# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN INVESTMENT PERFORMANCE ANALYSIS FOURTH QUARTER 2014

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Only the executive summary portion of our reporting is provided herein. If you would like an electronic copy of the back-up pages to this executive summary, send your request to jeff@seadvisory.com.

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# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

# **INVESTMENT PERFORMANCE ANALYSIS**

# **DECEMBER 31, 2014**

# **TABLE OF CONTENTS**

TAB 1	Market Environment
TAB 2	PORTFOLIO GROWTH AND ASSET ALLOCATION
TAB 3	Total Fund and Asset Manager Performance Comparisons
TAB 4	Investment Policy Compliance

# **Executive Summary**

## CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending December 31, 2014

#### I. MARKET ENVIRONMENT

Index	Fourth Quarter	1 Year	3 Year
Standard & Poor's 500 Index	4.9%	13.7%	20.4%
MSCI EAFE Index (Net)	-3.6%	-4.9%	11.1%
NCREIF Index	3.0%	11.8%	11.1%
CSFB Hedge Index	0.7%	4.1%	5.2%
Barclays U.S. Aggregate	1.8%	6.0%	2.7%
91 Day Treasury Bills	0.0%	0.0%	0.1%
Consumer Price Index	-1.4%	0.8%	1.3%

Global markets presented a mixed picture of U.S.-based investors during all of 2014. The expansion of the U.S. economy has not been accompanied by higher inflation, thanks in part to the worldwide slide in energy prices. At year-end, ten-year breakeven inflation-the market consensus forecast, calculated as the difference between yields on ten-year nominal Treasuries and TIPS-stood at 1.68%, down from 1.97% at the end of the previous quarter. Consumer inflation as measured by change in the Consumer Price Index, All Urban Consumers, was remarkably muted during 2014; fourth guarter CPI-U actually fell -1.35%, and for all of 2014 CPI-U only rose 0.76%.

#### **Equities:**

The U.S. stock market, represented by the Wilshire 5000 Total Market Index, finished the year strong despite a basically flat December. The index was up 5.3% for the fourth quarter and 12.7% for all of 2014. Equity investors were apparently not troubled by a few notable events during the year, including a negative quarter for real GDP growth, numerous geopolitical events and the end of the Federal Reserve's third round of quantitative easing. The U.S. stock market has not suffered a negative quarter for 2.5 years now, the second longest "winning" streak in the history of the Wilshire 5000 Index (the longest streak being 3.5 years during the second part of the 1990's). Large capitalization stocks underperformed smaller shares for the quarter with the Wilshire Large-Cap Index up 5.0% versus 7.7% for the Wilshire US Small-Cap Index. Larger shares nearly doubled small cap stocks for the year, up 13.5% versus a gain of 6.8%. Most equity sectors were up during the quarter: Utilities (up 13.1%), which benefitted from lower input costs, while Consumer Discretionary was up 8.8% and Consumer Staples was up 8.5%. Energy stocks were down -12.4% in aggregate.

Fixed Income: The U.S. Treasury yield curve ended 2014 considerably flatter, with yields sharply lower in maturities beyond five years. Investors rotated up the curve into higher-vielding paper in the fourth quarter, with two-year vields rising 0.1% to 0.7%, ten-year vields dropping -0.4% to 2.2% and thirty-year yields sliding -0.5% to 2.75%. Long-dated Treasuries, naturally, soundly outperformed shorter bonds (Barclays U.S. Long Treasury, 8.6% fourth quarter, 25.1% calendar 2014; Barclays U.S. Treasury 1-3 Years, 0.2% fourth quarter, 0.6% calendar 2014). Investment-grade credit spreads tightened over the first half of the year, then ended 2014 slightly wider (Barclays U.S. Corporate, 1.8% fourth quarter, 7.5% calendar 2014; Barclays U.S. Securitized, 1.7% fourth quarter, 5.9% calendar 2014; Barclays U.S. Treasury, 1.9% fourth quarter, 5.1% calendar 2014).

#### Alternatives:

Investors allocated \$3.6 billion of new capital to hedge funds globally in 4Q14, bringing the full year of inflows to \$76.4 billion, the highest calendar year of inflows since 2007. Inflows and performance gains in 4Q increased total hedge fund capital to a record of \$2.85 trillion, while the broad-based HFRI Fund Weighted Composite Index® gained +3.3 per cent for the full year. HFR Global Hedge Fund Industry Report



#### II. Live Universe Comparisons and Reporting

# WILSHIRE Wilshire Public Plan Sponsor Universe Number of Plans 252 Median Size \$316.9 Million **Total Assets** \$2.6 Trillion Total Plans over \$1 Billion 93 Total Plans between \$100 - \$1,000 Million 88 Total Plans between \$20 Million - \$100 Million 42 Total Plans under \$20 Million 29

#### **About Wilshire Associates**

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1600 plan sponsors with assets over \$3.9 trillion dollars.

#### **Our Universe Comparisons**

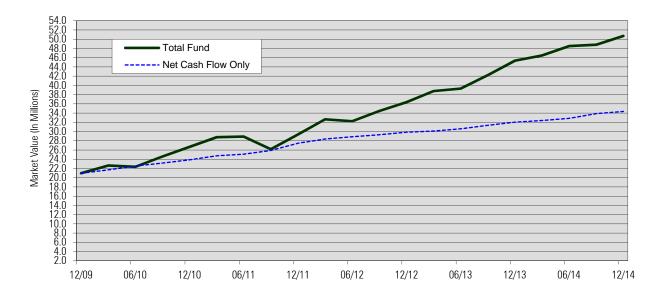
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 250 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

#### **Our Reporting**

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



## III. PORTFOLIO GROWTH- FIVE YEARS ENDED DECEMBER 31, 2014

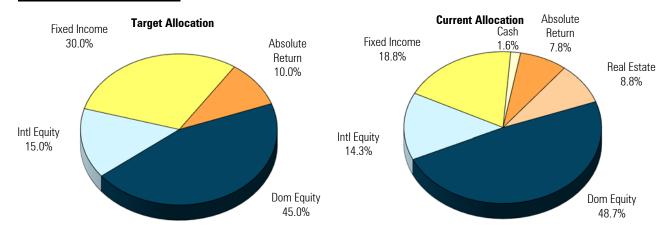


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Mar-10	20,966	738	939	22,643	4.3%	
Jun-10	22,643	821	-1,106	22,358	-4.8%	
Sep-10	22,358	652	1,579	24,590	8.0%	<mark>11.3%</mark>
Dec-10	24,590	701	1,377	26,667	5.5%	
Mar-11	26,667	873	1,221	28,761	4.5%	
Jun-11	28,761	355	-210	28,906	-0.7%	
Sep-11	28,906	809	-3,545	26,171	-12.1%	<mark>-3.7%</mark>
Dec-11	26,171	1,556	1,622	29,349	6.1%	
Mar-12	29,349	922	2,384	32,655	8.1%	
Jun-12	32,655	489	-902	32,242	-2.8%	
Sep-12	32,242	433	1,776	34,450	5.5%	<mark>17.6%</mark>
Dec-12	34,450	552	1,354	36,356	3.9%	
Mar-13	36,356	246	2,170	38,773	6.0%	
Jun-13	38,773	477	56	39,306	0.2%	
Sep-13	39,306	769	2,149	42,224	5.4%	<mark>16.3%</mark>
Dec-13	42,224	679	2,450	45,353	5.8%	
Mar-14	45,353	361	751	46,465	1.6%	
Jun-14	46,465	462	1,571	48,498	3.4%	
Sep-14	48,498	1,022	-728	48,792	-1.5%	<mark>9.4%</mark>
Dec-14	48,792	582	1,383	50,758	2.8%	<mark>2.8%</mark>
Total	20,966	13,500	16,293	50,758	59.0%	
Absolute Ret	urn Objective:					7.75%*

<sup>\*</sup>Actuarial assumption was reduced from 8.0% to 7.75% in 2012.



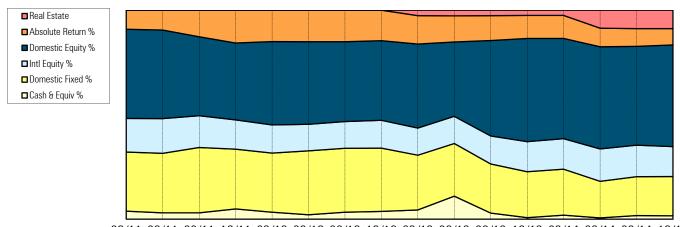
#### IV. ALLOCATION OF ASSETS



Equity maximum is 75% of at market valuation

Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	45%	48.7%	45.5%
Intl Equity Securities	15%	14.3%	13.6%
Absolute Return	10%	7.8%	N/A
Fixed Income Securities	30%	18.8%	25.3%
Real Estate Securities	0%	8.8%	4.3%
Cash Equivalents	0%	1.6%	2.9%

#### **Historical Asset Allocation**



03/11 06/11 09/11 12/11 03/12 06/12 09/12 12/12 03/13 06/13 09/13 12/13 03/14 06/14 09/14 12/14

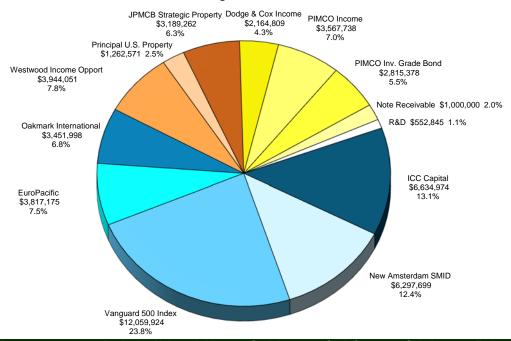
Real Estate 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 2.6 2.7 2.6 2.5 2.5 8.6 8.8 8.8 Absolute Return % 15.0 9.1 9.5 13.6 12.5 8.9 12.7 15.7 15.1 15.1 14.6 11.9 11.0 11.0 8.5 7.8 Domestic Equity % 42.7 42.4 37.8 36.8 39.9 39.5 38.2 38.1 40.2 35.6 45.7 49.4 48.0 48.9 47.3 48.7 Intl Equity % 15.2 14.0 13.5 12.7 12.8 13.3 13.0 13.0 13.4 14.6 15.5 16.1 16.6 14.4 15.1 14.3 Domestic Fixed % 28.3 28.5 28.6 28.3 30.6 30.6 30.3 26.2 25.2 23.5 22.0 22.0 31.3 17.5 18.6 18.8 3.0 2.9 Cash & Equiv % 3.8 3.0 4.9 3.3 2.1 3.3 3.7 4.4 11.0 0.7 1.9 0.6 1.7 1.6



Manager	Dom Equity	Intl Equity	Absolute Return	Fixed Income	Real Estate	Cash
Vanguard 500 Index	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ICC Capital	96.6%	0.0%	0.0%	0.0%	0.0%	3.4%
New Amsterdam SMID	99.3%	0.0%	0.0%	0.0%	0.0%	0.7%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
PIMCO Total Return	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Dodge & Cox Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO All Asset All Authority	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Westwood Income Opportunity	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
JPMCB Strategic Property Fund	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
Note Receivable: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
Total Fund	48.7%	14.3%	7.8%	18.8%	8.8%	1.6%



# V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending December 31, 2014 Manager Allocation



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	<b>Ending Value</b>	% Alloc
ICC Capital	\$6,246,151	12.8%	\$0	(\$7,807)	\$396,630	\$6,634,974	13.1%
New Amsterdam SMID	\$5,841,395	12.0%	\$0	(\$7,307)	\$463,611	\$6,297,699	12.4%
Vanguard 500 Index	\$11,497,402	23.6%	\$0	\$0	\$562,522	\$12,059,924	23.8%
<b>Total Domestic Equities</b>	\$23,584,948	48.3%	\$0	(\$15,114)	\$1,422,763	\$24,992,597	49.2%
Oakmark International	\$3,467,736	7.1%	\$0	\$0	(\$15,738)	\$3,451,998	6.8%
EuroPacific Growth R6	\$3,880,453	8.0%	\$0	\$0	(\$63,278)	\$3,817,175	7.5%
<b>Total International Equities</b>	\$7,348,189	15.1%	\$0	\$0	(\$79,016)	\$7,269,173	14.3%
Westwood Income Opportunity	\$0	0.0%	\$3,879,493	\$0	\$64,558	\$3,944,051	7.8%
PIMCO All Asset All Authority	\$4,138,683	8.5%	\$0	(\$3,879,493)	(\$259,190)	\$0	0.0%
Total Absolute Return	\$4,138,683	8.5%	\$3,879,493	(\$3,879,493)	(\$194,632)	\$3,944,051	7.8%
JPMCB Strategic Property	\$3,106,605	6.4%	\$0	(\$2,328)	\$84,985	\$3,189,262	6.3%
Principal U.S. Property	\$1,211,168	2.5%	\$0	\$0	\$51,403	\$1,262,571	2.5%
Total Real Estate	\$4,317,773	8.8%	\$0	(\$2,328)	\$136,388	\$4,451,833	8.8%
Dodge & Cox Income	\$0	0.0%	\$2,159,920	\$0	\$4,889	\$2,164,809	4.3%
PIMCO Total Return Instl	\$1,935,017	4.0%	\$0	(\$1,950,315)	\$15,298	\$0	0.0%
PIMCO Inv. Grade Bond Instl	\$2,560,520	5.2%	\$209,605	\$0	\$45,253	\$2,815,378	5.5%
PIMCO Income	\$3,570,530	7.3%	\$0	\$0	(\$2,792)	\$3,567,738	7.0%
Note Receivable: City	\$1,000,000	2.0%	\$0	(\$35,000)	\$35,000	\$1,000,000	2.0%
Total Fixed Income	\$9,066,067	18.6%	\$2,369,525	(\$1,985,315)	\$97,648	\$9,547,925	18.8%
Cash in Mutual Fund Account	\$0	0.0%	\$0	\$0	\$0	\$0	0.0%
Receipts & Disbursements	\$336,619	0.7%	\$1,083,948	(\$867,726)	\$4	\$552,845	1.1%
Total Fund	\$48,792,279	100.0%	\$7,332,966	(\$6,749,976)	\$1,383,155	\$50,758,424	100.0%



#### VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Total Fund - Gross of Fees Total Fund - Net of Fees	2.8% 2.8%	6.4% 6.2%	13.2% 13.0%	9.7% 9.5%
Target Index	2.2%	7.4%	12.2%	10.0%
vs. Wilshire Public Fund Ranking	24	60	17	48
Total Domestic Equities S&P 500 vs. Equity Returns of Public Funds	<b>6.1%</b> 4.9% 18	<b>10.5%</b> 13.7% 53	<b>22.0%</b> 20.4% 6	<b>14.5%</b> 15.5% 56
<b>Total International Equities</b> MSCI EAFE Index (Net) vs. Intl Equity Returns of Public Funds	<b>-1.1%</b> -3.6% 12	<b>-3.8%</b> -4.9% 60	<b>11.9%</b> 11.1% 20	<b>6.5%</b> 5.3% 14
Total Fixed Income	1.1%	7.2%	6.9%	7.1%
Barclays Aggregate vs. Fixed Inc Returns of Public Funds	1.8% 47	6.0% 15	2.7% 9	4.4% 14
Total Real Estate	3.2%	9.8%	n/a	n/a
NCREIF	3.0%	11.8%	n/a	n/a
Total Absolute Return	-4.8%	<b>-2.7</b> %	1.7%	4.2%
CPI+4%	-0.4%	4.9%	5.5%	5.8%

Effective 2Q11, the Target Index was changed to: 45% Russell 1000 Index/30% Barclays Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2Q11 the Target Index was: 50% Russell 1000 Index/ 40% Barclays Aggregate/ 10% MSCI EAFE (Net).

#### VII. EQUITY PORTFOLIO REVIEW

Quarter	1 Year	3 Year	5 Year
4.9%	13.5%	n/a	n/a
4.9%	13.7%	n/a	n/a
28	19	n/a	n/a
6.4%	11.1%	19.6%	13.0%
4.9%	13.3%	20.6%	15.6%
7	80	80	93
7.9%	3.6%	n/a	n/a
6.8%	7.1%	n/a	n/a
4	73	n/a	n/a
	4.9% 4.9% 28 6.4% 4.9% 7 7.9% 6.8%	4.9%13.5%4.9%13.7%28196.4%11.1%4.9%13.3%7807.9%3.6%6.8%7.1%	4.9%       13.5%       n/a         4.9%       13.7%       n/a         28       19       n/a         6.4%       11.1%       19.6%         4.9%       13.3%       20.6%         7       80       80         7.9%       3.6%       n/a         6.8%       7.1%       n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth R6	-1.6%	<b>-2.3</b> %	12.2%	6.4%
MSCI EAFE (Net)	-3.6%	-4.9%	11.1%	5.3%
vs. International Equity Mutual Funds	21	29	21	25
Oakmark International	-0.5%	-5.4%	n/a	n/a
MSCI EAFE (Net)	-3.6%	-4.9%	n/a	n/a
vs. International Equity Mutual Funds	12	58	n/a	n/a



# Equity Portfolio Summary: Total Fund (Separate Account Managers ICC & New Amsterdam only)

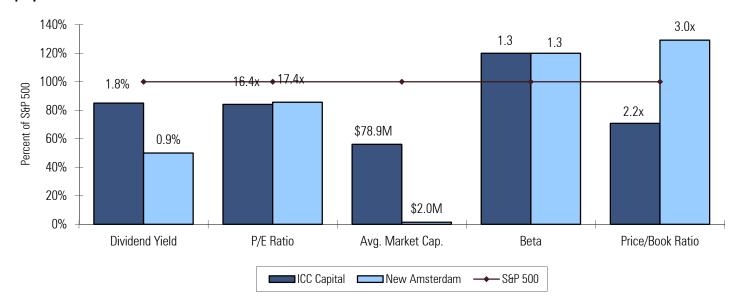
	Portfolio	S&P 500
Total Number Of Securities	171	500
Equity Market Value	23,071,179	
Average Capitalization \$(000)	34,668,977	128,416,486
Median Capitalization \$(000)	8,640,356	17,028,529
Equity Segment Yield	1.4	2
Equity Segment P/E - Average	16	19.1
Equity Segment P/E - Median	17.4	20.3
Equity Segment Beta	1.1	1
Price/Book Ratio	2.1	2.3
Debt/Equity Ratio	44.3	52.8
Five Year Earnings Growth	14.5	10.6

Ten Largest Holdings	Market Value	% of Portfolio	Quarterly Return
Bally Technologies I	181,979	1.6%	22.8%
Lithia Mtrs Inc	179,764	1.6%	-19.4%
Primerica Inc	171,904	1.5%	1.0%
Landstar Sys Inc	164,232	1.5%	12.9%
Synaptics Inc	163,602	1.5%	-19.2%
Amtrust Financial Se	163,461	1.5%	-4.3%
De Luxe Check Printe	161,067	1.4%	-5.3%
Gentherm Inc	159,629	1.4%	-5.0%
Ubiquiti Networks In	157,814	1.4%	-17.0%
Omega Protein Corp	157,625	1.4%	-8.6%

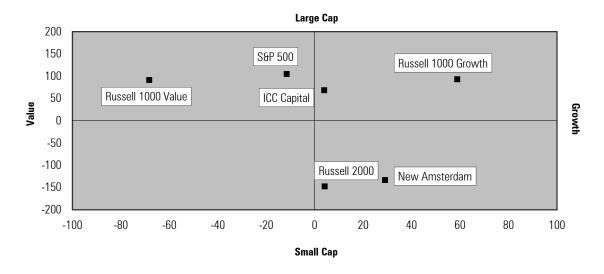
Ten Best Performers	Quarterly Return	Ten Worst Performers	Quarterly Return
Gilead Sciences Inc	28.4%	Carbo Ceramics Inc	-61.5%
Southwest Airls Co	26.0%	Geospace Technologie	-36.2%
Bally Technologies I	22.8%	Genworth Finl Inc	-24.7%
Linkedin Corp	21.2%	Impax Laboratories I	-20.9%
Brocade Communicatio	18.5%	Walgreen Co	-19.6%
Netapp Inc	18.2%	Lithia Mtrs Inc	-19.4%
Facebook Inc	17.5%	Synaptics Inc	-19.2%
Archer Daniels Midla	16.4%	Borg-Warner Automoti	-19.1%
Centurylink Inc	14.5%	Penske Automotive Gr	-17.6%
Citrix Sys Inc	14.1%	Ubiquiti Networks In	-17.0%



#### **Equity Portfolio Characteristics**



# **Equity Style Map (Current Quarter)**



	Growth-Value	Size
ICC Capital	7.2	72.2
New Amsterdam	25.2	-137.7
S&P 500	-11.5	104.9

	<b>Growth-Value</b>	Size	
Russell 1000 Growth	58.9	93.8	
Russell 1000 Value	-68.7	91.7	
Russell 2000	3.2	-147.6	



Release date 12-31-2014 Page 8 of 17

# Vanguard 500 Index Inv (USD)

Performance 12	-31-2014				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	12.54	-2.78	6.31	-0.42	15.82
2013	10.57	2.87	5.20	10.46	32.18
2014	1.76	5.19	1.09	4.89	13.51
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	13.51	20.22	15.28	7.55	11.11
Std 12-31-2014	13.51	_	15.28	7.55	11.11
Total Return	13.51	20.22	15.28	7.55	11.11
+/- Std Index	-0.18	-0.19	-0.17	-0.12	_
+/- Cat Index	0.27	-0.39	-0.36	-0.41	_
% Rank Cat	20	32	21	28	
No. in Cat	1568	1336	1193	812	
		Sı	ubsidized	Uns	ubsidized

#### 30-day SEC Yield Performance Disclosure

7-day Yield

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-662-7447 or visit www.vanguard.com.

#### Fees and Expenses

Sales	Charges
-------	---------

12b1 Expense %

Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.15

NA

0.17

51.79%

Gross Expense Ratio %
Risk and Return Profile

Risk and Return Profile			
	3 Yr	5 Yr	10 Yı
	1336 funds	1193 funds	812 funds
Morningstar Rating <sup>™</sup>	4★	4★	4★
Morningstar Risk	-Avg	Avg	Avg
Morningstar Return	+Avg	+Avg	+Avg
	3 Yr	5 Yr	10 Yı
Standard Deviation	9.10	13.00	14.67
Mean	20.22	15.28	7.55
Sharpe Ratio	2.08	1.16	0.47

MPT Statistics	Standard Index	Best Fit Index
		S&P 500 TR USD
Alpha	-0.16	-0.16
Beta	1.00	1.00
R-Squared	100.00	100.00
12-Month Yield		_

#### Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index Gold G 04-02-2014

100

100

100

1,336 US OE Large Blend

100

100

100

100

# S&P 500 TR USD

99

100

· 60k

**Category Index** Russell 1000 TR USD

#### **Morningstar Cat** US OE Large Blend

Investment Style Equity Stock % · 100k

#### Growth of \$10,000

Vanguard 500 Index Inv 29,473

% Net

- Category Average 26,783
- Standard Index 29,888

			: !	<u>.</u>	: !						4k	
												Performance Quartile (within category)
2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	12-14	History
102.67	111.64	114.92	130.59	135.15	83.09	102.67	115.82	115.80	131.37	170.36	189.89	NAV/Price
28.50	10.74	4.77	15.64	5.39	-37.02	26.49	14.91	1.97	15.82	32.18	13.51	Total Return %
-0.18	-0.14	-0.14	-0.15	-0.11	-0.02	0.02	-0.15	-0.15	-0.18	-0.21	-0.18	+/- Standard Index
-1.39	-0.66	-1.49	0.18	-0.39	0.58	-1.95	-1.18	0.47	-0.60	-0.94	0.27	+/- Category Index
28	36	60	24	51	38	54	31	19	38	44	20	% Rank Cat
1526	1611	1743	1980	2090	2086	2027	2010	1786	1686	1559	1568	No. of Funds in Cat

Share Holdings:

Portfolio Analysis 12-31-2	014		
Asset Allocation %	Net %	Long %	Short %
Cash	0.48	0.48	0.00
US Stocks	98.51	98.51	0.00
Non-US Stocks	1.02	1.02	0.00
Bonds	0.00	0.00	0.00
Other/Not Clsfd	0.00	0.00	0.00
Total	100.00	100.00	0.00

Equity Style					Portfolio Statistics	Port	Rel	Rel
	Value	Blend	Growth			Avg	Index	Cat
	value	Diellu	GIOWIII	-	P/E Ratio TTM	18.7	1.00	1.10
				Large	P/C Ratio TTM	11.5	1.00	1.02
				Mid	P/B Ratio TTM	2.7	1.00	1.04
				Small	Geo Avg Mkt Cap \$mil	72098	1.00	0.72

Fixed	l-Inco	me Si	tyle		
Ltd	Mod	Ext	•	Avg Eff Maturity	_
			High	Avg Eff Duration	_
			9	Avg Wtd Coupon	_
			Med	Avg Wtd Price	_
			Low		

Credit Quality Breakdown -	_	Bond %
AAA		_
AA		_
A		_
BBB		
BB		
В		_
Below B		·····
NR		_
Regional Exposure	Stock %	Rel Std Index
A	00.0	1.00

Regional Exposure	Stock %	Rel Std Index
Americas	99.0	1.00
Greater Europe	0.8	1.00
Greater Asia	0.3	1.00

Sector Wo	eightings	Stocks %	Rel Std Index
<b>⊕</b>	56 mil	AT&T Inc	0.95
$\Theta$	52 mil	Intel Corp	0.96
<b>①</b>	114 mil	Bank of America Corporation	1.03
<b>①</b>	45 mil	Verizon Communications Inc	1.06
<b>⊕</b>	68 mil	Pfizer Inc	1.07
<b>①</b>	21 mil	Chevron Corp	1.16
<b>①</b>	41 mil	JPMorgan Chase & Co	1.28
<b>①</b>	29 mil	Procter & Gamble Co	1.34
<b>①</b>	18 mil	Berkshire Hathaway Inc Class B	1.38
<b>①</b>	109 mil	General Electric Co	1.38
<b>⊕</b>	51 mil	Wells Fargo & Co	1.41
<b>①</b>	30 mil	• • • • • • • • • • • • • • • • • • • •	1.60
<b>①</b>	89 mil		2.09
<b>①</b>	46 mil		2.14
$\Theta$	64 mil	Apple Inc	3.53
12-2014	runount	3% Turnover Ratio	710000
since	Amount	505 Total Stocks , 5 Total Fixed-Income,	Assets

Stocks %	Rel Std Index
30.9	1.00
3.0	1.00
10.6	1.00
15.2	1.00
2.1	1.00
41.3	1.00
3.9	1.00
8.4	1.00
11.2	1.00
17.9	1.00
27.7	1.00
9.8	1.00
14.7	1.00
3.2	1.00
	30.9 3.0 10.6 15.2 2.1 41.3 3.9 8.4 11.2 17.9 27.7 9.8 14.7

#### Operations

Potential Cap Gains Exp

Family: Vanguard Michael Buek Manager: Tenure: 23.2 Years Objective: Growth and Income

USD Base Currency: VFINX Minimum Initial Purchase: \$3,000 \$3,000 Minimum IRA Purchase:

Purchase Constraints: Incept:

08-31-1976 Type: MF Total Assets:

\$195,752.58 mil

#### Morningstar Analyst Rating<sup>™</sup> Overall Morningstar Rating<sup>™</sup> Standard Index **Category Index Morningstar Cat American Funds Europacific** ₩ Gold MSCI ACWI Ex MSCI ACWI Ex US OE Foreign Large **Growth R6 (USD)** 294 US OE Foreign Large USA NR USD USA Growth NR Growth Growth USD **Performance** 12-31-2014 Investment Style Equity 3rd Qtr Quarterly Returns 1st Qtr 2nd Qtr 4th Qtr Total % 91 86 93 84 87 93 92 90 92 86 Stock % 12 38 -6 13 5 65 19 64 2012 7.34 100k Growth of \$10,000 2.94 -0.73 9.55 7.71 20.58 2013 · 60k 2014 0.71 2.96 -4.21 -1.63 -2.29 American Funds Europacific Growth R6 Trailing Returns 1 Yr 3 Yr 5 Yr Incept 31.048 Load-adj Mthly -2.29 12 12 6.05 11.24 Category Average 25,300 Std 12-31-2014 -2 29 6.05 11 24 Standard Index Total Return -2.29 12.12 6.05 6.92 11.24 10k 28.075 +/- Std Index 1.57 3.13 1.62 1.79 0.86 1.49 +/- Cat Index 0.36 2.66 % Rank Cat 27 27 47 10 Performance Quartile (within category) No. in Cat 341 294 275 161 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 12-14 History Subsidized Unsubsidized 38.34 41.37 35.13 49.03 47.09 NAV/Price 41.18 7-day Yield 32.91 19.69 21.12 21.87 18.96 -40.53 39.35 9.76 -13.31 19.64 20.58 -2.29 Total Return % 30-day SEC Yield -7.92 -1.22 4.50 -4.78 2.30 5.00 -2.10 -1.39 0.40 2.81 5.29 1.57 +/- Standard Index Performance Disclosure 5.09 0.36 -1.51 2.96 4 41 -1.74 -2.07 5.09 0.68 -4.69 0.90 2.97 +/- Category Index The Overall Morningstar Rating is based on risk-adjusted returns, 27 % Rank Cat derived from a weighted average of the three-, five-, and 10-year 341 No. of Funds in Cat (if applicable) Morningstar metrics. The performance data quoted represents past performance and Portfolio Analysis 12-31-2014 does not guarantee future results. The investment return and Share Chg Holdings: % Net Share Asset Allocation % Net % Long % Short % principal value of an investment will fluctuate: thus an investor's 261 Total Stocks , 129 Total Fixed-Income, Cash 13.09 13.09 0.00 shares, when sold or redeemed, may be worth more or less than 09-2014 28% Turnover Ratio **IIS Stocks** n nn n nn n nn their original cost. $\Theta$ 110 mil Novo Nordisk A/S Class B 4 11 Non-US Stocks 85.67 85.67 0.00 Current performance may be lower or higher than return data 21 mil 2.54 Baver AG **①** auoted herein. For performance data current to the most recent Bonds 0.30 0.30 0.00 29 mil Novartis AG 2.33 month-end, please call 800-421-4225 or visit Other/Not Clsfd 0.93 0.93 0.00 **(+)** www.americanfunds.com SOFTBANK Corp 2.09 **①** Total 100.00 100.00 0.00 Fees and Expenses 93 mil Prudential PLC 1.90 **Equity Style** Portfolio Statistics Port Rel Rel **Sales Charges** Index 39 mil Associated British Foods PLC 1.66 Avg 蕊 Front-End Load % NA P/E Ratio TTM 17.3 1.13 0.98 495 mil Barclays PLC $\Theta$ 1.64 P/C Ratio TTM **Deferred Load %** NA 11.4 1.36 0.96 8 mil Baidu Inc ADR 1.57 P/B Ratio TTM 2.1 1.31 0.88 Md 27 mil British American Tobacco PLC 1.29 **Fund Expenses** Geo Avg Mkt Cap 35168 1.19 1 19 **(+)** HDFC Bank Ltd 1.24 Management Fees % 0.42 Toyota Motor Corp 1.21 12b1 Expense % NA **①** Fixed-Income Style **Gross Expense Ratio %** 0.49 Murata Mfg Co Ltd 1.20 $\bigcirc$ Avg Eff Maturity 303 mil Taiwan Semiconductor Manufacturing 1.18 **Risk and Return Profile** Avg Eff Duration 226 mil $\Theta$ AIA Group Ltd 1.10 Avg Wtd Coupon 10 Yr 3 Yr 5 Yr 17 mil Ryanair Holdings PLC ADR 1.04 294 funds 275 funds 161 funds Avg Wtd Price 99.94 $\Theta$ Morningstar Rating™ 4★ 5☆ 3★ Sector Weightings Rel Std Index Stocks % Morningstar Risk Avg Avg -Avg **₯** Cyclical 38.9 0.84 Morningstar Return +Avg Avg High Bond % Credit Quality Breakdown -Basic Materials 3.9 0.47 AAA 3 Yr 5 Yr 10 Yr Consumer Cyclical 11.2 1.08 ДД Standard Deviation 11.98 15.93 17.45 Financial Services 21.4 0.88 ہےا Α 12.12 6.05 6.92 Mean ♠ Real Estate 24 0.70 RRR 1 01 0 44 0.39 Sharpe Ratio RR Sensitive 1 09 343 R Communication Services 7.5 1.33 MPT Statistics Standard Index Best Fit Index MSCI FAFF Growth 0 Energy 2.3 0.30 Below B NR USD ٥ Industrials 9.1 0.90 3.69 Alpha 1.53 Technology 15.4 1.85 Beta 0.90 0.95 **Regional Exposure** Stock % Rel Std Index 94.78 Defensive 26.8 1.21 R-Squared 96.32 3.7 0.33 Consumer Defensive 9.2 0.93 12-Month Yield Greater Europe 56.8 1.12 Healthcare 15.3 1.75 Potential Cap Gains Exp 20.88% 1.04 Greater Asia 39.5 Utilities 2.3 0.66 Operations Family: American Funds Base Currency: USD Incept 05-01-2009

Multiple

23.2 Years

Foreign Stock

Manager:

Objective:

Tenure:

MF

\$126,005.81 mil

Ticker:

Minimum Initial Purchase:

Purchase Constraints:

RERGX

\$250

Type:

Total Assets:

Release date 12-31-2014 Page 3 of 17

-17.16

14.86

4.46

5.07

-0.36

12.39

2

786

14.06

3

791

-1.54

52

750

+/- Category Index

No. of Funds in Cat

% Rank Cat

3.95

-2.79

-1.82

-2.50

# Oakmark International I (USD)

		Sı	ıhsidized	Hne	uhsidized
No. in Cat	750	650	583	313	
% Rank Cat	52	2	4	3	
+/- Std Index +/- Cat Index	-1.54 -1.54	7.50 7.50	5.14 5.14	2.86 2.86	_
/ Ord Index	1.54	7.50	F 1.4	0.00	
Total Return	-5.41	16.50	9.56	7.99	10.39
Std 12-31-2014	-5.41	_	9.56	7.99	10.39
Load-adj Mthly	-5.41	16.50	9.56	7.99	10.39
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
2014	0.80	1.39	-7.03	-0.45	-5.41
2013	5.35	3.76	13.16	4.56	29.34
2012	16.80	-10.14	8.18	13.82	29.22
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
Performance 12-	31-2014				

	Subsidized	Unsubsidized
7-day Yield	_	_
30-day SEC Yield	_	

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

#### Fees and Expenses

Sales	Charges
-------	---------

Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.81
12b1 Expense %	NA
O F D-4' 0/	0.00

Gross Expense hand %			0.30
Risk and Return Profile			
	3 Yr 650 funds	5 Yr 583 funds	10 Yr 313 funds
Morningstar Rating <sup>™</sup>	5±	583 Turius 5★	513 lulius 5★
Morningstar Risk	High	+Avg	Avg
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	14.87	17.33	18.99
Mean	16.50	9.56	7.99
Sharpe Ratio	1.10	0.61	0.42

		IVISCI EUrope INN
		USD
Alpha	6.45	4.70
Beta	1.06	0.95
R-Squared	84.95	90.23
12-Month Yield		
Potential Cap Gains Exp		2.47%

Standard Index

Best Fit Index

	Morningstar Analyst Rating™ Gold  11-24-2014									Standard Index MSCI ACWI Ex USA NR USD		Category Index MSCI ACWI EX USA NR USD		<b>Morningstar Cat</b> US OE Foreign Large Blend	
1 1 1 1 1 1 1	95	96	96	98	98	98	96	95	96	95	95	97	- Oak 35,4 - Cate 23,5	f \$10,000 mark International I 154 egory Average 337 ndard Index	
- -	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	12-14 23.34	Performa (within ca History	<i>"</i>	
-	38.04 -2.79	19.09 -1.82	14.12 -2.50	30.60 3.95	-0.51 -17.16	-41.06 4.46	56.30 14.86	16.22 5.07	-14.07 -0.36	29.22	29.34 14.06	-5.41 -1.54	Total Ret +/- Stand	urn % ard Index	

Portfolio Analysis	s 12-31-2014						
Asset Allocation % Cash US Stocks Non-US Stocks Bonds Other/Not CIsfd Total	Net % 1.53 5.16 92.01 0.90 0.40	Long % 1.53 5.16 92.01 0.90 0.42 100.01	Short % 0.00 0.00 0.00 0.00 0.00 0.01	Share Chg since 09-2014	Share Amount 57 mil 18 mil 10 mil 6 mil	Holdings: 56 Total Stocks , 1 Total Fixed-Income, 39% Turnover Ratio Credit Suisse Group BNP Paribas CIE FINANCIERE RICHEMONT SA Allianz SE	% Net Assets 5.15 3.80 3.35 3.30
Equity Style  Value Blend Growth large Mid Small	Portfolio Statistics P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil	Port Avg Inde 17.4 1.1 10.5 1.2 1.7 1.0 32316 1.0	Cat 4 1.10 5 1.11 6 0.98		31 mil 302 mil 8 mil 48 mil 13 mil	Daimler AG  Honda Motor Co Ltd Intesa Sanpaolo Bayerische Motoren Werke AG Experian PLC Toyota Motor Corp	3.30 3.26 3.16 3.07 2.92 2.84
Fixed-Income Style	Avg Eff Maturity Avg Eff Duration Avg Wtd Coupon Avg Wtd Price		100.00	©  ©  The sector We	27 mil 94 mil 624,455 10 mil 87 mil	Diageo PLC CNH Industrial NV Samsung Electronics Co Ltd Holcim Ltd Daiwa Securities Group Inc	2.75 2.74 2.71 2.61 2.47

Credit Quality Breakdown –	_	Bond %		
AAA		_		
AA		_		
A		_		
BBB		_		
BB		_		
В		_		
Below B NR		_		
Regional Exposure	Stock %	Rel Std Index		
Americas	5.5	0.48		
Greater Europe	75.8	1.49		

18.8

0.49

Cyclical	60.9	1.31
Basic Materials	5.3	0.64
Consumer Cyclical	28.1	2.70
Financial Services	27.5	1.13
Real Estate	0.0	0.00
Sensitive	27.8	0.88
Communication Services	0.0	0.00
Energy	0.0	0.00
Industrials	21.2	2.09
Technology	6.6	0.80
Defensive	11.3	0.51
Consumer Defensive	9.2	0.92
Healthcare	2.1	0.24
Utilities	0.0	0.00
	Basic Materials Consumer Cyclical Financial Services Real Estate  Sensitive Communication Services Energy Industrials Technology  Defensive Consumer Defensive Healthcare	Basic Materials         5.3           Consumer Cyclical         28.1           Financial Services         27.5           Real Estate         0.0           Sensitive         27.8           Communication Services         0.0           Energy         0.0           Industrials         21.2           Technology         6.6           Defensive         11.3           Consumer Defensive         9.2           Healthcare         2.1

#### Operations

MPT Statistics

Family: Oakmark
Manager: Multiple
Tenure: 22.4 Years
Objective: Foreign Stock
Base Currency: USD

Ticker: OAKIX
Minimum Initial Purchase: \$1,000
Min Auto Investment Plan: \$500
Minimum IRA Purchase: \$1,000
Purchase Constraints: C

Greater Asia

 Incept:
 09-30-1992

 Type:
 MF

 Total Assets:
 \$28,884.85 mil

#### VIII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Dodge & Cox Income	n/a	n/a	n/a	n/a
Barclays Aggregate	n/a	n/a	n/a	n/a
vs. Intermediate Fixed Mutual Funds	n/a	n/a	n/a	n/a
PIMCO Investment Grade Bond	1.7%	8.8%	7.1%	8.0%
Barclays Aggregate	1.8%	6.0%	2.7%	4.4%
vs. Intermediate Fixed Mutual Funds	10	1	1	1
PIMCO Income	-0.1%	7.2%	n/a	n/a
Barclays Aggregate	1.8%	6.0%	n/a	n/a
vs. Multi Secor Income Mutual Funds	40	6	n/a	n/a

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Note Receivable*	3.6%	9.2%	8.2%	7.9%
91 Day T-bill	0.0%	0.0%	0.1%	0.1%

Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated December 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.

#### IX. REAL ESTATE PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Principal U.S. Property	4.2%	12.6%	n/a	n/a
JPMCB Strategic Property	2.7%	n/a	n/a	n/a
NCREIF	3.0%	11.8%	n/a	n/a

#### X. <u>ABSOLUTE RETURN PERFORMANCE COMPARISONS</u>

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Westwood Income Opportunity	n/a	n/a	n/a	n/a
CPI+4%	-0.4%	4.9%	n/a	n/a
MSCI ACWI	0.4%	4.2%	n/a	n/a



<sup>\*</sup>SEAS has confirmed each payment on the Note Receivable going back to 2Q11. Prior to this time, payments may have been made but could not be specifically confirmed as payments on the Note Receivable.

Release date 12-31-2014 Page 2 of 17

# **Dodge & Cox Income (USD)**

## Morningstar Analyst Rating™ Overall Morningstar Rating™ rmediate-Term

#### Standard Index **Category Index** Barclays US Agg Barclays US Agg Bond TR USD Bond TR USD

# **Morningstar Cat**

US OE Intermediate-Term Bond

Performance 12	-31-2014				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	2.97	1.29	2.50	0.97	7.94
2013	0.54	-1.84	0.81	1.15	0.64
2014	2.31	2.19	0.00	0.89	5.48
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	5.48	4.64	5.17	5.28	7.24
Std 12-31-2014	5.48	_	5.17	5.28	7.24
Total Return	5.48	4.64	5.17	5.28	7.24
+/- Std Index	-0.48	1.98	0.72	0.57	_
+/- Cat Index	-0.48	1.98	0.72	0.57	_
% Rank Cat	49	16	36	16	
No. in Cat	1038	913	807	588	
		0	a contract		A CARLO A

	Subsidized	Unsubsidized
7-day Yield	_	_
30-day SEC Yield	_	_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate: thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data auoted herein. For performance data current to the most recent month-end, please call 800-621-3979 or visit www.dodgeandcox.com

### **Fees and Expenses**

Sales	Charges

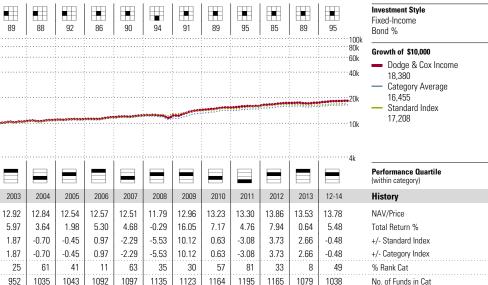
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Food 0/	0.40

Management Fees %	0.40
12b1 Expense %	NA
Gross Expense Ratio %	0.43

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	913 funds	807 funds	588 funds
Morningstar Rating™	4★	3★	4★
Morningstar Risk	-Avg	-Avg	Avg
Morningstar Return	+Avg	Avg	+Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	2.47	2.48	3.73
Mean	4.64	5.17	5.28
Sharpe Ratio	1.83	2.02	0.98

MPT Statistics	Standard Index	Best Fit Index Barclays US Credit
		TR USD
Alpha	2.50	1.76
Beta	0.78	0.58
R-Squared	70.13	87.98
12-Month Yield		_
Potential Cap Gains Exp		4.82%

12-19-2				913 US Bond	OE Interi
88	92	86	90	94	91



Portfolio Analys	is 12-31-2014		
Asset Allocation %	Net %	Long %	Short %
Cash	3.40	3.40	0.00
US Stocks	0.00	0.00	0.00
Non-US Stocks	0.00	0.00	0.00
Bonds	95.19	95.19	0.00
Other/Not Clsfd	1.41	1.57	0.16
Total	100.00	100.16	0.16
Equity Style	Portfolio Statistics	Port Re	
Value Blend Growth	D/E D .: TTM	Avg Index	Cat

Value	Blend	Growth			Avg	muex	Udl
value	DIEIIU	GIOWIII	=	P/E Ratio TTM	_	_	_
			Large	P/C Ratio TTM	_	_	_
			Mid	P/B Ratio TTM	_	_	_
			Small	Geo Avg Mkt Cap \$mil	_	_	_

Fixed-Income Style

IIAGU	-11100	1116 3	yıc		
Ltd	Mod	Ext		Avg Eff Maturity	7.10
			High	Avg Eff Duration	4.10
			3	Avg Wtd Coupon	_
			Med	Avg Wtd Price	109.91
			Low		
			J -		

Credit Quality Breakdown 09	3-30-2014	Bond %
AAA		54.56
AA		1.22
A		10.14
BBB		23.02
BB		8.92
В		2.13
Below B		0.00
NR		0.00
Regional Exposure	Stock %	Rel Std Index
Amoricae		

Regional Exposure	Stock %	Rel Std Inde
Americas	_	_
Greater Europe	_	_
Greater Asia	_	_

Sector Wo	eiahtinas	Stocks %	Rel Std Index
$\Theta$	303 mil	FNMA 4.5%	0.85
$\oplus$	263 mil	Verizon Comms 6.55%	0.86
$\Theta$	32 mil	Citigroup Cap Xiii Pfd	0.87
袋	369 mil	Rio Oil Fin Tr 144A	0.90
<b>①</b>	359 mil	Chase Issuance Tr 2012-8a 0.54%	0.92
$\oplus$	375 mil	Amer Express Credit 2014-3 1.49%	0.96
<b>①</b>	470 mil	Rio Oil Fin Tr 144A 6.25%	1.14
	497 mil	US Treasury Note 1.5%	1.27
袋	479 mil	FNMA 3.5%	1.30
	525 mil	US Treasury Note 0.75%	1.34
	600 mil	US Treasury Note 0.625%	1.52
	600 mil	US Treasury Note 1.625%	1.54
	621 mil	US Treasury Note 0.5%	1.57
	750 mil	US Treasury Note 0.875%	1.92
<b>①</b>	750 mil	US Treasury Note 1.5%	1.93
since 09-2014	Amount	O Total Stocks , 881 Total Fixed-Income, 38% Turnover Ratio	Assets
Share Chg	Share	Holdings:	% Net

360	tor weightings	STUCKS 70	nei siu iliuex
Դ	Cyclical	_	_
Æ.	Basic Materials	_	_
A	Consumer Cyclical	_	_
ĘŶ.	Financial Services	_	_
û	Real Estate	_	_
w	Sensitive	_	_
<b>.</b>	Communication Services	_	_
0	Energy	_	_
٥	Industrials	_	_
	Technology	_	_
<b>→</b>	Defensive	_	_
Ξ	Consumer Defensive	_	_
	Healthcare	_	_
Q	Utilities	_	_

#### Operations

Family: Dodge & Cox Multiple Manager: Tenure: 26.1 Years

Corporate Bond - High Quality Objective:

Base Currency: USD Minimum Initial Purchase: \$2,500 Min Auto Investment Plan: \$2,500 Minimum IRA Purchase: \$1,000 Purchase Constraints:

Incept: Type:

01-03-1989

\$41,399.66 mil Total Assets:

Release date 12-31-2014 Page 6 of 17

# PIMCO Investment Grade Corp Bd Instl (USD)

Performance 12-	31-2014				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	3.54	3.86	4.56	2.28	14.99
2013	1.19	-4.29	0.85	0.65	-1.69
2014	3.09	3.41	0.29	1.73	8.76
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	8.76	7.13	7.98	7.35	8.29
Std 12-31-2014	8.76	_	7.98	7.35	8.29
Total Return	8.76	7.13	7.98	7.35	8.29
+/- Std Index	2.80	4.47	3.53	2.64	
+/- Cat Index	1.30	2.00	1.48	1.82	_
% Rank Cat	10	10	14	9	
No. in Cat	169	149	124	86	
		Sı	ubsidized	Uns	ubsidized
7-day Yield			_		_
30-day SEC Yield					_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com/investments.

Fees and Expenses			
Sales Charges Front-End Load % Deferred Load %			NA NA
Fund Expenses			
Management Fees %			0.50
12b1 Expense %			NA
Gross Expense Ratio $\%$			0.51
Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
M. TM		124 funds	
Morningstar Rating™	5★	4★	5★
Morningstar Risk	+Avg	+Avg	Avg

Mean	7.13	7.98	7.35
Sharpe Ratio	1.49	1.63	0.98
MPT Statistics	Standard Index	Ba	t Fit Index irclays US
		Universa	al TR USD
Alpha	2.85		1.81
Beta	1.58		1.65
R-Squared	81.58		90.50
12-Month Yield			_

+Avg

3 Yr

4.66

+Avg

5 Yr

4.75

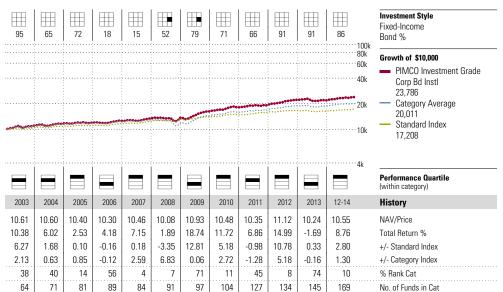
High

10 Yr

5.79

3.47%

				. 3
Morningstar Analyst Rating™	<sup>4</sup> Overall Morningstar Rating™	Standard Index	Category Index	Morningstar Cat
<b>Silver</b> 10-16-2014	★★★★ 149 US OE Corporate Bond	Barclays US Agg Bond TR USD	Barclays US Corp IG TR USD	US OE Corporate Bond



Portfolio Analysi	<b>s</b> 09-30-2014						
Asset Allocation % Cash US Stocks	Net % -63.30 1.44	Long % 16.21 1.44	Short % 79.51 0.00	Share Chg since 06-2014	Share Amount	Holdings: 7 Total Stocks , 853 Total Fixed-Income, 88% Turnover Ratio	% Net Assets
Non-US Stocks	0.00	0.00	0.00	袋	782 mil	10 Year US Treasury Note Future De	15.89
Bonds	151.41	168.94	17.53	袋	756 mil	Irs Aud 3.250 09/21/16-1y (Grn) Cme	10.81
Other/Not Clsfd	10.45	10.75	0.30	袋	611 mil	Cdx Ig21 5y Cme	10.15
Total	100.00	197.33	97.33	袋	518 mil	Cdx Ig22 5y Ice	8.59
					318 mil	Irs Eur 0.400 03/14/14-1y (Wht) Cme	6.58
Equity Style  Value Blend Growth	Portfolio Statistics	Port Rel Avg Index		袋	210 mil	Cdx Itraxx Main21 5y Ice	4.41
Value Bienu Glowtii	P/E Ratio TTM	27.3 —	- 1.12		188 mil	US Treasury Bond 4.75%	3.98
	P/C Ratio TTM	12.5 —		袋	153 mil	Irs Eur 1.250 03/18/15-10y Cme	3.16
Mid	P/B Ratio TTM	3.2 —	0.07	$\Theta$	151 mil	US Treasury Bond 3.75%	2.73
Small	Geo Avg Mkt Cap \$mil	14210 —	- 1.09	袋	165 mil	US Treasury Note 2.25%	2.70
				袋 1	1,937 mil	Irs Mxn 5.600 09/13/11-5y* Cme	2.43
Fixed-Income Style	Avg Eff Maturity		10.21	**	143 mil	Irs Usd 2.700 07/18/14-10y Cme	2.35
Ltd Mod Ext	Avg Eff Duration		6.03	14	1,000 mil	Irs Jpy 1.000 09/18/13-10y Cme	2.16
High	Avg Wtd Coupon		U.UU	$\Theta$	98 mil	US Treasury Bond 3.625%	1.73
Med	Avg Wtd Oodpon Avg Wtd Price		110.36	鉄	75 mil	30 Year US Treasury Bond Future De	1.69
Low				Sector We	eightings	Stocks %	Rel Std Index

Credit Quality Breakdown	_	Bond %
AAA	_	
AA		_
A		_
BBB		
BB		_
В		
Below B		
NR		_
Regional Exposure	Stock %	Rel Std Index
Americas	100.0	
Greater Europe	0.0	
Greater Asia	0.0	

**	75 IIII 30 Teal 03 Teas	sary bond ratare be	1.03
Sec	ctor Weightings	Stocks %	Rel Std Index
Դ	Cyclical	80.5	_
Æ.	Basic Materials	6.3	_
A	Consumer Cyclical	61.6	_
ĘŽ	Financial Services	0.0	_
ŵ	Real Estate	12.6	_
w	Sensitive	19.5	_
	Communication Services	0.0	_
0	Energy	19.5	_
٥		0.0	_
	Technology	0.0	_
<b>→</b>	Defensive	0.0	_
	Consumer Defensive	0.0	_
	Healthcare	0.0	_
Ω	Utilities	0.0	_

#### Operations

Potential Cap Gains Exp

Morningstar Return

Standard Deviation

Family:	PIMCO	
Manager:	Mark Kiesel	
Tenure:	12.3 Years	
Ohiostico	Corporato Bond	Cana

10110101	12.0 10010
Objective:	Corporate Bond - General

Base Currency:	USD
Ticker:	PIGIX
Minimum Initial Purchase:	\$1 mil
Purchase Constraints:	Δ

Incept: Type: Total Assets: 04-28-2000 MF \$6,482.41 mil



Release date 12-31-2014 Page 5 of 17

# PIMCO Income Instl (USD)

**☑** Silver 10-06-2014

Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard Index \*\*\*\* 214 US OE Multisector Bond

Barclays US Agg Bond TR USD

**Category Index** Barclays US Universal TR USD

**Morningstar Cat** US OE Multisector Bond

Performance 12	-31-2014				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	5.31	3.18	8.22	3.89	22.17
2013	2.81	-1.33	1.79	1.50	4.80
2014	3.08	3.27	0.76	-0.07	7.18
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	7.18	11.13	11.95	_	9.94
Std 12-31-2014	7.18	_	11.95	_	9.94
Total Return	7.18	11.13	11.95	_	9.94
+/- Std Index	1.22	8.47	7.50	_	_
+/- Cat Index	1.62	7.93	7.14	_	_
% Rank Cat	6	1	1	_	
No. in Cat	276	214	169	_	
		Sı	ubsidized	Uns	ubsidized
7 day Viold					

7-day Yield	_	_
30-day SEC Yield	_	_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com/investments.

#### Fees and Expenses

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.45
12b1 Expense %	NA
Gross Expense Ratio %	0.45

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	214 funds	169 funds	102 funds
Morningstar Rating™	5★	5★	_
Morningstar Risk	Avg	Avg	_
Morningstar Return	High	High	_
	3 Yr	5 Yr	10 Yr
Standard Deviation	4.13	4.32	_
Mean	11.13	11.95	_
Sharpe Ratio	2.57	2.63	

MPT Statistics	Standard Index	Best Fit Index
		BofAML US HY
		Master II TR USD
Alpha	8.36	4.64
Beta	0.87	0.74
R-Squared	31.35	65.01
12-Month Yield		_
Potential Cap Gains Exp		3.77%

		<b>=</b>		49	87	91	84	93	87	86	73	Investment Style Fixed-Income Bond %
											80k	Growth of \$10,000
											40k	PIMCO Income Instl
												Category Average
										*******	20k	14,702 — Standard Index
					999996644:		**********		::::::	••••••		14 605
					•	••••					TUK	
					_		_	_	_	_	4k	Performance Quartile
												(within category)
2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	12-14	History
_	_	_	_	10.08	8.91	9.84	11.04	10.85	12.36	12.26	12.33	NAV/Price
_	_	_	_	_	-5.47	19.21	20.46	6.37	22.17	4.80	7.18	Total Return %
_	_	_	_	-	-10.71	13.28	13.92	-1.47	17.95	6.83	1.22	+/- Standard Index
			ļ—	l—	-7.85	10.60	13.29	-1.03	16.64	6.15	1.62	+/- Category Index
			_		5	82	1	6	1	18	6	% Rank Cat
_	-	_	-	-	215	242	268	250	283	308	276	No. of Funds in Cat

Portfolio Statistics	Port F	Rel Rel
100.00	172.86	72.86
8.54	9.25	0.71
110.23	125.60	15.37
0.00	0.00	0.00
0.00	0.00	0.00
-18.78	38.00	56.78
Net %	Long %	Short %
	-18.78 0.00 0.00 110.23 8.54	-18.78 38.00 0.00 0.00 0.00 0.00 110.23 125.60 8.54 9.25 100.00 172.86

	Value	Blend	Growth			Avg	Index	Cat	
ı	value	Biena	Growth	_	P/E Ratio TTM	16.9	_	0.90	
ı				Large	P/C Ratio TTM	_	_	_	
				Mid	P/B Ratio TTM	8.0	_	0.39	
Ĺ				Small	Geo Avg Mkt Cap \$mil	157106	_	4.68	

	Fixed	l-Inco	me Si	tyle		
	Ltd	Mod	Ext		Avg Eff Maturity	6.62
İ				High	Avg Eff Duration	4.09
ļ				3	Avg Wtd Coupon	_
				Med	Avg Wtd Price	_
				Low		
ı				`		

Credit Quality Breakdown	_	Bond %
AAA		_
AA		
A		_
BBB		
BB		_
В		_
Below B		
NR		_
Regional Exposure	Stock %	Rel Std Index
Americas	100.0	_
Greater Europe	0.0	

0.0

	M	0	D.I.C.I.I.J.
袋	323 mil	Cdx Em21 Ice	0.92
	398 mil	Irs Aud 4.250 03/15/13-10y Cme	0.94
<b>①</b>	390 mil	Irs Usd 2.500 12/17/14-7y Cme	1.02
	463 mil	Irs Aud 4.250 12/11/13-10y Cme	1.09
<b>⊕</b>	455 mil	Amer Gen Mtg Ln Tr 2009-1	1.11
禁	426 mil	Fin Fut 10yr Irs (Phy) Cme 12/15/14	1.13
袋	560 mil	Cdx Hy20 5y Ice	1.56
	2 mil	Nota Do Tesouro Nacional Unsec	1.65
袋	691 mil	Irs Eur 2.000 09/17/14-10y Cme	2.45
	1,058 mil	Energy Future/Efih Dip TI	2.73
袋	1,081 mil	Cdx Hy22 5y Ice	2.97
	1 mil	Nota Do Tesouro Nacional	3.84
$\oplus$	2,418 mil	Irs Usd 3.500 12/17/14-30y Cme	6.60
	3,175 mil	Irs Aud 4.000 03/15/13-10y Cme	7.36
<b>①</b>	4,000 mil	Irs Usd 3.000 06/18/14-10y Cme	10.79
06-2014		251% Turnover Ratio	7100010
since	Amount	1 Total Stocks , 3,399 Total Fixed-Income,	Assets

Sector Weightings	Stocks %	Rel Std Index
∿ Cyclical	100.0	_
Basic Materials	0.0	_
Consumer Cyclical	0.0	_
Financial Services	100.0	_
Real Estate	0.0	_
✓ Sensitive	0.0	_
Communication Services	0.0	_
<b>♦</b> Energy	0.0	_
Industrials     Indus	0.0	_
Technology	0.0	_
→ Defensive	0.0	_
Consumer Defensive	0.0	_
→ Healthcare	0.0	_
Utilities Utilities	0.0	_

•	_	_	 4	 

Family: PIMCO Manager: Multiple Tenure: 7.9 Years Objective: Multisector Bond Base Currency: USD PIMIX Minimum Initial Purchase: \$1 mil Purchase Constraints:

Greater Asia

Incept: Type: Total Assets: 03-30-2007 \$41,145.46 mil

Release date 12-31-2014 Page 9 of 17

32

# **Westwood Income Opportunity Instl (USD)**

Performance 12-	31-2014				
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	4.24	0.60	3.72	-0.75	7.95
2013	8.46	0.91	0.27	4.32	14.49
2014	2.60	4.59	-0.13	1.80	9.10
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	9.10	10.48	10.44	_	7.83
Std 12-31-2014	9.10	_	10.44	_	7.83
Total Return	9.10	10.48	10.44		7.83
+/- Std Index	4.21	0.14	1.73		_
+/- Cat Index	4.13	-2.51	0.23		_
% Rank Cat	17	73	24		
No. in Cat	866	740	652		
		Sı	ubsidized	Uns	ubsidized
7-day Yield			_		_
30-day SEC Yield					_

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 877-386-3944 or visit www.westwoodfunds.com

#### **Fees and Expenses**

Saloe Chargos

Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.75
12b1 Expense %	NA
Gross Expense Ratio %	0.89

arous Empones mans 75			0.00
Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	740 funds	652 funds	438 funds
Morningstar Rating™	3★	4★	_
Morningstar Risk	Low	Low	_
Morningstar Return	-Avg	+Avg	_
	3 Yr	5 Yr	10 Yr
Standard Deviation	5.19	6.10	_
Mean	10.48	10.44	_
Sharpe Ratio	1.94	1.65	_
MPT Statistics	Standard In	ıdex B	est Fit Index

IVII I Ottationico	Ottanaara macx	Doot i it illuox
		Russell 1000 Value
		TR USD
Alpha	3.30	0.80
Beta	0.68	0.48
R-Squared	70.77	73.21
12-Month Yield		
Potential Cap Gains Exp		12.77%

Overall Morningstar Rating™	Standard Index			
***	Morningstar			
740 US OE Moderate	Moderate Target			
Allocation	Risk			
	1 1			

9	
	Morningstar
	Moderate Targe
	Risk

56

# Morningstar Target Risk

56

· 60k

# **Category Index** Moderately Aggr

#### **Morningstar Cat** US OE Moderate Allocation

	Stock %	
· 100k		
· QOL		

Investment Style Equity

#### Growth of \$10,000 Westwood Income Opportunity Instl 19,888

Category Average 16,057 Standard Index

17,648

Performance Quartile	
(within category)	

												Performance Quartile (within category)
2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	12-14	History
_	_	9.90	10.70	9.99	9.20	10.03	11.10	11.59	12.27	13.84	14.70	NAV/Price
_	_	_	12.60	0.43	-4.58	12.18	13.77	7.10	7.95	14.49	9.10	Total Return %
_	_	_	-0.35	-8.20	17.61	-9.59	1.44	6.51	-4.10	0.18	4.21	+/- Standard Index
_	_	_	-3.39	-8.51	26.07	-15.37	-1.15	9.03	-6.39	-5.69	4.13	+/- Category Index
_	_	_	24	93	1	_	_	_	_	73	17	% Rank Cat
_	_	_	1041	1103	1206	_	_	_	_	877	866	No. of Funds in Cat
							•					

100.00	100.00	0.00
9.12	9.12	0.00
10.65	10.65	0.00
1.22	1.22	0.00
54.53	54.53	0.00
24.48	24.48	0.00
Net %	Long %	Short %
	24.48 54.53 1.22 10.65 9.12	Net %         Long %           24.48         24.48           54.53         54.53           1.22         1.22           10.65         10.65           9.12         9.12

Value	Blend	Growth			Avg	Index	Cat
value	Biena	Growth	_	P/E Ratio TTM	18.8	1.10	1.06
			Large	P/C Ratio TTM	11.3	1.17	1.05
			Mid	P/B Ratio TTM	2.4	1.18	1.06
			Small	Geo Avg Mkt Cap \$mil	59525	2.38	1.24

rixea-i	nco	ne St	yle		
Ltd	Mod	Ext		Avg Eff Maturity	_
			High	Avg Eff Duration	_
	_		-	Avg Wtd Coupon	_
			Med	Avg Wtd Price	103.90
			Low		

Credit Quality Breakdown =	_	Bond %
AA A		_
BBB BB B		<u>-</u>
Below B NR		_
Regional Exposure	Stock %	Rel Std Index
A	07.0	1 00

Regional Exposure	Stock %	Rel Std Index
Americas	97.8	1.36
Greater Europe	2.2	0.15
Greater Asia	0.0	0.00

Sector W	eightings	Stocks %	Rel Std Index
$\Theta$	419,400	Qualcomm Inc	1.23
$\oplus$	241,035	Boeing Co	1.23
<b>①</b>	643,800	Southern Co	1.24
	885,800	Kinder Morgan, Inc.	1.48
<b>①</b>	1 mil	AT&T Inc	1.82
$\Theta$	569,924	Alexandria Real Estate Equities Inc	1.99
	981,198	General Mills Inc	2.06
<b>+</b>	399,900	Becton Dickinson & Co	2.19
<b>⊕</b>	626,500	PepsiCo Inc	2.33
<b>⊕</b>	2 mil	General Electric Co	2.35
<b>①</b>	1 mil	U.S. Bancorp	2.41
<b>①</b>	1 mil	Comcast Corp Class A	2.42
<b>①</b>	3 mil	Jpmorgan Chase Pfd	2.43
<b>①</b>	748,000	Capital One Financial Corp	2.43
<b>①</b>	592,800	Johnson & Johnson	2.44
since 09-2014	Amount	40 Total Stocks , 212 Total Fixed-Income, 19% Turnover Ratio	Assets
Share Chg	Share	Holdings:	% Net

Sector Weightings	Stocks %	Rel Std Index
<b>Ն</b> Cyclical	29.0	0.73
Basic Materials	2.2	0.41
Consumer Cyclical	2.2	0.19
Financial Services	17.3	0.95
♠ Real Estate	7.3	1.60
✓ Sensitive	46.2	1.26
Communication Services	7.6	2.01
<b>∂</b> Energy	23.6	3.14
Industrials	10.7	0.92
Technology	4.3	0.31
→ Defensive	24.9	1.05
Consumer Defensive	7.9	0.94
→ Healthcare	12.6	1.18
<b>Q</b> Utilities	4.4	0.95

#### Operations

Family: Westwood Manager: Multiple Tenure: 9.2 Years Objective: Income

USD Base Currency: WHGIX Minimum Initial Purchase: \$100,000 \$100,000 Min Auto Investment Plan:

Purchase Constraints: Incept:

12-19-2005 Type: MF \$2,663.06 mil Total Assets:

# XI. POLICY COMPLIANCE - For Discussion Only

#### A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	*	✓	*
Rank Above 50th Percentile in Public Fund Universe	*	✓	✓
Exceed CPI + 4.0%	✓	✓	✓
Standard Deviation relative to Index	N/A	>	>

# B. Fund Performance Objective

Manager	Exceed Benchmark 3-Year	Exceed Benchmark 4-Year	Exceed Benchmark 5-Year	Risk vs. Benchmark 5-Year
Vanguard 500 Index	n/a	n/a	n/a	n/a
ICC Capital	×	×	×	>
New Amsterdam SMID	n/a	n/a	n/a	n/a
EuroPacific Growth	✓	$\checkmark$	$\checkmark$	>
Oakmark International	n/a	n/a	n/a	n/a
Dodge & Cox Income	n/a	n/a	n/a	n/a
PIMCO Total Return	✓	$\checkmark$	$\checkmark$	>
PIMCO Investment Grade Bond	✓	✓	✓	>
PIMCO Income	n/a	n/a	n/a	n/a
Westwood Income Opportunity	n/a	n/a	n/a	n/a
PIMCO All Asset All Authority	n/a	n/a	n/a	n/a
Principal U.S. Property	n/a	n/a	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a	n/a

	Rank Above 50 <sup>th</sup> Percentile	Rank Above 50 <sup>th</sup> Percentile	Rank Above 50 <sup>th</sup> Percentile
Manager	3-Year	4-Year	5-Year
Vanguard 500 Index	n/a	n/a	n/a
ICC Capital	×	×	*
New Amsterdam SMID	n/a	n/a	n/a
EuroPacific Growth	✓	$\checkmark$	$\checkmark$
Oakmark International	n/a	n/a	n/a
Dodge & Cox Income	n/a	n/a	n/a
PIMCO Total Return	✓	×	$\checkmark$
PIMCO Investment Grade Bond	✓	$\checkmark$	$\checkmark$
PIMCO Income	n/a	n/a	n/a
Westwood Income Opportunity	n/a	n/a	n/a
PIMCO All Asset All Authority	n/a	n/a	n/a
Principal U.S. Property	n/a	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a



#### C. Manager Status

Manager	Status	Effective Date
Vanguard 500 Index	Good Standing	
ICC Capital	Good Standing*	
New Amsterdam SMID	Good Standing	
EuroPacific Growth	Good Standing	
Oakmark International	Good Standing	
PIMCO Total Return	Deleted	4014
PIMCO Investment Grade Bond Fund	Good Standing	
PIMCO Income	Good Standing	
PIMCO All Asset All Authority	Deleted	4014
Principal U.S. Property	Good Standing	
JPM Core Real Estate	Good Standing	

<sup>\*</sup>The Board placed ICC under review in 4011 and significantly reduced their assets under management since this time.

# D. Historical Earnings Analysis

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return	Net of Fee Fiscal Year Return
2001	(\$34,838)	-3.2%	-3.5%
2002	(\$244,449)	-7.1%	-7.5%
2003	\$534,910	14.7%	14.3%
2004	\$471,297	9.8%	9.1%
2005	\$703,899	10.6%	10.1%
2006	\$587,665	6.2%	5.8%
2007	\$2,037,999	16.5%	16.1%
2008	(\$2,083,222)	-12.1%	-12.2%
2009	\$128,369	0.6%	0.3%
2010	\$2,148,921	11.3%	11.3%
2011	(\$1,156,757)	-3.7%	-3.9%
2012	\$4,879,967	17.6%	17.4%
2013	\$5,730,470	16.3%	16.1%
2014	\$4,043,716	9.4%	9.2%
2015	\$1,383,157	2.8%	2.8%
Since Inception	\$19,131,104	6.0%*	5.5%



#### E. Notes

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market values for periods prior to December 31, 2006.
- 2) Initial investment was made in the PIMCO Total Return fund on December 21, 2006. Initial investment was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO Investment Grade Bond Fund on February 26, 2009. Initial investment was made into the PIMCO All Asset All Authority Fund on November 20, 2012. Initial investment was made into the PIMCO Income Fund on November 21, 2012. Initial investment was made into New Amsterdam Smid on December 30, 2012. Initial investment was made into the Principal U.S. Property Fund on February 26, 2013. Initial investment was made in the Vanguard 500 Index Fund on July 11, 2013. Initial investment was made in the Dodge & Cox Income Fund on October 9, 2014. Initial investment was made in the Westwood Income Opportunity Fund on December 17, 2014.
- 3) Note Receivable from the Lauderhill Housing Authority this 10 year note (initiated December 1, 2010 maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1 MM, the quarterly payments should be approximately \$17,500.00 each quarter.
- 4) Effective 10/2013, Salem Trust is directed to maintain a \$100,000 balance in the R&D account and to split inflows above this level 37.5% to Oakmark, 37.5% to EuroPacific Growth, and 25% to New Amsterdam.
- 5) Mutual fund market values and performance, as of December 31, 2014, does not include the accruals reported by Salem Trust.

