

**CITY OF LAUDERHILL  
POLICE OFFICERS' RETIREMENT PLAN  
INVESTMENT PERFORMANCE ANALYSIS  
SECOND QUARTER 2014**

Note: For a copy of Southeastern Advisory Services, Inc.'s most recent Form ADV Brochure Part 2A, please write: Southeastern Advisory Services, Inc., 12 Piedmont Center, Suite 202, Atlanta, GA 30305, or e-mail your request to [katie@seadvisory.com](mailto:katie@seadvisory.com). Form ADV Brochure Part 2A will be mailed within seven (7) days upon receipt of the request.

Only the executive summary portion of our reporting is provided herein. If you would like an electronic copy of the back-up pages to this executive summary, send your request to [jeff@seadvisory.com](mailto:jeff@seadvisory.com).

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POLICE OFFICERS' RETIREMENT PLAN**

**INVESTMENT PERFORMANCE ANALYSIS**

**JUNE 30, 2014**

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## Executive Summary

# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending June 30, 2014

### I. MARKET ENVIRONMENT

Index	Second Quarter	1 Year	3 Year
Standard & Poor's 500 Index	5.2%	24.6%	16.6%
MSCI EAFE Index (Net)	4.1%	23.6%	8.1%
NCREIF Index	2.9%	11.2%	11.3%
CSFB Hedge Index	1.9%	8.8%	2.5%
Barclays U.S. Aggregate	2.0%	4.4%	3.7%
91 Day Treasury Bills	0.0%	0.1%	0.1%
Consumer Price Index	0.9%	2.1%	1.8%

In the second quarter of 2014, most capital markets managed positive performance despite global political strife and turmoil, as well as a surprising third restatement of first quarter 2014 U.S. real GDP to (2.9%) on an annualized basis. Consumer spending, the primary driver of growth, was mild while businesses allowed their inventories to deplete and exports fell sharply. Investors globally continue to demand U.S. Treasuries as they provide an attractive yield relative to other developed-market government bonds; rates in the long-end of the curve continued to fall for much of the second quarter, with the largest decline occurring in May. The 10-year breakeven inflation rate, a signal of the market's consensus on forecast inflation, closed the second quarter at 2.4%, up from 2.2% last quarter.

**Equities:** The U.S. stock market, represented by the S&P 500 Index, was up 5.2% for the second quarter, posting its eighth consecutive quarterly gain. Results for growth stocks versus value during the second quarter were mixed; growth led in the large-cap segment (Wilshire U.S. Large Growth Index, 5.7%; Wilshire U.S. Large Value Index, 4.6%), but trailed value stocks within small caps (Wilshire U.S. Small Growth Index, 2.4%; Wilshire U.S. Small Value Index, 3.6%). All economic sectors showed gains during the quarter, while Energy was far and away the winner, up 12.3%. Utilities and Information Technology were also strong, with moves of 7.7% and 6.0%, respectively. Financials were the primary laggard, although still up 2.2%. Consumer Discretionary (3.3%) and Industrials (3.5%) were the other sectors where performance lagged the market by more than 1%. Real estate-related equities extended their 2014 rally into the second quarter, with low interest rates providing broad market support worldwide (Wilshire U.S. Real Estate Securities Index, 7.2%).

**Fixed Income:** Fixed income markets turned in solid performance in the second quarter, as U.S. Treasury yields fell at most maturities; the Barclays U.S. Aggregate returned 2.0% in the second quarter. As noted above, the bellwether U.S. Treasury 10-Year yield fell 0.2% over the second quarter to 2.5%. The two-year yield, in contrast, actually ticked upward 0.03%, while thirty-year Treasury yields slid 0.2% to 3.3%. Naturally, this resulted in long-term bonds strongly outperforming shorter-term paper (Barclays U.S. Treasury 1-3 Years, 0.3%; Barclays U.S. Treasury Long, 4.7%). Yet again, investors looked to longer-maturity and higher-credit risk paper in search of yield, tightening investment-grade Corporate spreads to 1.0%. Unsurprisingly, Treasury issuance (Barclays U.S. Treasury, 1.4%) was outperformed by investment grade Corporates (Barclays U.S. Corporate, 2.7%), speculative-grade Corporates (Barclays U.S. Corporate High Yield, 2.4%).

**Alternatives:** Total hedge fund capital surged to an 8th consecutive quarterly record in 2014 as investors allocated across most hedge fund strategies. The inflow of \$56.9 billion during the first half of 2014 increased total hedge fund industry capital to over \$2.8 trillion ([hedgefundresearch.com](http://hedgefundresearch.com)). Big investors plan to keep pouring money into hedge funds despite returns near or less than market benchmarks. A recent survey by Credit Suisse reported that 97% of 284 institutional investors plan to be "highly active" in making hedge fund allocations during the second half of 2014 ([cnbc.com](http://cnbc.com)).



## II. Live Universe Comparisons and Reporting

### Wilshire Public Plan Sponsor Universe



Number of Plans	273
Median Size	\$329.5 Million
Total Assets	\$2.7 Trillion
Total Plans over \$1 Billion	102
Total Plans between \$100 - \$1,000 Million	90
Total Plans between \$20 Million - \$100 Million	52
Total Plans under \$20 Million	29

### About Wilshire Associates

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1,700 plan sponsors with assets over \$3.7 trillion dollars.

### Our Universe Comparisons

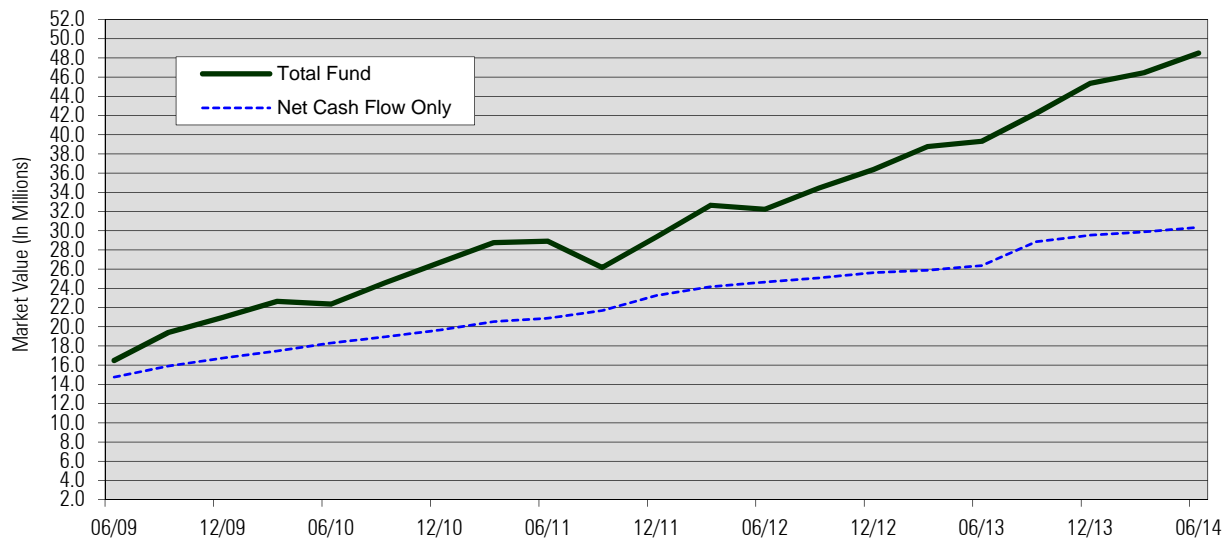
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 270 public pension systems across the country. These are real public funds that face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

### Our Reporting

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



### III. PORTFOLIO GROWTH- FIVE YEARS ENDED JUNE 30, 2014

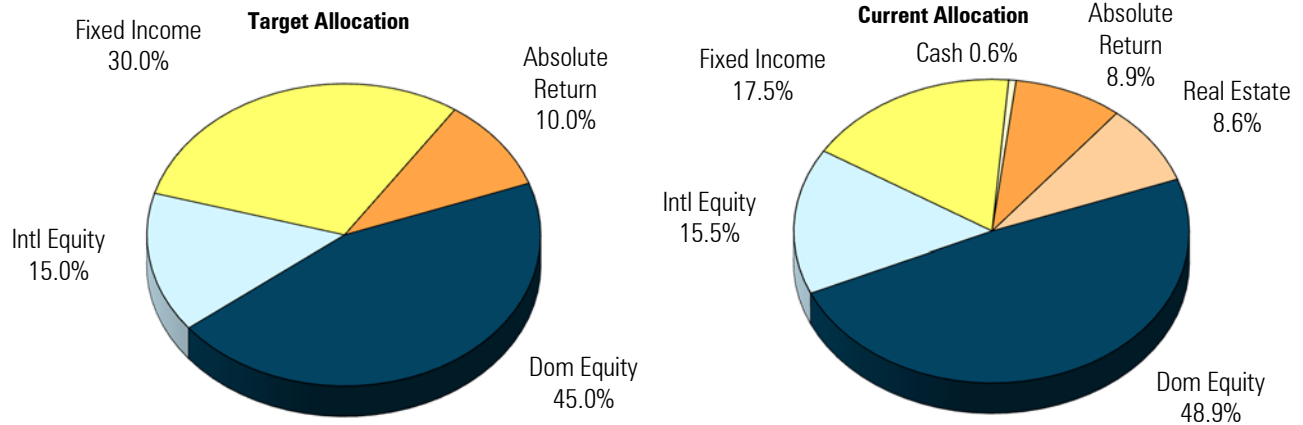


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Sep-09	16,490	1,150	1,763	19,402	12.3%	0.6%
Dec-09	19,402	827	737	20,966	3.7%	
Mar-10	20,966	738	939	22,643	4.3%	
Jun-10	22,643	821	-1,106	22,358	-4.8%	
Sep-10	22,358	652	1,579	24,590	8.0%	11.3%
Dec-10	24,590	701	1,377	26,667	5.5%	
Mar-11	26,667	873	1,221	28,761	4.5%	
Jun-11	28,761	355	-210	28,906	-0.7%	
Sep-11	28,906	809	-3,545	26,171	-12.1%	-3.7%
Dec-11	26,171	1,556	1,622	29,349	6.1%	
Mar-12	29,349	922	2,384	32,655	8.1%	
Jun-12	32,655	489	-902	32,242	-2.8%	
Sep-12	32,242	433	1,776	34,450	5.5%	17.6%
Dec-12	34,450	552	1,354	36,356	3.9%	
Mar-13	36,356	246	2,170	38,773	6.0%	
Jun-13	38,773	477	56	39,306	0.2%	
Sep-13	39,306	769	2,149	42,224	5.4%	16.3%
Dec-13	42,224	679	2,450	45,353	5.8%	
Mar-14	45,353	361	751	46,465	1.6%	
Jun-14	46,465	462	1571	48,498	3.4%	11.1%
<b>Total</b>	<b>16,490</b>	<b>13,871</b>	<b>18,137</b>	<b>48,498</b>	<b>83.0%</b>	
<b>Absolute Return Objective:</b>						<b>7.75%*</b>

\*Actuarial assumption was reduced from 8.0% to 7.75% in 2012.



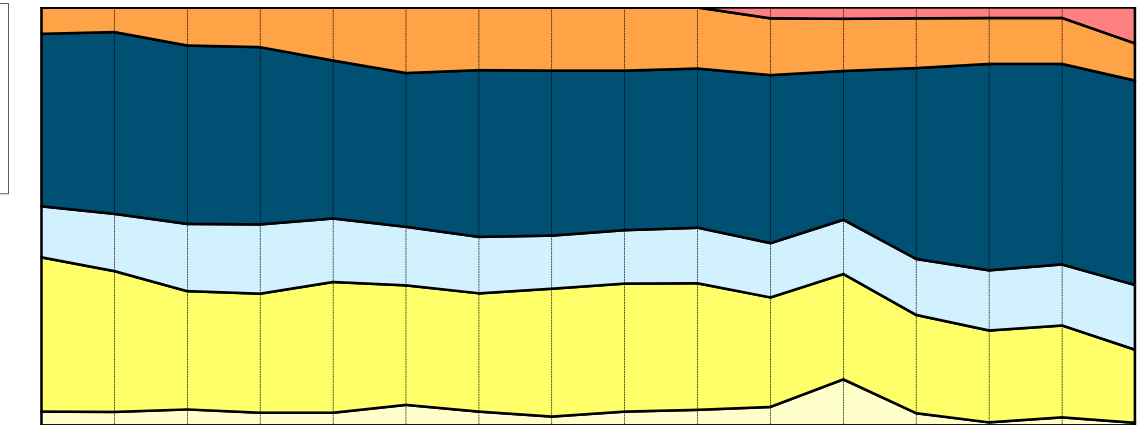
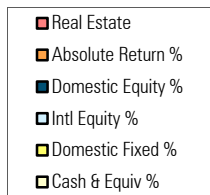
#### IV. ALLOCATION OF ASSETS



Equity maximum is 75% of at market valuation

Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	45%	48.9%	47.7%
Intl Equity Securities	15%	15.5%	14.1%
Absolute Return	10%	8.9%	N/A
Fixed Income Securities	30%	17.5%	25.5%
Real Estate Securities	0%	8.6%	2.9%
Cash Equivalents	0%	0.6%	2.9%

#### Historical Asset Allocation



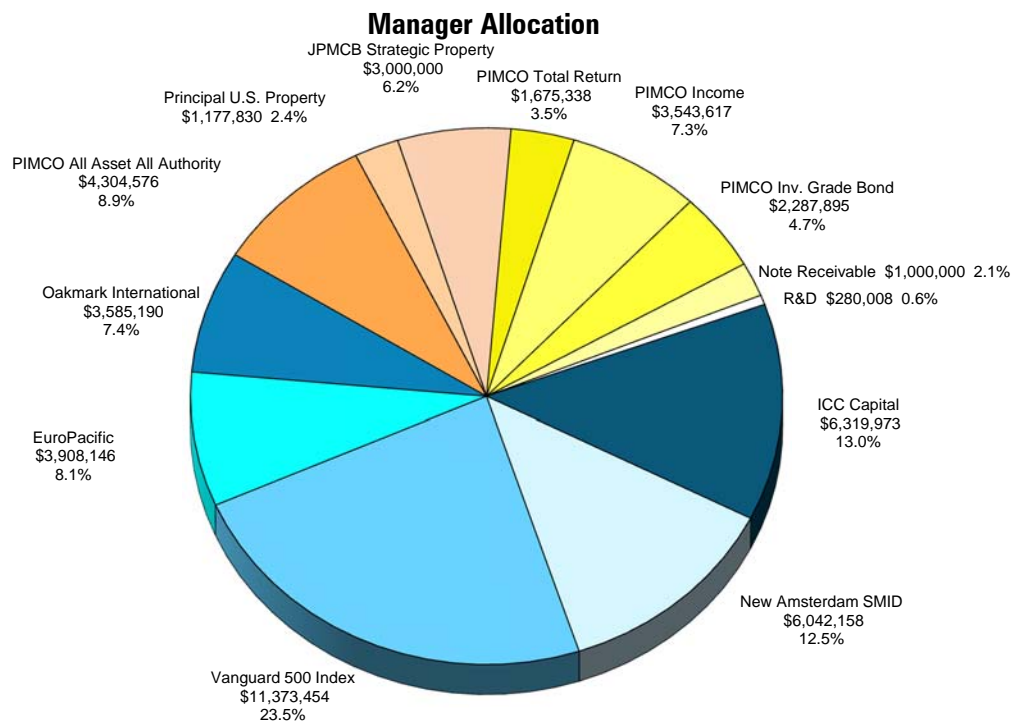
	09/10	12/10	03/11	06/11	09/11	12/11	03/12	06/12	09/12	12/12	03/13	06/13	09/13	12/13	03/14	06/14
Real Estate	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.6	2.7	2.6	2.5	2.5	8.6
Absolute Return %	6.3	5.9	9.1	9.5	12.7	15.7	15.0	15.1	15.1	14.6	13.6	12.5	11.9	11.0	11.0	8.9
Domestic Equity %	41.3	43.5	42.7	42.4	37.8	36.8	39.9	39.5	38.2	38.1	40.2	35.6	45.7	49.4	48.0	48.9
Intl Equity %	12.2	13.7	16.1	16.6	15.2	14.0	13.5	12.7	12.8	13.3	13.0	13.0	13.4	14.4	14.6	15.5
Domestic Fixed %	36.9	33.7	28.3	28.5	31.3	28.6	28.3	30.6	30.6	30.3	26.2	25.2	23.5	22.0	22.0	17.5
Cash & Equiv %	3.3	3.2	3.8	3.0	3.0	4.9	3.3	2.1	3.3	3.7	4.4	11.0	2.9	0.7	1.9	0.6



Manager	Dom Equity	Intl Equity	Absolute Return	Fixed Income	Real Estate
Vanguard 500 Index	100.0%	0.0%	0.0%	0.0%	0.0%
ICC Capital	94.3%	0.0%	0.0%	0.0%	0.0%
New Amsterdam SMID	97.0%	0.0%	0.0%	0.0%	0.0%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%
PIMCO Total Return	0.0%	0.0%	0.0%	100.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%
PIMCO Income	0.0%	0.0%	0.0%	100.0%	0.0%
PIMCO All Asset All Authority	0.0%	0.0%	100.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	0.0%	0.0%	100.0%
JPMCB Strategic Property Fund	0.0%	0.0%	0.0%	0.0%	100.0%
Note Receivable: City	0.0%	0.0%	0.0%	100.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Total Fund</b>	<b>48.9%</b>	<b>15.5%</b>	<b>8.9%</b>	<b>17.5%</b>	<b>8.6%</b>



## V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending June 30, 2014



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	Ending Value	% Alloc
ICC Capital	\$6,061,049	13.0%	\$0	(\$8,255)	\$267,179	\$6,319,973	13.0%
New Amsterdam SMID	\$5,875,012	12.6%	\$106,874	(\$8,001)	\$68,274	\$6,042,158	12.5%
Vanguard 500 Index	\$10,812,192	23.3%	\$0	\$0	\$561,262	\$11,373,454	23.5%
<b>Total Domestic Equities</b>	<b>\$22,748,253</b>	<b>49.0%</b>	<b>\$106,874</b>	<b>(\$16,256)</b>	<b>\$896,715</b>	<b>\$23,735,585</b>	<b>48.9%</b>
Oakmark International	\$3,257,942	7.0%	\$281,190	\$0	\$46,058	\$3,585,190	7.4%
EuroPacific Growth R6	\$3,519,835	7.6%	\$281,190	\$0	\$107,120	\$3,908,146	8.1%
<b>Total International Equities</b>	<b>\$6,777,777</b>	<b>14.6%</b>	<b>\$562,380</b>	<b>\$0</b>	<b>\$153,178</b>	<b>\$7,493,336</b>	<b>15.5%</b>
PIMCO All Asset All Authority	\$5,110,248	11.0%	\$0	(\$1,000,000)	\$194,328	\$4,304,576	8.9%
<b>Total Absolute Return</b>	<b>\$5,110,248</b>	<b>11.0%</b>	<b>\$0</b>	<b>(\$1,000,000)</b>	<b>\$194,328</b>	<b>\$4,304,576</b>	<b>8.9%</b>
JPMCB Strategic Property	\$0		\$3,000,000	\$0	\$0	\$3,000,000	6.2%
Principal U.S. Property	\$1,143,818	2.5%	\$0	\$0	\$34,013	\$1,177,830	2.4%
<b>Total Real Estate</b>	<b>\$1,143,818</b>	<b>2.5%</b>	<b>\$3,000,000</b>	<b>\$0</b>	<b>\$34,013</b>	<b>\$4,177,830</b>	<b>8.6%</b>
PIMCO Total Return Instl	\$2,615,382	5.6%	\$0	(\$1,000,000)	\$59,957	\$1,675,338	3.5%
PIMCO Inv. Grade Bond Instl	\$3,184,676	6.9%	\$0	(\$1,000,000)	\$103,219	\$2,287,895	4.7%
PIMCO Income	\$3,431,304	7.4%	\$0	\$0	\$112,312	\$3,543,617	7.3%
Note Receivable: City	\$1,000,000	2.2%	\$0	(\$17,500)	\$17,500	\$1,000,000	2.1%
<b>Total Fixed Income</b>	<b>\$10,231,362</b>	<b>22.0%</b>	<b>\$0</b>	<b>(\$2,017,500)</b>	<b>\$292,988</b>	<b>\$8,506,850</b>	<b>17.5%</b>
Cash in Mutual Fund Account	\$0	0.0%	\$3,000,000	(\$3,241,760)	\$0	(\$241,760)	-0.5%
Receipts & Disbursements	\$453,820	1.0%	\$910,729	(\$842,784)	\$3	\$521,769	1.1%
<b>Total Fund</b>	<b>\$46,465,278</b>	<b>100.0%</b>	<b>\$7,579,983</b>	<b>(\$7,118,300)</b>	<b>\$1,571,225</b>	<b>\$48,498,186</b>	<b>100.0%</b>





## VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>Total Fund - Gross of Fees</b>	<b>3.4%</b>	<b>17.2%</b>	<b>10.1%</b>	<b>12.8%</b>
<b>Total Fund - Net of Fees</b>	<b>3.3%</b>	<b>17.0%</b>	<b>9.9%</b>	<b>12.7%</b>
Target Index	3.7%	16.7%	10.7%	12.7%
vs. Wilshire Public Fund Ranking	64	45	40	34
<b>Total Domestic Equities</b>	<b>4.0%</b>	<b>25.9%</b>	<b>15.5%</b>	<b>18.6%</b>
S&P 500	5.2%	24.6%	16.6%	18.8%
vs. Equity Returns of Public Funds	73	31	59	57
<b>Total International Equities</b>	<b>2.2%</b>	<b>21.8%</b>	<b>8.8%</b>	<b>12.6%</b>
MSCI EAFE Index (Net)	4.1%	23.6%	8.1%	11.8%
vs. Intl Equity Returns of Public Funds	95	56	19	33
<b>Total Fixed Income</b>	<b>3.0%</b>	<b>7.9%</b>	<b>7.0%</b>	<b>8.7%</b>
Barclays Aggregate	2.0%	4.4%	3.7%	4.9%
vs. Fixed Inc Returns of Public Funds	12	17	11	13
<b>Total Real Estate</b>	<b>2.1%</b>	<b>10.2%</b>	<b>n/a</b>	<b>n/a</b>
NCREIF	2.9%	11.2%	n/a	n/a
<b>Total Absolute Return</b>	<b>4.0%</b>	<b>7.3%</b>	<b>4.0%</b>	<b>8.5%</b>
CPI +4%	1.9%	6.2%	6.0%	6.2%

Effective 2Q11, the Target Index was changed to: 45% Russell 1000 Index/30% Barclays Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2Q11 the Target Index was: 50% Russell 1000 Index/ 40% Barclays Aggregate/ 10% MSCI EAFE (Net).

## VII. EQUITY PORTFOLIO REVIEW

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>Vanguard 500 Index</b>	<b>5.2%</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
S&P 500 Index	5.2%	n/a	n/a	n/a
vs. Large Neutral Equity Portfolios	24	n/a	n/a	n/a
<b>ICC Capital + Mgr Cash</b>	<b>4.4%</b>	<b>21.5%</b>	<b>13.3%</b>	<b>16.8%</b>
Russell 1000	5.1%	25.4%	16.6%	19.3%
vs. Large Neutral Equity Portfolios	78	93	93	91
<b>New Amsterdam + Mgr Cash</b>	<b>1.1%</b>	<b>25.8%</b>	<b>n/a</b>	<b>n/a</b>
Russell 2500	3.6%	25.6%	n/a	n/a
vs. Midcap Neutral Equity Portfolios	99	57	n/a	n/a
Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>EuroPacific Growth R6</b>	<b>2.9%</b>	<b>22.4%</b>	<b>7.4%</b>	<b>12.3%</b>
MSCI EAFE (Net)	4.1%	23.6%	8.1%	11.8%
vs. International Equity Mutual Funds	78	33	35	33
<b>Oakmark International</b>	<b>1.4%</b>	<b>21.1%</b>	<b>n/a</b>	<b>n/a</b>
MSCI EAFE (Net)	4.1%	23.6%	n/a	n/a
vs. International Equity Mutual Funds	92	41	n/a	n/a



**Equity Portfolio Summary: Total Fund (Separate Account Managers ICC & New Amsterdam only)**

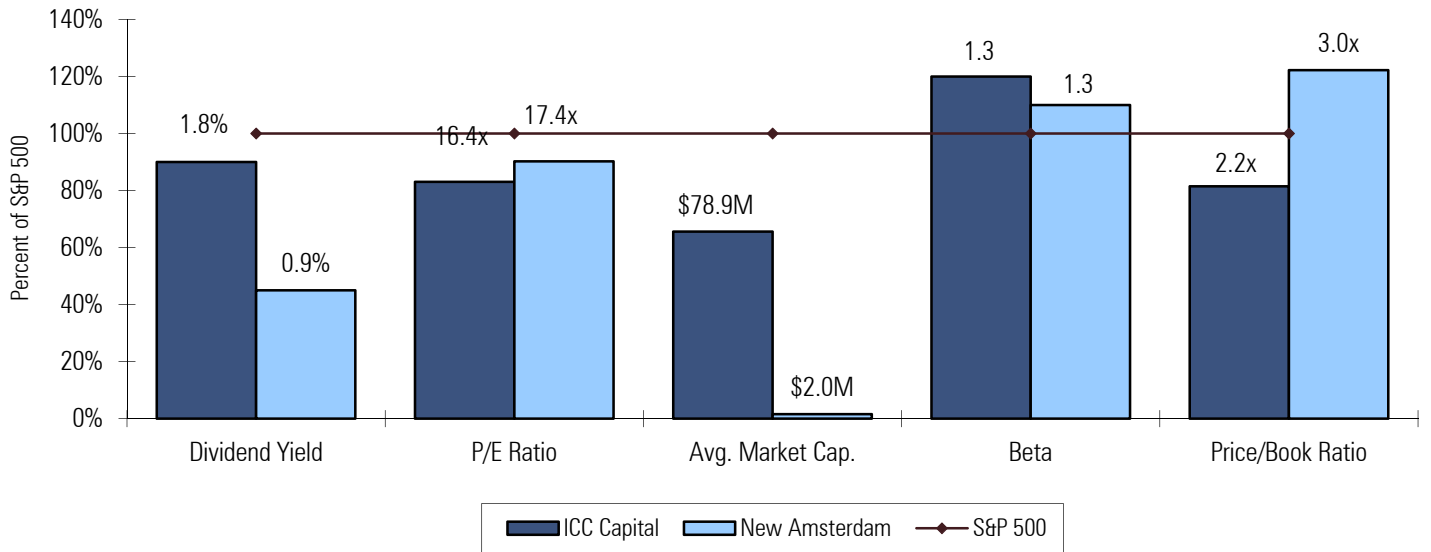
	<b>Portfolio</b>	<b>S&amp;P 500</b>
Total Number Of Securities	169	500
Equity Market Value	23,199,084	
Average Capitalization \$(000)	42,421,877	125,320,244
Median Capitalization \$(000)	10,823,241	17,711,128
Equity Segment Yield	1.3	2
Equity Segment P/E - Average	16.9	19.5
Equity Segment P/E - Median	18.9	20.9
Equity Segment Beta	1.1	1
Price/Book Ratio	2.6	2.7
Debt/Equity Ratio	43.5	53
Five Year Earnings Growth	13.6	10.7

<b>Ten Largest Holdings</b>	<b>Market Value</b>	<b>% of Portfolio</b>	<b>Quarterly Return</b>
Lithia Mtrs Inc	217,302	1.8%	41.9%
Synaptics Inc	197,142	1.7%	51.0%
Chesapeake Utils Cor	186,171	1.6%	13.6%
Ubiquiti Networks In	184,827	1.6%	-0.6%
Amtrust Financial Se	167,867	1.4%	11.7%
Omega Protein Corp	166,349	1.4%	13.3%
De Luxe Check Printe	164,610	1.4%	12.3%
Gentherm Inc	162,687	1.4%	28.0%
Primerica Inc	162,451	1.4%	1.9%
Lakeland Finl Corp	153,594	1.3%	-4.6%

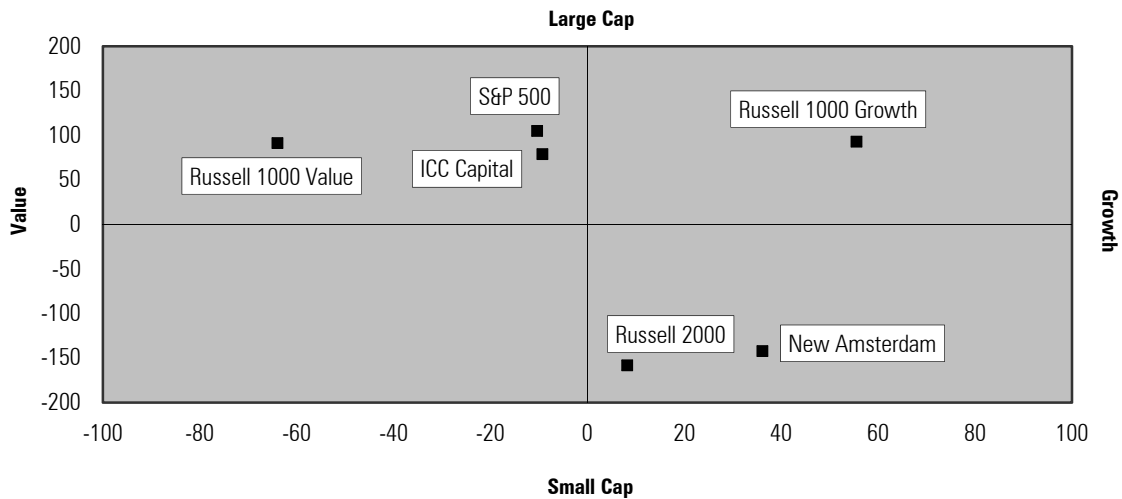
<b>Ten Best Performers</b>	<b>Quarterly Return</b>	<b>Ten Worst Performers</b>	<b>Quarterly Return</b>
Synaptics Inc	51.0%	Dxp Enterprises Inc	-20.4%
Lithia Mtrs Inc	41.9%	Neustar Inc	-20.0%
Lannet Inc	38.9%	Geospace Technologie	-16.8%
Hanesbrands Inc	29.2%	Tyson Foods Inc	-14.5%
Gentherm Inc	28.0%	Bofi Hldg Inc	-14.3%
Westlake Chem Corp	26.8%	Credit Accep Corp Mi	-13.4%
Amerco	25.3%	Emergent Biosolution	-11.1%
Conocophillips	22.9%	Astronics Corp	-11.0%
Apple Inc	21.9%	Bank Amer Corp	-10.6%
Schlumberger Ltd	21.4%	Exelis Inc	-10.1%



## Equity Portfolio Characteristics



## Equity Style Map (Current Quarter)



	Growth-Value	Size	Growth-Value	Size	
ICC Capital	-9.3	79.2	Russell 1000 Growth	55.5	93.2
New Amsterdam	36.1	-142.0	Russell 1000 Value	-64.0	91.6
S&P 500	-10.4	105.3	Russell 2000	8.2	-158.0



# Vanguard 500 Index Inv (USD)

**Morningstar Analyst Rating™** **Overall Morningstar Rating™** **Standard Index** **Category Index** **Morningstar Cat**  
**Gold** **★★★★** **S&P 500 TR USD** **Russell 1000 TR USD** **US OE Large Blend**  
 04-02-2014 1,338 US OE Large Blend

Performance 06-30-2014					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	12.54	-2.78	6.31	-0.42	15.82
2013	10.57	2.87	5.20	10.46	32.18
2014	1.76	5.19	—	—	7.05
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	24.39	16.40	18.67	7.66	11.09
Std 06-30-2014	24.39	—	18.67	7.66	11.09
Total Return	24.39	16.40	18.67	7.66	11.09
+/- Std Index	-0.22	-0.18	-0.16	-0.12	—
+/- Cat Index	-0.96	-0.22	-0.58	-0.52	—
% Rank Cat	41	25	23	34	
No. in Cat	1570	1338	1192	798	

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	1.64	—

**Performance Disclosure**  
 The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.  
 The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.  
 Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-662-7447 or visit www.vanguard.com.

**Fees and Expenses**

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA

**Fund Expenses**

Management Fees %	0.15
12b1 Expense %	NA
Gross Expense Ratio %	0.17

**Risk and Return Profile**

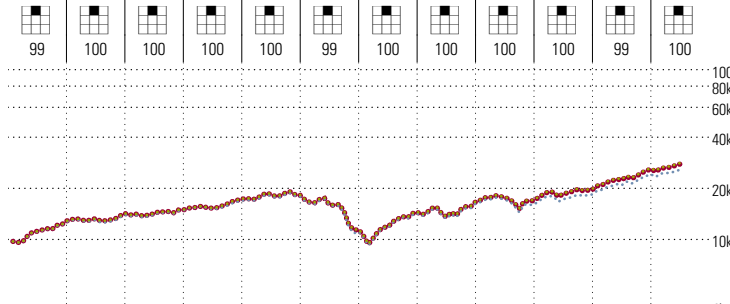
	3 Yr	5 Yr	10 Yr
	1338 funds	1192 funds	798 funds
Morningstar Rating™	4★	4★	4★
Morningstar Risk	-Avg	Avg	Avg
Morningstar Return	+Avg	+Avg	Avg

	3 Yr	5 Yr	10 Yr
Standard Deviation	12.26	13.40	14.69
Mean	16.40	18.67	7.66
Sharpe Ratio	1.30	1.35	0.47

**MPT Statistics**

	Standard Index	Best Fit Index
	S&P 500 TR USD	S&P 500 TR USD
Alpha	-0.16	-0.16
Beta	1.00	1.00
R-Squared	100.00	100.00

12-Month Yield	1.72%
Potential Cap Gains Exp	47.37%



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	06-14
NAV/Price	102.67	111.64	114.92	130.59	135.15	83.09	102.67	115.82	115.80	131.37	170.36	180.83
Total Return %	28.50	10.74	4.77	15.64	5.39	-37.02	26.49	14.91	1.97	15.82	32.18	7.05
+/- Standard Index	-0.18	-0.14	-0.14	-0.15	-0.11	-0.02	0.02	-0.15	-0.15	-0.18	-0.21	-0.09
+/- Category Index	-1.39	-0.66	-1.49	0.18	-0.39	0.58	-1.95	-1.18	0.47	-0.60	-0.94	-0.22
% Rank Cat	28	36	60	24	51	38	54	31	19	38	44	—
No. of Funds in Cat	1526	1611	1743	1980	2090	2086	2027	2010	1786	1686	1559	1642

**Portfolio Analysis 06-30-2014**

Asset Allocation % 05-31-2014	Net %	Long %	Short %	Share Chg since 05-2014	Share Amount	Holdings:	% Net Assets
Cash	0.42	0.42	0.00			504 Total Stocks , 5 Total Fixed-Income, 3% Turnover Ratio	
US Stocks	97.93	97.93	0.00				
Non-US Stocks	1.56	1.56	0.00	⊕	62 mil	Apple Inc	3.20
Bonds	0.00	0.00	0.00	⊕	44 mil	Exxon Mobil Corporation	2.47
Other/Not Clsfd	0.09	0.09	0.00	⊕	77 mil	Microsoft Corp	1.79
Total	100.00	100.00	0.00	⊕	29 mil	Johnson & Johnson	1.69
				⊕	103 mil	General Electric Co	1.51
				⊕	49 mil	Wells Fargo & Co	1.44
				⊕	20 mil	Chevron Corp	1.42
				⊕	39 mil	JPMorgan Chase & Co	1.25
				⊕	28 mil	Procter & Gamble Co	1.22
				⊕	17 mil	Berkshire Hathaway Inc Class B	1.19
				⊕	43 mil	Verizon Communications Inc	1.16
				⊕	66 mil	Pfizer Inc	1.08
				⊕	53 mil	AT&T Inc	1.05
				⊖	10 mil	International Business Machines Co	0.99
				⊕	30 mil	Merck & Co Inc	0.97

**Equity Style**

Value	Blend	Growth	Port Avg	Rel Index	Rel Cat
Large	High	Med	18.6	1.00	1.02
Mid	Med	Low	11.2	1.00	0.94
Small	Low	Low	2.7	1.00	1.00

**Portfolio Statistics**

P/E Ratio TTM	18.6	1.00	1.02
P/C Ratio TTM	11.2	1.00	0.94
P/B Ratio TTM	2.7	1.00	1.00
Geo Avg Mkt Cap \$mil	68276	1.00	0.68

**Fixed-Income Style**

Ltd	Mod	Ext	High	Med	Low

**Credit Quality Breakdown —**

	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR	—

**Regional Exposure**

	Stock %	Rel Std Index
Americas	98.3	1.00
Greater Europe	1.6	1.01
Greater Asia	0.1	1.00

**Sector Weightings**

	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>30.4</b>	<b>1.00</b>
Basic Materials	3.4	1.00
Consumer Cyclical	10.3	1.00
Financial Services	14.8	1.00
Real Estate	1.9	1.00
<b>Sensitive</b>	<b>43.2</b>	<b>1.00</b>
Communication Services	4.0	1.00
Energy	10.8	1.00
Industrials	11.2	1.00
Technology	17.2	1.00
<b>Defensive</b>	<b>26.4</b>	<b>1.00</b>
Consumer Defensive	10.0	1.00
Healthcare	13.2	1.00
Utilities	3.2	1.00

**Operations**

Family:	Vanguard	Base Currency:	USD	Incept:	08-31-1976
Manager:	Michael Buek	Ticker:	VFINX	Type:	MF
Tenure:	22.6 Years	Minimum Initial Purchase:	\$3,000	Total Assets:	\$179,717.70 mil
Objective:	Growth and Income	Purchase Constraints:	—		

# American Funds EuroPacific Gr R6 (USD)

**Morningstar Analyst Rating™** **Overall Morningstar Rating™** **Standard Index** **Category Index** **Morningstar Cat**  
**Gold** **★★★★** **MSCI ACWI Ex** **MSCI ACWI Ex** **US OE Foreign Large**  
 01-08-2014 677 US OE Foreign Large Blend USA NR USD USA NR USD Blend US OE Foreign Large Blend

Performance 06-30-2014					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	12.38	-6.13	7.34	5.65	19.64
2013	2.94	-0.73	9.55	7.71	20.58
2014	0.71	2.96	—	—	3.69
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	22.35	7.40	11.99	—	13.70
Std 06-30-2014	22.35	—	11.99	—	13.70
Total Return	22.35	7.40	11.99	8.99	13.70
+/- Std Index	0.60	1.67	0.88	1.24	—
+/- Cat Index	0.60	1.67	0.88	1.24	—
% Rank Cat	31	34	31	13	—
No. in Cat	770	677	602	319	—

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	—	1.29

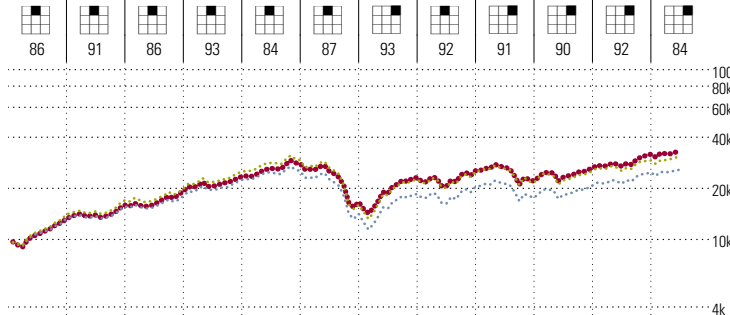
**Performance Disclosure**  
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 Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-421-4225 or visit [www.americanfunds.com](http://www.americanfunds.com).

Fees and Expenses	
<b>Sales Charges</b>	
<b>Front-End Load %</b>	<b>NA</b>
<b>Deferred Load %</b>	<b>NA</b>
<b>Fund Expenses</b>	
Management Fees %	0.42
12b1 Expense %	NA
<b>Gross Expense Ratio %</b>	<b>0.49</b>

Risk and Return Profile	
Morningstar Rating™	3★
Morningstar Risk	-Avg
Morningstar Return	Avg

	3 Yr	5 Yr	10 Yr
Standard Deviation	15.77	16.47	17.48
Mean	7.40	11.99	8.99
Sharpe Ratio	0.53	0.77	0.49

MPT Statistics	Standard Index	Best Fit Index
Alpha	1.90	-0.08
Beta	0.94	0.98
R-Squared	96.37	97.09
12-Month Yield	—	1.21%
Potential Cap Gains Exp	—	28.44%



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	06-14
NAV/Price	—	—	—	—	—	—	38.34	41.37	35.13	41.18	49.03	50.84
Total Return %	32.91	19.69	21.12	21.87	18.96	-40.53	39.35	9.76	-13.31	19.64	20.58	3.69
+/- Standard Index	-7.92	-1.22	4.50	-4.78	2.30	5.00	-2.10	-1.39	0.40	2.81	5.29	-1.87
+/- Category Index	-7.92	-1.22	4.50	-4.78	2.30	5.00	-2.10	-1.39	0.40	2.81	5.29	-1.87
% Rank Cat	—	—	—	—	—	—	—	54	40	26	40	—
No. of Funds in Cat	—	—	—	—	—	—	—	829	817	786	791	798

### Portfolio Analysis 06-30-2014

Asset Allocation %	Net %	Long %	Short %
Cash	8.28	8.28	0.00
US Stocks	1.47	1.47	0.00
Non-US Stocks	82.96	82.96	0.00
Bonds	0.21	0.21	0.00
Other/Not Clsfd	7.08	7.08	0.00
<b>Total</b>	<b>100.00</b>	<b>100.00</b>	<b>0.00</b>

Equity Style	Value	Blend	Growth
P/E Ratio TTM	17.3	1.13	1.07
P/C Ratio TTM	10.8	1.28	1.11
P/B Ratio TTM	2.0	1.22	1.10
Geo Avg Mkt Cap \$mil	40098	1.22	1.03

Fixed-Income Style	Ltd	Mod	Ext
Avg Eff Maturity	—	—	—
Avg Eff Duration	—	—	—
Avg Wtd Coupon	—	—	0.25
Avg Wtd Price	—	—	100.05

Credit Quality Breakdown	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR	—

Regional Exposure	Stock %	Rel Std Index
Americas	5.2	0.45
Greater Europe	56.4	1.08
Greater Asia	38.4	1.06

Share Chg since 03-2014	Share Amount	Holdings:	% Net Assets
—	235 mil	235 Total Stocks, 97 Total Fixed-Income, 28% Turnover Ratio	—
⊖	122 mil	Novo Nordisk A/S	4.73
⊖	21 mil	Bayer AG	2.51
⊖	35 mil	SOFTBANK Corp	2.20
⊖	27 mil	Novartis AG	2.07
⊖	93 mil	Prudential PLC	1.81
⊖	2 mil	Samsung Electronics Co Ltd	1.70
⊖	38 mil	Associated Brit Foods	1.68
⊕	539 mil	Barclays PLC	1.65
⊖	8 mil	Baidu Inc ADR	1.26
⊖	25 mil	British American Tobacco PLC	1.26
⊖	95 mil	Tencent Holdings Ltd.	1.22
⊖	15 mil	Murata Mfg Co Ltd	1.16
⊖	303 mil	Taiwan Semiconductor Manufacturing	1.08
⊖	10 mil	Nintendo Co Ltd	1.03
⊖	16 mil	Nestle SA	1.01

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>40.8</b>	<b>0.89</b>
Basic Materials	4.2	0.46
Consumer Cyclical	12.8	1.25
Financial Services	21.9	0.93
Real Estate	1.9	0.62
<b>Sensitive</b>	<b>32.7</b>	<b>1.00</b>
Communication Services	5.1	0.89
Energy	2.5	0.27
Industrials	8.9	0.89
Technology	16.2	2.16
<b>Defensive</b>	<b>26.5</b>	<b>1.23</b>
Consumer Defensive	9.2	0.95
Healthcare	15.7	1.90
Utilities	1.5	0.43

### Operations

Family:	American Funds	Base Currency:	USD	Incept:	05-01-2009
Manager:	Multiple	Ticker:	RERGX	Type:	MF
Tenure:	22.6 Years	Minimum Initial Purchase:	\$250	Total Assets:	\$128,067.81 mil
Objective:	Foreign Stock	Purchase Constraints:	A		

# Oakmark International I (USD)

**Morningstar Analyst Rating™** **Gold** **Overall Morningstar Rating™** **★★★★★** **Standard Index** MSCI ACWI Ex USA NR USD **Category Index** MSCI ACWI Ex USA NR USD **Morningstar Cat** US OE Foreign Large Blend

**Performance 06-30-2014**

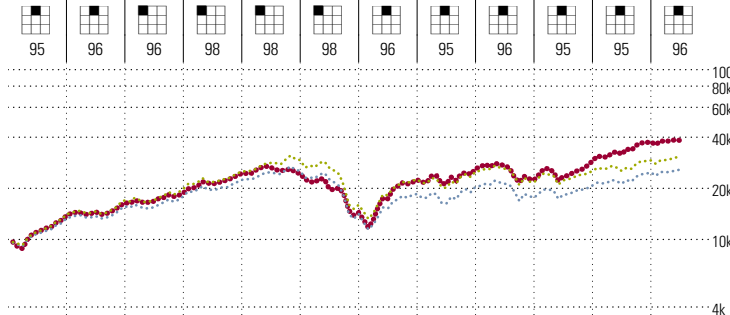
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	16.80	-10.14	8.18	13.82	29.22
2013	5.35	3.76	13.16	4.56	29.34
2014	0.80	1.39	—	—	2.20

Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	20.93	12.02	17.15	10.16	11.04
Std 06-30-2014	20.93	—	17.15	10.16	11.04
Total Return	20.93	12.02	17.15	10.16	11.04
+/- Std Index	-0.82	6.29	6.05	2.41	—
+/- Cat Index	-0.82	6.29	6.05	2.41	—

% Rank Cat	51	2	1	5
No. in Cat	770	677	602	319



**Investment Style**  
Equity  
Stock %

**Growth of \$10,000**

- Oakmark International I: 38,307
- Category Average: 25,758
- Standard Index: 30,828

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	—	—

**Performance Disclosure**  
The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

**Fees and Expenses**

<b>Sales Charges</b>	
<b>Front-End Load %</b>	<b>NA</b>
<b>Deferred Load %</b>	<b>NA</b>
<b>Fund Expenses</b>	
Management Fees %	0.81
12b1 Expense %	NA
<b>Gross Expense Ratio %</b>	<b>0.98</b>

**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
Morningstar Rating™	5★	5★	5★
Morningstar Risk	High	+Avg	Avg
Morningstar Return	High	High	High

	3 Yr	5 Yr	10 Yr
Standard Deviation	17.58	17.98	18.98
Mean	12.02	17.15	10.16
Sharpe Ratio	0.73	0.97	0.52

MPT Statistics	Standard Index	Best Fit Index
		MSCI EAFE Value NR USD
Alpha	6.11	3.54
Beta	0.98	0.98
R-Squared	85.52	90.32

12-Month Yield	—
Potential Cap Gains Exp	15.87%

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	06-14
NAV/Price	18.02	21.13	22.52	25.45	20.95	10.85	16.84	19.41	16.55	20.93	26.32	26.90
Total Return %	38.04	19.09	14.12	30.60	-0.51	-41.06	56.30	16.22	-14.07	29.22	29.34	2.20
+/- Standard Index	-2.79	-1.82	-2.50	3.95	-17.16	4.46	14.86	5.07	-0.36	12.39	14.06	-3.36
+/- Category Index	-2.79	-1.82	-2.50	3.95	-17.16	4.46	14.86	5.07	-0.36	12.39	14.06	-3.36
% Rank Cat	—	—	—	—	—	—	—	—	—	2	3	—
No. of Funds in Cat	—	—	—	—	—	—	—	—	—	786	791	798

**Portfolio Analysis 06-30-2014**

Asset Allocation %	Net %	Long %	Short %	Share Chg since 03-2014	Share Amount	Holdings:	% Net Assets
Cash	2.56	2.56	0.00			57 Total Stocks, 1 Total Fixed-Income, 37% Turnover Ratio	
US Stocks	2.03	2.03	0.00				
Non-US Stocks	93.61	93.61	0.00	⊕	57 mil	Credit Suisse Group	4.98
Bonds	0.77	0.77	0.00	⊕	7 mil	Allianz SE	3.50
Other/Not Clsfd	1.04	1.04	0.01	⊕	16 mil	BNP Paribas	3.33
Total	100.00	100.01	0.01	⊕	31 mil	Honda Motor Co Ltd	3.30
				⊕	17 mil	Toyota Motor Corp	3.23

Equity Style	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Value Blend Growth	P/E Ratio TTM	16.1	1.05	0.99
Large Mid Small	P/C Ratio TTM	10.4	1.24	1.07
	P/B Ratio TTM	1.6	0.97	0.87
	Geo Avg Mkt Cap \$mil	39360	1.20	1.01

Fixed-Income Style	Avg Eff Maturity	Avg Eff Duration	Avg Wtd Coupon	Avg Wtd Price
Ltd Mod Ext	—	—	—	100.03
High Mid Low	—	—	—	—

Credit Quality Breakdown —	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR	—

Regional Exposure	Stock %	Rel Std Index
Americas	2.8	0.24
Greater Europe	76.3	1.46
Greater Asia	20.9	0.58

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>56.3</b>	<b>1.23</b>
Basic Materials	4.9	0.54
Consumer Cyclical	25.5	2.48
Financial Services	26.0	1.11
Real Estate	0.0	0.00
<b>Sensitive</b>	<b>25.5</b>	<b>0.78</b>
Communication Services	0.0	0.00
Energy	0.0	0.00
Industrials	18.2	1.81
Technology	7.3	0.98
<b>Defensive</b>	<b>18.2</b>	<b>0.85</b>
Consumer Defensive	14.1	1.45
Healthcare	4.1	0.49
Utilities	0.0	0.00

**Operations**

Family:	Oakmark	Ticker:	OAKIX	Incept:	09-30-1992
Manager:	Multiple	Minimum Initial Purchase:	\$1,000	Type:	MF
Tenure:	21.8 Years	Min Auto Investment Plan:	\$500	Total Assets:	\$32,177.53 mil
Objective:	Foreign Stock	Minimum IRA Purchase:	\$1,000		
Base Currency:	USD	Purchase Constraints:	C		

## VIII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>PIMCO Total Return Fund</b>	<b>2.5%</b>	<b>5.0%</b>	<b>3.0%</b>	<b>4.3%</b>
Barclays Aggregate	2.0%	4.4%	1.8%	3.7%
vs. Intermediate Fixed Mutual Funds	18	55	41	45
<b>PIMCO Investment Grade Bond</b>	<b>3.4%</b>	<b>8.2%</b>	<b>5.8%</b>	<b>7.3%</b>
Barclays Aggregate	2.0%	4.4%	1.8%	3.7%
vs. Intermediate Fixed Mutual Funds	1	3	2	1
<b>PIMCO Income</b>	<b>3.3%</b>	<b>10.0%</b>	<b>n/a</b>	<b>n/a</b>
Barclays Aggregate	2.0%	4.4%	n/a	n/a
vs. Multi Secor Income Mutual Funds	14	14	n/a	n/a

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>Note Receivable*</b>	<b>1.8%</b>	<b>7.3%</b>	<b>7.3%</b>	<b>7.3%</b>
91 Day T-bill	0.0%	0.1%	0.1%	0.1%

Note Receivable from the Lauderhill Housing Authority – this 10 year note (initiated December 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.

\*SEAS has confirmed each payment on the Note Receivable going back to 2Q11. Prior to this time, payments may have been made but could not be specifically confirmed as payments on the Note Receivable.

## IX. REAL ESTATE PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>Principal U.S. Property</b>	<b>3.0%</b>	<b>11.1%</b>	<b>n/a</b>	<b>n/a</b>
<b>JPMCB Strategic Property</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
NCREIF	2.9%	11.2%	n/a	n/a

## X. ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>PIMCO All Asset All Authority</b>	<b>4.0%</b>	<b>7.3%</b>	<b>n/a</b>	<b>n/a</b>
CPI+4%	1.9%	6.2%	n/a	n/a
MSCI ACWI	5.0%	22.9%	n/a	n/a



# PIMCO Total Return Instl (USD)

**Morningstar Analyst Rating™** Overall Morningstar Rating™ **Standard Index** **Category Index** **Morningstar Cat**  
**Gold** **★★★★** Barclays US Agg Bond TR USD Barclays US Agg Bond TR USD US OE Intermediate-Term Bond  
 03-19-2014 931 US OE Intermediate-Term Bond

Performance 06-30-2014					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	2.88	2.79	3.15	1.17	10.36
2013	0.60	-3.60	1.17	-0.03	-1.92
2014	1.30	2.37	—	—	3.70
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	4.88	4.32	6.39	6.37	7.94
Std 06-30-2014	4.88	—	6.39	6.37	7.94
Total Return	4.88	4.32	6.39	6.37	7.94
+/- Std Index	0.51	0.66	1.53	1.44	—
+/- Cat Index	0.51	0.66	1.53	1.44	—
% Rank Cat	50	41	39	6	
No. in Cat	1053	931	797	576	

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	2.02	—

**Performance Disclosure**  
 The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.  
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 Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com/investments](http://www.pimco.com/investments).

**Fees and Expenses**

**Sales Charges**

**Front-End Load %** **NA**

**Deferred Load %** **NA**

**Fund Expenses**

Management Fees % 0.46

12b1 Expense % NA

**Gross Expense Ratio %** **0.46**

**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
Morningstar Rating™	3★	3★	5★
Morningstar Risk	High	+Avg	+Avg
Morningstar Return	Avg	Avg	High

	3 Yr	5 Yr	10 Yr
Standard Deviation	3.92	3.70	3.91
Mean	4.32	6.39	6.37
Sharpe Ratio	1.09	1.67	1.18

MPT Statistics	Standard Index	Best Fit Index
	Barclays Govt/Credit	1-5 Yr TR USD
Alpha	0.57	-0.58
Beta	1.03	3.07
R-Squared	53.08	76.17
12-Month Yield		2.13%
Potential Cap Gains Exp		2.67%

	3 Yr	5 Yr	10 Yr
Morningstar Rating™	3★	3★	5★
Morningstar Risk	High	+Avg	+Avg
Morningstar Return	Avg	Avg	High

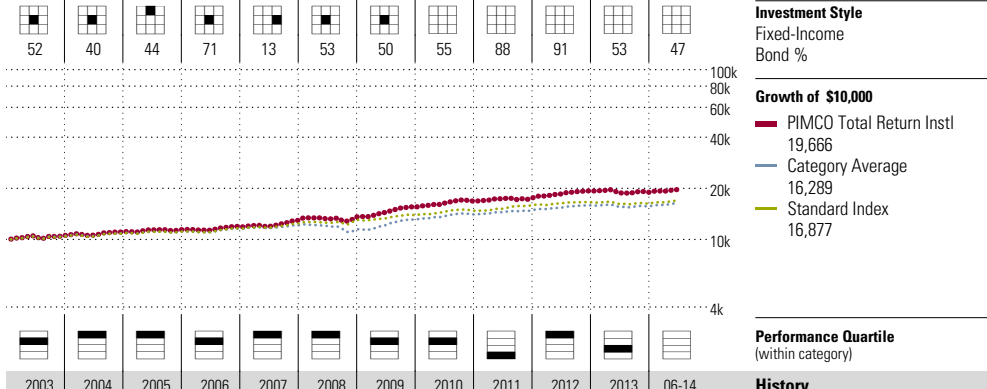
**Operations**

Family: PIMCO

Manager: William Gross

Tenure: 27.2 Years

Objective: Corporate Bond - General



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	06-14	History
NAV/Price	10.71	10.67	10.50	10.38	10.69	10.14	10.80	10.85	10.87	11.24	10.69	10.97	NAV/Price
Total Return %	5.56	5.14	2.89	3.99	9.07	4.82	13.83	8.83	4.16	10.36	-1.92	3.70	Total Return %
+/- Standard Index	1.46	0.80	0.46	-0.34	2.11	-0.42	7.90	2.29	-3.68	6.15	0.10	-0.22	+/- Standard Index
+/- Category Index	1.46	0.80	0.46	-0.34	2.11	-0.42	7.90	2.29	-3.68	6.15	0.10	-0.22	+/- Category Index
% Rank Cat	29	12	5	47	1	11	46	26	87	12	60	—	% Rank Cat
No. of Funds in Cat	952	1035	1043	1092	1097	1135	1123	1164	1195	1165	1079	1076	No. of Funds in Cat

**Portfolio Analysis 03-31-2014**

Asset Allocation %	Net %	Long %	Short %	Share Chg since 12-2013	Share Amount	Holdings:	% Net Assets
Cash	-35.56	157.13	192.69			1 Total Stocks, 16,795 Total Fixed-Income, 227% Turnover Ratio	
US Stocks	0.00	0.00	0.00			Irs Usd 1.500 03/18/15-1y (Red) Cme	15.53
Non-US Stocks	0.34	0.34	0.00		35,754 mil	Irs Usd 3.000 09/21/16-1y (Grn) Cme	9.61
Bonds	132.53	140.73	8.20		16,608 mil	5 Year US Treasury Note Future Jun	8.52
Other/Not Clsfd	2.68	2.95	0.27		16,050 mil	Irs Usd 1.500 12/16/15-1y (Grn) Cme	6.91
Total	100.00	301.16	201.16		6,767 mil	Irs Usd 2.750 06/19/13-30y Cme	-2.50
					5,665 mil	Irs Usd 3.500 12/18/13-30y Cme	-2.45
					4,932 mil	US Treasury TIP	2.19
					4,731 mil	US Treasury Note 0.75%	1.99
					4,594 mil	US Treasury Note 1.5%	1.98
					4,473 mil	Ois Usd Fed01/1.0 10/15/15 Cme	1.90
					3,724 mil	US TREASURY TIP	1.89
					3,563 mil	Irs Usd 4.250 06/15/11-30y Cme	-1.76
					3,053 mil	US Treasury TIP 2.375%	1.56
					3,696 mil	US Treasury Note 0.75%	1.55
					3,577 mil	US Treasury Note 0.75%	1.54

Equity Style	Value	Blend	Growth	Port Avg	Rel Index	Rel Cat
P/E Ratio TTM	—	—	—	—	—	—
P/C Ratio TTM	—	—	—	—	—	—
P/B Ratio TTM	—	—	—	—	—	—
Geo Avg Mkt Cap \$mil	—	—	—	—	—	—

Fixed-Income Style	Ltd	Mod	Ext	Avg Eff Maturity	Avg Eff Duration	Avg Wtd Coupon	Avg Wtd Price
	—	—	—	5.29	4.97	3.05	—

Credit Quality Breakdown	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR	—

Regional Exposure	Stock %	Rel Std Index
Americas	—	—
Greater Europe	—	—
Greater Asia	—	—

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	—	—
Basic Materials	—	—
Consumer Cyclical	—	—
Financial Services	—	—
Real Estate	—	—
<b>Sensitive</b>	—	—
Communication Services	—	—
Energy	—	—
Industrials	—	—
Technology	—	—
<b>Defensive</b>	—	—
Consumer Defensive	—	—
Healthcare	—	—
Utilities	—	—



# PIMCO Investment Grade Corp Bd Instl (USD)

**Morningstar Analyst Rating™** Silver **Overall Morningstar Rating™** ★★★★★ **Standard Index** Barclays US Agg Bond TR USD **Category Index** Barclays US Corp IG TR USD **Morningstar Cat** US OE Corporate Bond

Performance 06-30-2014					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	3.54	3.86	4.56	2.28	14.99
2013	1.19	-4.29	0.85	0.65	-1.69
2014	3.09	3.41	—	—	6.60
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	8.20	7.28	9.99	7.79	8.44
Std 06-30-2014	8.20	—	9.99	7.79	8.44
Total Return	8.20	7.28	9.99	7.79	8.44
+/- Std Index	3.83	3.62	5.13	2.85	—
+/- Cat Index	0.47	1.08	1.89	1.85	—
% Rank Cat	46	27	20	11	—
No. in Cat	163	142	117	78	—

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	2.73	—

**Performance Disclosure**  
The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com/investments](http://www.pimco.com/investments).

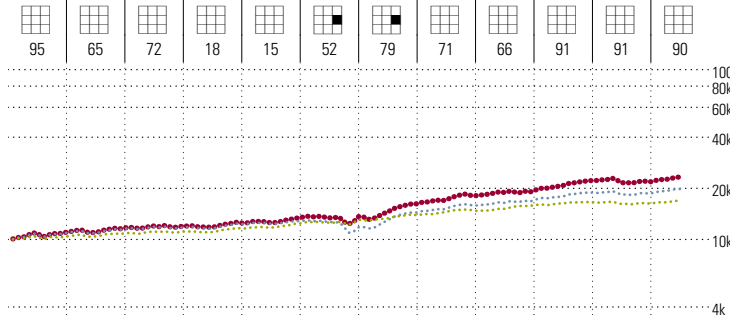
Fees and Expenses	
<b>Sales Charges</b>	
Front-End Load %	NA
Deferred Load %	NA

Fund Expenses	
Management Fees %	0.50
12b1 Expense %	NA
<b>Gross Expense Ratio %</b>	<b>0.50</b>

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
Morningstar Rating™	4★	4★	5★
Morningstar Risk	+Avg	+Avg	Avg
Morningstar Return	+Avg	+Avg	High

	3 Yr	5 Yr	10 Yr
Standard Deviation	4.96	5.01	5.77
Mean	7.28	9.99	7.79
Sharpe Ratio	1.43	1.92	1.04

MPT Statistics	Standard Index	Best Fit Index
	Barclays US Credit TR USD	Barclays US Credit TR USD
Alpha	2.49	0.97
Beta	1.29	1.07
R-Squared	52.01	84.28
12-Month Yield		3.46%
Potential Cap Gains Exp		6.55%



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	06-14
NAV/Price	10.61	10.60	10.40	10.30	10.46	10.08	10.93	10.48	10.35	11.12	10.24	10.71
Total Return %	10.38	6.02	2.53	4.18	7.15	1.89	18.74	11.72	6.86	14.99	-1.69	6.60
+/- Standard Index	6.27	1.68	0.10	-0.16	0.18	-3.35	12.81	5.18	-0.98	10.78	0.33	2.67
+/- Category Index	2.13	0.63	0.85	-0.12	2.59	6.83	0.06	2.72	-1.28	5.18	-0.16	0.92
% Rank Cat	38	40	14	56	4	7	71	11	45	8	74	—
No. of Funds in Cat	64	71	81	89	84	91	97	104	127	134	145	165

Portfolio Analysis 03-31-2014									
Asset Allocation %	Net %	Long %	Short %	Share Chg since 12-2013	Share Amount	Holdings:	% Net Assets		
Cash	-52.47	13.89	66.36			0 Total Stocks, 845 Total Fixed-Income, 88% Turnover Ratio			
US Stocks	0.00	0.00	0.00						
Non-US Stocks	0.00	0.00	0.00	✱	822 mil	Irs Usd 1.500 09/16/15-1y (Red) Cme	15.42		
Bonds	147.56	167.64	20.08	✱	611 mil	Cdx Ig21 5y Bp Cme	11.65		
Other/Not Clsfd	4.91	5.71	0.80	✱	356 mil	NYSE/Liffe 10 Year US Treasury Not	8.22		
Total	100.00	187.25	87.25	✱	318 mil	Irs Eur 0.400 03/14/14-1y (Wht) Cme	-8.21		
				✱	178 mil	Cdx Itraxx Main21 5y Bp Ice	4.65		
				✱	170 mil	Irs Eur 2.000 09/17/14-10y Cme	-4.43		
				✱	188 mil	US Treasury Bond 4.75%	4.31		
				✱	227 mil	Irs Usd 0.800 07/15/13-1y (Wht) Cme	-4.26		
				✱	194 mil	US Treasury Note 2.75%	3.63		
				✱	178 mil	US Treasury Note 1.375%	3.31		
				⊕	14,000 mil	Irs Jpy 1.000 09/18/13-10y Cme	-2.60		
				⊕	133 mil	US Treasury Bond 3.625%	2.51		
				⊕	118 mil	US Treasury Bond 3.75%	2.29		
					1,404 mil	Irs Mxn R 5.600 09/13/11-5y* Hus	2.07		
					1,054 mil	Irs Mxn R 5.600 09/13/11-5y* Brc	1.55		

Equity Style			Portfolio Statistics			
Value	Blend	Growth	P/E Ratio TTM	P/C Ratio TTM	P/B Ratio TTM	Geo Avg Mkt Cap \$mil
Large			—	—	—	—
Mid			—	—	—	—
Small			—	—	—	—

Fixed-Income Style			Portfolio Statistics			
Ltd	Mod	Ext	Avg Eff Maturity	Avg Eff Duration	Avg Wtd Coupon	Avg Wtd Price
High			10.21	6.03	3.70	107.84
Mid						
Low						

Credit Quality Breakdown		Bond %
AAA		—
AA		—
A		—
BBB		—
BB		—
B		—
Below B		—
NR		—

Regional Exposure		Stock %	Rel Std Index
Americas		—	—
Greater Europe		—	—
Greater Asia		—	—

Sector Weightings		Stocks %	Rel Std Index
<b>Cyclical</b>		—	—
Basic Materials		—	—
Consumer Cyclical		—	—
Financial Services		—	—
Real Estate		—	—
<b>Sensitive</b>		—	—
Communication Services		—	—
Energy		—	—
Industrials		—	—
Technology		—	—
<b>Defensive</b>		—	—
Consumer Defensive		—	—
Healthcare		—	—
Utilities		—	—

Operations			
Family:	PIMCO	Base Currency:	USD
Manager:	Mark Kiesel	Ticker:	PIGIX
Tenure:	11.7 Years	Minimum Initial Purchase:	\$1 mil
Objective:	Corporate Bond - General	Purchase Constraints:	A
		Incept:	04-28-2000
		Type:	MF
		Total Assets:	\$5,217.28 mil

# PIMCO Income Instl (USD)

**Morningstar Analyst Rating™** Overall Morningstar Rating™ **Standard Index** **Category Index** **Morningstar Cat**  
**Silver** ★★★★★ **Barclays US Agg** **Barclays US** **US OE Multisector**  
 05-02-2014 214 US OE Multisector Bond **Bond TR USD** **Universal TR USD** **Bond**

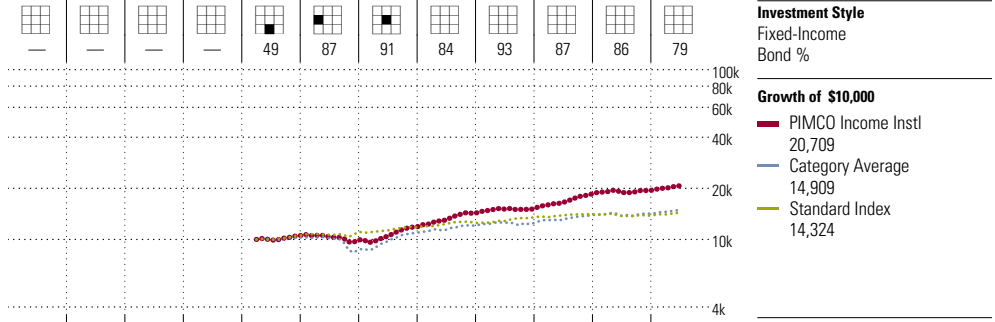
Performance 06-30-2014					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	5.31	3.18	8.22	3.89	22.17
2013	2.81	-1.33	1.79	1.50	4.80
2014	3.08	3.27	—	—	6.45
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	9.98	11.17	14.68	—	10.56
Std 06-30-2014	9.98	—	14.68	—	10.56
Total Return	9.98	11.17	14.68	—	10.56
+/- Std Index	5.61	7.50	9.83	—	—
+/- Cat Index	4.78	6.94	9.10	—	—
% Rank Cat	20	1	4	—	—
No. in Cat	297	214	166	—	—

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	—	3.74

**Performance Disclosure**  
 The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.  
 The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.  
 Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com/investments](http://www.pimco.com/investments).

Fees and Expenses	
<b>Sales Charges</b>	
<b>Front-End Load %</b>	<b>NA</b>
<b>Deferred Load %</b>	<b>NA</b>
<b>Fund Expenses</b>	
Management Fees %	0.45
12b1 Expense %	NA
<b>Gross Expense Ratio %</b>	<b>0.48</b>

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	214 funds	166 funds	105 funds
Morningstar Rating™	5★	5★	—
Morningstar Risk	Avg	Avg	—
Morningstar Return	High	High	—
	3 Yr	5 Yr	10 Yr
Standard Deviation	4.21	4.45	—
Mean	11.17	14.68	—
Sharpe Ratio	2.53	3.10	—
MPT Statistics	Standard Index	Best Fit Index	
		Credit Suisse HY	
		USD	
Alpha	8.36	6.29	
Beta	0.64	0.48	
R-Squared	17.85	44.59	
12-Month Yield			5.23%
Potential Cap Gains Exp			6.46%



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	06-14	History
NAV/Price	—	—	—	—	10.08	8.91	9.84	11.04	10.85	12.36	12.26	12.71	NAV/Price
Total Return %	—	—	—	—	—	-5.47	19.21	20.46	6.37	22.17	4.80	6.45	Total Return %
+/- Standard Index	—	—	—	—	—	-10.71	13.28	13.92	-1.47	17.95	6.83	2.53	+/- Standard Index
+/- Category Index	—	—	—	—	—	-7.85	10.60	13.29	-1.03	16.64	6.15	2.26	+/- Category Index
% Rank Cat	—	—	—	—	—	5	82	1	6	1	18	—	% Rank Cat
No. of Funds in Cat	—	—	—	—	—	215	242	268	250	283	308	314	No. of Funds in Cat

**Portfolio Analysis 03-31-2014**

Asset Allocation %	Net %	Long %	Short %	Share Chg since 12-2013	Share Amount	Holdings:	% Net Assets
Cash	-25.56	28.19	53.76			3 Total Stocks, 3,526 Total Fixed-Income, 251% Turnover Ratio	
US Stocks	0.01	0.01	0.00			Irs Aud 4.000 03/15/13-10y Cme	8.74
Non-US Stocks	0.00	0.00	0.00		3,175 mil	Nota Do Tesouro Nacional	3.78
Bonds	120.11	126.00	5.89	⊕	1 mil	US Treasury Note 1.75%	2.46
Other/Not Clsfd	5.45	5.92	0.48		692 mil	Cdx Hy20 5y Bp Ice	2.29
Total	100.00	160.13	60.13	⊖	2 mil	Nota Do Tesouro Nacional Unsec	2.05

Equity Style			Portfolio Statistics		
Value	Blend	Growth	Port Avg	Rel Index	Rel Cat
Large	Mid	Small	P/E Ratio TTM	11.2	0.68
			P/C Ratio TTM	—	—
			P/B Ratio TTM	0.7	0.40
			Geo Avg Mkt Cap \$mil	144535	3.66

Fixed-Income Style			Credit Quality Breakdown		
Ltd	Mod	Ext	AAA	AA	A
			High	Mid	Low
			AAA	AA	A
			BBB	BB	B
			Below B	NR	—

Credit Quality Breakdown		Bond %
AAA		—
AA		—
A		—
BBB		—
BB		—
B		—
Below B		—
NR		—
Regional Exposure		Stock %
Americas		100.0
Greater Europe		0.0
Greater Asia		0.0

Share Chg since 12-2013	Share Amount	Holdings:	% Net Assets
		Irs Aud 4.000 03/15/13-10y Cme	8.74
		Nota Do Tesouro Nacional	3.78
		US Treasury Note 1.75%	2.46
		Cdx Hy20 5y Bp Ice	2.29
		Nota Do Tesouro Nacional Unsec	2.05
		US Treasury Note 2.5%	1.96
		Cdx Hy22 5y Bp Ice	1.65
		Cdx Hy21 5y Bp Ice	1.56
		Irs Usd 3.000 06/18/14-10y Cme	-1.43
		Irs Aud 4.250 03/15/13-10y Cme	1.12
		Irs Cad 3.000 03/19/12-15y Cme	1.02
		Irs Cad 2.800 12/18/13-30y Cme	-1.02
		Rbssp Resec Tr 2012-4 FRN	0.97
		US Treasury Note 2%	0.94
		Springleaf Fin 6.9%	0.87

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>50.6</b>	—
Basic Materials	0.0	—
Consumer Cyclical	0.0	—
Financial Services	50.6	—
Real Estate	0.0	—
<b>Sensitive</b>	<b>0.0</b>	—
Communication Services	0.0	—
Energy	0.0	—
Industrials	0.0	—
Technology	0.0	—
<b>Defensive</b>	<b>49.4</b>	—
Consumer Defensive	0.0	—
Healthcare	0.0	—
Utilities	49.4	—

Operations			
Family:	PIMCO	Base Currency:	USD
Manager:	Multiple	Ticker:	PIMIX
Tenure:	7.3 Years	Minimum Initial Purchase:	\$1 mil
Objective:	Multisector Bond	Purchase Constraints:	A
		Incept:	03-30-2007
		Type:	MF
		Total Assets:	\$37,074.86 mil

# PIMCO All Asset All Authority Inst (USD)

**Morningstar Analyst Rating™** Overall Morningstar Rating™ **Standard Index** **Category Index** **Morningstar Cat**  
**Silver** **★★★★** Morningstar Moderate Target Risk Morningstar Moderately Aggr Target Risk US OE Tactical Allocation  
 04-04-2014 191 US OE Tactical Allocation

Performance 06-30-2014					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2012	6.95	-0.30	7.00	3.13	17.66
2013	-0.56	-5.75	1.73	-0.85	-5.47
2014	2.24	3.97	—	—	6.31
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	7.22	5.23	7.93	7.19	7.31
Std 06-30-2014	7.22	—	7.93	7.19	7.31
Total Return	7.22	5.23	7.93	7.19	7.31
+/- Std Index	-8.43	-3.95	-4.11	-0.32	—
+/- Cat Index	-12.45	-5.52	-6.59	-1.01	—
% Rank Cat	84	64	79	2	—
No. in Cat	295	191	120	60	—

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	4.32 <sup>1</sup>	4.77

1. Non-contractual waiver; Expires 07-31-2014

**Performance Disclosure**  
 The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.  
 Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com/investments](http://www.pimco.com/investments).

Fees and Expenses	
<b>Sales Charges</b>	
<b>Front-End Load %</b>	<b>NA</b>
<b>Deferred Load %</b>	<b>NA</b>

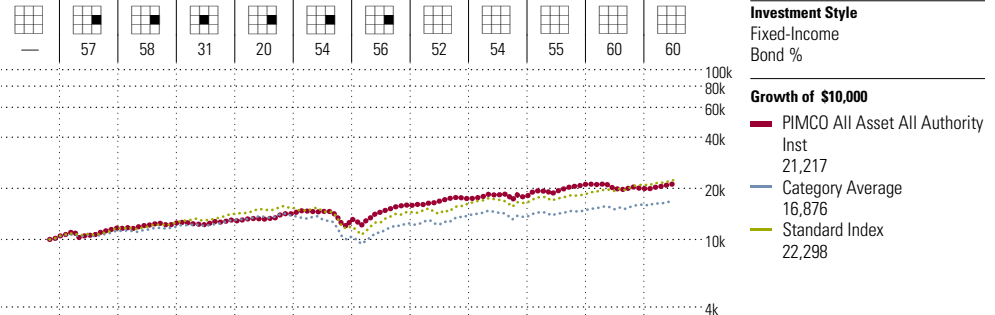
Fund Expenses	
Management Fees %	0.25
12b1 Expense %	NA
<b>Gross Expense Ratio %</b>	<b>1.89</b>

Risk and Return Profile			
	3 Yr	5 Yr	10 Yr
	191 funds	120 funds	60 funds
Morningstar Rating™	3★	3★	5★
Morningstar Risk	Avg	Avg	-Avg
Morningstar Return	Avg	-Avg	High

	3 Yr	5 Yr	10 Yr
Standard Deviation	9.10	7.67	8.91
Mean	5.23	7.93	7.19
Sharpe Ratio	0.60	1.03	0.65

MPT Statistics	Standard Index	Best Fit Index MSCI Pacific Ex Japan NR USD
Alpha	-2.99	2.07
Beta	0.93	0.42
R-Squared	69.60	87.53
12-Month Yield		5.29%
Potential Cap Gains Exp		-6.30%

Operations			
Family:	PIMCO	Base Currency:	USD
Manager:	Robert Arnott	Ticker:	PAUIX
Tenure:	10.8 Years	Minimum Initial Purchase:	\$1 mil
Objective:	Asset Allocation	Purchase Constraints:	A
Incept:		Type:	MF
		Total Assets:	\$27,397.19 mil



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	06-14	History
NAV/Price	10.22	10.70	10.76	10.46	10.68	9.29	10.25	10.57	10.03	11.09	9.90	10.38	NAV/Price
Total Return %	—	11.89	6.72	3.09	9.99	-6.93	19.35	10.67	3.01	17.66	-5.47	6.31	Total Return %
+/- Standard Index	—	0.41	-0.32	-9.86	1.35	15.26	-2.43	-1.67	2.41	5.62	-19.78	0.52	+/- Standard Index
+/- Category Index	—	-2.18	-2.13	-12.90	1.05	23.72	-8.20	-4.26	4.94	3.33	-25.65	-0.03	+/- Category Index
% Rank Cat	—	16	28	87	9	11	56	60	16	1	91	—	% Rank Cat
No. of Funds in Cat	—	27	30	33	47	56	73	89	153	203	248	321	No. of Funds in Cat

Portfolio Analysis 03-31-2014							
Asset Allocation %	Net %	Long %	Short %	Share Chg since 12-2013	Share Amount	Holdings:	% Net Assets
Cash	-108.38	76.51	184.89			244 Total Stocks, 11,662 Total Fixed-Income, 65% Turnover Ratio	
US Stocks	-2.93	1.53	4.46	⊖	1,855 mil	PIMCO StocksPLUS AR Short Strat In	18.47
Non-US Stocks	1.54	1.62	0.08	⊕	233 mil	PIMCO Income Instl	10.86
Bonds	187.27	200.13	12.85	⊖	231 mil	PIMCO Emerging Markets Currency In	8.78
Other/Not Clsfd	22.50	52.41	29.91	⊖	239 mil	PIMCO Emerging Local Bond Instl	8.36
Total	100.00	332.20	232.20	⊕	211 mil	PIMCO Wldwd Fdmt Advtg AR Strat I	7.93
				⊖	222 mil	PIMCO EM Fdmtl IndexPLUS AR Strat	7.90
				⊕	509 mil	PIMCO Fundamental Advtg Abs Ret St	7.56
				⊖	142 mil	PIMCO Unconstrained Bond Inst	5.90
				⊖	139 mil	PIMCO Emerging Markets Bond Instl	5.63
				⊖	135 mil	PIMCO CommoditiesPLUS Strategy Ins	5.62
				⊖	125 mil	PIMCO High Yield Spectrum Instl	5.17
				⊖	108 mil	PIMCO Intl Fdmtl IdxPLUS® AR Strat	5.04
				⊕	112 mil	PIMCO Senior Floating Rate Instl	4.28
				⊕	109 mil	PIMCO EMG Intl LowVol RAFI®-PLUS A	4.06
				⊖	246 mil	PIMCO Real Estate Real Return Stra	3.99

Equity Style			Portfolio Statistics			
Value	Blend	Growth	Port Avg	Rel Index	Rel Cat	
Large	Mid	Small	P/E Ratio TTM	15.5	0.91	0.85
			P/C Ratio TTM	10.5	1.10	0.96
			P/B Ratio TTM	2.0	0.97	0.85
			Geo Avg Mkt Cap \$mil	28455	1.15	0.88

Fixed-Income Style			Credit Quality Breakdown		
Ltd	Mod	Ext	AAA	AA	A
High	Mid	Low	BBB	BB	B
			Below B	NR	

Sector Weightings		
	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>31.3</b>	<b>0.81</b>
Basic Materials	2.3	0.38
Consumer Cyclical	4.9	0.43
Financial Services	20.7	1.20
Real Estate	3.4	0.86
<b>Sensitive</b>	<b>39.3</b>	<b>1.02</b>
Communication Services	1.7	0.44
Energy	11.3	1.22
Industrials	11.2	0.90
Technology	15.1	1.16
<b>Defensive</b>	<b>29.4</b>	<b>1.28</b>
Consumer Defensive	23.8	2.81
Healthcare	5.1	0.50
Utilities	0.4	0.10

## XI. POLICY COMPLIANCE - For Discussion Only

### A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	✓	✘	✓
Rank Above 50 <sup>th</sup> Percentile in Public Fund Universe	✓	✓	✓
Exceed CPI + 4.0%	✓	✓	✓
Standard Deviation relative to Index	N/A	>	>

### B. Fund Performance Objective

Manager	Exceed Benchmark 3-Year	Exceed Benchmark 4-Year	Exceed Benchmark 5-Year	Risk vs. Benchmark 5-Year
Vanguard 500 Index	n/a	n/a	n/a	n/a
ICC Capital	✘	✘	✘	>
New Amsterdam SMID	n/a	n/a	n/a	n/a
EuroPacific Growth	✓	✘	✓	>
Oakmark International	n/a	n/a	n/a	n/a
PIMCO Total Return	✓	✓	✓	>
PIMCO Investment Grade Bond	✓	✓	✓	>
PIMCO Income	n/a	n/a	n/a	n/a
PIMCO All Asset All Authority	n/a	n/a	n/a	n/a
Principal U.S. Property	n/a	n/a	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a	n/a

Manager	Rank Above 50 <sup>th</sup> Percentile 3-Year	Rank Above 50 <sup>th</sup> Percentile 4-Year	Rank Above 50 <sup>th</sup> Percentile 5-Year
Vanguard 500 Index	n/a	n/a	n/a
ICC Capital	✘	✘	✘
New Amsterdam SMID	n/a	n/a	n/a
EuroPacific Growth	✓	✓	✓
Oakmark International	n/a	n/a	n/a
PIMCO Total Return	✓	✓	✓
PIMCO Investment Grade Bond	✓	✓	✓
PIMCO Income	n/a	n/a	n/a
PIMCO All Asset All Authority	n/a	n/a	n/a
Principal U.S. Property	n/a	n/a	n/a
JPMCB Strategic Property	n/a	n/a	n/a



### C. Manager Status

Manager	Status	Effective Date
Vanguard 500 Index	Good Standing	
ICC Capital	*See Below	4Q11
New Amsterdam SMID	Good Standing	
EuroPacific Growth	Good Standing	
Oakmark International	Good Standing	
PIMCO Total Return	Good Standing	
PIMCO Investment Grade Bond Fund	Good Standing	
PIMCO Income	Good Standing	
PIMCO All Asset All Authority	Good Standing	
Principal U.S. Property	Good Standing	
JPM Core Real Estate	Good Standing	

\*The Board placed ICC under review in 4Q11 and significantly reduced their assets under management since this time.

### D. Historical Earnings Analysis

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return
2001	(\$34,838)	-3.2%
2002	(\$244,449)	-7.1%
2003	\$534,910	14.7%
2004	\$471,297	9.8%
2005	\$703,899	10.6%
2006	\$587,665	6.2%
2007	\$2,037,999	16.5%
2008	(\$2,083,222)	-12.1%
2009	\$128,369	0.6%
2010	\$2,148,921	11.3%
2011	(\$1,156,757)	-3.7%
2012	\$4,879,967	17.6%
2013	\$5,730,470	16.3%
2014	\$4,771,673	11.1%
Since Inception	\$18,475,904	6.4%*

\*Annualized, before management fees



## E. Notes

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market values for periods prior to December 31, 2006.
- 2) Initial investment was made in the PIMCO Total Return fund on December 21, 2006. Initial investment was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO Investment Grade Bond Fund on February 26, 2009. Initial investment was made into the PIMCO All Asset All Authority Fund on November 20, 2012. Initial investment was made into the PIMCO Income Fund on November 21, 2012. Initial investment was made into New Amsterdam Smid on December 30, 2012. Initial investment was made into the Principal U.S. Property Fund on February 26, 2013. Initial investment was made in the Vanguard 500 Index Fund on July 11, 2013.
- 3) Note Receivable from the Lauderhill Housing Authority – this 10 year note (initiated December 1, 2010 maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1 MM, the quarterly payments should be approximately \$17,500.00 each quarter.
- 4) Effective 10/2013, Salem Trust is directed to maintain a \$100,000 balance in the R&D account and to split inflows above this level 37.5% to Oakmark, 37.5% to EuroPacific Growth, and 25% to New Amsterdam.
- 5) Mutual fund market values and performance, as of June 30, 2014, does not include the accruals reported by Salem Trust.

