 was up for the first guarter of 2016 by 1.3%. Large capitalization stocks outperformed smaller shares with the Wilshire Large-Cap Index up 1.3% versus a gain of 0.9% for the Wilshire US Small-Cap Index. The Wilshire US Micro-Cap Index was down -5.8% for the quarter and -13.5% for the past year. Growth stocks trailed value during the first quarter in both largeand small-cap spaces (Wilshire U.S. Large Growth, -1.7%; Wilshire U.S. Large Value, 3.7%; Wilshire U.S. Small Growth, -2.8%; Wilshire U.S. Small Value, 4.1%). Sector performance was mostly positive in the first quarter except for the Financials and Health Care sectors, which returned -3.7% and -6.7%, respectively. The three best performing sectors were Utilities, Telecom Services and Consumer Staples, up 15.2%, 14.7% and 5.4%, respectively. Real estate-related stocks returned strong performance globally in the first quarter, rising above the striking volatility of other economic sectors (Wilshire U.S. Real Estate Securities Index, 5.3%; Wilshire Global Ex-US RESI, 5.7% USD).

#### **Fixed Income:**

U.S. Treasury yields plunged in the first half of the first quarter of 2016 as stock market volatility fed safe-haven trades into longer-term Treasuries. Ten-year Treasuries started the quarter yielding 2.3%, then steadily fell to 1.6% on February 11 before rising to 1.8% by March 31 as equities stabilized. The net drop in yields naturally benefited longer-dated bonds in relation to shorter paper (Barclays U.S. Treasury 1-3 Years, 0.9%; Barclays U.S. Treasury Long, 8.2%). Credit spreads widened in the first half of the quarter in short-lived risk-off trading, but subsequently tightened, boosting returns (Barclays U.S. Corporate Investment Grade, 4.0%). U.S. TIPS yielded strong returns in the quarter (Barclays U.S. TIPS, 4.5%). High yield bonds also returned relatively strong performance thanks to lower bond yields and a slight net tightening in credit spreads in this segment of the bond market, despite the volatility in equities (Barclays U.S. High Yield, 3.4%).

#### Alternatives:

Pension funds, insurers and university endowments helped pump up hedge funds to a record \$3 trillion in assets over the last decade, but with results falling behind the total return of the S&P 500 for seven straight years, many hedge fund investors are pulling back. 4Q15 marked the first guarterly net withdrawal from hedge funds in four years. According to a new survey from Pregin, 32% of investors are planning to reduce their exposure in 2016 - double the amount who said so last year. Wall Street Journal / Fortune



#### II. Live Universe Comparisons and Reporting

# WILSHIRE Wilshire Public Plan Sponsor Universe Number of Plans 252 Median Size \$316.9 Million **Total Assets** \$2.6 Trillion Total Plans over \$1 Billion 93 Total Plans between \$100 - \$1,000 Million 88 Total Plans between \$20 Million - \$100 Million 42 29 Total Plans under \$20 Million

#### **About Wilshire Associates**

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1600 plan sponsors with assets over \$3.9 trillion dollars.

#### **Our Universe Comparisons**

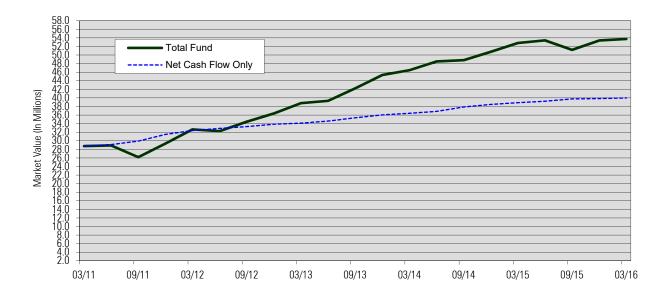
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 250 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

#### **Our Reporting**

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



#### III. PORTFOLIO GROWTH- FIVE YEARS ENDED MARCH 31, 2016

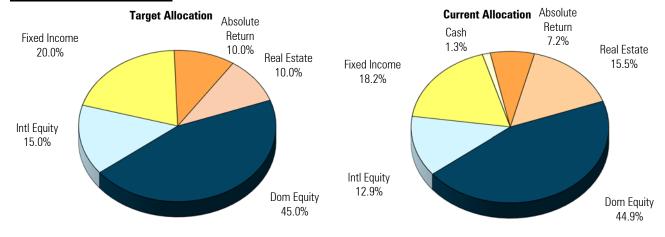


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Jun-11	28,761	355	-210	28,906	-0.7%	
Sep-11	28,906	809	-3,545	26,171	-12.1%	<del>-3.7%</del>
Dec-11	26,171	1,556	1,622	29,349	6.1%	
Mar-12	29,349	922	2,384	32,655	8.1%	
Jun-12	32,655	489	-902	32,242	-2.8%	
Sep-12	32,242	433	1,776	34,450	5.5%	<mark>17.6%</mark>
Dec-12	34,450	552	1,354	36,356	3.9%	_
Mar-13	36,356	246	2,170	38,773	6.0%	
Jun-13	38,773	477	56	39,306	0.2%	
Sep-13	39,306	769	2,149	42,224	5.4%	<mark>16.3%</mark>
Dec-13	42,224	679	2,450	45,353	5.8%	
Mar-14	45,353	361	751	46,465	1.6%	
Jun-14	46,465	462	1,571	48,498	3.4%	
Sep-14	48,498	1,022	-728	48,792	-1.5%	<mark>9.4%</mark>
Dec-14	48,792	582	1,383	50,758	2.8%	
Mar-15	50,758	420	1,632	52,810	3.2%	
Jun-15	52,810	331	280	53,422	0.5%	
Sep-15	53,422	543	-2,756	51,209	-5.1%	<mark>1.3%</mark>
Dec-15	51,209	79	2,096	53,384	4.1%	
Mar-16	53,384	149	209	53,742	0.3%	<mark>4.4%</mark>
Total	28,761	11,237	13,745	53,742	38.1%	
Absolute Ret	urn Obiective:					7.5%*

<sup>\*</sup>Actuarial assumption was reduced from 8.0% to 7.75% in 2012. Reduced from 7.75% to 7.5% in 2015.



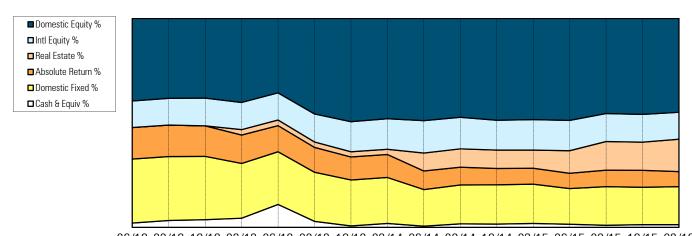
#### IV. ALLOCATION OF ASSETS



Equity maximum is 75% of at market valuation

Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	45%	44.9%	44.9%
Intl Equity Securities	15%	12.9%	11.6%
Absolute Return	10%	7.2%	N/A
Fixed Income Securities	20%	18.2%	26.6%
Real Estate Securities	10%	15.5%	3.6%
Cash Equivalents	0%	1.3%	3.0%

#### **Historical Asset Allocation**



06/12 09/12 12/12 03/13 06/13 09/13 12/13 03/14 06/14 09/14 12/14 03/15 06/15 09/15 12/15 03/16

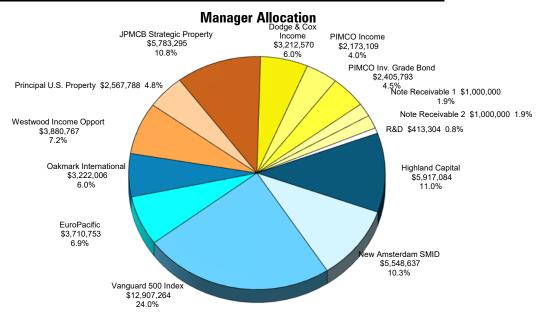
Domestic Equity % 39.5 38.2 38.1 40.2 35.6 45.7 49.4 48.0 48.9 47.3 48.7 48.4 48.8 45.5 45.9 44.9 Intl Equity % 12.7 12.8 13.3 13.0 13.0 13.4 15.5 15.1 13.4 13.3 12.9 14.4 14.6 14.3 14.6 14.5 Real Estate % 0.0 0.0 0.0 2.6 2.7 2.6 2.5 2.5 8.8 13.5 15.5 8.6 8.8 8.7 10.8 13.7 11.0 7.8 Absolute Return % 15.1 15.1 14.6 13.6 12.5 11.9 11.0 8.9 8.5 7.6 7.3 7.9 8.1 7.2 Domestic Fixed % 30.6 30.6 30.3 26.2 25.2 23.5 22.0 22.0 17.5 18.6 18.8 18.8 17.1 18.5 17.9 18.2 Cash & Equiv % 1.0 2.1 3.3 3.7 4.4 11.0 2.9 0.7 1.9 0.6 1.7 1.6 1.9 1.5 1.3 1.3



Manager	<b>Dom Equity</b>	Intl Equity	Absolute Return	Fixed Income	<b>Real Estate</b>	Cash
Vanguard 500 Index	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Highland Capital	96.7%	0.0%	0.0%	0.0%	0.0%	3.3%
New Amsterdam SMID	98.8%	0.0%	0.0%	0.0%	0.0%	1.2%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Dodge & Cox Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Westwood Income Opportunity	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
JPMCB Strategic Property Fund	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
Note Receivable 1: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Note Receivable 2: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Total Fund	44.9%	12.9%	7.2%	18.2%	15.5%	1.3%



#### V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending March 31, 2016



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	<b>Ending Value</b>	% Alloc
Highland Capital	\$6,151,783	11.5%	\$0	(\$258,371)	\$23,672	\$5,917,084	11.0%
New Amsterdam SMID	\$6,068,102	11.4%	\$0	(\$258,265)	(\$261,200)	\$5,548,637	10.3%
Vanguard 500 Index	\$12,736,937	23.9%	\$0	\$0	\$170,327	\$12,907,264	24.0%
<b>Total Domestic Equities</b>	\$24,956,822	46.7%	\$0	(\$516,636)	(\$67,201)	\$24,372,985	45.4%
Oakmark International	\$3,319,925	6.2%	\$0	\$0	(\$97,919)	\$3,222,006	6.0%
EuroPacific Growth R6	\$3,798,765	7.1%	\$0	\$0	(\$88,012)	\$3,710,753	6.9%
<b>Total International Equities</b>	\$7,118,690	13.3%	\$0	\$0	(\$185,931)	\$6,932,759	12.9%
Westwood Income Opportunity	\$4,283,639	8.0%	\$46,162	(\$500,000)	\$50,966	\$3,880,767	7.2%
Total Absolute Return	\$4,283,639	8.0%	\$46,162	(\$500,000)	\$50,966	\$3,880,767	7.2%
JPMCB Strategic Property	\$4,697,059	8.8%	\$1,000,000	(\$11,415)	\$97,651	\$5,783,295	10.8%
Principal U.S. Property	\$2,522,078	4.7%	\$0	\$0	\$45,710	\$2,567,788	4.8%
<b>Total Real Estate</b>	\$7,219,137	13.5%	\$1,000,000	(\$11,415)	\$143,361	\$8,351,083	15.5%
Dodge & Cox Income	\$3,091,992	5.8%	\$46,162	\$0	\$74,416	\$3,212,570	6.0%
PIMCO Inv. Grade Bond Instl	\$2,328,316	4.4%	\$0	\$0	\$77,477	\$2,405,793	4.5%
PIMCO Income	\$2,135,176	4.0%	\$0	\$0	\$37,933	\$2,173,109	4.0%
City NR 1: 2020 @ 7.0%	\$1,000,000	1.9%	\$0	(\$17,500)	\$17,500	\$1,000,000	1.9%
City NR 2: 2024 @ 5.75%	\$1,000,000	1.9%	\$0	(\$14,375)	\$14,375	\$1,000,000	1.9%
Total Fixed Income	\$9,555,484	17.9%	\$46,162	(\$17,500)	\$221,701	\$9,791,472	18.2%
Cash in Mutual Fund Account	\$0	0.0%	\$0	\$0	\$0	\$0	0.0%
Receipts & Disbursements	\$250,463	0.5%	\$1,935,517	(\$1,772,680)	\$4	\$413,304	0.8%
Total Fund	\$53,384,235	100.0%	\$3,027,840	(\$2,818,231)	\$162,902	\$53,742,370	100.0%

Fifth Third R&D balance is targeted at \$100K, the board determines rebalancing action at each quarterly meeting.



#### VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Total Fund - Gross of Fees	0.3%	-0.3%	6.9%	6.7%
Total Fund - Net of Fees	0.3%	-0.5%	6.8%	6.5%
Target Index vs. Wilshire Public Fund Ranking	1.0%	0.2%	7.0%	7.5%
	87	41	24	45
<b>Total Domestic Equities</b> S&P 500 vs. Equity Returns of Public Funds	<b>-0.2%</b>	<b>-1.5%</b>	<b>11.5%</b>	<b>9.7%</b>
	1.3%	1.8%	11.8%	11.6%
	79	52	21	56
<b>Total International Equities</b> MSCI EAFE Index (Net) vs. Intl Equity Returns of Public Funds	<b>-2.6%</b> -3.0% 86	<b>-10.2%</b> -8.3% 91	<b>3.2%</b> 2.2% 41	<b>2.8%</b> 2.3% 28
<b>Total Fixed Income</b> Barclays Aggregate vs. Fixed Inc Returns of Public Funds	<b>2.8%</b> 3.0% 50	<b>2.8%</b> 2.0% 15	<b>3.7%</b> 2.5% 12	<b>5.8%</b> 3.8% 10
<b>Total Real Estate</b> NCREIF vs. Real Estate Portfolios	<b>1.9%</b>	<b>12.7%</b>	<b>12.3%</b>	<b>n/a</b>
	2.2%	11.8%	11.9%	n/a
	71	39	52	n/a
<b>Total Absolute Return</b> CPI+4%	<b>1.6%</b> 1.7%	<b>-1.0%</b> 4.2%	<b>-2.7%</b> 4.6%	<b>0.8%</b> 5.2%

Effective 2Q14, the Target Index was changed to: 45% Russell 1000 Index/20% Barclays Aggregate/15% MSCI EAFE (Net)/10% CPI+4%/10% NCREIF Property Index. Prior to 2Q14, the Target Index was changed to: 45% Russell 1000 Index/30% Barclays Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2Q11 the Target Index was: 50% Russell 1000 Index/ 40% Barclays Aggregate/ 10% MSCI EAFE (Net).



## VII. EQUITY PORTFOLIO REVIEW

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Vanguard 500 Index	1.3%	1.8%	n/a	n/a
S&P 500 Index	1.3%	1.8%	n/a	n/a
vs. Large Neutral Equity Portfolios	27	13	n/a	n/a
Highland Capital + Mgr Cash	0.7%	-1.4%	10.1%	8.5%
Russell 1000	1.2%	0.5%	11.5%	11.4%
vs. Large Neutral Equity Portfolios	62	69	78	91
New Amsterdam + Mgr Cash	-4.2%	-7.3%	n/a	n/a
Russell 2500	0.4%	-7.3%	n/a	n/a
vs. Midcap Neutral Equity Portfolios	100	58	n/a	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth R6	-2.3%	-8.3%	3.6%	2.8%
MSCI EAFE (Net)	-3.0%	-8.3%	2.2%	2.3%
vs. International Equity Mutual Funds	67	46	22	28
Oakmark International	-2.9%	-12.4%	2.8%	n/a
MSCI EAFE (Net)	-3.0%	-8.3%	2.2%	n/a
vs. International Equity Mutual Funds	76	79	32	n/a



# Equity Portfolio Summary: Total Fund (Separate Account Managers Highland & New Amsterdam only)

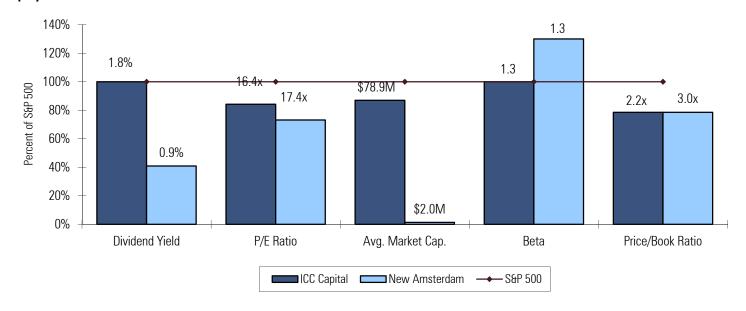
	Portfolio	S&P 500
Total Number Of Securities	202	500
Equity Market Value	24,111,101	
Average Capitalization \$(000)	61,292,471	136,134,150
Median Capitalization \$(000)	16,060,250	18,325,628
Equity Segment Yield	1.6	2.2
Equity Segment P/E - Average	16.4	20.9
Equity Segment P/E - Median	18.5	21.2
Equity Segment Beta	1.1	1
Price/Book Ratio	2.2	2.8
Debt/Equity Ratio	50.5	60.4
Five Year Earnings Growth	8.7	5.8

Ten Largest Holdings	Market Value	% of Portfolio	Quarterly Return
Pbf Energy Inc	185,754	1.7%	-8.8%
Chesapeake Utils Cor	184,817	1.7%	11.5%
De Luxe Check Printe	179,346	1.6%	15.2%
Sanderson Farms Inc	174,949	1.6%	16.6%
Trex Inc	170,870	1.5%	26.0%
Spirit Airls Inc	167,930	1.5%	20.4%
Visteon Corp	159,578	1.4%	18.1%
Ubiquiti Networks In	158,698	1.4%	5.0%
International Speedw	150,962	1.4%	9.5%
Minerals Technologie	146,389	1.3%	24.1%

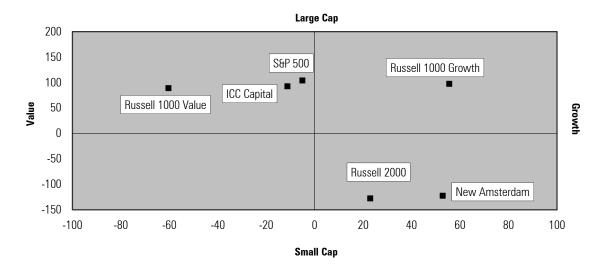
Ten Best Performers	Quarterly Return	Ten Worst Performers	Quarterly Return
Super Micro Computer	39.0%	Lannet Inc	-55.3%
Centurylink Inc	29.2%	American Eqty Invt L	-30.1%
Cohen & Steers Inc	28.7%	Gray Television Inc	-28.1%
Macys Inc.	27.1%	Micron Technology In	-26.1%
Deckers Outdoor Corp	26.9%	Autonation Inc	-21.8%
Trex Inc	26.0%	Lincoln Natl Corp In	-21.6%
Tyson Foods Inc	25.3%	Express Scripts Hldg	-21.4%
AES Corp	24.7%	Innospec Inc	-20.2%
Minerals Technologie	24.1%	McKesson Hboc Inc	-20.1%
Whirlpool Corp	23.5%	Bank Amer Corp	-19.4%



#### **Equity Portfolio Characteristics**



# **Equity Style Map (Current Quarter)**



	Growth-Value	Size	
Highland Capital	-11.3	92.8	Russell 1000 Grov
New Amsterdam	52.8	-122.1	Russell 1000 Valu
S&P 500	-5.1	104.4	Russell 2000

	<b>Growth-Value</b>	Size
Russell 1000 Growth	55.5	97.7
Russell 1000 Value	-60.4	89.5
Russell 2000	22.9	-127.4



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# Vanguard 500 Index Admiral Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index (USD)

# E Large Blend

# S&P 500 TR USD

#### **Category Index** Russell 1000 TR USD

#### **Morningstar Cat** US OE Large Blend

Performance 03	-31-2016				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2014	1.79	5.22	1.12	4.92	13.64
2015	0.94	0.28	-6.45	7.04	1.36
2016	1.34	_	_	_	1.34
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	1.76	11.78	11.54	7.00	4.80
Std 03-31-2016	1.76	_	11.54	7.00	4.80
Total Return	1.76	11.78	11.54	7.00	4.80
+/- Std Index	-0.03	-0.04	-0.03	-0.01	_
+/- Cat Index	1.25	0.26	0.19	-0.06	_
% Rank Cat	13	10	9	16	
No. in Cat	1573	1398	1225	893	
		Ç,	peidized	Hee	uheidizad

	Subsidized	Unsubsidized
7-day Yield	_	_
30-day SEC Yield	_	_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate: thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-662-7447 or visit www.vanguard.com.

#### Fees and Expenses

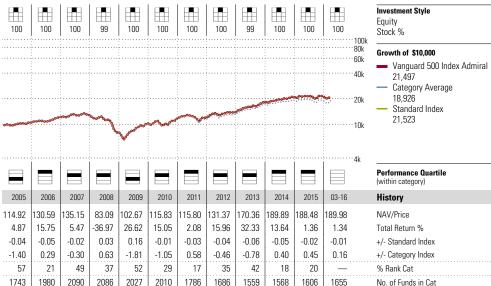
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Front-Ena Loaa %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.04
12b1 Expense %	NA

Gross Expense Ratio %			0.05
Risk and Return Profile			
	3 Yr 1398 funds	5 Yr 1225 funds	10 Yr 893 funds
Morningstar Rating <sup>™</sup>	5★	5★	4★
Morningstar Risk	Avg	Avg	Avg
Morningstar Return	High	+Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	11.35	12.22	15.28
Mean	11.78	11.54	7.00
Sharpe Ratio	1.03	0.95	0.45

MPT Statistics	Standard Index	Best Fit Index
		S&P 500 TR USD
Alpha	-0.03	-0.03
Beta	1.00	1.00
R-Squared	100.00	100.00
12-Month Yield		
Potential Cap Gains Exp		38.07%

02-24-2				1,398 U	
100	100	99	100	100	10



Portfolio Analysis	<b>s</b> 03-31-2016							
Asset Allocation % Cash US Stocks	Net % 0.50 98.90	Long 0.5 98.9	50	Short % 0.00 0.00	Share Chg since 03-2016	Share Amount	Holdings: 505 Total Stocks , 4 Total Fixed-Income, 3% Turnover Ratio	% Net Assets
Non-US Stocks	0.60	0.6		0.00	<b>①</b>	70 mil	Apple Inc	3.35
Bonds	0.00	0.0	00	0.00	<b>⊕</b>	100 mil	Microsoft Corp	2.42
Other/Not Clsfd	0.00	0.0	00	0.00	<b>①</b>	52 mil	Exxon Mobil Corporation	1.92
Total	100.00	100.0	nn	0.00	<b>①</b>	35 mil	Johnson & Johnson	1.65
					<b>①</b>	118 mil	General Electric Co	1.64
Equity Style	Portfolio Statistics	Port Avg	Rel Index	Rel Cat	<b>(+)</b>	29 mil	Facebook Inc A	1.45
Value Blend Growth	P/E Ratio TTM	19.1	1.00	1.00	<b>(+)</b>	22 mil	Berkshire Hathaway Inc B	1.38
Large	P/C Ratio TTM	11.8	1.00		<b>(+)</b>	78 mil	AT&T Inc	1.33
Mid	P/B Ratio TTM	2.7	1.00		<b>⊕</b>	5 mil	Amazon.com Inc	1.27
Small	Geo Avg Mkt Cap \$mil	73254	1.00	0.74	$\oplus$	58 mil	Wells Fargo & Co	1.24
					<b>①</b>	4 mil	Alphabet Inc A	1.24
Fixed-Income Style	Aug Eff Maturity				<b>⊕</b>	4 mil	Alphabet Inc C	1.23
Ltd Mod Ext	Avg Eff Maturity Avg Eff Duration			_	<b>⊕</b>	51 mil	Verizon Communications Inc	1.22
High	Avg Wtd Coupon				$\Theta$	33 mil	Procter & Gamble Co	1.21
Med	Avg Wtd Price			99.94	<b>①</b>	46 mil	JPMorgan Chase & Co	1.20
Low					Sector We	eightings	Stocks %	Rel Std Index

Credit Quality Breakdown –	_	Bond %
AAA		_
AA		_
A		_
BBB		
BB		_
В		<del></del>
Below B		_
NR		_
Regional Exposure	Stock %	Rel Std Index
Americas	99.4	1.00
Greater Europe	0.5	1.00

0.1

Sector Weightings	Otocks /0	TIGI OLU ITIUGA
<b>ე</b> Cyclical	30.4	1.00
Basic Materials	2.7	1.00
Consumer Cyclical	11.2	1.01
Financial Services	14.0	1.00
♠ Real Estate	2.5	1.00
₩ Sensitive	41.0	1.00
■ Communication Services	4.6	1.00
<b></b> Energy	6.8	1.00
□ Industrials	10.9	1.00
Technology	18.7	1.00
→ Defensive	28.7	1.00
Consumer Defensive	10.4	1.00
♣ Healthcare	14.8	1.00
Utilities Utilities	3.4	1.00

#### Operations

Family: Vanguard Multiple Manager: Tenure: 0.1 Year Objective: Growth

Base Currency: USD VFIAX Minimum Initial Purchase: \$10,000 Purchase Constraints:

Greater Asia

Incept: Type: Total Assets:

1.00

11-13-2000 \$43,962.12 mil

**Morningstar Cat** 

Category Index

# American Funds Europacific Morningstar Analyst Rating Overall Morningstar Rating Standard Index **Growth R6 (USD)**

Performance 03-31-2016							
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %		
2014	0.71	2.96	-4.21	-1.63	-2.29		
2015	5.97	1.12	-9.81	2.97	-0.48		
2016	-2.32	_	_	_	-2.32		
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept		
Load-adj Mthly	-8.26	3.62	2.78	_	8.67		
Std 03-31-2016	-8.26	_	2.78	_	8.67		
Total Return	-8.26	3.62	2.78	3.83	8.67		
+/- Std Index	0.92	3.30	2.47	1.90	_		
+/- Cat Index	-2.18	1.70	1.17	1.12	_		
% Rank Cat	77	34	50	23			
No. in Cat	364	320	285	191			
	Uns	ubsidized					
7-day Yield			_		_		

#### Performance Disclosure

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-421-4225 or visit www.americanfunds.com

#### **Fees and Expenses**

Saloe Chargos

Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.42
12b1 Expense %	NA
Gross Expense Ratio %	0.49

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	320 funds	285 funds	191 funds
Morningstar Rating™	4★	3★	4☆
Morningstar Risk	-Avg	-Avg	-Avg
Morningstar Return	+Avg	Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	12.03	14.48	17.67
Mean	3.62	2.78	3.83
Sharpe Ratio	0.35	0.26	0.24
MPT Statistics	Standard Ir	ndex B	est Fit Index

MPT Statistics	Standard Index	Best Fit Index
		MSCI ACWI Ex USA
		Growth NR USD
Alpha	3.22	1.79
Beta	0.85	0.92
R-Squared	91.96	94.41
12-Month Yield		_

J	<b>₩ Go</b> l 10-28-2				★★★ 320 US Growth	OE Forei	gn Large		MSCI AC USA NR		MSCI ACV USA Grow USD	
86	93	84	87	93	92	91	90	92	86	89	86 100k	Investment Style Equity Stock %
ana		and a special									80k 60k	Growth of \$10,000  American Funds Europacific Growth R6 18,973  Category Average 16,167  Standard Index 15,496
												Performance Quartile (within category)
2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	03-16	History
_	-	–	_	38.34	41.37	35.13	41.18	49.03	47.09	45.32	44.27	NAV/Price
21.12	21.87	18.96	-40.53	39.35	9.76	-13.31	19.64	20.58	-2.29	-0.48	-2.32	Total Return %
4.50	-4.78	2.30	5.00	-2.10	-1.39	0.40	2.81	5.29	1.57	5.18	-1.94	+/- Standard Index
4.41	-1.74	-2.07	5.09	0.68	-4.69	0.90	2.97	5.09	0.36	0.77	-1.98	+/- Category Index

27

66

361

381

% Rank Cat

No. of Funds in Cat

Portfolio Analysis	<b>s</b> 03-31-2016							
Asset Allocation % Cash US Stocks	Net % 7.96 0.74	7.9	7.96 0	Short % Share Chg 0.00 since 0.00 12-2015	Share Amount	Holdings: 265 Total Stocks , 93 Total Fixed-Income, 28% Turnover Ratio	% Ne Assets	
Non-US Stocks	85.36	85.3		0.00	$\Theta$	96 mil	Novo Nordisk A/S B	4.55
Bonds	0.56	9.0		0.00	$\oplus$	33 mil	Novartis AG	2.07
Other/Not Clsfd	5.39	5.3	39	0.00	<b>①</b>	106 mil	Prudential PLC	1.73
Total	100.00	100.0	n	0.00	$\Theta$	10 mil	Baidu Inc ADR	1.68
						40 mil	Associated British Foods PLC	1.68
Equity Style  Value Blend Growth  Large  Mid Synal	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	Port Avg 18.7 10.4 2.0 33556	Rel Index 1.29 1.36 1.34 1.24		<ul><li>⊕</li><li>⊕</li><li>⊕</li><li>⊕</li><li>⊕</li></ul>	338 mil 98 mil 23 mil 355 mil 29 mil	AIA Group Ltd HDFC Bank Ltd Alibaba Group Holding Ltd ADR Taiwan Semiconductor Manufacturing British American Tobacco PLC	1.67 1.62 1.63 1.56 1.48
						11 mil	Nintendo Co Ltd	1.40
Fixed-Income Style	Avg Eff Maturity				<b>⊕</b>	74 mil	Tencent Holdings Ltd	1.32
Ltd Mod Ext	Avg Eff Duration			_	<b>①</b>	700 mil	Barclays PLC	1.31
High	Avg Wtd Coupon			_	<b>①</b>	13 mil	ASML Holding NV	1.17
Med	Avg Wtd Price			100.00	$\Theta$	11 mil	Bayer AG	1.17
Low					Sector We	eightings	Stocks %	Rel Std Index
Credit Quality Break	down			Bond %	<b>Դ Cycl</b>	ical	38.0	0.85

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		
BBB		<del></del>
BB		_
В		_
Below B		_
NR		_
Regional Exposure	Stock %	Rel Std Index
Americas	6.1	0.62

50.0

43.9

1.00

1.10

	Basic Materials	4.4	0.58
A	Consumer Cyclical	13.3	1.17
ĿĴ	Financial Services	18.1	0.82
û	Real Estate	2.2	0.58
W	Sensitive	36.7	1.15
5	Communication Services	5.5	0.97
0	Energy	4.4	0.70
ø	Industrials	10.6	0.99
	Technology	16.3	1.77
<b>→</b>	Defensive	25.3	1.08
$\equiv$	Consumer Defensive	9.5	0.85
	Healthcare	13.3	1.53
	Utilities	2.5	0.71

#### Operations

Potential Cap Gains Exp

Family: American Funds Manager: Multiple Tenure: 24.4 Years Foreign Stock Objective:

USD Base Currency: Ticker: RERGX Minimum Initial Purchase: \$250 Min Auto Investment Plan:

Greater Europe

Greater Asia

14.28%

Purchase Constraints: Incept: Type: Total Assets:

Α 05-01-2009 MF

\$120,056.52 mil



Release date 03-31-2016 Page 3 of 16

# Oakmark International I (USD)

<b>Performance</b> 03-31-2016							
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %		
2014	0.80	1.39	-7.03	-0.45	-5.41		
2015	6.51	-1.13	-13.18	5.19	-3.83		
2016	-2.95	_	_	_	-2.95		
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept		
Load-adj Mthly	-12.37	2.72	4.40	4.82	9.49		
Std 03-31-2016	-12.37	_	4.40	4.82	9.49		
Total Return	-12.37	2.72	4.40	4.82	9.49		
+/- Std Index	-3.18	2.40	4.09	2.88	_		
+/- Cat Index	-3.18	2.40	4.09	2.88	_		
% Rank Cat	91	31	6	4			
No. in Cat	786	712	624	359			
		S	ubsidized	Uns	ubsidized		
7-day Yield			_		-		

#### Performance Disclosure

Fees and Expenses

12b1 Expense %

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.83

NA

Gross Expense Ratio %			0.95
Risk and Return Profile			
	3 Yr 712 funds	5 Yr 624 funds	10 Yr 359 funds
Morningstar Rating <sup>™</sup>	3★	4★	5★
Morningstar Risk	High	High	+Avg
Morningstar Return	+Avg	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	15.51	17.17	19.93
Mean	2.72	4.40	4.82
Sharpe Ratio	0.24	0.33	0.28

MPT Statistics	Standard Index	Best Fit Index
	1	ASCI EAFE NR USD
Alpha	2.56	0.47
Beta	1.07	1.09
R-Squared	87.43	91.38
12-Month Yield		_
Potential Cap Gains Exp		-11.60%

Morningstar Analyst Rating™ → Gold  11-23-2015						Standard Index MSCI ACWI Ex USA NR USD		Category Index MSCI ACWI Ex USA NR USD		<b>Morningstar Cat</b> US OE Foreign Large Blend			
96	98	98	98	96	95	96	95	95	97	97	96100k	Investme Equity Stock %	•
	1					1			:::::::::::::::::::::::::::::::::::::::	1 1	80k 60k 40k 20k 10k 10k	Growth of \$10,000  Oakmark International I 20,130 Category Average 14,498 Standard Index 15,496	
											4k	Performa (within ca	ance Quartile tegory)
2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	03-16	History	
22.52 14.12 -2.50 -2.50	25.45 30.60 3.95 3.95	20.95 -0.51 -17.16 -17.16	10.85 -41.06 4.46 4.46	16.84 56.30 14.86 14.86	19.41 16.22 5.07 5.07	16.55 -14.07 -0.36 -0.36	20.93 29.22 12.39 12.39	26.32 29.34 14.06 14.06	23.34 -5.41 -1.54 -1.54	21.36 -3.83 1.84 1.84	20.73 -2.95 -2.57 -2.57	+/- Categ	urn % lard Index gory Index
		-					786	791	750	77 788	905	% Rank ( No. of Fu	oat nds in Cat

Portfolio Analysis	s 03-31-2016							
Asset Allocation % Cash US Stocks Non-US Stocks Bonds Other/Not Clsfd	2.92 bicks 2.2° S Stocks 93.88 0.00		% Si 2 1 9 0 7	0.00 0.00 0.00 0.00 0.00 0.00	Share Chg since 12-2015	Share Amount 541 mil 77 mil 19 mil	Holdings: 56 Total Stocks , 6 Total Fixed-Income, 48% Turnover Ratio Glencore PLC Credit Suisse Group AG BNP Paribas	% Net Assets 4.73 4.24 3.74
Total	99.03	100.0		0.00	<b>⊕</b> <b>⊕</b>	191 mil 11 mil	Nomura Holdings Inc Daimler AG	3.31 3.26
Value Blend Growth Jarge Mid Synal	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	14.0 6.0 1.2	Rel Index 0.96 0.79 0.84 0.98	Rel Cat 0.92 0.68 0.79 0.77	<ul><li>⊕</li><li>⊕</li><li>⊕</li><li>⊕</li><li>⊕</li></ul>	17 mil 29 mil 8 mil 4 mil 13 mil	LafargeHolcim Ltd Honda Motor Co Ltd Bayerische Motoren Werke AG Allianz SE Toyota Motor Corp	3.08 3.05 2.83 2.68 2.58
Fixed-Income Style  Ltd Mod Ext  High  Mod	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price				<ul><li>⊕</li><li>⊕</li><li>⊙</li><li>⊕</li></ul>	94 mil 20 mil 9 mil 488,565 199 mil	CNH Industrial NV Sumitomo Mitsui Financial Group Inc Cie Financiere Richemont SA Samsung Electronics Co Ltd Intesa Sanpaolo	2.47 2.36 2.19 2.17 2.13
Low					Sector We	eightings	Stocks %	Rel Std Index

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		—
BB		_
В		_
Below B		
NR		_
Regional Exposure	Stock %	Rel Std Index
Americas	3.7	0.38
Greater Europe	67.4	1.34

28.9

Sector Weightings	Stocks %	Rel Std Index
<b>∿ Cyclical</b>	69.9	1.56
Basic Materials	10.2	1.34
Consumer Cyclical	27.8	2.43
Financial Services	32.0	1.46
♠ Real Estate	0.0	0.00
✓ Sensitive	26.8	0.84
Communication Services	0.0	0.00
♠ Energy	0.0	0.00
Industrials	20.2	1.89
Technology	6.6	0.72
→ Defensive	3.2	0.14
Consumer Defensive	3.2	0.29
Healthcare	0.0	0.00
Utilities	0.0	0.00

#### Operations

Family: Oakmark
Manager: Multiple
Tenure: 23.7 Years
Objective: Foreign Stock
Base Currency: USD

Ticker: OAKIX
Minimum Initial Purchase: \$1,000
Min Auto Investment Plan: \$500
Minimum IRA Purchase: \$1,000
Purchase Constraints: C

Greater Asia

Incept: Type: Total Assets:

0.72

09-30-1992 MF \$24.759.80 mil

\$24,759.80 mil

#### VIII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Dodge & Cox Income	2.4%	0.9%	n/a	n/a
Barclays Aggregate	3.0%	2.0%	n/a	n/a
vs. Intermediate Fixed Mutual Funds	76	48	n/a	n/a
PIMCO Investment Grade Bond	3.3%	0.3%	4.5%	3.0%
Barclays Aggregate	3.0%	2.0%	3.8%	2.5%
vs. Intermediate Fixed Mutual Funds	5	69	3	7
PIMCO Income	1.8%	2.4%	n/a	n/a
Barclays Aggregate	3.0%	2.0%	n/a	n/a
vs. Multi Sector Income Mutual Funds	51	4	n/a	n/a

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Note Receivable 1: 2020 @ 7.0%*	1.8%	7.3%	7.3%	7.3%
91 Day T-bill	0.1%	0.1%	0.1%	0.1%
Note Receivable 2: 2024 @ 5.75%**	1.4%	5.8%	n/a	n/a
91 Day T-bill	0.1%	0.1%	n/a	n/a

<sup>\*</sup>Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated December 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.

#### IX. REAL ESTATE PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Principal U.S. Property	1.8%	12.3%	n/a	n/a
NCREIF	2.2%	11.8%	n/a	n/a
vs. Real Estate Portfolios	72	48	n/a	n/a
JPMCB Strategic Property	1.9%	13.0%	n/a	n/a
NCREIF	2.2%	11.8%	n/a	n/a
vs. Real Estate Portfolios	68	40	n/a	n/a

#### X. ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Westwood Income Opportunity	1.6%	-1.0%	n/a	n/a
CPI+4%	1.7%	4.2%	n/a	n/a
MSCI ACWI	0.2%	-4.3%	n/a	n/a



<sup>\*\*</sup>Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated July 9, 2014 maturing July 9, 2024) pays interest at 5.75% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments are \$14,375.00 each quarter.

<sup>\*\*\*</sup>SEAS has confirmed each payment on the Note Receivable going back to 2011. Prior to this time, payments may have been made but could not be specifically confirmed as payments on the Note Receivable.

Release date 03-31-2016 Page 2 of 16

# **Dodge & Cox Income (USD)**

#### Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index 🐯 Gold \*\*\*\* 951 US OE Intermediate-Term Bond TR USD 12-11-2015

1043 | 1092 | 1097 | 1135 | 1123 | 1164 | 1195 | 1165 | 1079 | 1038 | 1042 | 1103

Barclays US Agg Bond TR USD

**Category Index** Barclays US Agg

No. of Funds in Cat

**Morningstar Cat** US OE Intermediate-Term Bond

Performance 03	-31-2016				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2014	2.31	2.19	0.00	0.89	5.48
2015	1.29	-1.19	-0.81	0.13	-0.59
2016	2.37	_	_	_	2.37
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	0.47	2.42	3.80	5.25	6.97
Std 03-31-2016	0.47	_	3.80	5.25	6.97
Total Return	0.47	2.42	3.80	5.25	6.97
+/- Std Index	-1.50	-0.08	0.03	0.36	_
+/- Cat Index	-1.50	-0.08	0.03	0.36	_
% Rank Cat	65	22	36	21	
No. in Cat	1045	951	827	602	
		0	a contract	Her	de et atte e al

	Subsidized	Unsubsidized
7-day Yield	_	_
30-day SEC Yield	_	_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-621-3979 or visit www.dodgeandcox.com.

### **Fees and Expenses**

Grace Evnanca Ratio %

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.40
12b1 Expense %	NA

Gross Expense hand %			0.43
Risk and Return Profile			
	3 Yr 951 funds	5 Yr 827 funds	10 Yr 602 funds
Morningstar Rating™	4★	3★	4★
Morningstar Risk	-Avg	Avg	Avg
Morningstar Return	+Avg	Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	2.78	2.76	3.82
Mean	2.42	3.80	5.25
Sharpe Ratio	0.85	1.35	1.07
Morningstar Risk Morningstar Return  Standard Deviation Mean	951 funds 4★ -Avg +Avg 3 Yr 2.78 2.42	827 funds 3★ Avg Avg 5 Yr 2.76 3.80	602 fund 47 Av +Av 10 3.8 5.2

MPT Statistics	Standard Index	Best Fit Index Barclays US Credit
		TR USD
Alpha	0.59	0.67
Beta	0.73	0.60
R-Squared	61.59	84.59
12-Month Yield		_
Potential Cap Gains Exp		1.27%

					Bond							
92	86	90	94	91	89	95	85	89	95	95	94 100k	Investment Style Fixed-Income Bond %
											80k	Growth of \$10,000
				· · ·					: :		40k	Dodge & Cox Income 17.030
											1011	- Category Average
								******		*******	20k	15,410  Standard Index
-000000000	00000099000	5000000000	00000000	ėėėėseese	ececcecce						·····10k	16,412
											TUK	
											4k	
												Performance Quartile (within category)
2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	03-16	History
12.54	12.57	12.51	11.79	12.96	13.23	13.30	13.86	13.53	13.78	13.29	13.47	NAV/Price
1.98	5.30	4.68	-0.29	16.05	7.17	4.76	7.94	0.64	5.48	-0.59	2.37	Total Return %
-0.45	0.97	-2.29	-5.53	10.12	0.63	-3.08	3.73	2.66	-0.48	-1.14	-0.66	+/- Standard Index
-0.45	0.97	-2.29	-5.53	10.12	0.63	-3.08	3.73	2.66	-0.48	-1.14	-0.66	+/- Category Index
41	11	63	35	30	57	81	33	8	49	70	_	% Rank Cat

Portfolio Analysis	<b>s</b> 03-31-2016						
Asset Allocation % Cash US Stocks Non-US Stocks Bonds Other/Not Clsfd	Net % 5.15 0.00 0.00 93.75 1.09	Long % 5.15 0.00 0.00 93.81 1.09	Short % 0.00 0.00 0.00 0.00 0.06 0.00	Share Chg since 12-2015	Share Amount 690 mil 600 mil 418 mil	Holdings: 0 Total Stocks , 930 Total Fixed-Income, 24% Turnover Ratio FNMA US Treasury Note 1.625% Verizon Comms 6.55%	% Net Assets 1.69 1.38 1.24
Total	100.00	100.06	0.06	v		US Treasury Note 1.625%	1.15 1.14
Equity Style  Value Blend Growth  Large Md Snall	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil	Port Re Avg Inde — — — — — —		⊕ ⊝	386 mil 382 mil 379 mil 615 mil 356 mil	Imperial Tobacco Fin 144A 4.25% Citigroup Cap Xiii Pfd Bnp Paribas Us Mtn 4.25% Rio Oil Fin Tr 144A 6.25% FNMA 3.5%	0.92 0.90 0.86 0.85 0.85
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price		7.72 4.34 — 107.47	⊖	281 mil	Royal Bk Of Scotland 6.125%	0.83 0.81 0.71 0.70 0.69
Credit Quality Break	<b>down</b> 12-31-2015		Bond %	Sector We		Stocks %	Rel Std Index

Credit Quality Breakdown	12-31-2015	Bond %	
AAA		49.48	
AA		1.61	
A		4.81	
BBB		31.94	
BB		10.18	
В		1.98	
Below B		0.00	
NR		0.00	
Regional Exposure	Stock %	Rel Std Index	
Americas	_	_	

Դ	Cyclical	_	_
â.	Basic Materials	_	—
A	Consumer Cyclical	_	—
ĘŶ.	Financial Services	_	—
û	Real Estate	_	_
w	Sensitive	_	_
	Communication Services	_	_
0	Energy	_	—
	Industrials	_	—
	Technology	_	_
<b>→</b>	Defensive	_	_
$\equiv$	Consumer Defensive	_	—
	Healthcare	_	_
	Utilities	_	_

#### Operations

Family:	Dodge & Cox
Manager:	Multiple
Tenure:	27.3 Years

Tenure:	27.3 Years
Objective:	Corporate Bond - High Quality

Base Currency:	USD
Ticker:	DODIX
Minimum Initial Purchase:	\$2,500
Minimum IRA Purchase:	\$1 NNN

Greater Europe

Greater Asia

urcl	hase	Constrai	nts:
ומחר	nt.		

Incept:	01-03-1989
Type:	MF
Total Assets:	\$44,854.17 mil



**Morningstar Cat** 

**Category Index** 

Release date 03-31-2016 Page 6 of 16

Morningstar Analyst Rating<sup>™</sup> Overall Morningstar Rating<sup>™</sup> Standard Index

# **PIMCO Investment Grade Corp Bd Instl (USD)**

Performance 03-	31-2016				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2014	3.09	3.41	0.29	1.73	8.76
2015	3.08	-2.22	-0.51	0.00	0.28
2016	3.33	_	_	_	3.33
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	0.52	3.07	5.91	7.58	7.86
Std 03-31-2016	0.52	_	5.91	7.58	7.86
Total Return	0.52	3.07	5.91	7.58	7.86
+/- Std Index	-1.44	0.57	2.13	2.68	_
+/- Cat Index	-0.40	0.03	0.74	1.76	_
% Rank Cat	35	23	13	9	
No. in Cat	177	166	144	93	
		Sı	ubsidized	Uns	ubsidized
7-day Yield			_		
30-day SEC Yield			_		_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit https://www.pimco.com/.

#### **Fees and Expenses** Sales Charges Front-End Load % NA Deferred Load % NA **Fund Expenses** Management Fees % 0.50 12b1 Expense % NA **Gross Expense Ratio %** 0.51

′r 10 Yr
ls 93 funds
<b>t</b> 5★
g Avg
g High
′r 10 Yr
6 5.83
1 7.58
2 1.09
6

MPT Statistics	Standard Index	Best Fit Index Barclays US Credit
		, TR USD
Alpha	-0.55	-0.09
Beta	1.48	1.11
R-Squared	79.18	91.59
12-Month Yield		_
Potential Cap Gains Exp		-1.92%

•		<b>Sil</b> 10-15-2		•	•	**** 166 US		orate Bo	ind	Barclays Bond TR		Barclays IG TR USI		US OE Corporate Bond
	72	18	15	52	79	71	66	91	91	82	91		Investme Fixed-In Bond %	
	.900900000		600000000	••••••			00000000	************					— PIN Cor 21, — Car 17, — Sta	of \$10,000  ACO Investment Grade p Bd Instl 062 tegory Average 573 sindard Index 412
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	03-16	Perform (within ca	

2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	03-16	History	
10.40	10.30	10.46	10.08	10.93	10.48	10.35	11.12	10.24	10.55	9.92	10.15	NAV/Price	
2.53	4.18	7.15	1.89	18.74	11.72	6.86	14.99	-1.69	8.76	0.28	3.33	Total Return %	
0.10	-0.16	0.18	-3.35	12.81	5.18	-0.98	10.78	0.33	2.80	-0.27	0.30	+/- Standard Index	
0.85	-0.12	2.59	6.83	0.06	2.72	-1.28	5.18	-0.16	1.30	0.96	-0.64	+/- Category Index	
14	57	4	7	71	11	45	8	74	10	13	_	% Rank Cat	
81	89	84	91	97	104	127	134	145	169	177	190	No. of Funds in Cat	
Portfol	io Analy	<b>/sis</b> 12-3	1-2015										
Asset All	ocation <sup>9</sup>	<b>%</b>		Net % 14 53	Long % 11 54	Short %		e Chg e		Holdings: 0 Total Sto	icks , 959 Tot	tal Fixed-Income,	% Ass

Fauity Style	Portfolio Statistics	Port	Rel Rel
Total	100.00	179.88	79.88
Other/Not Clsfd	5.09	5.09	0.00
Bonds	139.44	163.25	23.81
Non-US Stocks	0.00	0.00	0.00
US Stocks	0.00	0.00	0.00
Cash	-44.53	11.54	56.07
Asset Allocation %	Net %	Long %	Short %

Value	Blend	Growth			Avg	muex	υa
vaille	DIENO	GIUWIII	<u>۔</u>	P/E Ratio TTM	_	_	_
			Large	P/C Ratio TTM	_	_	_
			Mid	P/B Ratio TTM	_	_	_
			Small	Geo Avg Mkt Cap \$mil	_	_	-

Fixed-Income Style

IIAUU	11100		,,		
Ltd	Mod	Ext		Avg Eff Maturity	10.79
			High	Avg Eff Duration	6.15
			-	Avg Wtd Coupon	_
			Med	Avg Wtd Price	99.28
			Low		
		<u> </u>	] -		
			-	_	

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		·····
BB		_
В		
Below B		_
NR		_
Regional Exposure	Stock %	Rel Std Index
Americas	_	_

09-2015	5	86% Turnover Ratio	
<b>①</b>	1,077 mil	Cdx Ig25 5y Ice	17.05
袋	536 mil	Fin Fut Us 10yr Cbt 03/21/16	10.63
<b>①</b>	576 mil	US Treasury Note 2%	8.84
禁	352 mil	Irs Usd 2.91000 08/20/18-1y (Grn)	-5.59
	176 mil	US Treasury Bond 3.375%	2.97
	173 mil	Irs Usd 1.30000 05/06/16-1y (Wht)	-2.73
	134 mil	Irs Eur 0.35000 09/10/15-2y Cme	-2.30
	141 mil	Cdx Ig23 5y Ice	2.23
袋	144 mil	US Treasury Bond 2.875%	2.20
袋	134 mil	US Treasury Note 2.25%	2.11
$\Theta$	134 mil	US Treasury Note 1.375%	2.07
	14,000 mil	Irs Jpy 1.00000 09/18/13-10y Cme	-1.94
	119 mil	Irs Usd 2.75000 12/16/15-30y Cme	-1.91
	117 mil	Inf Swap Us It P 1.3025 09/30/15-5	1.85

Դ Cyclical	_	_
Basic Materials	_	_
Consumer Cyclical	_	_
Financial Services	_	_
♠ Real Estate	_	_
✓ Sensitive	_	_
Communication Services	_	_
♠ Energy	_	_
Industrials	_	_
Technology	_	_
→ Defensive	_	_
Consumer Defensive	_	_
Healthcare	_	_
Utilities	_	_

Stocks %

Family: Pimco Manager: Mark Kiesel Tenure: 13.5 Years

Corporate Bond - General Objective:

USD Base Currency: Ticker: PIGIX Minimum Initial Purchase: \$1 mil Purchase Constraints:

Greater Europe

Greater Asia

Incept: Type: Total Assets:

Sector Weightings

04-28-2000 MF \$8,002.39 mil

16

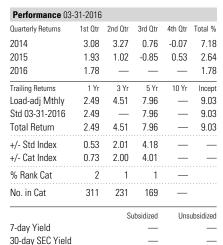
-1.70

Rel Std Index

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# **PIMCO Income Instl (USD)**

Morningstar Analyst Rating™	<sup>4</sup> Overall Morningstar Rating™	Standard Index	Category Index	Morningstar Cat
<b>Silver</b> 06-03-2015	****	Barclays US Agg	Barclays US	US OE Multisector
	231 US OE Multisector Bond	Bond TR USD	Universal TR USD	Bond



Performance	Disclosure
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The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit https://www.pimco.com/.

Fees and Expenses			
Sales Charges			
Front-End Load % Deferred Load %			NA NA
Fund Expenses			
Management Fees %			0.45
12b1 Expense %			NA
Gross Expense Ratio %			0.45
Risk and Return Profile			
	3 Yr	0 11	10 Yr
Morningstar Rating™	231 funds 5★	169 funds 5★	100 funds
Morningstar Risk	Avg	Avg	_
Morningstar Return	High	High	_
	3 Yr	5 Yr	10 Yr
Standard Deviation	3.65	3.92	_
Mean	4.51	7.96	_
Sharpe Ratio	1.21	1.96	_
MPT Statistics	Standard Ir		Best Fit Index EMBI Global

			:				• • •	100k 80k 60k 40k 20k 10k	Growth of \$10,000  PIMCO Income Instl 21,781 Category Average 14,653 Standard Index 15,130
									15,130
									Performance Quartile (within category)
2008 2009	2010	2011	2012	2013	2014	2015	03-16		History
8.91 9.84	11.04	10.85	12.36	12.26	12.33	11.73	11.77		NAV/Price
			ł						Total Return %
									+/- Standard Index +/- Category Index
5 82	10.23	7	1 10.04	18	6	3			% Rank Cat
215 242	268	250	283	308	276	304	344		No. of Funds in Cat
-1	5.47 19.21 0.71 13.28 7.85 10.60 5 82	5.47   19.21   20.46 0.71   13.28   13.92 7.85   10.60   13.29 5   82   1 215   242   268 2015 Net % Long %	5.47   19.21   20.46   6.37 0.71   13.28   13.92   -1.47 7.85   10.60   13.29   -1.03 5   82   1   7 215   242   268   250 2015   Net %   Long %   Short %	5.47   19.21   20.46   6.37   22.17 0.71   13.28   13.92   -1.47   17.95 7.85   10.60   13.29   -1.03   16.64 5   82   1   7   1 215   242   268   250   283 2015 Net %   Long %   Short %   Shart	5.47         19.21         20.46         6.37         22.17         4.80           0.71         13.28         13.92         -1.47         17.95         6.83           7.85         10.60         13.29         -1.03         16.64         6.15           5         82         1         7         1         18           215         242         268         250         283         308           Net %         Long %         Short %         Share Chg	5.47         19.21         20.46         6.37         22.17         4.80         7.18           0.71         13.28         13.92         -1.47         17.95         6.83         1.22           7.85         10.60         13.29         -1.03         16.64         6.15         1.62           5         82         1         7         1         18         6           215         242         268         250         283         308         276	5.47         19.21         20.46         6.37         22.17         4.80         7.18         2.64           0.71         13.28         13.92         -1.47         17.95         6.83         1.22         2.09           7.85         10.60         13.29         -1.03         16.64         6.15         1.62         2.21           5         82         1         7         1         18         6         3           215         242         268         250         283         308         276         304	5.47         19.21         20.46         6.37         22.17         4.80         7.18         2.64         1.78           0.71         13.28         13.92         -1.47         17.95         6.83         1.22         2.09         -1.26           7.85         10.60         13.29         -1.03         16.64         6.15         1.62         2.21         -1.29           5         82         1         7         1         18         6         3         —           215         242         268         250         283         308         276         304         344	5.47   19.21   20.46   6.37   22.17   4.80   7.18   2.64   1.78   0.71   13.28   13.92   -1.47   17.95   6.83   1.22   2.09   -1.26   7.85   10.60   13.29   -1.03   16.64   6.15   1.62   2.21   -1.29   5   82   1   7   1   18   6   3   — 215   242   268   250   283   308   276   304   344    2015   Net %   Long %   Short %   Share Chg   Share   Holdings:

Cash US Stocks Non-US Stocks Bonds	-24.24 0.00 0.00 118.75	0.00 0. 129.83 11.	.59 since .00 09-2015 .00 ⊖ .08 ⊕	3,961 mil	164% Turnover Ratio Irs Usd 2.75000 06/17/15-10y Cme Cdx Hy25 5y Ice	7.76 7.71
Other/Not Clsfd Total	5.50 100.00		.00 <b>⊝</b>  .68 <b>※</b>	2,459 mil	Cdx Hy24 5y Ice Irs Usd 3.00000 06/18/14-10y Cme Irs Usd 2.50000 06/15/16-30y Cme	6.10 5.06 -5.00
Equity Style  Value Blend Growth  Mid Synall	Portfolio Statistics  P/E Ratio TTM  P/C Ratio TTM  P/B Ratio TTM  Geo Avg Mkt Cap  \$mil		Rel Cat   —   —   —  —  —  —  —  —  —  —  —  —	2,078 mil 1,861 mil 1,069 mil	Irs Aud 4.00000 03/15/13-10y Cme US Treasury Note 2.25% US Treasury Note 2.125% US Treasury TIP Irs Aud 3.25000 12/17/14-10y Cme	4.80 3.98 3.53 2.34 1.68
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price		.00 \$ .43 \$ .— ⊕ ⊕	744 mil 678 mil 1 mil	Irs Eur 2.00000 09/17/14-10y Cme FNMA Cirs Usd 10.5y Mat 2.55% 2/2016 Glm Nota Do Tesouro Nacional Irs Aud 3.50000 06/17/15-10y Cme	-1.59 -1.43 1.31 1.24 1.23

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		
BBB		
BB		_
В		
Below B		
NR		_
Regional Exposure	Stock %	Rel Std Index
Americas	100.0	
Greater Europe	0.0	_
Greater Asia	0.0	_

Sec	tor Weightings	Stocks %	Rel Std Index
Դ	Cyclical	100.0	_
â.	Basic Materials	0.0	_
A	Consumer Cyclical	0.0	
ĻŶ	Financial Services	100.0	_
û	Real Estate	0.0	_
w	Sensitive	0.0	_
6	Communication Services	0.0	_
Ò	Energy	0.0	_
٥	Industrials	0.0	
	Technology	0.0	_
<b>→</b>	Defensive	0.0	_
Ξ	Consumer Defensive	0.0	_
	Healthcare	0.0	_
$\bar{\Omega}$	Utilities	0.0	_

Operations
------------

Alpha

Beta

R-Squared

12-Month Yield

Potential Cap Gains Exp

Family: Pimco
Manager: Multiple
Tenure: 9.2 Years
Objective: Multisector Bond

Base Currency: USD
Ticker: PIMIX
Minimum Initial Purchase: \$1 mil
Purchase Constraints: A

TR USD

3.34 0.42

69.26

-3.88%

2.82

0.65

28.60

 Incept:
 03-30-2007

 Type:
 MF

 Total Assets:
 \$57,856.20 mil

17



Release date 03-31-2016 Page 9 of 16

36

B 45 11 A 1 1 00 04 0040

to 70% Equity

55

51

# **Westwood Income Opportunity Instl (USD)**

Performance 03	-31-2016				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2014	2.60	4.59	-0.13	1.80	9.10
2015	0.43	-1.15	-4.86	3.16	-2.57
2016	1.57	_	_	_	1.57
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	-1.46	4.45	6.73	6.56	6.74
Std 03-31-2016	-1.46	_	6.73	6.56	6.74
Total Return	-1.46	4.45	6.73	6.56	6.74
+/- Std Index	-0.43	-0.14	1.26	1.10	_
+/- Cat Index	-0.43	-0.14	1.26	1.10	_
% Rank Cat	26	72	32	9	
No. in Cat	934	856	744	504	
		Sı	ubsidized	Uns	ubsidized
7-day Yield			_		

#### Performance Disclosure

30-day SEC Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 877-386-3944 or visit www.westwoodfunds.com

#### **Fees and Expenses**

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.75
12b1 Expense %	NA
Gross Expense Ratio %	0.90

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	856 funds	744 funds	504 funds
Morningstar Rating™	3★	4★	5★
Morningstar Risk	Low	Low	Low
Morningstar Return	Avg	+Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	6.39	6.74	6.47
Mean	4.45	6.73	6.56
Sharpe Ratio	0.70	0.99	0.85

MPT Statistics	Standard Index	Best Fit Index Morningstar US Large Cap TR USD
Alpha	0.62	-1.58
Beta	0.83	0.52
R-Squared	85.59	85.95
12-Month Yield		_
Potential Cap Gains Exp		9.21%

#### Overall Morningstar Rating™ Standard Index 856 US OE Allocation -- 50%

58

Morningstar Mod Tgt Risk TR USD

51

52

56

#### **Category Index** Morningstar Mod

· 60k

· 10k

Tgt Risk TR USD

#### **Morningstar Cat** US OE Allocation--50% to 70% Equity

Investment Style Equity Stock %

#### 100k Growth of \$10,000

 Westwood Income Opportunity Instl 19,681 Category Average

15,879 Standard Index 17,705

											·····4k	
												Performance Quartile (within category)
2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	03-16	History
9.90	10.70	9.99	9.20	10.03	11.10	11.59	12.27	13.84	14.70	14.10	14.25	NAV/Price
_	12.60	0.43	-4.58	12.18	13.77	7.10	7.95	14.49	9.10	-2.57	1.57	Total Return %
_	-0.35	-8.20	17.61	-9.59	1.44	6.51	-4.10	0.18	4.21	-0.78	-0.58	+/- Standard Index
_	-0.35	-8.20	17.61	-9.59	1.44	6.51	-4.10	0.18	4.21	-0.78	-0.58	+/- Category Index
_	24	93	1	_	_	_	_	73	17	75	_	% Rank Cat
_	1041	1103	1206	_	_	_	_	877	866	940	989	No. of Funds in Cat

Portfolio Analysi	<b>s</b> 03-31-2016			
Asset Allocation %	Net %	Long %	Short %	
Cash	18.74	18.74	0.00	sino
US Stocks	50.92	50.92	0.00	12-
Non-US Stocks	1.47	1.47	0.00	
Bonds	14.63	14.63	0.00	
Other/Not Clsfd	14.24	14.24	0.00	
Total	100.00	100.00	0.00	
Equity Style	Portfolio Statistics	Port Rei		 ( <del>-</del> )
Value Blend Growth	P/E Ratio TTM	20.2 1.20		$\Theta$
- 2	D (O D .: TTA 4	400 4 40	4 00	$\sim$

Equity Oxylo			Avg	Index	Cat
Value Blend Growth	1	P/E Ratio TTM	20.2	1.20	1.13
	Large	P/C Ratio TTM	12.8	1.40	1.20
	Mid	P/B Ratio TTM	2.6	1.34	1.13
	Small	Geo Avg Mkt Cap \$mil	49080	2.22	1.06

Fixed	l-Inco	me Si	tyle		
Ltd	Mod	Ext		Avg Eff Maturity	_
			High High	Avg Eff Duration	_
			-	Avg Wtd Coupon	_
			Med	Avg Wtd Price	102.09
			Low		

Credit Quality Breakdown	Bond %	
AAA AA A		_
BBB BB B		
Below B NR		_
Regional Exposure	Stock %	Rel Std Index

Regional Exposure	Stock %	Rel Std Index
Americas	97.2	1.35
Greater Europe	2.8	0.19
Greater Asia	0.0	0.00

		20.7	0.04
Sector W	eightings	Stocks %	Rel Std Index
	35 mil	US Treasury Note 0.625%	1.55
	1 mil	Wells Fargo & Co New Pfd	1.56
	1 mil	General Electric Co	1.72
	2 mil	Enterprise Products Partners LP	2.02
	405,218	Boston Properties Inc	2.29
	569,924	Alexandria Real Estate Equities Inc	2.30
$\Theta$	1 mil	The Hartford Financial Services Gr	2.54
$\Theta$	563,300	PepsiCo Inc	2.56
$\Theta$	523,114	Honeywell International Inc	2.60
$\Theta$	959,498	General Mills Inc	2.70
	1 mil	US Bancorp	2.70
	1 mil	Comcast Corp Class A	2.72
	408,700	Becton Dickinson & Co	2.75
	618,900	Johnson & Johnson	2.97
	3 mil	Jpmorgan Chase Pfd	3.07
since 12-2015	Amount	31 Total Stocks , 91 Total Fixed-Income, 24% Turnover Ratio	Assets
Share Chg	Share	Holdings:	% Ne

Sector Weightings	Stocks %	Rel Std Index
<b>Ն</b> Cyclical	32.7	0.84
Basic Materials	0.0	0.00
Consumer Cyclical	2.8	0.23
Financial Services	18.8	1.15
♠ Real Estate	11.1	2.08
✓ Sensitive	39.7	1.09
Communication Services	5.2	1.30
<b>♦</b> Energy	16.0	2.56
	15.7	1.28
Technology	2.8	0.20
→ Defensive	27.5	1.11
Consumer Defensive	10.0	1.04
★ Healthcare	13.6	1.27
Utilities Utilities	3.9	0.87

Operations

Family: Westwood Multiple Manager: Tenure: 10.4 Years Objective: Income

USD Base Currency: WHGIX Minimum Initial Purchase: \$100,000 Min Auto Investment Plan: \$100,000 Purchase Constraints: Incept: Type:

Total Assets:

12-19-2005 MF \$2,318.14 mil

## XI. POLICY COMPLIANCE - For Discussion Only

#### A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	×	×	*
Rank Above 50th Percentile in Public Fund Universe	✓	✓	✓
Exceed CPI + 4.0%	×	✓	✓
Standard Deviation relative to Index	N/A	>	>

## B. Fund Performance Objective

Manager	Exceed Benchmark 3-Year	Exceed Benchmark 4-Year	Exceed Benchmark 5-Year	Risk vs. Benchmark 5-Year
Vanguard 500 Index	n/a	n/a	n/a	n/a
Highland Capital	*	×	×	>
New Amsterdam SMID	n/a	n/a	n/a	n/a
EuroPacific Growth	✓	$\checkmark$	$\checkmark$	>
Oakmark International	n/a	n/a	n/a	n/a
Dodge & Cox Income	n/a	n/a	n/a	n/a
PIMCO Investment Grade Bond	✓	$\checkmark$	$\checkmark$	>
PIMCO Income	n/a	n/a	n/a	n/a
Westwood Income Opportunity	n/a	n/a	n/a	n/a
Principal U.S. Property	n/a	n/a	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a	n/a

Manager	Rank Above 50 <sup>th</sup> Percentile 3-Year	Rank Above 50 <sup>th</sup> Percentile 4-Year	Rank Above 50 <sup>th</sup> Percentile 5-Year
Vanguard 500 Index	n/a	n/a	n/a
Highland Capital	*	×	*
New Amsterdam SMID	n/a	n/a	n/a
EuroPacific Growth	✓	✓	$\checkmark$
Oakmark International	n/a	n/a	n/a
Dodge & Cox Income	n/a	n/a	n/a
PIMCO Investment Grade Bond	✓	✓	$\checkmark$
PIMCO Income	n/a	n/a	n/a
Westwood Income Opportunity	n/a	n/a	n/a
Principal U.S. Property	n/a	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a



#### C. Manager Status

Manager	MS Analyst Rating	Status	Effective Date
Vanguard 500 Index	Gold	Good Standing	
Highland Capital	NA	Good Standing*	
New Amsterdam SMID	NA	Good Standing	
EuroPacific Growth	Gold	Good Standing	
Oakmark International	Gold	Good Standing	
Dodge and Cox Income	Gold	Good Standing	
PIMCO Investment Grade Bond Fund	Silver	Good Standing	
PIMCO Income	Silver	Good Standing	
Westwood Income Opportunity	NA	Good Standing	
Principal U.S. Property	NA	Good Standing	
JPM Core Real Estate	NA	Good Standing	

<sup>\*</sup> Due to the 2015 ownership change and expanded portfolio management team, the board is now evaluating Highland Capital from 2015 going forward.

#### D. Historical Earnings Analysis

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return	Net of Fee Fiscal Year Return
2001	(\$34,838)	-3.2%	-3.5%
2002	(\$244,449)	-7.1%	-7.5%
2003	\$534,910	14.7%	14.3%
2004	\$471,297	9.8%	9.1%
2005	\$703,899	10.6%	10.1%
2006	\$587,665	6.2%	5.8%
2007	\$2,037,999	16.5%	16.1%
2008	(\$2,083,222)	-12.1%	-12.2%
2009	\$128,369	0.6%	0.3%
2010	\$2,148,921	11.3%	11.3%
2011	(\$1,156,757)	-3.7%	-3.9%
2012	\$4,879,967	17.6%	17.4%
2013	\$5,730,470	16.3%	16.1%
2014	\$4,043,716	9.4%	9.2%
2015	\$539,862	1.3%	1.1%
2016	\$2,305,190	4.4%	4.4%
Since Inception	\$20,592,999	5.6 %	5.4 %



<sup>\*\*</sup>Morningstar Analyst Ratings are Gold, Silver, Bronze, Neutral, and Negative.

#### E. Notes

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market values for periods prior to December 31, 2006.
- 2) Initial investment was made in the PIMCO Total Return fund on December 21, 2006. Initial investment was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO Investment Grade Bond Fund on February 26, 2009. Initial investment was made into the PIMCO All Asset All Authority Fund on November 20, 2012. Initial investment was made into the PIMCO Income Fund on November 21, 2012. Initial investment was made into New Amsterdam Smid on December 30, 2012. Initial investment was made into the Principal U.S. Property Fund on February 26, 2013. Initial investment was made in the Vanguard 500 Index Fund on July 11, 2013. Initial investment was made in the Dodge & Cox Income Fund on October 9, 2014. Initial investment was made in the Westwood Income Opportunity Fund on December 17, 2014.
- 3) Note Receivable 1 from the Lauderhill Housing Authority this 10 year note (initiated December 1, 2010 maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1 MM, the quarterly payments should be approximately \$17,500.00 each quarter.
- 4) Note Receivable 2 from the Lauderhill Housing Authority this 10 year note (initiated July 9, 2014 maturing July 9, 2024) pays interest at 5.75% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments are \$14,375.00 each quarter.
- 5) Salem Trust was replaced with Fifth Third as custodian during 1016.

