

**CITY OF LAUDERHILL  
POLICE OFFICERS' RETIREMENT PLAN  
INVESTMENT PERFORMANCE ANALYSIS  
THIRD QUARTER 2013**

Note: For a copy of Southeastern Advisory Services, Inc.'s most recent Form ADV Brochure Part 2A, please write: Southeastern Advisory Services, Inc., 12 Piedmont Center, Suite 202, Atlanta, GA 30305, or e-mail your request to [katie@seadvisory.com](mailto:katie@seadvisory.com). Form ADV Brochure Part 2A will be mailed within seven (7) days upon receipt of the request.

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**CITY OF LAUDERHILL  
POLICE OFFICERS' RETIREMENT PLAN**

**INVESTMENT PERFORMANCE ANALYSIS**

**SEPTEMBER 30, 2013**

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## Executive Summary

# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending September 30, 2013

### I. MARKET ENVIRONMENT

Index	Third Quarter	1 Year	3 Year
Standard & Poor's 500 Index	5.3%	19.4%	16.3%
MSCI EAFE Index (Net)	11.6%	23.8%	8.5%
Barclays U.S. Aggregate	0.6%	-1.7%	2.9%
91 Day Treasury Bills	0.0%	0.1%	0.1%
Consumer Price Index	0.3%	1.2%	2.3%

The third quarter of 2013 saw strong gains for global stock markets despite considerable headwinds on multiple political fronts, as well as continued investor uncertainty as to when the U.S. Federal Reserve will finally start to unwind its accommodative monetary policies. The U.S. economy's recovery from the Great Recession has picked up some steam in the first half of 2013; real Gross Domestic Product grew at an annual 2.5% rate in the second quarter of 2013, up sharply from the (revised) 1.1% growth seen in the first quarter. However, future growth prospects remain fragile as lawmakers in Washington grappled over budget issues, including the funding of the Affordable Care Act, which resulted in a partial shutdown of the Federal government as of October 1st.

**Equities:** The U.S. stock market, represented by the Wilshire 5000 Total Market Index, posted a total return of 6.0% during the third quarter. Small capitalization stocks have continued to outperform larger-cap equities, as investors have shrugged off economic and political volatility; the Wilshire US Large-Cap Index's 5.6% return for the quarter trailed the US Small-Cap Index's 9.6%. Micro-cap stocks in particular performed particularly strongly in the third quarter (Wilshire US Micro-Cap Index, 10.7%). In another sign of investor willingness to assume more systematic risk, growth-oriented stocks outperformed value-oriented issues for the quarter, year-to-date and twelve-month time periods (Wilshire US Large-Cap Growth, 9.3%; US Large-Cap Value, 2.7%; US Small-Cap Growth, 12.6%; US Small-Cap Value, 6.8%).

**Fixed Income:** Bond yields moved upward fitfully in July, picking up momentum in August and peaking in early September; the bellwether 10-year U.S. Treasury yield hit 2.9% on September 5, its highest level since July 2011. Yields then drifted downward, with the 10-year Treasury settling to 2.6% on September 30, 0.1% higher than on June 28. The yield curve steepened slightly and flattened in intermediate maturities as investors moved down the curve into shorter paper. Investment-grade and high yield corporate spreads tightened slightly over the quarter as well. Long-term bonds underperformed shorter-term issues in the third quarter as a result (Barclays U.S. Treasury Long, -2.2%; U.S. Treasury 1-3 Years, 0.3%). With investors still attempting to find yield anywhere they can find it, spreads tightened overall, leading to Treasuries underperforming all other broad investment-grade bond sectors (Barclays U.S. Treasury, 0.1%; U.S. Corporate Investment Grade, 0.8%).

**Alternatives:** Alternative strategies funded from fixed income assets were generally accretive through September 2013; with most strategies beating the meager or negative returns earned from interest-rate-sensitive strategies. Investors allocated over \$23 billion of net new capital to hedge funds in 3Q13, the highest quarterly inflows since 2Q11. The HFRI Fund Weighted Composite Index gained +2.2% in 3Q13 and +5.5% YTD through September 2013 (Hedge Fund Research). Industry insiders predict continued fund flows to alts through 2014; citing geopolitical and macroeconomic concerns and the possibility of higher interest rates.



## II. Live Universe Comparisons and Reporting

### Wilshire Public Plan Sponsor Universe



Number of Plans	138
Median Size	\$115.8 Million
Total Assets	\$519.0 Billion
Total Plans over \$1 Billion	27
Total Plans between \$100 - \$1,000 Million	46
Total Plans between \$20 Million - \$100 Million	36
Total Plans under \$20 Million	29

### About Wilshire Associates

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1200 plan sponsors with assets over \$700 billion dollars.

### Our Universe Comparisons

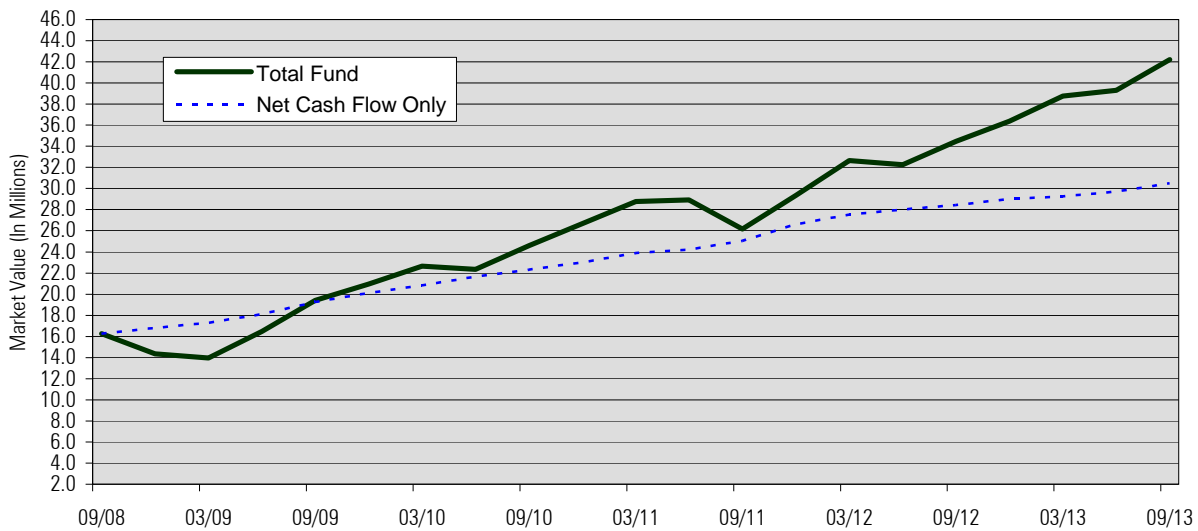
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 130 public pension systems across the country. These are real public funds that face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

### Our Reporting

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



### III. PORTFOLIO GROWTH- FIVE YEARS ENDED SEPTEMBER 30, 2013

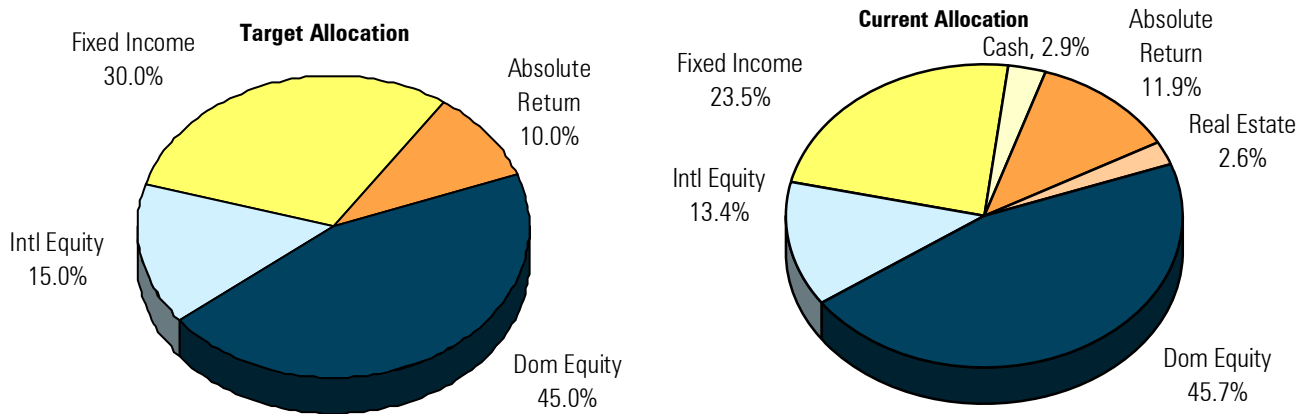


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Dec-08	16,275	527	-2,457	14,345	-14.8%	
Mar-09	14,345	495	-892	13,948	-6.2%	
Jun-09	13,948	827	1,715	16,490	12.0%	
Sep-09	16,490	1,150	1,763	19,402	12.3%	0.6%
Dec-09	19,402	827	737	20,966	3.7%	
Mar-10	20,966	738	939	22,643	4.3%	
Jun-10	22,643	821	-1,106	22,358	-4.8%	
Sep-10	22,358	652	1,579	24,590	8.0%	11.3%
Dec-10	24,590	701	1,377	26,667	5.5%	
Mar-11	26,667	873	1,221	28,761	4.5%	
Jun-11	28,761	355	-210	28,906	-0.7%	
Sep-11	28,906	809	-3,545	26,171	-12.1%	-3.7%
Dec-11	26,171	1,556	1,622	29,349	6.1%	
Mar-12	29,349	922	2,384	32,655	8.1%	
Jun-12	32,655	489	-902	32,242	-2.8%	
Sep-12	32,242	433	1,776	34,450	5.5%	17.6%
Dec-12	34,450	552	1,354	36,356	3.9%	
Mar-13	36,356	246	2,170	38,773	6.0%	
Jun-13	38,773	477	56	39,306	0.2%	
Sep-13	39,306	769	2,149	42,224	5.4%	16.3%
<b>Total</b>	<b>16,275</b>	<b>14,218</b>	<b>11,731</b>	<b>42,224</b>	<b>47.4%</b>	
<b>Absolute Return Objective:</b>						<b>7.75%*</b>

\* Actuarial assumption was reduced from 8.0% to 7.75% in 2012.

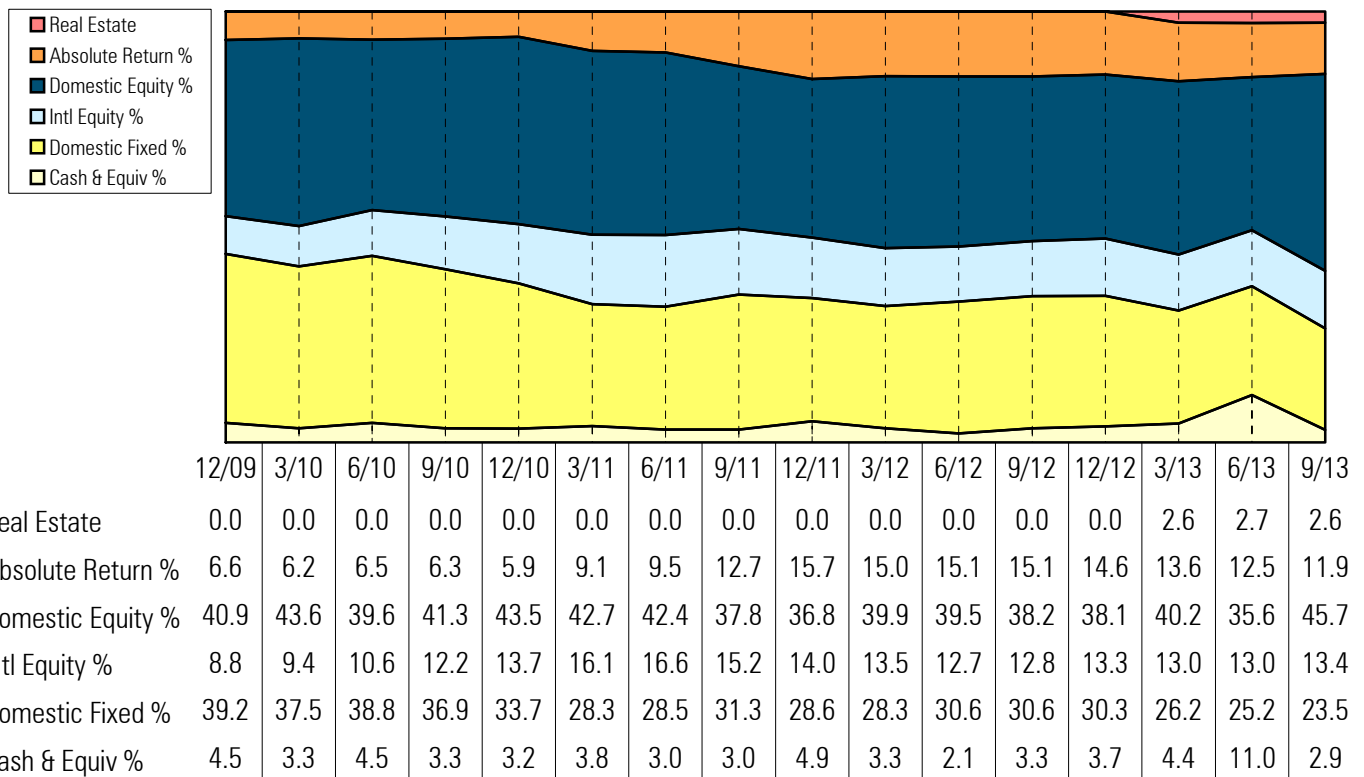


#### IV. ALLOCATION OF ASSETS



Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	45%	45.7%	45.8%
Intl Equity Securities	15%	13.4%	13.9%
Absolute Return	10%	11.9%	N/A
Fixed Income Securities	30%	23.5%	26.5%
Real Estate Securities	0%	2.6%	3.7%
Cash Equivalents	0%	2.9%	10.1%

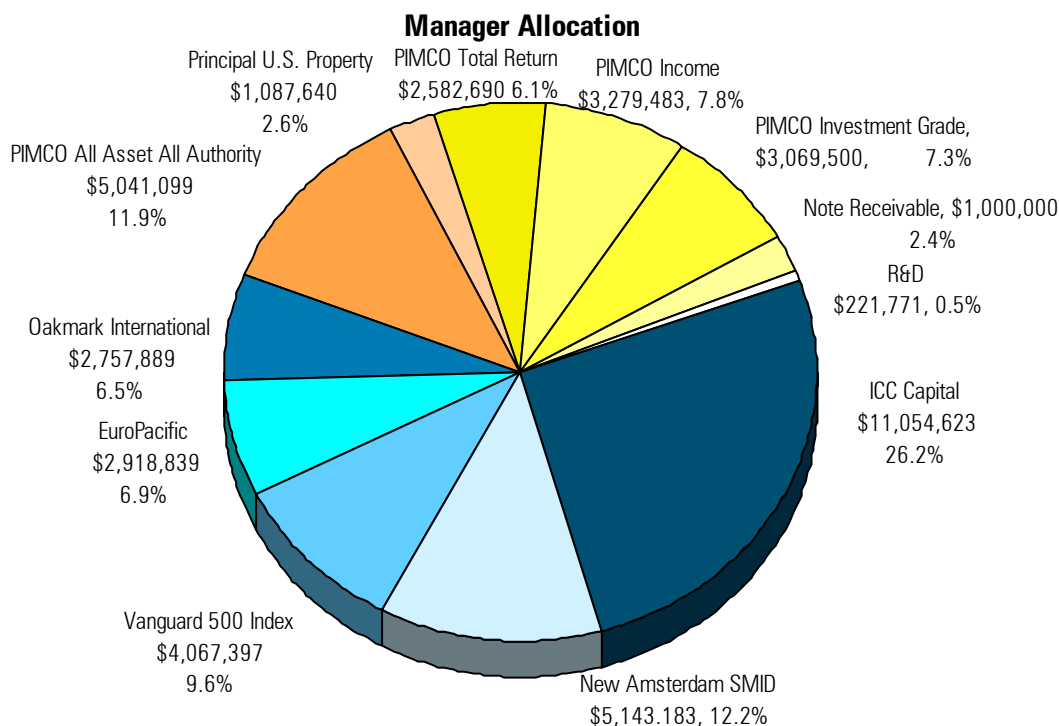
#### Historical Asset Allocation



<b>Manager</b>	<b>Dom Equity</b>	<b>Intl Equity</b>	<b>Absolute Return</b>	<b>Fixed Income</b>	<b>Real Estate</b>	<b>Cash</b>
ICC Capital	92.3%	0.0%	0.0%	0.0%	0.0%	7.7%
New Amsterdam SMID	97.4%	0.0%	0.0%	0.0%	0.0%	2.6%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
PIMCO Total Return	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Income	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO All Asset All Authority	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
Note Receivable: City	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
<b>Total Fund</b>	<b>45.7%</b>	<b>13.4%</b>	<b>11.9%</b>	<b>23.5%</b>	<b>2.6%</b>	<b>2.9%</b>



## V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending September 30, 2013



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	Ending Value	% Alloc
ICC Capital	\$10,507,592	26.7%	\$0	(\$15,831)	\$562,862	\$11,054,623	26.2%
New Amsterdam SMID	\$4,282,547	10.9%	\$292,090	(\$5,351)	\$573,897	\$5,143,183	12.2%
Vanguard 500 Index	\$0	0.0%	\$3,876,271	\$0	\$191,126	\$4,067,397	9.6%
<b>Total Domestic Equities</b>	<b>\$14,790,139</b>	<b>37.6%</b>	<b>\$4,168,361</b>	<b>(\$21,182)</b>	<b>\$1,327,885</b>	<b>\$20,265,203</b>	<b>48.0%</b>
Oakmark International	\$2,437,254	6.2%	\$0	\$0	\$320,635	\$2,757,889	6.5%
EuroPacific Growth R6	\$2,664,311	6.8%	\$0	\$0	\$254,528	\$2,918,839	6.9%
<b>Total International Equities</b>	<b>\$5,101,565</b>	<b>13.0%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$575,163</b>	<b>\$5,676,728</b>	<b>13.4%</b>
PIMCO All Asset All Authority	\$4,955,532	12.6%	\$0	\$0	\$85,567	\$5,041,099	11.9%
<b>Total Absolute Return</b>	<b>\$4,955,532</b>	<b>12.6%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$85,567</b>	<b>\$5,041,099</b>	<b>11.9%</b>
Principal U.S. Property	\$1,059,796	2.7%	\$0	\$0	\$27,844	\$1,087,640	2.6%
<b>Total Real Estate</b>	<b>\$1,059,796</b>	<b>2.7%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$27,844</b>	<b>\$1,087,640</b>	<b>2.6%</b>
PIMCO Total Return Instl	\$2,629,426	6.7%	\$0	(\$77,533)	\$30,797	\$2,582,690	6.1%
PIMCO Inv. Grade Bond Instl	\$3,043,591	7.7%	\$0	\$0	\$25,909	\$3,069,500	7.3%
PIMCO Income	\$3,220,671	8.2%	\$0	\$0	\$58,812	\$3,279,483	7.8%
Note Receivable: City	\$1,000,000	2.5%	\$0	(\$17,500)	\$17,500	\$1,000,000	2.4%
<b>Total Fixed Income</b>	<b>\$9,893,688</b>	<b>25.2%</b>	<b>\$0</b>	<b>(\$95,033)</b>	<b>\$133,018</b>	<b>\$9,931,673</b>	<b>23.5%</b>
Cash in Mutual Fund Account	\$0	0.0%	\$0	\$0	\$0	\$0	0.0%
Receipts & Disbursements	\$3,505,265	8.9%	\$5,039,191	(\$8,322,694)	\$9	\$221,771	0.5%
<b>Total Fund</b>	<b>\$39,305,985</b>	<b>100.0%</b>	<b>\$9,207,552</b>	<b>(\$8,438,909)</b>	<b>\$2,149,486</b>	<b>\$42,224,114</b>	<b>100.0%</b>





## VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>Total Fund - Gross of Fees</b>	<b>5.4%</b>	<b>16.3%</b>	<b>9.6%</b>	<b>8.1%</b>
<b>Total Fund - Net of Fees</b>	<b>5.4%</b>	<b>16.1%</b>	<b>9.4%</b>	<b>7.9%</b>
Target Index	4.7%	12.7%	10.4%	8.5%
vs. Total Public Fund Sponsors	24	9	62	53
<b>Total Domestic Equities</b>	<b>8.2%</b>	<b>32.3%</b>	<b>15.7%</b>	<b>9.4%</b>
S&P 500	5.2%	19.3%	16.3%	10.0%
vs. Equity Returns of Public Funds	16	2	62	72
<b>Total International Equities</b>	<b>11.3%</b>	<b>28.2%</b>	<b>9.0%</b>	<b>8.5%</b>
MSCI EAFE Index (Net)	11.6%	23.8%	8.5%	6.4%
vs. Intl Equity Returns of Public Funds	14	4	25	13
<b>Total Fixed Income</b>	<b>1.3%</b>	<b>2.5%</b>	<b>5.6%</b>	<b>9.9%</b>
Barclays Aggregate	0.6%	-1.7%	2.9%	5.4%
vs. Fixed Inc Returns of Public Funds	13	12	13	6
<b>Total Real Estate</b>	<b>2.6%</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
NCREIF	2.6%	n/a	n/a	n/a
<b>Total Absolute Return</b>	<b>1.7%</b>	<b>-2.8%</b>	<b>4.3%</b>	<b>7.6%</b>
CPI+4%	1.3%	5.3%	6.5%	5.5%

Effective 2Q11, the Target Index was changed to: 45% Russell 1000 Index/30% Barclays Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2Q11 the Target Index was: 50% Russell 1000 Index/ 40% Barclays Aggregate/ 10% MSCI EAFE (Net).

## VII. EQUITY PORTFOLIO REVIEW

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>ICC Capital + Mgr Cash</b>	<b>5.4%</b>	<b>25.7%</b>	<b>13.5%</b>	<b>7.9%</b>
Russell 1000	6.0%	20.9%	16.6%	10.5%
vs. Large Neutral Equity Portfolios	49	8	86	98

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>New Amsterdam + Mgr Cash</b>	<b>13.1%</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
Russell 2500	9.1%	n/a	n/a	n/a
vs. Midcap Neutral Equity Portfolios	7	n/a	n/a	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>EuroPacific Growth R6</b>	<b>9.6%</b>	<b>18.3%</b>	<b>7.8%</b>	<b>7.8%</b>
MSCI EAFE (Net)	11.6%	23.8%	8.5%	6.4%
vs. International Equity Mutual Funds	47	45	33	27
<b>Oakmark International</b>	<b>13.2%</b>	<b>40.8%</b>	<b>n/a</b>	<b>n/a</b>
MSCI EAFE (Net)	11.6%	23.8%	n/a	n/a
vs. International Equity Mutual Funds	8	1	n/a	n/a



## Equity Portfolio Summary: Total Fund

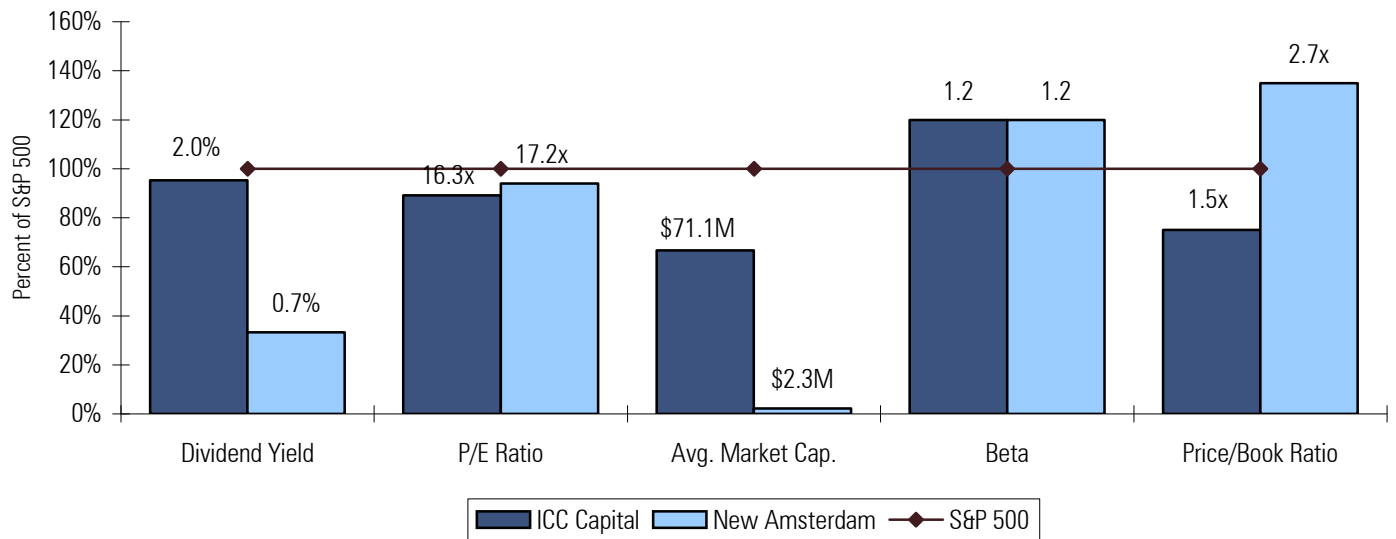
	<u>Portfolio</u>	<u>S&amp;P 500</u>
Total Number Of Securities	155	500
Equity Market Value	19,284,675	
Average Capitalization \$(000)	48,451,977	106,738,422
Median Capitalization \$(000)	8,254,190	15,367,226
Equity Segment Yield	1.6	2.1
Equity Segment P/E - Average	16.6	18.3
Equity Segment P/E - Median	18	19.1
Equity Segment Beta	1.2	1
Price/Book Ratio	1.8	2
Debt/Equity Ratio	50.5	49.7
Five Year Earnings Growth	8.8	8.6

<b>Ten Largest Holdings</b>	<u>Market Value</u>	<u>% of Portfolio</u>	<u>Quarterly Return</u>
Exxon Mobil Corp	249,516	1.6%	-4.1%
General Elec Co	246,067	1.6%	3.8%
Cigna Corp	222,894	1.5%	6.0%
Bank Amer Corp	199,258	1.3%	7.4%
Ford Mtr Co	187,257	1.2%	9.7%
Johnson Ctls Inc	182,600	1.2%	16.5%
Thor Inds Inc	180,214	1.2%	18.0%
Time Warner Inc	177,687	1.2%	14.4%
Pfizer Inc	173,696	1.1%	3.3%
Delta Air Lines Inc	172,207	1.1%	26.4%

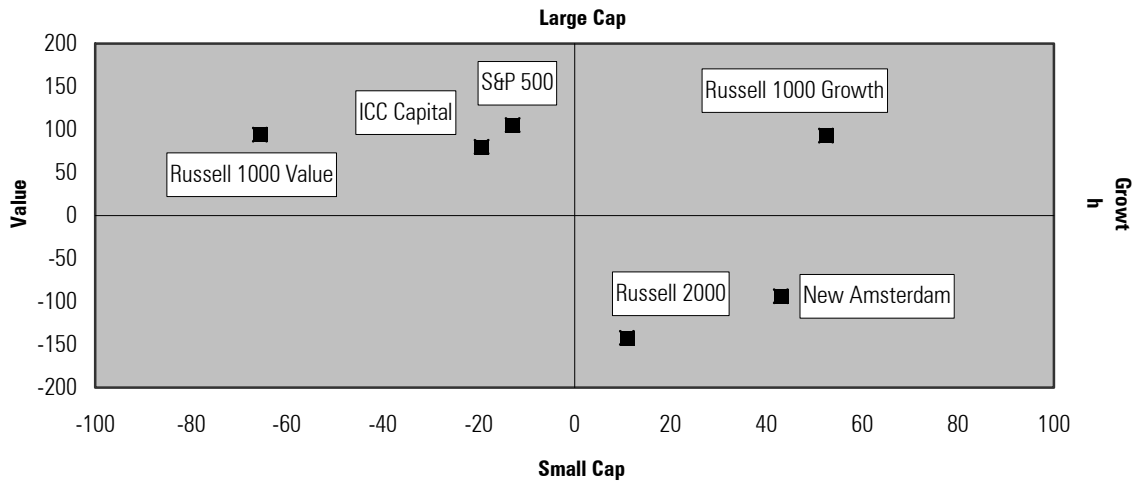
<b>Ten Best Performers</b>	<u>Quarterly Return</u>	<b>Ten Worst Performers</b>	<u>Quarterly Return</u>
Ubiquiti Networks	91.5%	Myriad Genetics Inc	-12.5%
Nu Skin Enterprises	57.2%	Target Corp	-6.5%
Carbo Ceramics Inc	47.5%	Apartment Inv & Mgm	-6.2%
Nic Inc	39.8%	Kraft Foods Group	-6.1%
Lithia Mtrs Inc	37.1%	Aol Inc	-5.2%
American Equity Invnt	35.2%	Coca Cola Co	-4.9%
Hci Group Inc	33.8%	Abbott Labs	-4.5%
Sturm Ruger & Co Inc	31.9%	Consolidated Edison	-4.5%
Towers Watson & Co	30.5%	Intel Corp	-4.4%
Sothebys Hldgs Inc	29.9%	Pharmerica Corp	-4.3%



### Equity Portfolio Characteristics



### Equity Style Map (Current Quarter)



	Growth-Value	Size		Growth-Value	Size
ICC Capital	-19.4	80.1	Russell 1000 Growth	52.4	92.8
New Amsterdam	43.0	-93.6	Russell 1000 Value	-65.6	94.0
S&P 500	-12.9	105.2	Russell 2000	10.9	-142.1



# Vanguard 500 Index Inv

**Overall Morningstar Rtg™**  
★★★★ (1372)  
**Morningstar Analyst Rtg™**  
Gold 09-16-2013

**Morningstar Cat**  
Large Blend (MF)  
**Total Assets**  
\$131,694 mil

**Standard Index**  
S&P 500  
**Category Index**  
Rus 1000

**Incept**  
08-31-76  
**Type**  
MF

Performance 09-30-2013					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2011	5.88	0.07	-13.90	11.78	1.97
2012	12.54	-2.78	6.31	-0.42	15.82
2013	10.57	2.87	5.20	—	19.66
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	19.16	16.09	9.90	7.45	10.82
Std 09-30-2013	19.16	—	9.90	7.45	10.82
Total Return	19.16	16.09	9.90	7.45	10.82
+/- Std Index	-0.18	-0.18	-0.12	-0.12	—
+/- Cat Index	-1.75	-0.55	-0.63	-0.53	—
% Rank Cat	59	26	30	36	—
No. in Cat	1547	1372	1233	779	—
7-day Yield	—				

**Performance Disclosure**

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-662-7447 or visit [www.vanguard.com](http://www.vanguard.com).

**Fees and Expenses**

<b>Sales Charges</b>	
<b>Front-End Load %</b>	NA
<b>Deferred Load %</b>	NA
<b>Fund Expenses</b>	
Management Fees %	0.14
12b1 Expense %	NA
<b>Prospectus Gross Exp Ratio %</b>	<b>0.17</b>

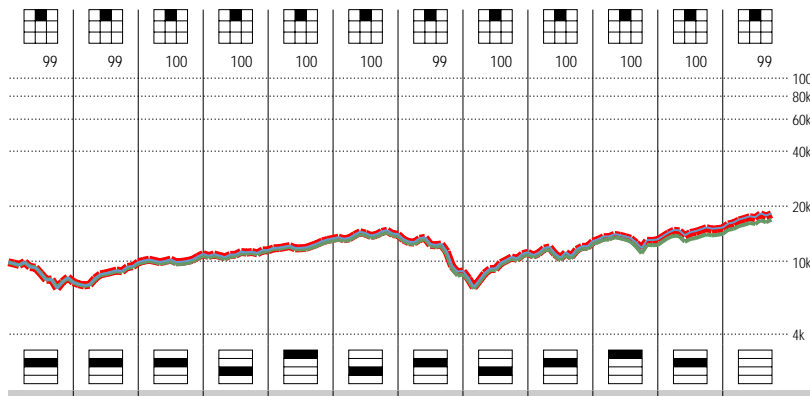
**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
	1372 funds	1233 funds	779 funds
MorningstarRating™	4★	4★	3★
Morningstar Risk	Avg	Avg	Avg
Morningstar Return	+ Avg	+ Avg	Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	12.40	18.08	14.69
Mean	16.09	9.90	7.45
Sharpe Ratio	1.26	0.61	0.45
MPT Statistics	Standard Index	Best Fit Index S&P 500	
Alpha	-0.15	-0.15	
Beta	1.00	1.00	
R-Squared	100.00	100.00	

12-Month Yield	1.92%
30-day SEC Yield	2.01
Potential Cap Gains Exp	45.00% Assets

**Operations**

Family:	Vanguard	Objective:	Growth and Income	Minimum IRA Purchase:	\$3,000
Manager:	Buek, Michael	Ticker:	VFINX	Min Auto Investment Plan:	\$0
Tenure:	21.8 Years	Minimum Initial Purchase:	\$3,000	Purchase Constrains:	NA



Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	09-13	History
NAV	81.15	102.67	111.64	114.92	130.59	135.15	83.09	102.67	115.82	115.80	131.37	155.02	NAV
Total Return %	-22.15	28.50	10.74	4.77	15.64	5.39	-37.02	26.49	14.91	1.97	15.82	19.66	Total Return %
+/- Standard Index	-0.05	-0.19	-0.14	-0.14	-0.15	-0.10	-0.02	0.03	-0.15	-0.14	-0.18	-0.13	+/- Standard Index
+/- Category Index	-0.50	-1.39	-0.67	-1.50	0.18	-0.38	0.58	-1.94	-1.19	0.47	-0.60	-1.10	+/- Category Index
% Rank Cat	41	28	36	60	24	51	38	54	31	19	38	—	% Rank Cat
No. of Funds in Cat	1468	1526	1611	1743	1980	2090	2086	2027	2010	1786	1686	1595	No. of Funds in Cat

**Portfolio Analysis 07-31-2013**

<b>Composition %</b>	Long %	Short%	Net %	Share Chg since 06-30-2013	Share Amount	502 Total Stocks	8 Total Fixed-Income	3% Turnover Ratio	% Net Assets
Cash	0.6	0.0	0.6						
U.S. Stocks	98.0	0.0	98.0	+	9 mil	Apple Inc			2.81
Non-U.S. Stocks	1.3	0.0	1.4	+	43 mil	Exxon Mobil Corporation			2.76
Bonds	0.0	0.0	0.0	+	27 mil	Johnson & Johnson			1.74
Other	0.0	0.0	0.0	+	100 mil	General Electric Co			1.67
Total	100.0	0.0	100.0	+	19 mil	Chevron Corp			1.62

<b>Equity Style</b>	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Value Blend Growth	P/E Ratio TTM	17.2	1.01	1.06
	P/C Ratio TTM	10.3	1.01	1.05
	P/B Ratio TTM	2.4	1.00	1.05
	Geo Avg Mkt Cap \$mil	61584	1.03	1.39

<b>Fixed-Income Style</b>	Ltd	Mod	Ext	Avg Eff Duration	—
				Avg Eff Maturity	—
				Avg Credit Quality	—
				Avg Wtd Coupon	—
				Avg Wtd Price	—

<b>Credit Analysis NA</b>	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR/NA	—

<b>Regional Exposure</b>	Stocks %	Rel Std Index
Americas	98.6	1.00
Greater Europe	1.4	1.00
Greater Asia	0.0	—

<b>Sector Weightings</b>	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>32.4</b>	<b>1.02</b>
Basic Materials	3.3	0.94
Consumer Cyclical	11.6	1.05
Financial Services	15.5	1.02
Real Estate	2.0	1.05
<b>Sensitive</b>	<b>41.3</b>	<b>0.99</b>
Communication Services	3.8	1.03
Energy	10.5	1.00
Industrials	10.4	0.96
Technology	16.5	0.99
<b>Defensive</b>	<b>26.3</b>	<b>0.99</b>
Consumer Defensive	10.2	0.95
Healthcare	12.9	1.00
Utilities	3.2	1.03

# American Funds EuroPacific Gr R6

**Overall Morningstar Rtg™**  
☆☆☆ (697)  
**Morningstar Analyst Rtg™**  
Gold 07-19-2013

**Morningstar Cat**  
Foreign Large Blend (MF)  
**Total Assets**  
\$107,910 mil

**Standard Index**  
MSCI Eafe Ndrtr\_D  
**Category Index**  
MSCI ACWI Ex USA NR USD

**Incept**  
05-01-09  
**Type**  
MF

Performance 09-30-2013					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2011	3.58	1.05	-20.81	4.59	-13.31
2012	12.38	-6.13	7.34	5.65	19.64
2013	2.94	-0.73	9.55	—	11.95
Trailing Returns					
	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	18.28	7.09	—	—	13.33
Std 09-30-2013	18.28	—	—	—	13.33
Total Return	18.28	7.09	7.47	9.74	13.33
+/- Std Index	-5.49	-1.38	1.12	1.73	—
+/- Cat Index	1.80	1.14	1.21	0.97	—
% Rank Cat	65	56	18	11	—
No. in Cat	786	697	618	317	—
7-day Yield	—	—	—	—	—

**Performance Disclosure**

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

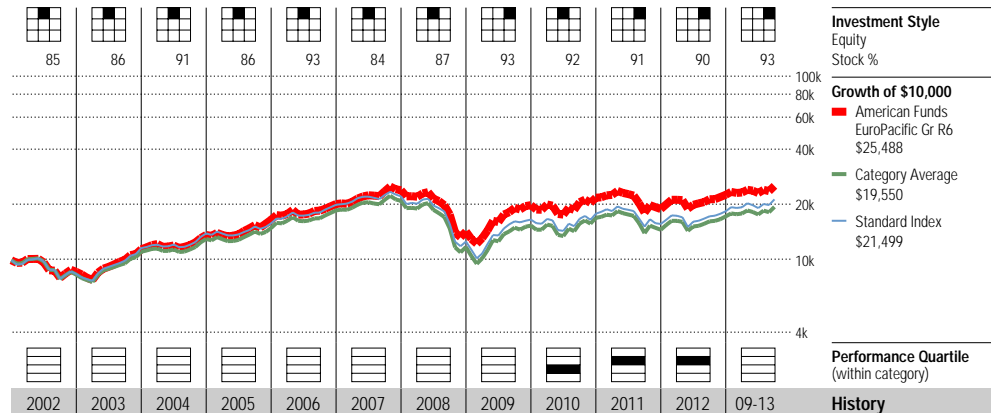
Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-421-4225 or visit [www.americanfunds.com](http://www.americanfunds.com).

**Fees and Expenses**

Sales Charges	NA
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.42
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.50

**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
Morningstar Rating™	3★	4☆	5☆
Morningstar Risk	-Avg	-Avg	-Avg
Morningstar Return	Avg	+Avg	+Avg
	697 funds	618 funds	317 funds
MPT Statistics			
	Standard Index	Best Fit Index	
		MSCI ACWI Ex USA NR USD	
Alpha	-0.60	1.41	
Beta	0.91	0.93	
R-Squared	94.87	97.48	
12-Month Yield	—	—	—
30-day SEC Yield	—	—	—
Potential Cap Gains Exp	22.00% Assets		



Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	09-13	History
NAV	—	—	—	—	—	—	—	38.34	41.37	35.13	41.18	46.10	NAV
Total Return %	-13.61	32.91	19.69	21.12	21.87	18.96	-40.53	39.35	9.76	-13.31	19.64	11.95	Total Return %
+/- Standard Index	2.33	-5.68	-0.56	7.58	-4.47	7.79	2.85	7.57	2.01	-1.17	2.32	-4.19	+/- Standard Index
+/- Category Index	1.34	-7.92	-1.22	4.50	-4.78	2.31	5.00	-2.10	-1.39	0.40	2.81	1.91	+/- Category Index
% Rank Cat	—	—	—	—	—	—	—	—	54	40	26	—	% Rank Cat
No. of Funds in Cat	482	504	551	608	657	743	778	823	829	817	786	814	No. of Funds in Cat

**Portfolio Analysis 06-30-2013**

Composition %	Long %	Short%	Net %	Share Chg since 03-31-2013	Share Amount	294 Total Stocks	76 Total Fixed-Income	27% Turnover Ratio	% Net Assets
Cash	5.0	0.0	5.0						
U.S. Stocks	0.8	0.0	0.8	⊕	25 mil	Novo Nordisk A/S			3.91
Non-U.S. Stocks	91.8	0.0	91.8	⊕	56 mil	SOFTBANK Corp			3.35
Bonds	0.4	0.0	0.3		32 mil	Novartis AG			2.31
Other	1.9	0.0	1.9	⊕	21 mil	Bayer AG			2.24
Total	100.0	0.0	100.0	⊖	2 mil	Samsung Electronics Co Ltd			1.96
Equity Style	Value Blend Growth	Portfolio Statistics	Port Avg	Rel Index	Rel Cat				
		P/E Ratio TTM	15.7	1.03	1.04	⊕	425 mil	Taiwan Semiconductor Manufact	1.60
		P/C Ratio TTM	10.5	1.22	1.16	⊖	369 mil	Barclays PLC	1.59
		P/B Ratio TTM	1.8	1.18	1.10	⊖	92 mil	Prudential PLC	1.54
		Geo Avg Mkt Cap \$mil	34550	0.97	1.35	⊕	21 mil	Nestle SA	1.39
						⊕	33 mil	Tencent Holdings Ltd.	1.33
						⊕	23 mil	British American Tobacco PLC	1.21
						⊖	1 bil	FHLMC	1.18
						⊖	13 mil	Anheuser-Busch Inbev SA	1.16
						⊖	15 mil	Murata Mfg Co., Ltd.	1.14
						⊕	29 mil	Honda Motor Co Ltd	1.09

Fixed-Income Style	Ltd	Mod	Ext	Avg Eff Duration	—
				Avg Eff Maturity	—
				Avg Credit Quality	—
				Avg Wtd Coupon	0.25
				Avg Wtd Price	99.88

Credit Analysis NA	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR/NA	—

Regional Exposure	Stocks %	Rel Std Index
Americas	4.5	—
Greater Europe	56.9	0.87
Greater Asia	38.6	1.13

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>39.9</b>	<b>0.88</b>
Basic Materials	6.1	0.69
Consumer Cyclical	14.2	1.25
Financial Services	17.6	0.81
Real Estate	2.0	0.57
<b>Sensitive</b>	<b>34.3</b>	<b>1.15</b>
Communication Services	7.1	1.25
Energy	3.3	0.46
Industrials	9.1	0.78
Technology	14.8	2.69
<b>Defensive</b>	<b>25.7</b>	<b>1.04</b>
Consumer Defensive	10.5	0.93
Healthcare	13.8	1.39
Utilities	1.4	0.39

**Operations**

Family:	American Funds	Objective:	Foreign Stock	Minimum IRA Purchase:	\$0
Manager:	Knowles/Lee/Grace/Lyckeus/Thomsen	Tracker:	REGX	Min Auto Investment Plan:	\$0
Tenure:	13.3 Years	Minimum Initial Purchase:	\$0	Purchase Constrains:	A/

# Oakmark International I

**Overall Morningstar Rtg™**  
★★★★★ (697)  
**Morningstar Analyst Rtg™**  
Gold 09-25-2013

**Morningstar Cat**  
Foreign Large Blend (MF)  
**Total Assets**  
\$24,157 mil

**Standard Index**  
MSCI Eafe Ndrtr\_D  
**Category Index**  
MSCI ACWI Ex USA NR USD

**Incept**  
09-30-92  
**Type**  
MF

Performance 09-30-2013					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2011	2.27	2.12	-20.42	3.41	-14.07
2012	16.80	-10.14	8.17	13.82	29.22
2013	5.35	3.76	13.16	—	23.70
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	40.79	13.93	14.42	11.63	11.11
Std 09-30-2013	40.79	—	14.42	11.63	11.11
Total Return	40.79	13.93	14.42	11.63	11.11
+/- Std Index	17.02	5.46	8.07	3.62	—
+/- Cat Index	24.31	7.98	8.16	2.86	—
% Rank Cat	1	1	1	1	—
No. in Cat	786	697	618	317	—
7-day Yield	—	—	—	—	—

**Performance Disclosure**

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit [www.oakmark.com](http://www.oakmark.com).

**Fees and Expenses**

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.88
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	1.06

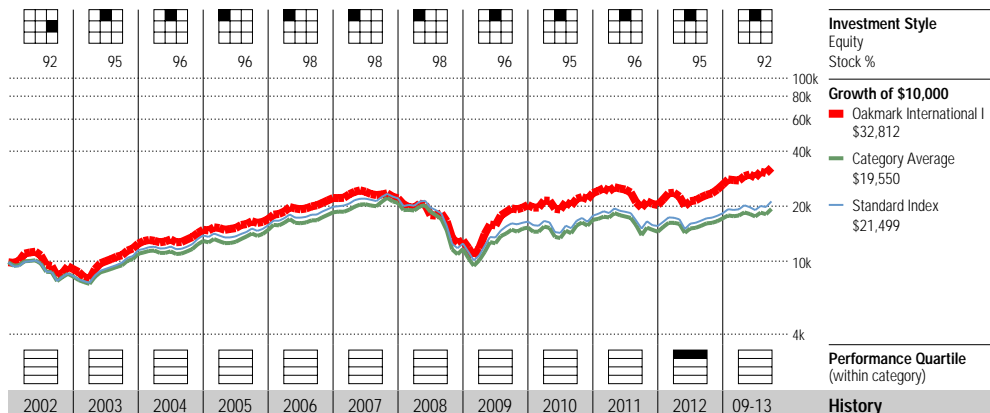
**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
MorningstarRating™	5★	5★	5★
Morningstar Risk	High	High	Avg
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	18.35	23.96	19.05
Mean	13.93	14.42	11.63
Sharpe Ratio	0.80	0.68	0.59
MPT Statistics	Standard Index	Best Fit Index MSCI EAFE Ndrtr_D	
Alpha	5.08	5.08	
Beta	1.00	1.00	
R-Squared	90.16	90.16	

12-Month Yield	—
30-day SEC Yield	—
Potential Cap Gains Exp	20.00% Assets

**Operations**

Family:	Oakmark
Manager:	Taylor/Herro
Tenure:	12.9 Years



Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	09-13	History
NAV	13.14	18.02	21.13	22.52	25.45	20.95	10.85	16.84	19.41	16.55	20.93	25.89	NAV
Total Return %	-8.46	38.04	19.09	14.12	30.60	-0.51	-41.06	56.30	16.22	-14.07	29.22	23.70	Total Return %
+/- Standard Index	7.48	-0.55	-1.16	0.58	4.26	-11.68	2.32	24.52	8.47	-1.93	11.90	7.56	+/- Standard Index
+/- Category Index	6.49	-2.79	-1.82	-2.50	3.95	-17.16	4.47	14.85	5.07	-0.36	12.39	13.66	+/- Category Index
% Rank Cat	—	—	—	—	—	—	—	—	—	—	2	—	% Rank Cat
No. of Funds in Cat	482	504	551	608	657	743	778	823	829	817	786	814	No. of Funds in Cat

**Portfolio Analysis 06-30-2013**

Composition %	Long %	Short%	Net %	Share Chg since 03-31-2013	Share Amount	58 Total Stocks	0 Total Fixed-Income	% Net Assets
Cash	4.7	0.0	4.7			38%	Turnover Ratio	
U.S. Stocks	3.0	0.0	3.0	⊕	31 mil	Credit Suisse Group		4.88
Non-U.S. Stocks	89.3	0.0	89.3	⊕	12 mil	Daimler AG		4.10
Bonds	0.0	0.0	0.0	⊕	387 mil	Intesa Sanpaolo		3.65
Other	3.0	0.0	3.0	⊕	11 mil	BNP Paribas		3.46
Total	100.0	0.0	100.0	⊖	542 mil	Lloyds Banking Group PLC		3.07

Equity Style	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Value Blend Growth	P/E Ratio TTM	16.3	1.07	1.09
	P/C Ratio TTM	11.4	1.32	1.26
	P/B Ratio TTM	1.0	0.67	0.62
	Geo Avg Mkt Cap \$mil	24361	0.68	0.95

Fixed-Income Style	Ltd	Mod	Ext	Avg Eff Duration	—
				Avg Eff Maturity	—
				Avg Credit Quality	—
				Avg Wtd Coupon	—
				Avg Wtd Price	—

Credit Analysis NA	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR/NA	—

Regional Exposure	Stocks %	Rel Std Index
Americas	5.4	—
Greater Europe	73.5	1.12
Greater Asia	21.1	0.62

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>63.7</b>	<b>1.40</b>
Basic Materials	8.4	0.94
Consumer Cyclical	26.1	2.29
Financial Services	29.2	1.35
Real Estate	0.0	0.00
<b>Sensitive</b>	<b>22.9</b>	<b>0.77</b>
Communication Services	0.0	0.00
Energy	0.0	0.00
Industrials	17.1	1.47
Technology	5.8	1.05
<b>Defensive</b>	<b>13.4</b>	<b>0.54</b>
Consumer Defensive	9.8	0.87
Healthcare	3.6	0.36
Utilities	0.0	0.00

## VIII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>PIMCO Total Return Fund</b>	<b>1.2%</b>	<b>-0.8%</b>	<b>5.2%</b>	<b>3.7%</b>
Barclays Aggregate	0.6%	-1.7%	1.7%	2.9%
vs. Intermediate Fixed Mutual Funds	4	30	6	28
<b>PIMCO Investment Grade Bond</b>	<b>0.9%</b>	<b>-0.2%</b>	<b>7.4%</b>	<b>5.9%</b>
Barclays Aggregate	0.6%	-1.7%	1.7%	2.9%
vs. Intermediate Fixed Mutual Funds	22	16	1	1
<b>PIMCO Income</b>	<b>1.8%</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
Barclays Aggregate	0.6%	n/a	n/a	n/a
vs. Multi Secor Income Mutual Funds	15	n/a	n/a	n/a

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>Note Receivable*</b>	<b>1.8%</b>	<b>7.3%</b>	<b>7.3%</b>	<b>6.1%</b>
91 Day T-bill	0.0%	0.1%	0.1%	0.1%

Note Receivable from the Lauderhill Housing Authority – this 10 year note (initiated September 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.

\*SEAS has confirmed each payment on the Note Receivable going back to 2011. Prior to this time, payments may have been made but could not be specifically confirmed as payments on the Note Receivable.

## IX. REAL ESTATE PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>Principal U.S. Property</b>	<b>2.6%</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
NCREIF	2.6%	n/a	n/a	n/a

## X. ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
<b>PIMCO All Asset All Authority</b>	<b>1.7%</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
CPI + 4%	1.3%	n/a	n/a	n/a
MSCI ACWI	7.9%	n/a	n/a	n/a
vs. Balanced Mutual Funds	77	n/a	n/a	n/a



# PIMCO Total Return Instl

**Overall Morningstar Rtg™**  
★★★★★ (1021)  
**Morningstar Analyst Rtg™**  
Gold 07-16-2013

**Morningstar Cat**  
Intermediate-Term Bond (MF)  
**Total Assets**  
\$250,051 mil

**Standard Index**  
Barclays Agg  
**Category Index**  
Barclays 5-10Yr Gvt/Cre

**Incept**  
05-11-87  
**Type**  
MF

Performance 09-30-2013					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2011	1.11	1.86	-1.06	2.22	4.16
2012	2.88	2.79	3.15	1.17	10.36
2013	0.60	-3.60	1.17	—	-1.89
Trailing Returns					
	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	-0.74	3.77	7.96	6.12	8.03
Std 09-30-2013	-0.74	—	7.96	6.12	8.03
Total Return	-0.74	3.77	7.96	6.12	8.03
+/- Std Index	0.94	0.91	2.55	1.53	—
+/- Cat Index	1.63	-0.02	0.40	0.74	—
% Rank Cat	34	33	16	5	—
No. in Cat	1179	1021	876	618	—
7-day Yield	—				

**Performance Disclosure**

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com](http://www.pimco.com).

**Fees and Expenses**

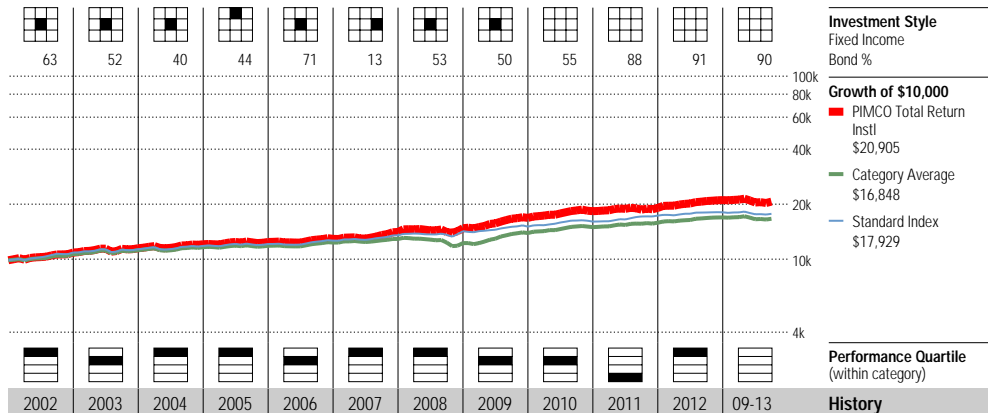
Sales Charges	NA
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.46
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.46

**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
	1021 funds	876 funds	618 funds
MorningstarRating™	4★	4★	5★
Morningstar Risk	+ Avg	Avg	Avg
Morningstar Return	+ Avg	+ Avg	High
MPT Statistics			
	Standard Index	Best Fit Index Barclays Credit	
Alpha	0.89	0.51	
Beta	1.01	0.79	
R-Squared	51.18	74.26	
12-Month Yield	—		
30-day SEC Yield	—		
Potential Cap Gains Exp	1.00% Assets		

**Operations**

Family:	PIMCO
Manager:	Gross, William
Tenure:	26.4 Years



History	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	09-13	NAV	Total Return %	+/- Standard Index	+/- Category Index	% Rank Cat	No. of Funds in Cat
NAV	10.67	10.71	10.67	10.50	10.38	10.69	10.14	10.80	10.85	10.87	11.24	10.82	10.82	-1.89	0.00	1.11	—	784
Total Return %	10.20	5.56	5.14	2.89	3.99	9.07	4.82	13.83	8.83	4.16	10.36	-1.89	10.82	-1.89	0.00	1.11	—	784
+/- Standard Index	-0.06	1.46	0.80	0.46	-0.34	2.10	-0.42	7.90	2.29	-3.68	6.14	0.00	10.82	-1.89	0.00	1.11	—	784
+/- Category Index	-2.83	-0.41	-0.16	1.06	0.18	1.52	-0.24	7.33	-0.59	-6.63	3.15	1.11	10.82	-1.89	0.00	1.11	—	784
% Rank Cat	11	29	12	5	47	1	11	46	26	87	12	—	10.82	-1.89	0.00	1.11	—	784
No. of Funds in Cat	784	952	1035	1043	1092	1097	1135	1123	1164	1195	1165	1206	10.82	-1.89	0.00	1.11	—	784

**Portfolio Analysis 06-30-2013**

Composition %	Long %	Short%	Net %	Share Chg since 03-31-2013	Share Amount	0 Total Stocks	12315 Total Fixed-Income	380% Turnover Ratio	% Net Assets
Cash	14.2	66.5	-52.2						
U.S. Stocks	0.0	0.0	0.0	⊕	30 bil	Fin Fut Euro\$ Cme 09/14/15			2.79
Non-U.S. Stocks	0.0	0.0	0.0	⊖	7 bil	FNMA 4%			2.79
Bonds	154.8	5.1	149.7	⊖	7 bil	FNMA 4%			2.68
Other	2.8	0.2	2.5	⊖	29 bil	Fin Fut Euro\$ Cme 03/14/16			2.66
Total	171.8	71.8	100.0	⊕	6 bil	US Treasury Note 2%			2.16

Equity Style	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Value Blend Growth	P/E Ratio TTM	—	—	—
	P/C Ratio TTM	—	—	—
	P/B Ratio TTM	—	—	—
	Geo Avg Mkt	—	—	—
	Cap \$mil	—	—	—

Fixed-Income Style	Ltd	Mod	Ext	Avg Eff Duration	5.80
				Avg Eff Maturity	6.50
				Avg Credit Quality	—
				Avg Wtd Coupon	3.27
				Avg Wtd Price	—

Credit Analysis NA	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR/NA	—

Regional Exposure	Stocks %	Rel Std Index
Americas	—	—
Greater Europe	—	—
Greater Asia	—	—

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	—	—
Basic Materials	—	—
Consumer Cyclical	—	—
Financial Services	—	—
Real Estate	—	—
<b>Sensitive</b>	—	—
Communication Services	—	—
Energy	—	—
Industrials	—	—
Technology	—	—
<b>Defensive</b>	—	—
Consumer Defensive	—	—
Healthcare	—	—
Utilities	—	—



# PIMCO Investment Grade Corp Bd Instl

**Overall Morningstar Rtg™**  
★★★★★ (1021)  
**Morningstar Analyst Rtg™**  
Silver 01-11-2013

**Morningstar Cat**  
Intermediate-Term Bond (MF)  
**Total Assets**  
\$7,038 mil

**Standard Index**  
Barclays Agg  
**Category Index**  
Barclays 5-10Yr Gvt/Cre

**Incept**  
04-28-00  
**Type**  
MF

Performance 09-30-2013					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2011	2.17	2.08	-0.31	2.78	6.86
2012	3.54	3.86	4.56	2.28	14.99
2013	1.19	-4.29	0.85	—	-2.32
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	-0.09	5.89	11.35	7.18	8.36
Std 09-30-2013	-0.09	—	11.35	7.18	8.36
Total Return	-0.09	5.89	11.35	7.18	8.36
+/- Std Index	1.59	3.03	5.94	2.59	—
+/- Cat Index	2.28	2.10	3.79	1.80	—
% Rank Cat	20	3	1	1	—
No. in Cat	1179	1021	876	618	—
7-day Yield	—				

**Performance Disclosure**

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com](http://www.pimco.com).

**Fees and Expenses**

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.50
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.50

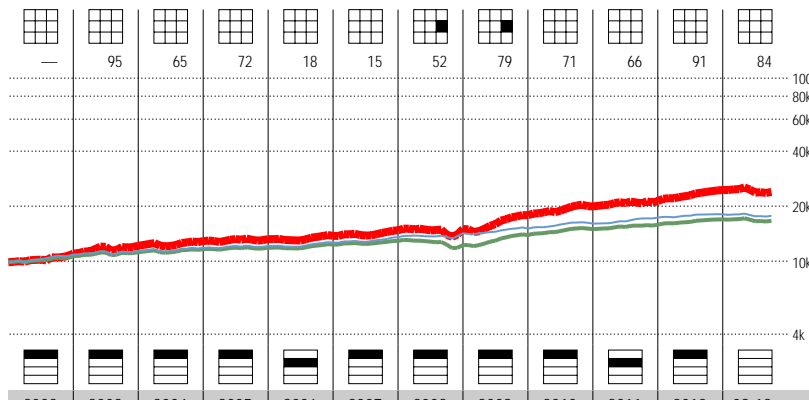
**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
Morningstar Rating™	5★	5★	5★
Morningstar Risk	High	High	High
Morningstar Return	High	High	High
Standard Deviation	5.15	6.52	5.88
Mean	5.89	11.35	7.18
Sharpe Ratio	1.12	1.67	0.92
MPT Statistics	Standard Index	Best Fit Index Barclays Credit	
Alpha	2.18	1.44	
Beta	1.29	1.07	
R-Squared	49.95	82.04	
12-Month Yield	—		
30-day SEC Yield	—		
Potential Cap Gains Exp	4.00% Assets		

Regional Exposure	Stocks %	Rel Std Index
Americas	—	—
Greater Europe	—	—
Greater Asia	—	—

**Operations**

Family:	PIMCO	Objective:	Corp Bond--General	Minimum IRA Purchase:	\$0
Manager:	Kiesel, Mark	Ticker:	PIGIX	Min Auto Investment Plan:	\$0
Tenure:	10.8 Years	Minimum Initial Purchase:	\$1,000,000	Purchase Constrains:	T/A/



Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	09-13	History
NAV	10.34	10.61	10.60	10.40	10.30	10.46	10.08	10.93	10.48	10.35	11.12	10.56	NAV
Total Return %	11.46	10.38	6.02	2.53	4.18	7.15	1.89	18.74	11.72	6.86	14.99	-2.32	Total Return %
+/- Standard Index	1.20	6.28	1.68	0.10	-0.15	0.18	-3.35	12.81	5.18	-0.98	10.77	-0.43	+/- Standard Index
+/- Category Index	-1.57	4.41	0.72	0.70	0.37	-0.40	-3.17	12.24	2.30	-3.93	7.78	0.68	+/- Category Index
% Rank Cat	3	7	4	13	39	8	25	21	3	31	2	—	% Rank Cat
No. of Funds in Cat	784	952	1035	1043	1092	1097	1135	1123	1164	1195	1165	1206	No. of Funds in Cat

**Portfolio Analysis 06-30-2013**

Composition %	Long %	Short%	Net %	Share Chg since 03-31-2013	Share Amount	0 Total Stocks	% Net Assets	
Cash	22.1	76.0	-53.9			165% Turnover Ratio		
U.S. Stocks	0.0	0.0	0.0		1 bil	Irs Cad 3mbas/1.60000s 06/16/	15.30	
Non-U.S. Stocks	0.0	0.0	0.0	⊕	3 bil	Fin Fut Euribor Lif 12/14/15	9.40	
Bonds	156.6	9.6	147.0	✱	801 mil	Cdx Ig20 5y Bp Cme	8.70	
Other	7.5	0.7	6.8		1 bil	Fin Fut Euribor Lif 03/16/15	4.25	
Total	186.2	86.2	100.0		1 bil	Fin Fut Euribor Lif 06/15/15	4.25	
Equity Style	Portfolio Value Blend Growth	Port Statistics	Rel Avg Index	Rel Cat				
		P/E Ratio TTM	—	—	⊖	361 mil	Cdx Ig19 5y Bp Cme	3.94
		P/C Ratio TTM	—	—	⊖	371 mil	US Treasury Note 2%	3.91
		P/B Ratio TTM	—	—	✱	188 mil	US Treasury Bond 4.75%	2.53
		Geo Avg Mkt	—	—	✱	205 mil	Total Capital Canada Ltd 4(2)	2.22
		Cap \$mil	—	—	⊕	210 mil	US Treasury Bond 2.75%	1.95
Fixed-Income Style	Ltd Mod Ext	Avg Eff Duration	6.80		⊕	562 mil	Irs Bri Zcs R 8.3/Cdi 11/01/1	1.91
		Avg Eff Maturity	9.10		⊖	125 mil	US Treasury Note 3.125%	1.45
		Avg Credit Quality	—		⊖	140 mil	US Treasury Note 1.625%	1.41
		Avg Wtd Coupon	4.06		⊕	133 mil	US Treasury Bond 3.125%	1.34
		Avg Wtd Price	91.38			123 mil	US Treasury Note 2.125%	1.32

**Sector Weightings**

Sector	Stocks %	Rel Std Index
<b>Cyclical</b>	—	—
Basic Materials	—	—
Consumer Cyclical	—	—
Financial Services	—	—
Real Estate	—	—
<b>Sensitive</b>	—	—
Communication Services	—	—
Energy	—	—
Industrials	—	—
Technology	—	—
<b>Defensive</b>	—	—
Consumer Defensive	—	—
Healthcare	—	—
Utilities	—	—

# PIMCO Income Instl

**Overall Morningstar Rtg™**  
★★★★★ (215)  
**Morningstar Analyst Rtg™**  
Silver 11-05-2012

**Morningstar Cat**  
Multisector Bond (MF)  
**Total Assets**  
\$27,774 mil

**Standard Index**  
Barclays Agg  
**Category Index**  
Barclays US Bnd-Univ

**Incept**  
03-30-07  
**Type**  
MF

Performance 09-30-2013					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2011	3.99	1.49	-0.46	1.25	6.37
2012	5.31	3.18	8.22	3.89	22.17
2013	2.81	-1.33	1.79	—	3.25
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	7.27	10.79	13.67	—	10.52
Std 09-30-2013	7.27	—	13.67	—	10.52
Total Return	7.27	10.79	13.67	—	10.52
+/- Std Index	8.95	7.93	8.26	—	—
+/- Cat Index	8.27	7.43	7.74	—	—
% Rank Cat	9	1	4	—	—
No. in Cat	297	215	177	116	—
7-day Yield	—	—	—	—	—

**Performance Disclosure**

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com](http://www.pimco.com).

**Fees and Expenses**

Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.45
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.48

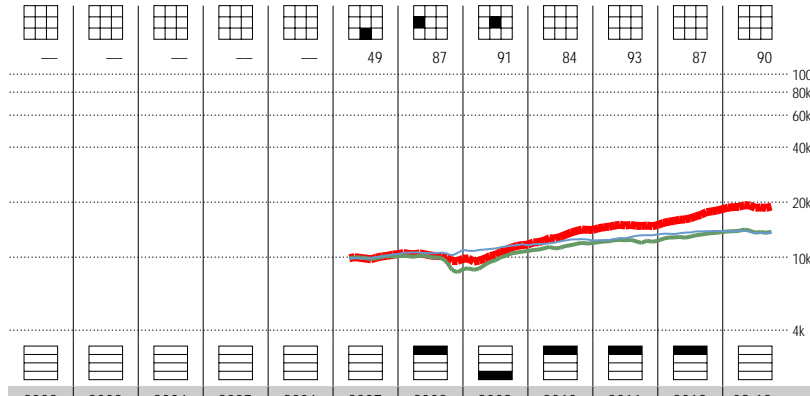
**Risk and Return Profile**

	3 Yr	5 Yr	10 Yr
Morningstar Rating™	5★	5★	—
Morningstar Risk	Avg	-Avg	—
Morningstar Return	High	High	—
	215 funds	177 funds	116 funds
	3 Yr	5 Yr	10 Yr
Standard Deviation	4.47	5.75	—
Mean	10.79	13.67	—
Sharpe Ratio	2.31	2.24	—
MPT Statistics	Standard Index	Best Fit Index	CSFB High Yield
Alpha	8.46	5.85	—
Beta	0.66	0.51	—
R-Squared	17.43	47.42	—
12-Month Yield	—	—	—
30-day SEC Yield	—	—	—
Potential Cap Gains Exp	4.00% Assets	—	—

Regional Exposure	Stocks %	Rel Std Index
Americas	100.0	—
Greater Europe	0.0	—
Greater Asia	0.0	—

**Operations**

Family:	PIMCO
Manager:	Murata/ivascyn
Tenure:	3.5 Years



Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	09-13	History
NAV	—	—	—	—	—	10.08	8.91	9.84	11.04	10.85	12.36	12.26	NAV
Total Return %	—	—	—	—	—	—	-5.47	19.21	20.46	6.37	22.17	3.25	Total Return %
+/- Standard Index	—	—	—	—	—	—	-10.71	13.28	13.92	-1.47	17.95	5.14	+/- Standard Index
+/- Category Index	—	—	—	—	—	—	-7.85	10.61	13.30	-1.03	16.64	4.81	+/- Category Index
% Rank Cat	—	—	—	—	—	—	5	82	1	6	1	—	% Rank Cat
No. of Funds in Cat	189	170	162	167	173	183	215	242	268	250	283	314	No. of Funds in Cat

**Portfolio Analysis 06-30-2013**

Composition %	Long %	Short%	Net %	Share Chg since 03-31-2013	Share Amount	1 Total Stocks	% Net Assets
Cash	9.7	61.6	-51.9	—	3600	Total Fixed-Income 226%	—
U.S. Stocks	0.0	0.0	0.0	—	4 bil	FNMA	13.75
Non-U.S. Stocks	0.0	0.0	0.0	—	3 bil	Irs Aud 6mbs/4.00000s 03/15/	10.29
Bonds	152.5	7.6	144.9	—	1 bil	Cdx Hy19 5y Bp Cme	4.11
Other	6.9	0.0	6.9	—	873 mil	US Treasury Note 1.75%	2.96
Total	169.2	69.2	100.0	—	714 mil	Cdx Hy20 5y Bp Ice	2.66

Equity Style	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Value Blend Growth	P/E Ratio TTM	16.8	—	0.95
	P/C Ratio TTM	—	—	—
	P/B Ratio TTM	0.8	—	0.27
	Geo Avg Mkt Cap \$mil	145967	—	4.29

Fixed-Income Style	Avg Eff Duration	Rel Std Index
Ltd Mod Ext	4.90	—
	Avg Eff Maturity	6.90
	Avg Credit Quality	—
	Avg Wtd Coupon	4.34
	Avg Wtd Price	—

Credit Analysis NA	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR/NA	—

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>100.0</b>	—
Basic Materials	0.0	—
Consumer Cyclical	0.0	—
Financial Services	100.0	—
Real Estate	0.0	—
<b>Sensitive</b>	<b>0.0</b>	—
Communication Services	0.0	—
Energy	0.0	—
Industrials	0.0	—
Technology	0.0	—
<b>Defensive</b>	<b>0.0</b>	—
Consumer Defensive	0.0	—
Healthcare	0.0	—
Utilities	0.0	—

# PIMCO All Asset All Authority Inst

Overall Morningstar Rtg™  
**★★★** (373)  
 Morningstar Analyst Rtg™  
 Silver 01-08-2013

Morningstar Cat  
 World Allocation (MF)  
 Total Assets  
 \$32,291 mil

Standard Index  
 Mstar Mod Target Risk  
 Category Index  
 MSCI World NR USD

Incept  
 10-31-03  
 Type  
 MF

Performance 09-30-2013					
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2011	2.86	1.63	-6.03	4.86	3.01
2012	6.95	-0.30	7.00	3.13	17.66
2013	-0.56	-5.75	1.73	—	-4.66
Trailing Returns					
	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	-1.67	4.59	8.10	—	7.31
Std 09-30-2013	-1.67	—	8.10	—	7.31
Total Return	-1.67	4.59	8.10	—	7.31
+/- Std Index	-12.38	-4.75	-0.20	—	—
+/- Cat Index	-21.88	-7.23	0.26	—	—
% Rank Cat	88	80	25	—	—
No. in Cat	575	373	245	114	—
7-day Yield	—	—	—	—	—

### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

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Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit [www.pimco.com](http://www.pimco.com).

### Fees and Expenses

Sales Charges	NA
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.25
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	1.89

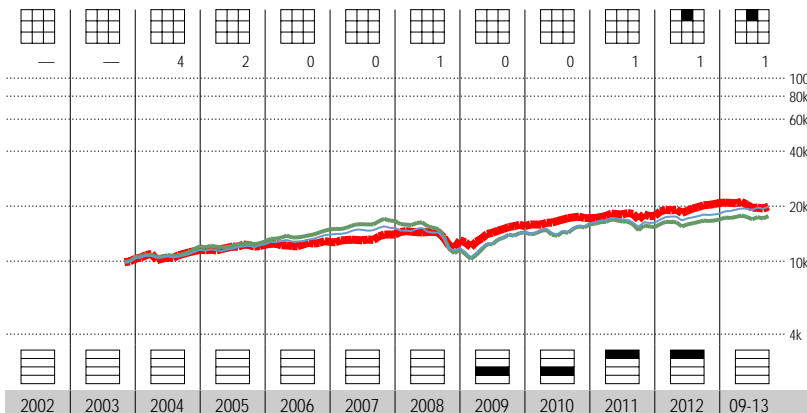
### Risk and Return Profile

	3 Yr	5 Yr	10 Yr
Morningstar Rating™	2★	4★	—
Morningstar Risk	-Avg	-Avg	—
Morningstar Return	-Avg	+Avg	—
	3 Yr	5 Yr	10 Yr
Standard Deviation	9.18	11.19	—
Mean	4.59	8.10	—
Sharpe Ratio	0.53	0.74	—
MPT Statistics			
	Standard Index	Best Fit Index	
		MSCI Pc xJND	
Alpha	-3.38	1.08	
Beta	0.89	0.41	
R-Squared	66.79	84.24	

	12-Month Yield
30-day SEC Yield	—
Potential Cap Gains Exp	-5.00% Assets

### Operations

Family:	PIMCO	Objective:	Asset Allocation	Minimum IRA Purchase:	\$0
Manager:	Arnott, Robert	Ticker:	PAUIX	Min Auto Investment Plan:	\$0
Tenure:	9.9 Years	Minimum Initial Purchase:	\$1,000,000	Purchase Constrains:	T/A



Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	09-13	History
NAV	—	10.22	10.70	10.76	10.46	10.68	9.29	10.25	10.57	10.03	11.09	10.31	NAV
Total Return %	—	—	11.89	6.72	3.09	9.99	-6.93	19.35	10.67	3.01	17.66	-4.66	Total Return %
+/- Standard Index	—	—	0.41	-0.32	-9.86	1.36	15.26	-2.43	-1.66	2.42	5.62	-13.92	+/- Standard Index
+/- Category Index	—	—	-2.83	-2.77	-16.98	0.95	33.78	-10.64	-1.09	8.55	1.83	-21.95	+/- Category Index
% Rank Cat	—	—	—	—	—	—	—	74	53	7	5	—	% Rank Cat
No. of Funds in Cat	43	66	64	64	108	133	181	265	308	375	476	616	No. of Funds in Cat

### Portfolio Analysis 06-30-2013

Composition %	Long %	Short%	Net %	Share Chg since 03-31-2013	Share Amount	0 Total Stocks	0 Total Fixed-Income	% Net Assets
Cash	70.7	121.9	-51.3			18%	Turnover Ratio	
U.S. Stocks	1.1	0.1	1.0	⊕	2 bil	PIMCO StocksPLUS AR Short Str		22.12
Non-U.S. Stocks	1.3	25.9	-24.6	⊕	317 mil	PIMCO High Yield Instl		9.02
Bonds	171.8	23.9	147.9	⊕	279 mil	PIMCO Emerging Markets Curren		8.54
Other	34.7	7.7	27.0	⊕	250 mil	PIMCO Unconstrained Bond Inst		8.52
Total	279.6	179.6	100.0	⊕	214 mil	PIMCO Income Instl		7.89

Equity Style	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Value Blend Growth	P/E Ratio TTM	15.2	0.98	1.02
	P/C Ratio TTM	7.8	0.88	0.89
	P/B Ratio TTM	1.8	0.97	1.01
	Geo Avg Mkt Cap \$mil	17501	0.78	0.69

Fixed-Income Style	Ltd	Mod	Ext	Avg Eff Duration	6.50
				Avg Eff Maturity	8.90
				Avg Credit Quality	—
				Avg Wtd Coupon	4.25
				Avg Wtd Price	—

Credit Analysis NA	Bond %
AAA	—
AA	—
A	—
BBB	—
BB	—
B	—
Below B	—
NR/NA	—

Regional Exposure	Stocks %	Rel Std Index
Americas	60.3	0.84
Greater Europe	33.1	2.11
Greater Asia	6.6	0.54

Sector Weightings	Stocks %	Rel Std Index
<b>Cyclical</b>	<b>36.0</b>	<b>0.92</b>
Basic Materials	3.9	0.67
Consumer Cyclical	5.1	0.43
Financial Services	24.1	1.36
Real Estate	2.9	0.72
<b>Sensitive</b>	<b>35.9</b>	<b>0.95</b>
Communication Services	0.8	0.21
Energy	7.5	0.82
Industrials	18.8	1.57
Technology	8.8	0.69
<b>Defensive</b>	<b>28.1</b>	<b>1.23</b>
Consumer Defensive	22.7	2.64
Healthcare	5.1	0.50
Utilities	0.3	0.07

## XI. POLICY COMPLIANCE - For Discussion Only

### A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	✓	✗	✗
Rank Above 50 <sup>th</sup> Percentile in Public Fund Universe	✓	✗	✗
Exceed CPI + 4.0%	✓	✓	✓
Standard Deviation relative to Index	N/A	>	>

Guideline	Total Fund
Equity securities limited to less than 75% of Total Fund market value	59.1%
Investment in foreign company stock limited to 25% of market value of Total Fund	13.4%
Equity securities with Market Cap of less than \$3 billion limited to 20% of market value of Total Fund	✓

### B. ICC Capital

ICC Capital Goal	3 Years	5 Years
Exceed Russell 1000 performance	✗	✗
Rank Above 50 <sup>th</sup> Percentile in Large Cap Neutral Universe	✗	✗
Standard Deviation relative to Russell 1000	>	>

Guideline	Total Fund
Equity securities: <5% equity portfolio cost value per single issuer	✓
Foreign securities are prohibited in the ICC portfolio	✓
Cash shall not exceed 10% of the portfolio	✓



**C. New Amsterdam**

New Amsterdam Goal	3 Years	5 Years
Exceed Russell 2500 performance	N/A	N/A
Rank Above 50 <sup>th</sup> Percentile in Mid Cap Neutral Universe	N/A	N/A
Standard Deviation relative to Russell 2500	N/A	N/A

Guideline	Total Fund
Equity securities: <5% equity portfolio cost value per single issuer	✓
Foreign securities are prohibited in the New Amsterdam portfolio	✓
Cash shall not exceed 10% of the portfolio	✓

**D. EuroPacific Growth**

EuroPacific Growth Goal	3 Years	5 Years
Exceed MSCI EAFE (Net) performance	✘	✓
Rank Above 50 <sup>th</sup> Percentile in International Equity Fund Universe	✓	✓
Standard Deviation relative to MSCI EAFE (Net)	>	<

**E. Oakmark International**

Oakmark International Goal	3 Years	5 Years
Exceed MSCI EAFE (Net) performance	N/A	N/A
Rank Above 50 <sup>th</sup> Percentile in International Equity Fund Universe	N/A	N/A
Standard Deviation relative to MSCI EAFE (Net)	N/A	N/A

**F. PIMCO Total Return Fund**

PIMCO Total Return Goal	3 Years	5 Years
Exceed Barclays Aggregate performance	✓	✓
Rank Above 50 <sup>th</sup> Percentile in Intermediate Fixed Income Universe	✓	✓
Standard Deviation relative to Barclays Aggregate	>	>



**G. PIMCO Investment Grade Bond Fund**

<b>PIMCO Investment Grade Bond Goal</b>	<b>3 Years</b>	<b>5 Years</b>
Exceed Barclays Aggregate performance	✓	N/A
Rank Above 50 <sup>th</sup> Percentile in Intermediate Fixed Income Universe	✓	N/A
Standard Deviation relative to Barclays Aggregate	>	N/A

**H. PIMCO Income Fund**

<b>PIMCO Income Fund Goal</b>	<b>3 Years</b>	<b>5 Years</b>
Exceed Barclays Aggregate performance	N/A	N/A
Rank Above 50 <sup>th</sup> Percentile in Multi-sector Income Universe	N/A	N/A
Standard Deviation relative to Barclays Aggregate	N/A	N/A

**I. PIMCO All Asset All Authority Fund**

<b>PIMCO All Asset All Authority Goal</b>	<b>3 Years</b>	<b>5 Years</b>
Exceed CPI + 4% performance	N/A	N/A
Rank Above 50 <sup>th</sup> Percentile in Balanced Universe	N/A	N/A
Standard Deviation relative to CPI + 4%	N/A	N/A

**J. Manager Status**

<b>Manager</b>	<b>Status</b>	<b>Effective Date</b>
ICC Capital	Under Review	4Q11
New Amsterdam SMID	Good Standing	
Vanguard 500 Index	Good Standing	
EuroPacific Growth	Good Standing	
Oakmark International	Good Standing	
PIMCO Total Return	Good Standing	
PIMCO Investment Grade Bond Fund	Good Standing	
PIMCO Income	Good Standing	
PIMCO All Asset All Authority	Good Standing	
Principal U.S. Property	Good Standing	
JPM Core Real Estate	In Queue	1Q13



## K. Historical Earnings Analysis

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return
2001	(\$34,838)	-3.2%
2002	(\$244,449)	-7.1%
2003	\$534,910	14.7%
2004	\$471,297	9.8%
2005	\$703,899	10.6%
2006	\$587,665	6.2%
2007	\$2,037,999	16.5%
2008	(\$2,083,222)	-12.1%
2009	\$128,369	0.6%
2010	\$2,148,921	11.3%
2011	(\$1,156,757)	-3.7%
2012	\$4,879,967	17.6%
2013	\$5,730,470	16.3%
Since Inception	\$13,703,231	6.0%*

\*Annualized, before management fees

## L. Notes

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market values for periods prior to December 31, 2006.
- 2) Initial investment was made in the PIMCO Total Return fund on September 21, 2006. Initial investment was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO Investment Grade Bond Fund on February 26, 2009. Initial investment was made into the PIMCO All Asset All Authority Fund on November 20, 2012, Initial investment was made into the PIMCO Income Fund on November 21, 2012. Initial investment was made into New Amsterdam Smid on December 30, 2012. Initial investment was made into the Principal U.S. Property Fund on February 26, 2013. Initial investment was made in the Vanguard 500 Index Fund on July 11, 2013.
- 3) Note Receivable from the Lauderhill Housing Authority – this 10 year note (initiated September 1, 2010 maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1 MM, the quarterly payments should be approximately \$17,500.00 each quarter.
- 4) Salem Trust is directed to maintain a \$100,000 balance in the R&D and to split inflows 75/25 to ICC/New Amsterdam.
- 5) Mutual fund market values and performance, as of September 30, 2013, does not include the accruals reported by Salem Trust.

