# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN INVESTMENT PERFORMANCE ANALYSIS THIRD QUARTER 2012

Note: For a copy of Part II of Southeastern Advisory Services, Inc.'s most recent Form ADV please write: Southeastern Advisory Services, Inc., 12 Piedmont Center, Suite 202, Atlanta, GA 30305, or e-mail your request to katie@seadvisory.com. Part II of Form ADV will be mailed within seven (7) days upon receipt of the request.

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# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

# **INVESTMENT PERFORMANCE ANALYSIS**

# **SEPTEMBER 30, 2012**

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# **Executive Summary**

# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending September 30, 2012

#### I. MARKET ENVIRONMENT

Index	Third Quarter	1 Year	3 Year
Standard & Poor's 500 Index	6.4%	30.2%	13.2%
MSCI EAFE Index (Net)	6.9%	13.8%	2.1%
Barclays U.S. Aggregate	1.6%	5.2%	6.2%
91 Day Treasury Bills	0.0%	0.1%	0.1%
Consumer Price Index	0.8%	2.0%	2.3%

The third quarter of 2012 found stocks back in rally mode, with most equity markets yielding smart gains in spite of multiple headwinds. The U.S. economy continues to underperform in its recovery from the recent recession; real GDP grew at a weak 1.3% annual rate during the second quarter, a notable slowdown from fourth quarter 2011's 4.1% and first quarter 2012's 2.0%. Job growth through the end of the third quarter could not bring the official U.S. unemployment rate below its quarter-end 8.1% rate. Despite some commodities price volatility, the Consumer Price Index only rose 0.8% in the third quarter.

#### **Equities:**

The U.S. stock market rallied with the S&P 500 posting a 6.4% return in the third quarter. Large-cap stocks outperformed small-cap, but micro-cap stocks outdistanced larger issues (Wilshire US Large Cap, 6.3%; Wilshire US Small Cap, 5.2%; Wilshire US Micro Cap, 7.3%). As befits a rally, growth-oriented stocks outperformed value-oriented equity (Wilshire US Large Growth, 6.3%; Wilshire US Large Value, 6.2%; Wilshire US Small Growth, 5.2%; Wilshire US Small Value, 5.1%). The market's third quarter rally was broad based, with all economic sectors advancing. Utilities, the worst performing sector, posted a 0.6% total return for the quarter. The Energy sector was the best performer in the third quarter, up 10.0%, but remains a laggard year-to-date, up only 6.7% versus 16.0% for the broader stock market.

#### **Fixed Income:**

With the Federal Reserve holding fast on low interest rates and buying mortgage-backed paper to spur the job market, bond investors accelerated their move into riskier asset spaces, snapping up higher-yielding corporate paper whether investment-grade or "junk". The stock markets' rally in the third quarter nudged Treasury yields higher until mid-September, when news of  $\Omega E3$  (quantitative easing) drove yields back down. At the end of the third quarter, the yield on two-year Treasuries had fallen to 0.2%, while the bellwether ten-year Treasury yield ticked down to 1.7%. The yield on thirty-year Treasuries, on the other hand, actually rose to 2.8%.

#### **Alternatives:**

With a basket of concerns facing investors around the globe, assets continued to pour into the perceived safety of alternative strategies. At the end of 3012, hedge fund capital increased by another \$80 billion, bringing total assets within the industry to a record \$2.19 trillion (*The Hedge Fund Journal*). U.S. institutional investors have also turned to real asset allocations including real estate, infrastructure and commodities. Real assets are often viewed as less sensitive to rising interest rates than bonds and as a potential hedge against future inflation. The California Teacher's Retirement System (CALSTERS) just committed \$150 million into local infrastructure and made its first of 4 investments in October 2012. CALSTERS representatives claim their support of local projects will put 600 more Californians to work and that the investment reflects their commitment to the California economy (*P&I Online.*)



#### II. Live Universe Comparisons and Reporting

Wilshire Public Plan Sponsor Universe	WILSHIRE
Number of Plans	170
Median Size	\$85.2 Million
Total Assets	\$498.1 Billion
Total Plans over \$1 Billion	30
Total Plans between \$100 - \$1,000 Million	49
Total Plans between \$20 Million - \$100 Million	60
Total Plans under \$20 Million	31

#### **About Wilshire Associates**

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1300 plan sponsors with assets over \$743 billion dollars.

#### **Our Universe Comparisons**

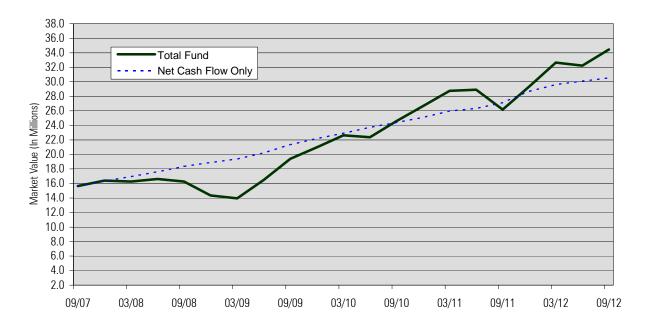
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 170 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

#### **Our Reporting**

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



# II. PORTFOLIO GROWTH- FIVE YEARS ENDED SEPTEMBER 30, 2012

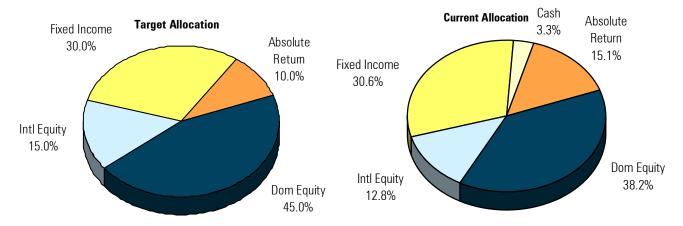


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Dec-07	15,659	668	70	16,398	0.3%	
Mar-08	16,398	630	-754	16,274	-4.6%	
Jun-08	16,274	658	-310	16,622	-1.8%	
Sep-08	16,622	743	-1,090	16,275	-6.4%	<mark>-12.1%</mark>
Dec-08	16,275	527	-2,457	14,345	-14.8%	_
Mar-09	14,345	495	-892	13,948	-6.2%	
Jun-09	13,948	827	1,715	16,490	12.0%	
Sep-09	16,490	1,150	1,763	19,402	12.3%	<mark>0.6%</mark>
Dec-09	19,402	827	737	20,966	3.7%	
Mar-10	20,966	738	939	22,643	4.3%	
Jun-10	22,643	821	-1,106	22,358	-4.8%	
Sep-10	22,358	652	1,579	24,590	8.0%	<mark>11.3%</mark>
Dec-10	24,590	701	1,377	26,667	5.5%	
Mar-11	26,667	873	1,221	28,761	4.5%	
Jun-11	28,761	355	-210	28,906	-0.7%	
Sep-11	28,906	809	-3,545	26,171	-12.1%	<mark>-3.7%</mark>
Dec-11	26,171	1,556	1,622	29,349	6.1%	
Mar-12	29,349	922	2,384	32,655	8.1%	
Jun-12	32,655	489	-902	32,242	-2.8%	
Sep-12	32,242	433	1,776	34,450	5.5%	<mark>17.6%</mark>
Total	15,659	14,874	3,917	34,450	11.6%	
Absolute Ret	urn Objective:					7.75%*

<sup>\*</sup>Actuarial assumption was reduced from 8.0% to 7.75% in 2012.

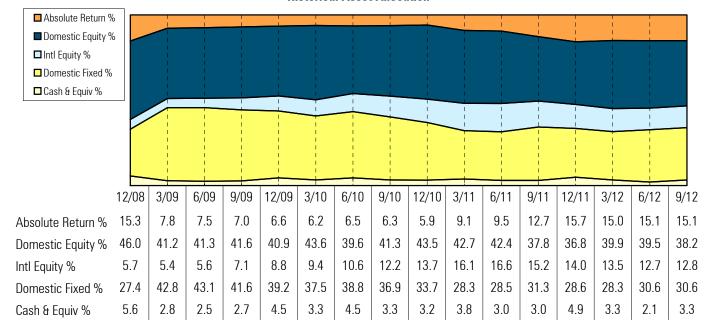


## III. ALLOCATION OF ASSETS



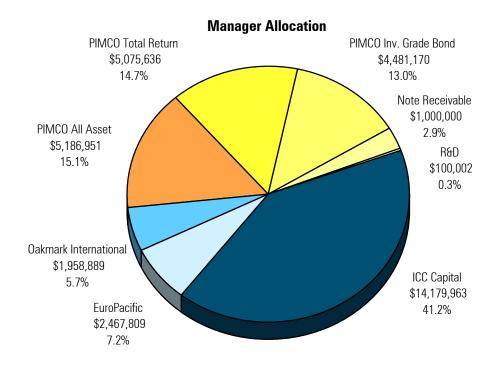
Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	45%	38.2%	42.5%
Intl Equity Securities	15%	12.8%	12.5%
Absolute Return	10%	15.1%	N/A
Fixed Income Securities	30%	30.6%	28.1%
Cash Equivalents	0%	3.3%	16.9%

#### **Historical Asset Allocation**



Manager	Dom Equity	Intl Equity	Absolute Return	Fixed Income	Cash
ICC Capital	92.8%	0.0%	0.0%	0.0%	7.2%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%
PIMCO All Asset	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Total Return	0.0%	0.0%	0.0%	100.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%
Note Receivable: City	0.0%	0.0%	0.0%	100.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	100.0%
Total Fund	38.2%	12.8%	15.1%	30.6%	3.3%

#### IV. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending September 30, 2012



Vlanager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	Ending Value	% Alloc
					•		
ICC Capital	\$13,046,987	40.5%	\$364,599	(\$18,129)	\$786,506	\$14,179,963	41.2%
Oakmark International	\$1,810,852	5.6%	\$0	\$0	\$148,037	\$1,958,889	5.7%
EuroPacific Growth R6	\$2,299,070	7.1%	\$0	\$0	\$168,739	\$2,467,809	7.2%
Total Equity	\$17,156,909	<b>53.2</b> %	\$364,599	(\$18,129)	\$1,103,282	\$18,606,661	<b>54.0</b> %
PIMCO All Asset	\$4,873,682	15.1%	\$0	\$0	\$313,269	\$5,186,951	15.1%
Total Absolute Return	\$4,873,682	15.1%	\$0	<b>\$0</b>	\$313,269	\$5,186,951	15.1%
PIMCO Total Return Instl	\$4,741,711	14.7%	\$182,299	\$0	\$151,626	\$5,075,636	14.7%
PIMCO Inv. Grade Bond Instl	\$4,108,378	12.7%	\$182,299	\$0	\$190,493	\$4,481,170	13.0%
Note Receivable: City	\$1,000,000	3.1%	\$0	(\$17,500)	\$17,500	\$1,000,000	2.9%
Total Fixed Income	\$9,850,089	<b>\$0</b>	\$364,598	(\$17,500)	\$359,619	\$10,556,806	<b>30.6</b> %
Cash in Mutual Fund Account	\$0	0.0%	\$0	\$0	\$0	\$0	0.0%
Receipts & Disbursements	\$360,854	1.1%	\$838,785	(\$1,099,641)	\$4	\$100,002	0.3%
Total Fund	\$32,241,534	100.0%	\$1,567,982	(\$1,135,270)	\$1,776,174	\$34,450,420	100.0%

- Percentages above differ from Page 3, Section III pie chart due to cash held in manager portfolios.
- Initial investment was made in the PIMCO Total Return fund on September 21, 2006. Initial investment was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO Investment Grade Bond Fund on February 26, 2009.
- Note Receivable from the Lauderhill Housing Authority this 10 year note (initiated September 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.



## V. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Total Fund - Gross of Fees	5.5%	17.6%	8.0%	2.2%
Total Fund - Net of Fees	5.4%	17.4%	7.9%	2.0%
Target Index	4.5%	17.6%	9.2%	3.0%
vs. Total Public Fund Sponsors	4	46	81	55
<b>Total Domestic Equities</b> S&P 500 vs. Equity Returns of Public Funds	<b>6.4%</b>	<b>25.6%</b>	<b>9.0%</b>	<b>-0.5%</b>
	6.3%	30.2%	13.2%	1.0%
	41	78	95	75
<b>Total International Equities</b> MSCI EAFE Index (Net) vs. Intl Equity Returns of Public Funds	<b>7.7%</b>	<b>10.1%</b>	<b>2.5%</b>	<b>-2.6%</b>
	6.9%	13.8%	2.1%	-5.2%
	30	91	64	38
Total Absolute Return MSCI ACWI CPI + 4% Barclays Aggregate	<b>6.4%</b> 6.8% 1.8% 1.6%	<b>17.3%</b> 21.0% 6.1% 5.2%	<b>10.3%</b> 7.2% 6.5% 6.2%	<b>6.5%</b> -2.1% 6.2% 6.5%
<b>Total Fixed Income</b> Barclays Aggregate vs. Fixed Inc Returns of Public Funds	<b>3.6%</b>	<b>12.7%</b>	<b>8.9%</b>	<b>10.4%</b>
	1.6%	5.2%	6.2%	6.5%
	7	12	15	10

Effective 2Q11, the Target Index was changed to: 45% Russell 1000 Index/30% Barclays Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2Q11 the Target Index was: 50% Russell 1000 Index/ 40% Barclays Aggregate/ 10% MSCI EAFE (Net).

# VI. EQUITY PORTFOLIO REVIEW

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
ICC Capital + Mgr Cash	5.9%	24.5%	8.6%	-0.5%
Russell 1000	6.3%	30.1%	13.3%	1.2%
vs. Large Neutral Equity Portfolios	67	83	94	90

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth R6	7.3%	18.4%	4.2%	-1.6%
MSCI EAFE (Net)	6.9%	13.8%	2.1%	-5.2%
vs. International Equity Mutual Funds	28	26	34	16
Oakmark International	8.2%	n/a	n/a	n/a
MSCI EAFE (Net)	6.9%	n/a	n/a	n/a
vs. International Equity Mutual Funds	15	n/a	n/a	n/a



# **Equity Portfolio Summary: Total Fund**

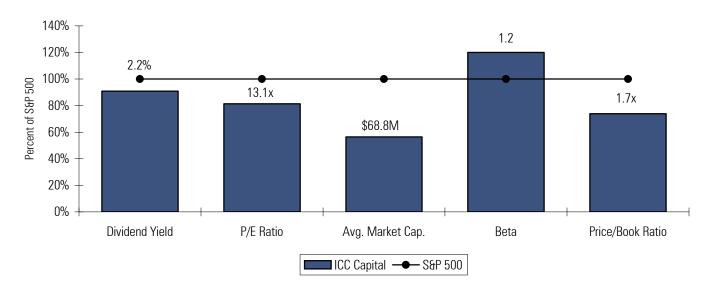
	Portfolio	S&P 500
Total Number Of Securities	129	500
Equity Market Value	13,164,042	
Average Capitalization \$(000)	68,763,334	121,811,966
Median Capitalization \$(000)	20,303,854	12,490,530
Equity Segment Yield	2.2	2.2
Equity Segment P/E - Average	13.1	16.1
Equity Segment P/E - Median	14.3	17.2
Equity Segment Beta	1.2	1
Price/Book Ratio	1.7	2.3
Debt/Equity Ratio	50.2	48.1
Five Year Earnings Growth	4.8	8.1

Ten Largest Holdings	Market Value	% of Portfolio	Quarterly Return
Ford Mtr Co	409,190	3.1%	3.4%
Newmont Mng Corp	336,060	2.6%	16.3%
Exxon Mobile Corp	320,075	2.4%	7.6%
Abbott Labs	287,952	2.2%	7.2%
General Elec Co	270,249	2.1%	9.8%
Pfizer Inc	257,198	2.0%	9.0%
Apache Corp	250,763	1.9%	-1.4%
Dow Chem Co	247,608	1.9%	-7.1%
Barrick Gold Corp	208,800	1.6%	11.8%
At&T Inc	199,810	1.5%	7.0%

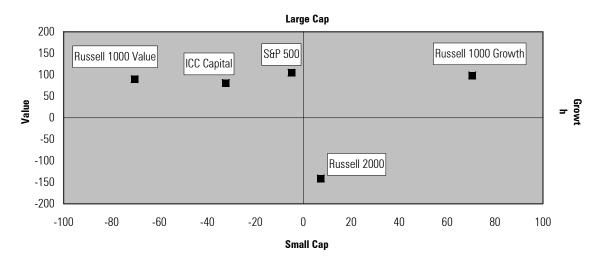
Ten Best Performers	Quarterly Return	<b>Ten Worst Performers</b>	Quarterly Return
Tesoro Pete Corp	68.4%	AMR Corp	-33.5%
Pulte Homes Corp	44.9%	Walter Inds Inc	-26.2%
Phillips 66	40.3%	Con-Way Inc	-24.0%
Rock-Tenn Co	32.8%	Gentex Corp	-18.0%
Valero Energy Corp	32.0%	Carbo Ceramics Inc	-17.7%
Frontier Communications	30.7%	Tyson Foods Inc	-14.7%
Google Inc	30.1%	Hewlett Packard Co	-14.5%
International Paper	26.6%	Intel Corp	-14.2%
Hess Corp	23.9%	Lincoln Elec Holdings	-10.4%
Symantec Corp	23.2%	McKesson Hboc Inc	-8.0%



#### **Equity Portfolio Characteristics**



# **Equity Style Map (Current Quarter)**



	Growth-Value	Size
ICC Capital	-32.3	80.9
S&P 500	-4.9	105
Russell 1000 Growth	70.5	98.5

	Growth-Value	Size
Russell 1000 Value	-70.4	89.5
Russell 2000	7.3	-140.8



# American Funds EuroPacific Gr R6

Overall Morningstar Rtg<sup>™</sup> ☆☆☆☆ (734) Morningstar Analyst Rtg<sup>™</sup>

Gold 07-26-2012

Morningstar Cat Foreign Large Blend (MF) Total Assets \$97,135 mil Standard Index MSCI Eafe Ndtr\_D Category Index MSCI ACWI Ex USA NR USD Incept 05-01-09 Type

Performance	9 09-30	)-2012			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2010	0.81	-11.95	16.93	5.76	9.76
2011	3.58	1.05	-20.81	4.59	-13.31
2012	12.38	-6.13	7.34	_	13.24
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	18.44		_	_	11.91
Std 09-30-2012	18.44		_	_	11.91
Total Return	18.44	3.70	-1.99	10.40	11.91
+/- Std Index	4.68	1.58	3.25	2.20	_
+/- Cat Index	3.96	0.53	2.13	0.56	
% Rank Cat	23	30	8	8	
No. in Cat	823	734	593	331	
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-421-4225 or visit www.americanfunds.com.

Fees and Expenses	
Sales Charges Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.42
12b1 Expense %	NA
Prospectus Gross Eyn Ratio %	0.50

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Y
	734 funds	593 funds	331 funds
MorningstarRating™	4☆	5☆	5☆
Morningstar Risk	-Avg	-Avg	-Avg
Morningstar Return	+Avg	High	+Avg
	3 Yr	5 Yr	10 Y
Standard Deviation	19.01	22.50	17.86
Mean	3.70	-1.99	10.40
Sharpe Ratio	0.28	0.00	0.55
MPT Statistics	Standard Index		Best Fit Inde
		MSCI ACWI EX	
Alpha	1.62		0.59
Beta	0.95		0.96
R-Squared	95.77		97.89
12-Month Yield	1.85	%	
30-day SEC Yield	1.88		
Potential Cap Gains I	Exp 10.0	0% Assets	

		,	3010 U7-	20-2012		\$97,1	SS IIIII			IVISCI	ACVVI EX USA	A INK OSD INIE
82	85	86	91	86	93	84	87	93	92	91	88	Investment Style Equity Stock %
											100 800 600 400 200	Growth of \$10,000  American Funds EuroPacific Gr R6  \$18,926  Category Average \$12,813  Standard Index \$13,645
											4k	Performance Quartile (within category)
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	09-12	History
_		_	_	_	_	_	_	38.34	41.37	35.13	39.78	NAV
-12.17	-13.61	32.91	19.69	21.12	21.87	18.96	-40.53	39.35	9.76	-13.31	13.24	Total Return %
9.27	2.33	-5.68	-0.56	7.58	-4.47	7.79	2.85	7.57	2.01	-1.17	3.16	+/- Standard Index
7.56	1.34	-7.92	-1.22	4.50	-4.78	2.31	5.00	-2.10	-1.39	0.40	2.86	+/- Category Index
_	_	_	_	_	_	_	_	_	54	40		% Rank Cat
439	482	504	551	608	657	743	778	823	829	817	826	No. of Funds in Cat

Sector Weightings

Portfolio Analysis	06-30-2012			
Composition %	Long 9	% Sho	rt%	Net %
Cash	10.	0 (	0.0	10.0
U.S. Stocks	0.	1 (	0.0	0.1
Non-U.S. Stocks	87.	5 (	0.0	87.5
Bonds	0.	3 (	0.0	0.3
Other	2.	1 (	0.0	2.1
Total	100.	0 (	0.0	100.0
Equity Style Value Blend Growth	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Large Mid	P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM	11.1 8.3 1.6		
Small	Geo Avg Mkt Cap \$mil	30102	1.03	1.27
Fixed-Income Style				
Ltd Mod Ext	Avg Eff Duration	1	_	
High	Avg Eff Maturity	1	_	
	Avg Credit Qual	ity	—	

Credit Analysis NA	Bond 9
AAA	_
AA	
A	_
BBB	_
BB	_
В	_
Below B	_
NR/NA	_

Avg Wtd Coupon

Regional Exposure	Stocks %	Rel Std Index
Americas	7.3	_
Greater Europe	54.9	_
Greater Asia	37.8	_

Share Chg since 03-31-2012	Share Amount	314 Total Stocks 94 Total Fixed-Income 24% Turnover Ratio	% Net Assets
	22 mil	Novo Nordisk A/S	3.40
$\Theta$	2 mil	Samsung Electronics Co Ltd	2.27
	34 mil	Novartis AG	2.02
$\Theta$	45 mil	SOFTBANK Corp	1.77
$\Theta$	59 mil	America Movil, S.A.B. de C.V.	1.64
$\Theta$	25 mil	Nestle SA	1.59
•	1 bil	FHLMC	1.57
•	1 bil	FNMA	1.51
$\Theta$	19 mil	Bayer AG	1.46
$\Theta$	17 mil	Anheuser-Busch Inbev SA	1.38
$\Theta$	25 mil	British American Tobacco PLC	1.35
•	414 mil	Taiwan Semiconductor Manufact	1.20
•	92 mil	Prudential PLC	1.14
•	30 mil	Honda Motor Co Ltd	1.11
•	72 mil	Housing Development Finance C	0.89

Sect	or weignungs	STOCKS %	Rei Stu illuex
ŀ	Cyclical	36.6	_
æ.	Basic Materials	5.8	_
A	Consumer Cyclical	13.4	_
ي	Financial Services	16.4	_
ı	Real Estate	1.0	_
W	Sensitive	37.1	
•	Communication Services	8.6	_
<b>6</b>	Energy	6.9	
<b>O</b>	Industrials	10.9	_
	Technology	10.6	_
<b>→</b>	Defensive	26.3	_
$\equiv$	Consumer Defensive	12.0	
	Healthcare	12.4	
Q	Utilities	1.9	

Stocks %

Rel Std Index

Operations

Foreign Stock Minimum IRA Purchase: \$0 Family: American Funds Objective:  $Knowles/Lee/Grace/Lyckeus/Thoms \rlap{\@icker}{licker}:$ RERGX Manager: Min Auto Investment Plan: \$0 Tenure: Minimum Intitial Purchase: \$0 Purchase Constraints: A/

Med

Release date 09-30-2012 Page 2 of 10 Overall Morningstar Rtg

\*\*\*\* (734)

# **Oakmark International I**

Performance	9 09-30	-2012			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2010	5.70	-10.73	14.41	7.65	16.22
2011	2.27	2.12	-20.42	3.41	-14.07
2012	16.80	-10.14	8.17	_	13.54
	- 11				
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	17.40	5.77	-0.11	10.75	9.80
Std 09-30-2012	17.40		-0.11	10.75	9.80
Total Return	17.40	5.77	-0.11	10.75	9.80
+/- Std Index	3.64	3.65	5.13	2.55	_
+/- Cat Index	2.92	2.60	4.01	0.91	
% Rank Cat	33	7	2	5	_
No. in Cat	823	734	593	331	
7-day Yield					

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

Fees and Expenses	
Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.90
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	1.06

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Yr
	734 funds	593 funds	331 funds
MorningstarRating™	4★	5★	5★
Morningstar Risk	Avg	+ Avg	Avg
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	19.86	24.80	19.49
Mean	5.77	-0.11	10.75
Sharpe Ratio	0.38	0.10	0.53
MPT Statistics	Standard Index		Best Fit Index
		MSCI	EAFE Ndtr_D
Alpha	3.65		3.65
Beta	0.98		0.98
R-Squared	93.49		93.49
12-Month Yield	_		
30-day SEC Yield	_		

			<b>Mornings</b> Gold 09-	tar Analy 27-2012	/st Rtg™	<b>Total</b> \$9,22	Assets 7 mil				<b>Jory Inde</b> ACWI Ex		Type NR USD MF
95	92	95	96	96	98	98	98	96	95	96	97	·· 100k	Investment Style Equity Stock %
												· 80k	Growth of \$10,000 Oakmark International I \$22,110
												·· 40k	<ul><li>Category Average \$12,813</li></ul>
							M					·· 20k	<ul><li>Standard Index</li><li>\$13,645</li></ul>
	$\sim$											·· 10k	
												· 4k	
													Performance Quartile (within category)
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	09-12		History
14.49	13.14	18.02	21.13	22.52	25.45	20.95	10.85	16.84	19.41	16.55	18.79		NAV
-5.13	-8.46	38.04	19.09	14.12	30.60	-0.51	-41.06	56.30	16.22	-14.07	13.54		Total Return %
16.31	7.48	-0.55	-1.16	0.58	4.26	-11.68	2.32	24.52	8.47	-1.93	3.46		+/- Standard Index
14.60	6.49	-2.79	-1.82	-2.50	3.95	-17.16	4.47	14.85	5.07	-0.36	3.16		+/- Category Index
_	_	_	_	_	_	_	—	_	_	_	_		% Rank Cat
439	482	504	551	608	657	743	778	823	829	817	826		No. of Funds in Cat

Morningstar Cat

Foreign Large Blend (MF)

Portfolio Analysis	06-30-2012					
Composition %	Long 9	6 Sho	rt%	Net %	Share Chg	Share
Cash U.S. Stocks Non-U.S. Stocks Bonds Other	3.5 1.2 95.3 0.0	3	0.0 0.0 0.0 0.0 0.0	3.5 1.2 95.3 0.0 0.0	since 03-31-2012 <b>⊕</b> <b>⊕</b>	82 mil 16 mil 7 mil
Total	100.0	)	0.0	100.0	<b>⊕</b> <b>⊕</b>	7 mil 6 mil
Equity Style Value Blend Growth  Lagge William Signature Style  All Sign	Portfolio Statistics P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil	Port Avg 6.5 7.3 1.0 16910	Rel Index 0.55 1.13 0.74 0.58	Rel Cat 0.58 1.00 0.63 0.71	<ul><li>+</li><li>+</li><li>+</li><li>+</li><li>+</li><li>+</li></ul>	561 mil 14 mil 183 mil 6 mil 6 mil 2 mil 6 mil
Fixed-Income Style  Ltd Mod Ext	Avg Eff Duration Avg Eff Maturity	,	_		<ul><li>⊕</li><li>⊕</li><li>⊕</li></ul>	32 mil 10 mil 2 mil
Med Low	Avg Credit Quali Avg Wtd Coupo Avg Wtd Price	,			_ ′	eightings clical

Credit Analysis NA	Bond %
AAA	
AA	_
A	
BBB	
BB	_
В	
Below B	
NR/NA	

Regional Exposure	Stocks %	Rel Std Index
Americas	3.5	
Greater Europe	71.6	
Greater Asia	24.9	

Share Chg since Share Amount 03-31-2012	52 Total Stocks 0 Total Fixed-Income 45% Turnover Ratio	% Net Assets
	Daiwa Securities Co., Ltd.	3.65
	Credit Suisse Group	3.50
→ 7 mil	BNP Paribas	3.40
→ 7 mil	Toyota Motor Corp	3.36
⊕ 6 mil	Daimler AG	3.29
⊕ 561 mil	Lloyds Banking Group PLC	3.27
	Koninklijke Philips Electroni	3.23
◆ 183 mil	Intesa Sanpaolo SpA	3.11
⊕ 6 mil	Adecco SA	3.10
	Canon, Inc.	2.63
① 2 mil	Allianz SE	2.62
• 6 mil	Honda Motor Co Ltd	2.53
	Banco Santander SA	2.50
	Omron Corp.	2.49
• 2 mil	Kühne & Nagel International A	2.43

Standard Index

MSCI Eafe Ndtr\_D

Incept

09-30-92

Jecu	or weightings	310CK3 /0	I/CI 3tu illucx
Դ	Cyclical	58.3	
4	Basic Materials	9.5	
A	Consumer Cyclical	20.4	_
ا_	Financial Services	28.4	_
û	Real Estate	0.0	
W	Sensitive	30.1	_
	Communication Services	0.0	
<b>6</b>	Energy	0.0	
$\Diamond$	Industrials	19.9	
	Technology	10.2	
$\rightarrow$	Defensive	11.6	
	Consumer Defensive	8.4	
	Healthcare	3.2	
$\mathbf{Q}$	Utilities	0.0	

Stocks %

Rel Std Index

Jpei	ations

Potential Cap Gains Exp

Family: Oakmark Manager: Taylor/Herro Tenure: 11.9 Years

Objective: Foreign Stock Ticker: OAKIX Minimum Intitial Purchase: \$1,000

Minimum IRA Purchase: Min Auto Investment Plan: Purchase Constraints:

\$1,000 \$500 T/



#### VII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
PIMCO Total Return Fund	3.1%	11.5%	6.1%	7.7%
Barclays Aggregate	1.6%	5.2%	5.2%	6.2%
vs. Intermediate Fixed Mutual Funds	16	3	32	26
PIMCO Investment Grade Bond	4.6%	15.6%	9.1%	11.3%
Barclays Aggregate	1.6%	5.2%	5.2%	6.2%
vs. Intermediate Fixed Mutual Funds	1	1	1	1

#### VIII. ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
PIMCO All Asset Fund	6.4%	17.3%	10.3%	6.5%
MSCI ACWI	6.8%	21.0%	7.2%	-2.1%
CPI + 4.0%	1.8%	6.1%	6.5%	6.2%
Barclays Aggregate	1.6%	5.2%	6.2%	6.5%

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Note Receivable*	1.8%	7.3%	5.4%	n/a
91 Day T-bill	0.0%	0.1%	0.1%	n/a

Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated September 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.



<sup>\*</sup>SEAS has confirmed each payment on the Note Receivable going back to 2011. Prior to this time, payments may have been made but could not be specifically confirmed as payments on the Note Receivable.

Release date 09-30-2012 Page 5 of 10 Overall Morningstar Rtg

★★★★★ (1019)

# **PIMCO Total Return Instl**

Performance	<b>9</b> 09-30	-2012			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2010	2.97	2.75	3.82	-0.92	8.83
2011	1.11	1.86	-1.06	2.22	4.16
2012	2.88	2.79	3.15	_	9.09
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	11.51	7.69	8.93	6.95	8.39
Std 09-30-2012	11.51		8.93	6.95	8.39
Total Return	11.51	7.69	8.93	6.95	8.39
+/- Std Index	6.35	1.50	2.40	1.62	_
+/- Cat Index	3.28	-1.22	0.54	0.48	
% Rank Cat	9	32	4	6	_
No. in Cat	1175	1019	888	615	_
7-day Yield					

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com.

Fees and Expenses	
Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.46
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.46

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Yr
	1019 funds	888 funds	615 funds
MorningstarRating™	4★	5★	5★
Morningstar Risk	+ Avg	Avg	Avg
Morningstar Return	+ Avg	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	3.37	4.30	4.07
Mean	7.69	8.93	6.95
Sharpe Ratio	2.19	1.88	1.22
MPT Statistics	Standard Index	E	Best Fit Index Barclays Credit
Alpha	2.87		1.16
Beta	0.76		0.74
R-Squared	37.12		70.16
12-Month Yield	_		
30-day SEC Yield	_		
Potential Cap Gains E	xp 8.00%	6 Assets	

			<b>Mornings</b> Gold 09-	tar Analy 10-2012	∕st Rtg™		Assets 579 mil	(	,		ory Index ys 5-10Yr G	Type vt/Cre MF
78	63	52	40	44	71	13	52	50	55	64	84	Investment Style Fixed Income Bond %
												Ok Growth of \$10,000  PIMCO Total Return Inst! \$23,061
											2	Category Average \$18,302 — Standard Index
											1	\$19,776
											4	k
												Performance Quartile (within category)
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	09-12	History
10.46	10.67	10.71	10.67	10.50	10.38	10.69	10.14	10.80	10.85	10.87	11.58	NAV
9.50	10.20	5.56	5.14	2.89	3.99	9.07	4.82	13.83	8.83	4.16	9.09	Total Return %
1.06	-0.06	1.46	0.80	0.46	-0.34	2.10	-0.42	7.90	2.29	-3.68	5.10	+/- Standard Index
0.68	-2.83	-0.41	-0.16	1.06	0.18	1.52	-0.24	7.33	-0.59	-6.63	2.57	+/- Category Index
10	11	29	12	5	47	1	11	46	26	87		% Rank Cat
706	784	952	1035	1043	1092	1097	1135	1123	1164	1195	1194	No. of Funds in Cat

Morningstar Cat

Intermediate-Term Bond (MF)

<b>Portfolio Analysis</b>	06-30-2012					
Composition %	Long %	Short%	Net %	Share Chg	Share	0 Total Sto
Cash	22.5	49.5	-27.0	since 03-31-2012	Amount	13007 Total Fixe 584% Turnover
U.S. Stocks	0.0	0.0	0.0	₩	6 bil	Fannie Mae S
Non-U.S. Stocks	0.0	0.0	0.0	<b>•</b>	6 bil	FNMA 4%
Bonds	136.2	13.0	123.1	•	6 bil	US Treasury N
Other	4.3	0.5	3.8	数	6 bil	Fannie Mae S
Total	163.0	63.0	100.0	$\Theta$	6 bil	FNMA 4.5%
Equity Style  Value Blend Growth  Large Mid Small	Portfolio Statistics P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil	Port Re Avg Index		⊕ ⊝ ☆ ⊝	5 bil 10 mil 463 mil 4 bil 4 bil 4 bil 4 bil	Irs Usd 3ml/1. Brazil(Fed Rep Pimco Fds FNMA 4% Fannie Mae S FNMA 4.5% US Treasury N
Fixed-Income Style				<b>⊕</b>	3 bil	US Treasury E
Ltd Mod Ext	Avg Eff Duration Avg Eff Maturity	4.8 7.0		<b>⊕</b>	3 bil 3 bil	FNMA 4.5% Fannie Mae S
Med Low	Avg Credit Quality Avg Wtd Coupon Avg Wtd Price	3.8	- 31 -	Sector We	ightings :lical	

Credit Analysis NA	Bond %
AAA	_
AA	_
A	_
BBB	_
BB	_
В	_
Below B	_
NR/NA	_
D : 15	0. 1 0/ 0.10:11

Regional Exposure	Stocks %	Rel Std Index
Americas	_	_
Greater Europe	_	_
Greater Asia	_	

Share Chg	Share	0 Total Stocks	% Net
since	Amount	13007 Total Fixed-Income 584% Turnover Ratio	Assets
03-31-2012		584% Turriover Ratio	
袋	6 bil	Fannie Mae Single Family TBA	2.57
•	6 bil	FNMA 4%	2.56
•	6 bil	US Treasury Note	2.44
袋	6 bil	Fannie Mae Single Family TBA	2.39
$\Theta$	6 bil	FNMA 4.5%	2.28
	5 bil	Irs Usd 3ml/1.5 03/18/15 Cme	2.02
	10 mil	Brazil(Fed Rep Of) 10%	1.93
•	463 mil	Pimco Fds	1.76
$\Theta$	4 bil	FNMA 4%	1.75
袋	4 bil	Fannie Mae Single Family TBA	1.62
$\Theta$	4 bil	FNMA 4.5%	1.57
袋	4 bil	US Treasury Note 1.75%	1.48
•	3 bil	US Treasury Bond 2.5%	1.46
•	3 bil	FNMA 4.5%	1.36
袋	3 bil	Fannie Mae Single Family TBA	1.30

Standard Index

Barclays Agg

Incept

05-11-87

Դ	Cyclical	_	-
A.	Basic Materials	_	_
A	Consumer Cyclical	_	_
ıφ	Financial Services	_	_
û	Real Estate	_	
W	Sensitive	_	_
•	Communication Services	_	_
$\Diamond$	Energy	_	_
ø	Industrials	_	_
	Technology	_	
$\rightarrow$	Defensive	_	_
$\equiv$	Consumer Defensive	_	_
	Healthcare	_	_
$\mathbf{Q}$	Utilities	_	_

Stocks %

Rel Std Index

Jpei	rations	

PIMCO Family: Gross, William Manager: Tenure: 25.4 Years

Objective: Ticker:

Corp Bond--General PTTRX Minimum Intitial Purchase: \$1,000,000

Minimum IRA Purchase: Min Auto Investment Plan:

\$0 \$0 Purchase Constraints: T/A/ Release date 09-30-2012 Page 4 of 10

Silver 05-24-2012

# PIMCO Investment Grade Corp Bd Instl

Overall Morningstar Rtg<sup>™</sup> ★★★★★ (1019) Morningstar Analyst Rtg<sup>™</sup> Morningstar Cat Intermediate-Term Bond (MF) Total Assets \$8.475 mil Standard Index
Barclays Agg
Category Index
Barclays 5-10Yr Gvt/Cre

Incept 04-28-00 Type

Performance	<b>9</b> 09-30	-2012			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2010	3.73	2.04	6.73	-1.10	11.72
2011	2.17	2.08	-0.31	2.78	6.86
2012	3.54	3.86	4.56	_	12.43
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	15.56	11.23	10.87	8.62	9.08
Std 09-30-2012	15.56	_	10.87	8.62	9.08
Total Return	15.56	11.23	10.87	8.62	9.08
+/- Std Index	10.40	5.04	4.34	3.29	
+/- Cat Index	7.33	2.32	2.48	2.15	
% Rank Cat	2	2	1	1	
No. in Cat	1175	1019	888	615	
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com.

Fees and Expenses				
Sales Charges Front-End Load % Deferred Load %	NA NA			
Fund Expenses				
Management Fees %	0.50			
12b1 Expense %	NA			
Prospectus Gross Exp Ratio %	0.50			

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Y
	1019 funds	888 funds	615 funds
MorningstarRating™	5★	5★	5★
Morningstar Risk	High	High	High
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Y
Standard Deviation	4.52	6.90	6.08
Mean	11.23	10.87	8.62
Sharpe Ratio	2.37	1.44	1.09
MPT Statistics	Standard Index		Best Fit Index arclays Credi
Alpha	5.54		2.04
Beta	0.86		1.03
R-Squared	26.82		75.23
12-Month Yield			
30-day SEC Yield	_		
Potential Cap Gains E	xp 12.00	% Assets	

											,	
		95	65	72	18	15	52	79	71	66	81	Investment Style Fixed Income Bond %
												Growth of \$10,000  PIMCO Investment Grade Corp Bd Instl \$26,442  Category Average \$18,302
											1	— Standard Index \$19,776
												Performance Quartile (within category)
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	09-12	History
10.20	10.34	10.61	10.60	10.40	10.30	10.46	10.08	10.93	10.48	10.35	11.27	NAV
9.07	11.46	10.38	6.02	2.53	4.18	7.15	1.89	18.74	11.72	6.86	12.43	Total Return %
0.63	1.20	6.28	1.68	0.10	-0.15	0.18	-3.35	12.81	5.18	-0.98	8.44	+/- Standard Index
0.25	-1.57	4.41	0.72	0.70	0.37	-0.40	-3.17	12.24	2.30	-3.93	5.91	+/- Category Index
15	3	7	4	13	39	8	25	21	3	31		% Rank Cat
706	784	952	1035	1043	1092	1097	1135	1123	1164	1195	1194	No. of Funds in Cat

Portfolio Analysis	06-30-2012		
Composition %	Long %	Short%	Net %
Cash U.S. Stocks Non-U.S. Stocks Bonds Other	43.9 0.0 0.0 257.0 15.5	173.4 0.0 0.0 42.6 0.4	-129.6 0.0 0.0 214.5 15.1
Equity Style Value Blend Growth  Lagge Md. Small	Portfolio Statistics P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil	Port Re Avg Index	
Fixed-Income Style			
_td Mod Ext	Avg Eff Duration  Avg Eff Maturity	6. <i>6</i>	.30

Avg Credit Quality

Avg Wtd Coupon

	WO	Avg Wtd Price	132.72
			5 10
Credit Ana	alysis NA		Bond %
AAA			_
AA			
Α			
BBB			
BB			
В			_
Below B			
NR/NA			
Regional F	vnosuro	Stocks	% Rel Std Index

Regional Exposure	Stocks %	Rel Std Index
Americas		
Greater Europe		
Greater Asia	_	_

Share Chg	Share	0 Total Stocks	% Ne
since 03-31-2012	Amount	1152 Total Fixed-Income 124% Turnover Ratio	Asset
•	568 mil	US Treasury Note 2%	12.78
	2 bil	Fin Fut Euribor Lif 06/16/14	12.6
	2 bil	Fin Fut Euribor Lif 09/15/14	11.13
袋	38 mil	Pimco Fds	8.20
袋	317 mil	Fannie Mae Single Family TBA	7.35
袋	246 mil	Fin Fut Us 10yr Cbt 09/19/12	7.14
$\Theta$	218 mil	US Treasury Bond 4.75%	6.7
袋	225 mil	Fannie Mae Single Family TBA	5.35
•	201 mil	FNMA 4%	4.6
$\Theta$	470 mil	Irs Brl Zcs R 11.53/Cdi 09/15	4.53
袋	159 mil	Fannie Mae Single Family TBA	3.68
	337 mil	Irs Brl Zcs R 12.51/Cdi 05/04	3.24
	144 mil	Cdx Ig16 5y Sp Uag	3.15
	125 mil	US Treasury Note 3.125%	3.1
	314 mil	Irs Brl Zcs R 11.67/Cdi 08/10	3.02

Jecu	or weightings	SIUCKS /0	I/CI 3tu illucx
Դ	Cyclical		
A.	Basic Materials		
A	Consumer Cyclical	_	_
<b>L</b> ₽	Financial Services	_	_
æ	Real Estate		
W	Sensitive	<del></del>	_
	Communication Services	_	_
<b>6</b>	Energy	_	_
Ф	Industrials	_	_
	Technology	_	_
<b>→</b>	Defensive	<del></del>	_
$\equiv$	Consumer Defensive	_	_
	Healthcare	_	_
$\mathbf{Q}$	Utilities	_	_

Stocks %

Rel Std Index

Jpei	rations	

Family: PIMCO
Manager: Kiesel, Mark
Tenure: 9.8 Years

Objective: Ticker: Minimum Intitial Purchase: Corp Bond--General PIGIX \$1,000,000 Minimum IRA Purchase: Min Auto Investment Plan: Purchase Constraints:

Sector Weightings

5.06

\$0 \$0 T/A/



Release date 09-30-2012 Page 3 of 10 Overall Morningstar Rtg

★★★★ (258)

# **PIMCO All Asset Instl**

Performance	<b>9</b> 09-30	-2012			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2010	2.67	2.34	6.93	1.18	13.68
2011	3.28	1.58	-6.37	4.30	2.44
2012	6.20	-0.66	6.43	_	12.28
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	17.11	10.15	6.66	8.58	9.01
Std 09-30-2012	17.11	_	6.66	8.58	9.01
Total Return	17.11	10.15	6.66	8.58	9.01
+/- Std Index	0.23	1.32	3.26	0.21	_
+/- Cat Index	-4.48	2.67	8.81	0.54	
% Rank Cat	24	5	3	34	_
No. in Cat	468	258	171	85	_
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-877-4626 or visit www.pimco.com.

Fees and Expenses	
Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.22
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.97

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Yr
	258 funds	171 funds	85 funds
MorningstarRating™	5★	5★	3★
Morningstar Risk	Low	-Avg	Low
Morningstar Return	High	High	Avg
	3 Yr	5 Yr	10 Yr
Standard Deviation	7.72	11.69	9.52
Mean	10.15	6.66	8.58
Sharpe Ratio	1.28	0.56	0.73
MPT Statistics	Standard Index	_	Sest Fit Index
		Mstar Lifet	ime Mod Inc
Alpha	4.32		1.15
Beta	0.63		1.07
R-Squared	66.80		75.98
12-Month Yield	_		
30-day SEC Yield	_		

Staridard Deviation	1.12	11.07	7.02
Mean	10.15	6.66	8.58
Sharpe Ratio	1.28	0.56	0.73
MPT Statistics	Standard Index		st Fit Index
		Mstar Lifetim	ne Mod Inc
Alpha	4.32	1.1	
Beta	0.63	1.0	
R-Squared	66.80		75.98
12-Month Yield			
30-day SEC Yield	_		
Potential Cap Gains	Evn —		

			<b>Mornings</b> Gold 03-0		/st Rtg™	<b>Total</b> . \$30,56	Assets 55 mil	,			<b>ory Inde</b> : World NR		<b>Type</b> MF
_	5	6	3		0	0	1		1	1	1	1001	Investment Style Equity Stock %
												· 80k · 60k	Growth of \$10,000  PIMCO All Asset Instl \$24,049
													<ul><li>Category Average \$20,111</li><li>Standard Index</li></ul>
		AL AND DESCRIPTION OF THE PARTY						-				· 20k	\$21,367
												TOK	
												· 4k	Performance Quartile (within category)
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	09-12		History
_	10.94	12.12	12.74	12.72	12.59	12.69	10.09	11.49	12.05	11.54	12.67		NAV
_	_	15.98	11.85	6.48	5.27	8.68	-15.48	22.99	13.68	2.44	12.28		Total Return %
	_	-6.50	0.37	-0.56	-7.68	0.05	6.71	1.21	1.35	1.85	1.70		+/- Standard Index
	ļ	-17.13	-2.87	-3.01	-14.80	-0.36	25.23	-7.00	1.92	7.98	-0.73		+/- Category Index

108

133

181

265

308

375

516

Morningstar Cat

World Allocation (MF)

Portfolio Analysis	06-30-2012					
Composition %	Long %	6 Sho	rt%	Net %	Share Chg	Share
Cash	76.5	5 8	0.5	-4.0	since 03-31-2012	Amount
U.S. Stocks	0.9		0.1	0.8	<b>⊕</b>	292 mi
Non-U.S. Stocks	1.5		0.4	1.1	•	213 mi
Bonds	107.3		3.9	93.4	•	220 mil
Other	10.3	}	1.6	8.7	•	213 mil
Total	196.6	9	6.6	100.0	<b>⊕</b>	238 mil
Equity Style	Portfolio	Port	Rel	Rel	•	220 mi
Value Blend Growth	Statistics	Avg	Index	Cat	•	177 mi
Large	P/E Ratio TTM	12.1	0.91	0.95	•	139 mil
- Mad	P/C Ratio TTM	7.2	0.92	0.93	•	107 mil
	P/B Ratio TTM	1.7	0.97	0.95	•	99 mil
Small	3	20802	0.96	0.82	•	177 mi
	Cap \$mil				•	84 mil
Fixed-Income Style					•	62 mi
Itd Mod Ext	A . F(( D !'		2.0	0	•	63 mil
	Avg Eff Duration		3.8		•	72 mil
High	Avg Eff Maturity		6.7	U		
Med	Avg Credit Quali	,		0	Sector We	iahtinas
Low	Avg Wtd Coupor	n	5.1	3	_	
	Avg Wtd Price		_		G Cyc	lical

Credit Analysis NA	Bond %
AAA	
AA	
A	
BBB	
BB	_
В	
Below B	
NR/NA	

Regional Exposure	Stocks %	Rel Std Index
Americas	44.6	0.61
Greater Europe	45.6	3.12
Greater Asia	9.7	0.77

Share Chg	Share	0 Total Stocks	% Net
since 03-31-2012	Amount	0 Total Fixed-Income 56% Turnover Ratio	Assets
<b>①</b>	292 mil	PIMCO EM Fdmtl IndexPLUS TR S	9.82
<b>①</b>	213 mil	PIMCO Income InstI	8.70
•	220 mil	PIMCO Emerging Markets Curren	8.02
•	213 mil	PIMCO Emerging Local Bond Ins	7.99
•	238 mil	PIMCO High Yield Instl	7.88
•	220 mil	PIMCO Floating Income InstI	6.72
•	177 mil	PIMCO CommoditiesPLUS Strateg	6.27
•	139 mil	PIMCO Intl Fdmtl IdxPLUS TR S	5.38
•	107 mil	PIMCO Emerging Markets Bond I	4.49
•	99 mil	PIMCO Diversified Inc Instl	4.16
•	177 mil	PIMCO Real Estate Real Return	3.44
•	84 mil	PIMCO Global Advantage Strate	3.44
•	62 mil	PIMCO Convertible Instl	2.96
•	63 mil	PIMCO Long-Term Credit Instit	2.88
•	72 mil	PIMCO Foreign Bond (Unhedged)	2.79

Standard Index

Mstar Mod Target Risk

Incept

% Rank Cat

Stocks %

Rel Std Index

No. of Funds in Cat

07-31-02

36611	or weightings	Stocks /0	IVEL OUR ILINEX
Դ	Cyclical	29.0	0.80
4	Basic Materials	3.3	0.55
A	Consumer Cyclical	2.5	0.25
و	Financial Services	22.6	1.37
Ω	Real Estate	0.6	0.17
W	Sensitive	35.1	0.86
•	Communication Services	1.9	0.40
•	Energy	7.5	0.72
۵	Industrials	8.7	0.68
	Technology	17.0	1.34
$\rightarrow$	Defensive	35.9	1.54
	Consumer Defensive	27.0	2.93
	Healthcare	5.8	0.59
$\mathbf{Q}$	Utilities	3.1	0.72

\$0

\$0

T/A/

# Operations

PIMCO Family: Arnott, Robert Manager: Tenure: 10.2 Years

Objective: Ticker: Minimum Intitial Purchase: Asset Allocation PAAIX \$1,000,000

Minimum IRA Purchase: Min Auto Investment Plan: Purchase Constraints:

# IX. POLICY COMPLIANCE - For Discussion Only

#### A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	✓	*	*
Rank Above 50th Percentile in Public Fund Universe	✓	×	*
Exceed CPI + 4.0%	✓	✓	*
Standard Deviation relative to Index	N/A	>	>

Guideline	Total Fund
Equity securities limited to less than 75% of Total Fund market value	51.0%
Investment in foreign company stock limited to 25% of market value of Total Fund	12.8%
Equity securities with Market Cap of less than \$3 billion limited to 20% of market value of Total Fund	✓

# B. ICC Capital

ICC Capital Goal	3 Years	5 Years
Exceed Russell 1000 performance	*	×
Rank Above 50 <sup>th</sup> Percentile in Large Cap Neutral Universe	*	*
Standard Deviation relative to Russell 1000	>	>

Guideline	Total Fund
Equity securities: <5% equity portfolio cost value per single issuer	✓
Foreign securities are prohibited in the ICC portfolio	✓
Cash shall not exceed 10% of the portfolio	✓

#### C. EuroPacific Growth

EuroPacific Growth Goal	3 Years	5 Years
Exceed MSCI EAFE (Net) performance	✓	✓
Rank Above 50 <sup>th</sup> Percentile in International Equity Fund Universe	✓	✓
Standard Deviation relative to MSCI EAFE (Net)	>	<



#### D. Oakmark International

Oakmark International Goal	3 Years	5 Years
Exceed MSCI EAFE (Net) performance	N/A	N/A
Rank Above 50 <sup>th</sup> Percentile in International Equity Fund Universe	N/A	N/A
Standard Deviation relative to MSCI EAFE (Net)	N/A	N/A

#### E. PIMCO All Asset Fund

PIMCO All Asset Goal	3 Years	5 Years
Exceed CPI + 4.0% performance	✓	✓
Standard Deviation relative to CPI + 4.0%	>	>

#### F. PIMCO Total Return Fund

PIMCO Total Return Goal	3 Years	5 Years
Exceed Barclays Aggregate performance	✓	✓
Rank Above 50 <sup>th</sup> Percentile in Fixed Income Portfolio Universe   ✓		✓
Standard Deviation relative to Barclays Aggregate >		>

#### G. PIMCO Investment Grade Bond Fund

PIMCO Investment Grade Bond Goal	3 Years	5 Years
Exceed Barclays Aggregate performance	✓	N/A
Rank Above 50 <sup>th</sup> Percentile in Fixed Income Portfolio Universe	✓	N/A
Standard Deviation relative to Barclays Aggregate	>	N/A



## H. Manager Status

Manager	Status	Effective Date
ICC Capital	Under Review	4011
EuroPacific Growth	Good Standing	
Oakmark International	Good Standing	
PIMCO Total Return	Good Standing	
PIMCO Investment Grade Bond Fund	Reduce	3012
PIMCO All Asset	Replace	3012

#### I. Historical Earnings Analysis

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return
2001	(\$34,838)	-3.2%
2002	(\$244,449)	-7.1%
2003	\$534,910	14.7%
2004	\$471,297	9.8%
2005	\$703,899	10.6%
2006	\$587,665	6.2%
2007	\$2,037,999	16.5%
2008	(\$2,083,222)	-12.1%
2009	\$128,369	0.6%
2010	\$2,148,921	11.3%
2011	(\$1,156,757)	-3.7%
2012	\$4,879,967	17.6%
Since Inception	\$7,972,761	5.1%*

<sup>\*</sup>Annualized, before management fees

#### J. Notes

1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market value data for periods prior to December 31, 2006.

