# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN INVESTMENT PERFORMANCE ANALYSIS THIRD QUARTER 2011

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# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

# **INVESTMENT PERFORMANCE ANALYSIS**

# **SEPTEMBER 30, 2011**

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# **Executive Summary**

# CITY OF LAUDERHILL POLICE OFFICERS' RETIREMENT PLAN

Quarter Ending September 30, 2011

#### I. MARKET ENVIRONMENT

Index	Second Quarter	1 Year	3 Year
Standard & Poor's 500 Index	-13.9%	1.2%	1.2%
MSCI EAFE Index (Net)	-19.0%	-9.4%	-1.1%
Barclays U.S. Aggregate	3.8%	5.3%	8.0%
91 Day Treasury Bills	0.0%	0.1%	0.2%
Consumer Price Index	0.5%	3.9%	1.2%

Global stock markets took a tumble during the third quarter of 2011, battered by worries over a worldwide economic slowdown that hinted at a return to recession, a headline-grabbing downgrade of U.S. Treasury debt over political paralysis in Washington and the ongoing European debt crisis. The U.S. economy struggled to maintain positive traction over the quarter in the face of sluggish industrial production and consumer spending. Real Gross Domestic Product increased at a fairly anemic 1.3% annual rate in the second quarter, while first-quarter real GDP was revised downward to 0.4%; the official unemployment rate remained above 9%. With the Federal legislative and executive branches seemingly unable to reach productive consensus on dealing with the U.S.'s economic woes and raising the debt ceiling. On August 5, Standard & Poor's took the unusual step of announcing a downgrade of longer-term U.S. Treasury securities from AAA to AA+, based on political inertia and not on the U.S.'s actual ability to pay down its debt.

#### **Equities:**

The U.S. stock market fell in all three months of the third quarter, with the Wilshire 5000 Total Market Index returning -15.0% for the quarter. The somewhat better (or less-bad) return of -13.9% for the S&P 500 Index reflects investor sentiment that favored large-cap stocks over smaller issues. The Wilshire US Large-Cap Index fell -14.2% over the third quarter, while the Wilshire US Small-Cap and Micro-Cap indexes plunged -21.7% and -22.3%, respectively. Defensive large-cap value stocks outperformed large-cap growth issues (Wilshire US Large-Cap Value, -13.6%; Wilshire US Large-Cap Growth, -14.9%). Conversely, small-cap value stocks were hurt by the continued turmoil in the U.S. financial industry, pulling back somewhat more than small-cap growth issues (Wilshire US Small-Cap Value, -22.1%; Wilshire US Small-Cap Growth, -21.2%). Turning to economic sectors of the S&P 500, only Utilities managed positive performance during the third quarter (1.6%); the next-best performing sector was Consumer Staples, with a -4.3% return.

#### **Fixed Income:**

Global economic woes sent investors cashing out risky assets and snapping up U.S. Treasuries in the third quarter. With the U.S. economy's growth stalling and unemployment staying stubbornly high, the Federal Reserve has doubled down on its low-interest-rate policies. The strongest performers in global debt markets were long-term U.S. government paper; the Barclays U.S. Treasury 1-3 Year Index returned 0.5% for the third quarter, while the Barclays U.S. Treasury Long Index soared to a 24.7% return. Yield spreads on corporate bonds widened considerably during the quarter, depressing their performance relative to U.S. Treasuries; the option-adjusted spread on the Barclays U.S. Credit Index widened 0.8% to 2.2%, reflected in this index's 3.0% underperforming the Barclays U.S. Government Index's 5.8%.

#### Alternatives:

Hedge fund strategies saw inflows totaling \$8.7 billion in the September quarter despite posting their fourth worst quarterly performance. Total estimated assets managed in hedge funds are now \$1.97 trillion dollars (Hedge Fund Research). Commercial real estate has rebounded thanks in part from the flow of cross-border capital into U.S. which topped \$5 billion in 302011 for the first time since 2007. Canadian real estate investment has been most active, representing one-third of all foreign acquisitions this year. Foreign real estate investors are reportedly focused on the major U.S gateway markets as well as Miami, Phoenix, Dallas and Houston. (Real Capital Analytics). In an effort to accelerate job creation, the Obama Administration has announced that 14 infrastructure projects, including New York's new Tappan Zee Bridge, will benefit from swifter permit decisions and environmental reviews. (Infrastructure Investor.com)



#### II. Live Universe Comparisons and Reporting

Wilshire Public Plan Sponsor Universe	WILSHIRE
Number of Plans	208
Median Size	\$109.1 Million
Total Assets	\$529.9 Billion
Total Plans over \$1 Billion	35
Total Plans between \$100 - \$1,000 Million	71
Total Plans between \$20 Million - \$100 Million	74
Total Plans under \$20 Million	28

#### **About Wilshire Associates**

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1900 plan sponsors with assets over \$875 billion dollars.

#### **Our Universe Comparisons**

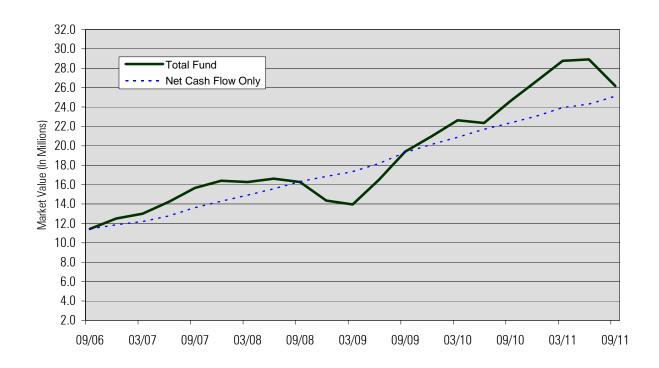
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and style-based universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 200 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

#### **Our Reporting**

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



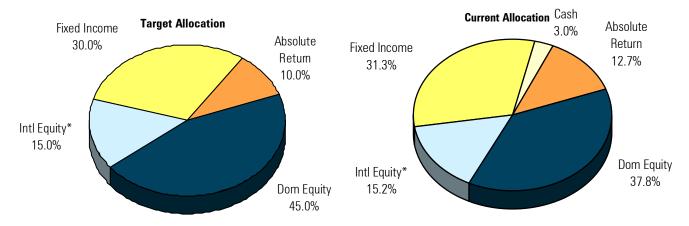
# II. PORTFOLIO GROWTH- FIVE YEARS ENDED SEPTEMBER 30, 2011



Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Dec-06	11,432	437	628	12,498	5.6%	
Mar-07	12,498	330	171	13,000	1.1%	
Jun-07	13,000	575	649	14,223	5.0%	
Sep-07	14,223	847	590	15,659	3.9%	<mark>16.5%</mark>
Dec-07	15,659	668	70	16,398	0.3%	
Mar-08	16,398	630	-754	16,274	-4.6%	
Jun-08	16,274	658	-310	16,622	-1.8%	
Sep-08	16,622	743	-1,090	16,275	-6.4%	<mark>-12.1%</mark>
Dec-08	16,275	527	-2,457	14,345	-14.8%	
Mar-09	14,345	495	-892	13,948	-6.2%	
Jun-09	13,948	827	1,715	16,490	12.0%	
Sep-09	16,490	1,150	1,763	19,402	12.3%	<mark>0.6%</mark>
Dec-09	19,402	827	737	20,966	3.7%	
Mar-10	20,966	738	939	22,643	4.3%	
Jun-10	22,643	821	-1,106	22,358	-4.8%	
Sep-10	22,358	652	1,579	24,590	8.0%	<mark>11.3%</mark>
Dec-10	24,590	701	1,377	26,667	5.5%	
Mar-11	26,667	873	1,221	28,761	4.5%	
Jun-11	28,761	355	-210	28,906	-0.7%	
Sep-11	28,906	809	-3,545	26,171	-12.1%	<mark>-3.7%</mark>
Total	11,432	13,663	1,075	26,171	10.6%	
<b>Absolute Ret</b>	urn Objective:					8.0%

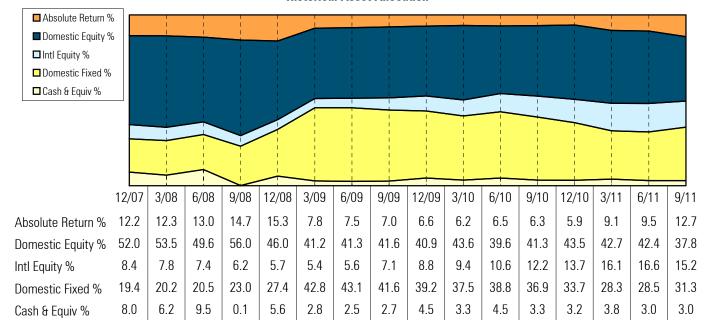


# III. ALLOCATION OF ASSETS



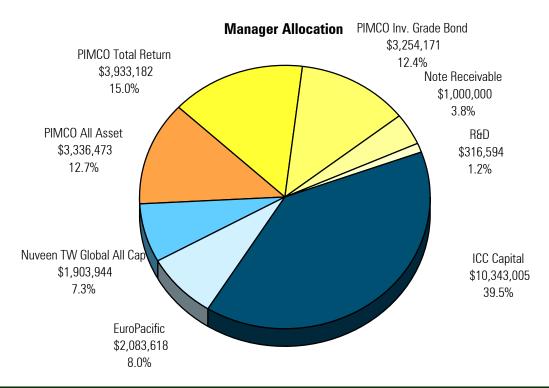
Asset Class	Target Allocation	Current Qtr. Allocation	Median Public Plan
Domestic Equity Securities	45%	37.8%	34.0%
Intl Equity Securities*	15%	15.2%	13.8%
Absolute Return	10%	12.7%	N/A
Fixed Income Securities	30%	31.3%	32.9%
Cash Equivalents	0%	3.0%	19.3%

#### **Historical Asset Allocation**



Manager	Dom Equity	Intl Equity	Absolute Return	Fixed Income	Cash
ICC Capital	95.6%	0.0%	0.0%	0.0%	4.4%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%
Tradewinds Global All Cap	0.0%	100.0%	0.0%	0.0%	0.0%
PIMCO All Asset	0.0%	0.0%	100.0%	0.0%	0.0%
PIMCO Total Return	0.0%	0.0%	0.0%	100.0%	0.0%
PIMCO Investment Grade Bond	0.0%	0.0%	0.0%	100.0%	0.0%
Note Receivable: City	0.0%	0.0%	0.0%	100.0%	0.0%
Receipts & Disbursements	0.0%	0.0%	0.0%	0.0%	100.0%
Total Fund	37.8%	15.2%	12.7%	31.3%	3.0%

#### IV. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending September 30, 2011



Wanager	Doginaina Value	9/ Allee	Cook In	Cash Out	Coin/Loop	Ending Value	0/ Alloo
ivianayer	Beginning Value	% Alluc	Cash In	Gasii Uul	Gain/Loss	chally value	% Alloc
ICC Capital	\$12,849,123	44.5%	\$0	(\$17,162)	(\$2,488,956)	\$10,343,005	39.5%
Nuveen TW Global All Cap	\$2,154,886	7.5%	\$0	\$0	(\$250,942)	\$1,903,944	7.3%
EuroPacific Growth R6	\$2,631,107	9.1%	\$0	\$0	(\$547,489)	\$2,083,618	8.0%
Total Equity	\$17,635,116	61.0%	\$0	(\$17,162)	(\$3,287,387)	\$14,330,567	<b>54.8</b> %
PIMCO All Asset	\$2,735,586	9.5%	\$827,023	\$0	(\$226,136)	\$3,336,473	12.7%
Total Absolute Return	\$2,735,586	9.5%	\$827,023	<b>\$0</b>	(\$226,136)	\$3,336,473	12.7%
PIMCO Total Return Instl	\$3,971,953	13.7%	\$0	\$0	(\$38,771)	\$3,933,182	15.0%
PIMCO Inv. Grade Bond Instl	\$3,278,627	11.3%	\$0	(\$14,348)	(\$10,108)	\$3,254,171	12.4%
Note Receivable: City	\$1,000,000	3.5%	\$0	(\$17,500)	\$17,500	\$1,000,000	3.8%
Total Fixed Income	\$8,250,580	<b>\$0</b>	<b>\$0</b>	(\$31,848)	(\$31,379)	\$8,187,353	31.3%
Cash in Mutual Fund Account	\$694	0.0%	\$0	(\$695)	\$1	\$0	0.0%
Receipts & Disbursements	\$284,519	1.0%	\$1,010,944	(\$978,872)	\$3	\$316,594	1.2%
Total Fund	\$28,906,495	100.0%	\$1,837,967	(\$1,028,577)	(\$3,544,898)	\$26,170,987	100.0%

- Percentages above differ from Page 3, Section III pie chart due to cash held in manager portfolios.
- Initial investment was made in the PIMCO Total Return fund on September 21, 2006. Initial investment
  was made in the PIMCO All Asset Fund on October 26, 2007. Initial investment was made in the PIMCO
  Investment Grade Bond Fund on February 26, 2009.
- Note Receivable from the Lauderhill Housing Authority this 10 year note (initiated September 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.
- Initial investment was made in the Nuveen Tradewinds Global All Cap fund on December 14, 2010.



# V. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Total Fund - Gross of Fees	-12.1%	-3.7%	2.5%	2.0%
Total Fund - Net of Fees	-12.1%	-3.9%	2.4%	1.8%
Target Index vs. Total Public Fund Sponsors	-8.2%	1.5%	4.3%	2.1%
	96	98	87	57
Total Domestic Equities S&P 500 vs. Equity Returns of Public Funds	<b>-20.3%</b>	<b>-6.7%</b>	<b>-1.9%</b>	<b>-1.3%</b>
	-13.9%	1.1%	1.2%	-1.2%
	94	93	88	64
<b>Total International Equities</b> MSCI EAFE Index (Net) vs. Intl Equity Returns of Public Funds	<b>-16.7%</b>	<b>-8.2%</b>	<b>2.1%</b>	<b>0.4%</b>
	-19.0%	-9.4%	-1.1%	-3.5%
	11	27	11	16
<b>Total Absolute Return</b> MSCI ACWI CPI + 4% Barclays Aggregate	<b>-6.5%</b>	-0.5%	<b>8.2%</b>	<b>n/a</b>
	-17.4%	-6.0%	0.6%	n/a
	1.5%	8.1%	5.3%	n/a
	3.8%	5.3%	8.0%	n/a
<b>Total Fixed Income</b> Barclays Aggregate vs. Fixed Inc Returns of Public Funds	<b>-0.4%</b> 3.8% 88	<b>2.0%</b> 5.3% 88	<b>11.6%</b> 8.0% 4	<b>9.0%</b> 6.5% 4

Effective 2Q11, the Target Index was changed to: 45% Russell 1000 Index/30% Barclays Aggregate/15% MSCI EAFE (Net)/10% CPI+4%. Prior to 2Q11 the Target Index was: 50% Russell 1000 Index/ 40% Barclays Aggregate/ 10% MSCI EAFE (Net).

# VI. EQUITY PORTFOLIO REVIEW

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
ICC Capital	-19.4%	-6.7%	-2.2%	-1.3%
Russell 1000	-14.7%	0.9%	1.6%	-0.9%
vs. Large Neutral Equity Portfolios	95	97	97	74

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth R6	-20.8%	-10.5%	1.3%	-0.1%
MSCI EAFE (Net)	-19.0%	-9.4%	-1.1%	-3.5%
vs. International Equity Mutual Funds	42	31	36	29
*Nuveen TW Global All Cap	-11.6%	n/a	n/a	n/a
MSCI EAFE (Net)	-19.0%	n/a	n/a	n/a
vs. International Equity Mutual Funds	2	n/a	n/a	n/a

<sup>\*</sup>Initial investment was made in the Nuveen Tradewinds Global All Cap fund on December 14, 2010.



# **Equity Portfolio Summary: Total Fund**

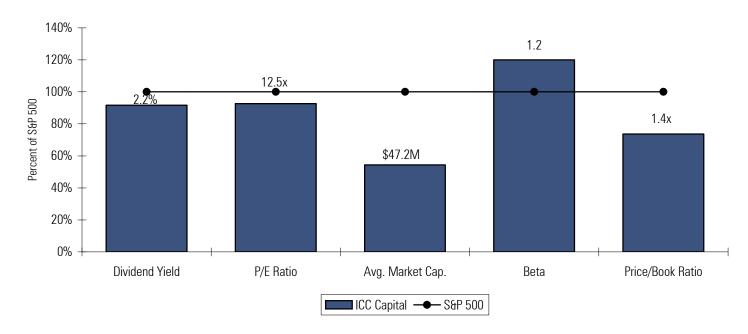
	Portfolio	S&P 500
Total Number Of Securities	121	500
Equity Market Value	9,884,062	
Average Capitalization \$(000)	47,238,248	86,962,348
Median Capitalization \$(000)	14,037,397	9,792,575
Equity Segment Yield	2.2	2.4
Equity Segment P/E - Average	12.5	13.5
Equity Segment P/E - Median	12.7	14.2
Equity Segment Beta	1.2	1
Price/Book Ratio	1.4	1.9
Debt/Equity Ratio	53.6	47.5
Five Year Earnings Growth	2.2	6.1

Ten Largest Holdings	Market Value	% of Portfolio	Quarterly Return
Microsoft Corp	243,922	2.5%	-3.7%
Verizon Communicatio	202,400	2.1%	0.1%
General Electric Co	195,072	2.0%	-18.4%
Micron Technology	193,536	2.0%	-32.6%
Cerner Corp	185,004	1.9%	12.1%
Pfizer Inc	170,612	1.7%	-13.2%
V F Corp	157,976	1.6%	12.5%
Baxter Intl Inc	157,192	1.6%	-5.4%
Ford Mtr Co	153,753	1.6%	-29.9%
AMR Corp	148,592	1.5%	-45.2%

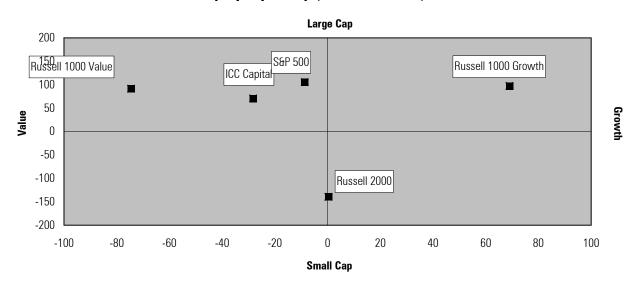
Ten Best Performers	Quarterly Return	Ten Worst Performers	Quarterly Return
Newmont Mng Corp	17.1%	Pulte Homes Corp	-48.4%
Apple Computer Inc	13.6%	Walter Inds Inc	-48.1%
V F Corp	12.5%	AMR Corp	-45.2%
Cerner Corp	12.1%	Lincoln Natl Copr	-45.0%
Progress Energy Inc	9.1%	Bank Amer Corp	-44.1%
Consolidated Edison	8.3%	Interpublic Group Co	-42.0%
Target Corp	5.2%	Albemarle Corp	-41.4%
Barrick Gold Corp	3.2%	Jds Uniphase Corp	-40.2%
American Tower Sys	2.8%	Kb Home	-39.6%
American Elec Pwr	2.3%	Agilent Technologies	-38.9%



# **Equity Portfolio Characteristics**



# **Equity Style Map (Current Quarter)**



	Growth-Value	Size
ICC Capital	-28.3	70.6
S&P 500	-8.7	105.5
Russell 1000 Growth	69	97.2

	Growth-Value	Size	
Russell 1000 Value	-74.6	91.5	
Russell 2000	0.3	-139.3	



# American Funds EuroPacific Gr R6

#### Overall Morningstar Rtg<sup>™</sup> ☆☆☆☆☆ (735) Standard Index MSCI Eafe Ndtr\_D

 Incept
 Type
 Total Assets
 Morningstar Cat

 05-01-09
 MF
 \$100,245 mil
 Foreign Large Blend (MF)

 Category Index

 MSCI AC World Ex USA NR

Performance	<b>e</b> 09-30	)-2011			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2009	-7.96	22.34	19.59	3.49	39.35
2010	0.81	-11.95	16.93	5.76	9.76
2011	3.58	1.05	-20.81	_	-17.11
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	-12.34		_	_	9.33
Std 09-30-2011	-12.34		_	_	9.33
Total Return	-12.34	0.77	-0.51	7.13	9.33
+/- Std Index	-2.98	1.90	2.95	2.10	_
+/- Cat Index	-1.53	0.25	1.06	0.30	
% Rank Cat	62	16	7	9	_
No. in Cat	840	735	541	314	
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-421-0180 or visit www.americanfunds.com.

Fees and Expenses				
Sales Charges				
Front-End Load %	NA			
Deferred Load %	NA			
Fund Expenses				
Management Fees %	0.42			
12b1 Expense %	NA			
Prospectus Gross Exp Ratio %	0.50			

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Y
	735 funds	541 funds	314 funds
MorningstarRating™	4☆	5☆	5☆
Morningstar Risk	-Avg	-Avg	-Avg
Morningstar Return	+Avg	High	High
	3 Yr	5 Yr	10 Y
Standard Deviation	24.88	21.43	17.76
Mean	0.77	-0.51	7.13
Sharpe Ratio	0.15	0.01	0.37
MPT Statistics	Standard Index		Best Fit Index
			N/
Alpha	1.85		_
Beta	0.96		_
R-Squared	96.00		_
12-Month Yield	2.069	%	
30-day SEC Yield	2.12		
Potential Cap Gains	Exp -6.00	% Assets	

					IVISCIE	are mun_	ַט			IVISC	I AC VVOIIU EX I	JSA INK
79	82	86	86	91	86	93	84	87	93	92	92 100k	Investment Style Equity Stock %
											100 80k 60k 40k 20k 20k 10k 10k 10k 10k 10k 10k 10k 10k 10k 1	Growth of \$10,000  American Funds EuroPacific Gr R6 \$13,129  Category Average \$9,211  Standard Index \$10,296
												Performance Quartile (within category)
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	09-11	History
	-12.17 9.27 7.56	-13.61 2.33 1.34	 32.91 -5.68 -7.92		— 21.12 7.58 4.50	— 21.87 -4.47 -4.78	— 18.96 7.79 2.31	-40.53 2.85 5.00	38.34 39.35 7.57 -2.10	41.37 9.76 2.01 -1.39	34.29 -17.11 -2.13 -0.31	NAV Total Return % +/- Standard Index +/- Category Index
										54		% Rank Cat
396	439	482	504	551	608	657	743	778	823	829	866	No. of Funds in Cat

Portfolio Analysis	06-30-2011			
Composition %	Long 9	% Sho	rt%	Net %
Cash	5	2	0.0	5.2
U.S. Stocks	0.	1	0.0	0.1
Non-U.S. Stocks	92.	3	0.0	92.3
Bonds	0.0	0	0.0	0.0
Other	2.	4	0.0	2.4
Total	100.	0	0.0	100.0
Equity Style Value Blend Growth	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Larg	P/E Ratio TTM	14.4	1.34	1.10
Large Mid	P/C Ratio TTM	8.0	1.33	1.06
	P/B Ratio TTM	2.0	1.64	1.20
Small	Geo Avg Mkt	37106	1.41	1.47
	Cap \$mil			
Fixed-Income Style				
Ltd Mod Ext	Avg Eff Duration	1		

Avg Eff Maturity

Avg Credit Quality

Avg Wtd Coupon

High

	₩ A	wg Wtd Pr	ice	_
Credit Analysis N	A			Bond %
AAA				
AA				_
A				
BBB				
BB				
В				_
Below B				
NR/NA				
Regional Exposur	re		Stocks %	Rel Std Index

Regional Exposure	Stocks %	Rel Std Index
Americas	9.0	
Greater Europe	55.6	_
Greater Asia	35.4	_

Sector Wei	ahtinas	Stor	ks %	Rel Std Index
	24 mil	British American Tobacco PLC		0.95
<b>①</b>	6 mil	Schneider Electric		0.96
$\Theta$	92 mil	Prudential PLC		0.97
$\Theta$	29 mil	Honda Motor Co Ltd		1.0
$\Theta$	15 mil	Danone		1.01
$\Theta$	21 mil	Anheuser-Busch InBev SA		1.08
<b>①</b>	40 mil	HTC Corporation		1.24
<b>①</b>	2 mil	Samsung Electronics Co Ltd		1.40
$\Theta$	19 mil	Bayer AG		1.42
•	26 mil	Nestle SA		1.46
<b>⊕</b>	24 mil	Daimler AG		1.63
<b>①</b>	49 mil	Softbank Corporation		1.70
•	33 mil	Novartis AG		1.83
	47 mil	America Movil SAB de CV ADR L		2.33
	22 mil	Novo Nordisk A/S		2.53
since 03-31-2011	Amount	0 Total Fixed-Income 31% Turnover Ratio		Assets
Share Chg	Share	327 Total Stocks		% Ne

Jecu	or weightings	310CK3 /0	IVEL SIG HIGEN
Դ	Cyclical	40.6	
æ.	Basic Materials	7.8	
A	Consumer Cyclical	11.9	
ئيا	Financial Services	19.8	
æ	Real Estate	1.1	
W	Sensitive	37.1	
<b></b>	Communication Services	9.4	
<b>6</b>	Energy	6.5	
<b>O</b>	Industrials	12.5	
	Technology	8.7	
$\rightarrow$	Defensive	22.3	
$\equiv$	Consumer Defensive	10.2	
	Healthcare	10.1	
$\mathbf{Q}$	Utilities	2.0	

per	ations	

Minimum IRA Purchase: \$0 Family: American Funds Objective: Foreign Stock Knowles/Lee/Grace/Lyckeus/Bepler Ticker: RERGX Manager: Min Auto Investment Plan: \$0 Tenure: Minimum Intitial Purchase: \$0 Purchase Constraints: A/



Release date 09-30-2011 Page 2 of 10

# **Nuveen Tradewinds Global All-Cap I**

Overall Morningstar Rtg<sup>™</sup>

★★★★ (692)

Standard Index

MSCI Eafe Ndtr D

Incept Type To 03-28-06 MF \$2 Ca

Performance	9 09-30	-2011			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2009	-3.26	27.21	14.29	6.01	49.10
2010	6.01	-7.70	13.60	11.31	23.72
2011	2.36	-1.20	-11.65		-10.65
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	-0.54	13.13	8.80	_	9.20
Std 09-30-2011	-0.54		8.80	_	9.20
Total Return	-0.54	13.13	8.80	_	9.20
+/- Std Index	8.82	14.26	12.26	_	_
+/- Cat Index	3.81	13.20	11.03	_	_
% Rank Cat	13	1	1	_	_
No. in Cat	895	692	491	276	
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-257-8787 or visit www.nuveen.com.

Fees and Expenses	
Sales Charges Front-End Load % Deferred Load %	NA NA
Fund Expenses	
Management Fees %	0.86
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	1 04

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Yr
	692 funds	491 funds	276 funds
MorningstarRating™	5★	5★	_
Morningstar Risk	Avg	Avg	_
Morningstar Return	High	High	_
	3 Yr	5 Yr	10 Yr
Standard Deviation	23.80	20.35	_
Mean	13.13	8.80	_
Sharpe Ratio	0.63	0.44	_
MPT Statistics	Standard Index		Best Fit Index
		Mstar Lifet	ime Mod 2010
Alpha	13.39		3.44
Beta	0.86		1.79
R-Squared	84.00		89.00
12-Month Yield	2.22%		
30-day SEC Yield	1.28		
Potential Cap Gains B	Ехр —		

					IVIOCIL	are mun_	_D			IVISC	i vvia ivati_L	•
						84	90	98	89	85	85	Investment Style Equity Stock %
											80 60 40 20	k Growth of \$10,000  Nuveen Tradewinds Global All-Cap I \$16,232  Category Average \$9,360  Standard Index \$8,776
											4k	Performance Quartile (within category)
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	09-11	History
_	_	_		_	_	23.27	24.64	16.26	24.13	29.21	26.10	NAV
_	_	_	_	_	_		13.88	-26.42	49.10	23.72	-10.65	Total Return %
_	_	_	_	_	_	_	2.71	16.96	17.32	15.97	4.33	+/- Standard Index
							4.84	14.29	19.11	11.96	1.55	+/- Category Index
							34	2	12	10		% Rank Cat
273	314	355	403	399	438	491	581	647	755	865	935	No. of Funds in Cat

Portfolio Analysis	07-31-2011			
Composition %	Long %	Shor	t%	Net %
Cash U.S. Stocks Non-U.S. Stocks Bonds Other	9.4 24.3 60.9 0.0 5.3 100.0	0 0 0 0 0	0.0 0.0 0.0 0.0 0.0	9.4 24.3 60.9 0.0 5.3
Equity Style Value Blend Growth	Portfolio Statistics	Port Avg	Rel Index	Rel Cat
Large Mid Small	P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil	5.7 1.2	0.96 1.00	0.64 0.59
Fixed-Income Style				
Ltd Mod Ext High Med Low	Avg Eff Duration Avg Eff Maturity Avg Credit Qualit Avg Wtd Coupon Avg Wtd Price	,	_ _ _	

Credit Analysis NA	Bond %
AAA	_
AA	
A	
BBB	
BB	
В	
Below B	
NR/NA	

Regional Exposure	Stocks %	Rel Std Index
Americas	43.8	_
Greater Europe	25.2	_
Greater Asia	31.0	_

sir	nare Chg Share nce Amount 5-30-2011	75 Total Stocks 0 Total Fixed-Income 58% Turnover Ratio	% Net Assets
	2 mil	Newmont Mining Corporation	4.51
$\Theta$	€ 2 mil	Barrick Gold Corporation	3.90
$\in$	2 mil	Eli Lilly and Company	3.84
$\Theta$	€ 2 mil	Electricité de France	3.78
	3 mil	Microsoft Corporation	3.47
	3 mil	Cameco Corp	3.40
	952,200	East Japan Railway Co.	2.43
$\in$	1 mil	Nippon Telegraph and Telephon	2.39
$\Theta$	Ð 1 mil	Newcrest Mining Limited	2.28
$\mathbf{e}$	Ð 1 mil	Thales	2.15
(	Ð 4 mil	ERG Italy	2.12
(	917,000	Wal-Mart Stores Inc	1.96
$\in$	∋ 1 mil	Exelon Corp	1.95
$\mathbf{q}$	€ 3 mil	OAO Gazprom ADR	1.92
	12 mil	Sumitomo Mitsui Trust Holding	1.86

Sect	or Weightings	Stocks %	Rel Std Index
ŀ	Cyclical	39.7	_
÷.	Basic Materials	25.5	_
A	Consumer Cyclical	3.3	_
<b>ار</b>	Financial Services	10.1	_
ı	Real Estate	0.7	_
w	Sensitive	41.0	_
•	Communication Services	9.4	_
0	Energy	9.2	
٥	Industrials	15.8	_
	Technology	6.6	_
<b>→</b>	Defensive	19.3	_
$\equiv$	Consumer Defensive	2.7	_
	Healthcare	6.7	_
Ç	Utilities	10.0	_

Jpei	rations	

Family: Nuveen
Manager: Iben, David
Tenure: 5.5 Years

Objective: World Stock
Ticker: NWGRX
Minimum Intitial Purchase: \$100,000

Minimum IRA Purchase: \$0
Min Auto Investment Plan: \$0
Purchase Constraints: A/

# VII. ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
PIMCO All Asset Fund	-6.5%	-0.5%	6.9%	8.2%
MSCI ACWI	-17.4%	-6.0%	0.9%	0.6%
CPI + 4.0%	1.5%	8.1%	6.6%	5.3%
Barclays Aggregate	3.8%	5.3%	6.7%	8.0%

The third set of "final" statements from the custodian does not reflect the 12/31 dividend. Southeastern included this dividend to reflect correct performance verified with PIMCO.

# VIII. FIXED INCOME PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
PIMCO Total Return Fund	-1.1%	1.0%	5.8%	9.8%
Barclays Aggregate	3.8%	5.3%	6.7%	8.0%
vs. Intermediate Fixed Mutual Funds	92	91	81	22
PIMCO Investment Grade Bond	-0.3%	2.9%	9.2%	n/a
Barclays Aggregate	3.8%	5.3%	6.7%	n/a
vs. Intermediate Fixed Mutual Funds	88	77	6	n/a

Manager/Index/Universe	Quarter	1 Year	2 Year	3 Year
Note Receivable	1.8%	3.6%	n/a	n/a
91 Day T-bill	0.0%	0.1%	n/a	n/a

Note Receivable from the Lauderhill Housing Authority — this 10 year note (initiated September 1, 2010, maturing July 1, 2020) pays interest at 7.0% quarterly on 4/1, 7/1, 10/1, and 1/1 of each year. Because interest is calculated on the basis of a 365-day year, quarterly payment amounts will fluctuate. A 5% late fee is also applied to payments not received within 10 days. Based on the principal balance of \$1MM, the quarterly payments should be approximately \$17,500.00 each quarter.



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# **PIMCO All Asset Instl**

Performance	e 09-30	-2011			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2009	-2.54	12.61	9.66	2.20	22.99
2010	2.67	2.34	6.93	1.18	13.68
2011	3.28	1.58	-6.37	_	-1.78
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	-0.62	8.01	5.18	_	8.17
Std 09-30-2011	-0.62	_	5.18	_	8.17
Total Return	-0.62	8.01	5.18	_	8.17
+/- Std Index	-1.65	3.20	2.18	_	_
+/- Cat Index	3.73	8.08	7.41	_	_
% Rank Cat	33	4	11	_	_
No. in Cat	382	228	146	73	
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-927-4648 or visit www.pimco-funds.com.

Fees and Expenses	
Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.22
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.97

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Yr
	228 funds	146 funds	73 funds
MorningstarRating™	5★	5★	_
Morningstar Risk	-Avg	-Avg	_
Morningstar Return	High	+ Avg	_
	3 Yr	5 Yr	10 Yr
Standard Deviation	13.17	11.13	_
Mean	8.01	5.18	_
Sharpe Ratio	0.64	0.37	_
MPT Statistics	Standard Index	E	Best Fit Index
		Mstar Lifet	ime Mod Inc
Alpha	3.92		1.17
Beta	0.82		1.26
R-Squared	76.00		85.00
12-Month Yield	_		
30-day SEC Yield	_		

-11.00% Assets

					Mstar	Mod Targe	et Risk			MSC	World NR	USE	)
		5	6	3	0	0	0	1	0	1	1	100k	Investment Style Equity Stock %
												80k 60k	Growth of \$10,000  PIMCO All Asset Instl \$20,536
												40k	<ul><li>Category Average \$17,802</li></ul>
												20k	<ul><li>Standard Index \$18,280</li></ul>
												10k	
												4k	
													Performance Quartile (within category)
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	09-11		History
_		10.94	12.12	12.74	12.72	12.59	12.69	10.09	11.49	12.05	11.50		NAV
_		—	15.98	11.85	6.48	5.27	8.68	-15.48	22.99	13.68	-1.78		Total Return %
_		_	-6.50	0.37	-0.56	-7.68	0.05	6.71	1.21	1.27	3.12		+/- Standard Index
			-17.13	-2.87	-3.01	-14.80	-0.36	25.23	-7.00	1.92	10.42		+/- Category Index
_	_	_	_	—	_	—	_		-	-	_		% Rank Cat
52	47	43	66	64	64	108	133	181	265	308	401		No. of Funds in Cat

Overall Morningstar Rtg<sup>™</sup>

★★★★★ (228)

Standard Index

**Incept Type** 07-31-02 MF

Total Assets Morningstar Cat

World Allocation (MF)

\$23,004 mil

**Category Index** 

Portfolio Analysis	06-30-2011				
Composition %	Long	%	Shor	<b>1</b> %	Net %
Cash	120.	4	119	9.9	0.5
U.S. Stocks	0.	6	(	).1	0.5
Non-U.S. Stocks	1.	7	-	7.1	-5.4
Bonds	95.	3	15	5.3	80.0
Other	25.	8	1	1.5	24.3
Total	243.	9	143	3.9	100.0
Equity Style Value Blend Growth	Portfolio Statistics		Port Avg	Rel Index	Rel Cat
Large Mid Small	P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil		9.1	1.03	1.09 0.89
Fixed-Income Style					
Ltd Mod Ext	Avg Eff Duration			4.1	
High	Avg Eff Maturit	_		7.0	0
Med	Avg Credit Qua	,			
	Avg Wtd Coupo	n		5.1	2
Low	Avg Wtd Price				

Credit Analysis NA	Bond %
AAA	
AA	_
A	
BBB	
BB	_
В	
Below B	
NR/NA	

Regional Exposure	Stocks %	Rel Std Index
Americas	36.9	0.50
Greater Europe	56.2	4.10
Greater Asia	6.9	0.55

Share Chg	Share	0 Total Stocks	% Ne
since 03-31-2011	Amount	0 Total Fixed-Income 77% Turnover Ratio	Asset
	774 !!		14.5
<b>⊕</b>	774 mil	PIMCO Fundamental Advtg Total	14.52
<b>①</b>	186 mil	PIMCO Income InstI	8.93
<b>①</b>	158 mil	PIMCO Real Return Asset Instl	7.79
<b>①</b>	199 mil	PIMCO Floating Income InstI	7.60
•	135 mil	PIMCO EM Fdmtl IndexPLUS TR S	6.40
•	124 mil	PIMCO Unconstrained Bond Inst	5.83
$\Theta$	114 mil	PIMCO High Yield Instl	4.54
<b>①</b>	96 mil	PIMCO Emerging Markets Curren	4.52
$\Theta$	91 mil	PIMCO Investment Grade Corp B	4.12
•	78 mil	PIMCO Diversified Inc Instl	3.83
$\Theta$	56 mil	PIMCO Convertible Instl	3.39
•	61 mil	PIMCO Total Return Instl	2.85
•	57 mil	PIMCO Long-Term Credit Instit	2.84
$\Theta$	47 mil	PIMCO CommoditiesPLUS Strateg	2.56
•	45 mil	PIMCO Global Advantage Strate	2.19

Sect	or Weightings	Stocks %	Rel Std Index
Դ	Cyclical	33.9	0.94
æ.	Basic Materials	1.2	0.17
æ	Consumer Cyclical	2.6	0.26
<b>ارث</b>	Financial Services	29.9	1.94
๋	Real Estate	0.3	0.09
W	Sensitive	32.1	0.78
•	Communication Services	2.8	0.60
<b>6</b>	Energy	10.1	0.89
$\Diamond$	Industrials	7.6	0.61
	Technology	11.6	0.94
$\rightarrow$	Defensive	34.0	1.47
$\equiv$	Consumer Defensive	26.7	2.87
	Healthcare	4.1	0.45
$\mathbf{Q}$	Utilities	3.3	0.69

\$0

\$0

T/A/

per	ations

Potential Cap Gains Exp

 Family.
 PIMCO
 Objective:
 Asset Allocation
 Minimum IRA Purchase:

 Manager:
 Arnott, Robert
 Ticker:
 PAAIX
 Min Auto Investment Plan:

 Tenure:
 9.2 Years
 Minimum Intitial Purchase:
 \$1,000,000
 Purchase Constraints:



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# **PIMCO Total Return Instl**

Overall Morningstar Rtg ★★★★ (1026)
Standard Index
Barcap Agg

Incept 05-11-87 MF

Type Total Assets Morningstar Cat \$242,223 mil Intermediate-Term Bond (MF)

Category	Index
Barcap 5-1	OYr Gvt/Cred

Performance	e 09-30	-2011			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2009	1.49	4.73	6.04	0.99	13.83
2010	2.97	2.75	3.82	-0.92	8.83
2011	1.11	1.86	-1.06	_	1.90
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	0.96	9.84	7.81	6.59	8.26
Std 09-30-2011	0.96	_	7.81	6.59	8.26
Total Return	0.96	9.84	7.81	6.59	8.26
+/- Std Index	-4.30	1.87	1.28	0.93	_
+/- Cat Index	-4.86	-1.02	0.08	-0.07	
% Rank Cat	90	25	5	6	
No. in Cat	1180	1026	862	568	
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-927-4648 or visit www.pimco-funds.com

Fees and Expenses	
Sales Charges Front-End Load % Deferred Load %	NA NA
Fund Expenses	
Management Fees %	0.46
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.46

Risk and Return	n Profile		
	3 Yr	5 Yr	10 Yr
	1026 funds	862 funds	568 funds
MorningstarRating™	4★	5★	5★
Morningstar Risk	-Avg	Avg	Avg
Morningstar Return	+ Avg	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	4.12	4.35	4.18
Mean	9.84	7.81	6.59
Sharpe Ratio	2.27	1.38	1.07
MPT Statistics	Standard Index		Best Fit Index -5 Yr Gov/Cor
Alpha	3.74	Baroap 1	1.45
Beta	0.74		1.65
R-Squared	53.00		68.00
12-Month Yield	_		
30-day SEC Yield			
Potential Cap Gains E	Exp 2.009	% Assets	

					Darcap	Agg				Darce	ib 2-1011	UVI/C	ieu
84	78	75	52	40	44	71	13	52	50	55	33	. 100k	Investment Style Fixed Income Bond %
							ı	ı				· 80k · 60k · 40k · 20k · 10k	Growth of \$10,000  PIMCO Total Return Inst! \$23,180  Category Average \$18,633  Standard Index \$20,992
												41.	Performance Quartile (within category)
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	09-11		History
10.39	10.46	10.67	10.71	10.67	10.50	10.38	10.69	10.14	10.80	10.85	10.79		NAV
12.09	9.50	10.20	5.56	5.14	2.89	3.99	9.07	4.82	13.83	8.83	1.90		Total Return %
0.46	1.06	-0.06	1.46	0.80	0.46	-0.34	2.10	-0.42	7.90	2.29	-4.75		+/- Standard Index
-0.35	0.68	-2.83	-0.41	-0.16	1.06	0.18	1.52	-0.24	7.33	-0.59	-7.13		+/- Category Index
7	10	11	29	12	5	47	1	11	46	26			% Rank Cat
614	706	784	952	1035	1043	1092	1097	1135	1123	1164	1211		No. of Funds in Cat

Portfolio Analysis	06-30-2011			
Composition %	Long %	Short%	Net %	Share Chg
Cash U.S. Stocks Non-U.S. Stocks	193.3 0.0 0.0	201.2 0.0 0.0	-7.9 0.0 0.0	since 03-31-2011 ₩
Bonds Other Total	103.1 19.6 316.0	14.8 0.0 216.0	88.3 19.6 100.0	<b>☆</b> ⊕ <b>☆</b>
Equity Style  Value Blend Growth  Large Mid. Small	Portfolio Statistics P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM Geo Avg Mkt Cap \$mil	Port Rel Avg Index		<ul><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>※</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li><li>*</li></ul>
Fixed-Income Style Ltd Mod Ext  Hgg  Med	Avg Eff Duration Avg Eff Maturity Avg Credit Quality Avg Wtd Coupon	4.4 6.1 — 4.5	10	⊖ Sector We

Credit Analysis NA	Bond %
AAA	_
AA	_
A	
BBB	_
BB	
В	_
Below B	
NR/NA	_

Avg Wtd Price

Low

Regional Exposure	Stocks %	Rel Std Index
Americas		_
Greater Europe		_
Greater Asia		

Share Chg since 03-31-2011	Share Amount	0 Total Stocks 8974 Total Fixed-Income 430% Turnover Ratio	% Net Assets
娄	5 bil	Cdx lg16 5y Sp Boa	2.07
袋	5 bil	Cdx Ig16 5y Sp Bps	2.04
•	5 bil	FNMA 4%	2.00
•	4 bil	FNMA 3.5%	1.77
鉄	4 bil	US Treasury Note 0.75%	1.54
数	2 bil	Irs Eur R 6me/3.5 09/21/11 Br	1.43
$\Theta$	3 bil	FNMA 6%	1.18
•	2 bil	US Treasury Bond 2.5%	1.09
袋	2 bil	Irs Eur R 6me/3.5 09/21/11 GI	0.98
鉄	2 bil	Fhlmc Tba Gold 4.50% July 30y	0.97
鉄	1 bil	Irs Eur R 6me/3.5 09/21/11 My	0.89
袋	1 bil	Fin Fut Eur-Bund 10yr Eux 09/	0.85
	3 bil	Irs Brl Zcs R 11.90/Cdi 03/03	0.73
$\Theta$	2 bil	FNMA 6%	0.72
	3 bil	Irs Brl Zcs R 12.48/Cdi 05/12	0.67

Jecu	or weightings	JUCKS 70	INCI STUTITION
Դ	Cyclical	_	_
A.	Basic Materials		_
A	Consumer Cyclical	_	_
ıφ	Financial Services		_
û	Real Estate		_
W	Sensitive	_	_
•	Communication Services	_	_
<b>8</b>	Energy		_
ø	Industrials	_	_
	Technology	_	_
<b>→</b>	Defensive	_	_
$\equiv$	Consumer Defensive		_
	Healthcare	_	_
Q	Utilities		_

Stocks %

Rel Std Index

per	ations

PIMCO Family: Gross, William Manager: Tenure: 24.4 Years

Objective: Ticker:

Corp Bond--General PTTRX Minimum Intitial Purchase: \$1,000,000

Min Auto Investment Plan:

Minimum IRA Purchase: \$0 \$0 Purchase Constraints:



Release date 09-30-2011 Page 4 of 10

# **PIMCO Investment Grade Corp Bd Instl**

Overall Morningstar Rtg<sup>™</sup> ★★★★★ (1026) Standard Index Barcap Agg

Incept Type Total Assets Morningstar Cat 04-28-00 MF \$6,396 mil Intermediate-Term Bond (MF) Category Index Barcap 5-10Yr Gvt/Cred

Performance	e 09-30	-2011			
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
2009	-2.78	9.18	9.12	2.53	18.74
2010	3.73	2.04	6.73	-1.10	11.72
2011	2.17	2.08	-0.31	_	3.97
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
Load-adj Mthly	2.83	14.03	8.81	7.84	8.53
Std 09-30-2011	2.83	_	8.81	7.84	8.53
Total Return	2.83	14.03	8.81	7.84	8.53
+/- Std Index	-2.43	6.06	2.28	2.18	_
+/- Cat Index	-2.99	3.17	1.08	1.18	_
% Rank Cat	76	2	1	2	_
No. in Cat	1180	1026	862	568	_
7-day Yield	_				

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and ten-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-927-4648 or visit www.pimco-funds.com

Fees and Expenses	
Sales Charges	
Front-End Load %	NA
Deferred Load %	NA
Fund Expenses	
Management Fees %	0.50
12b1 Expense %	NA
Prospectus Gross Exp Ratio %	0.50

Risk and Return	Prome		
	3 Yr	5 Yr	10 Y
	1026 funds	862 funds	568 funds
MorningstarRating™	5★	5★	5★
Morningstar Risk	High	High	High
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Y
Standard Deviation	7.12	6.86	6.08
Mean	14.03	8.81	7.84
Sharpe Ratio	1.86	1.03	0.94
MPT Statistics	Standard Index		Best Fit Index Barcap Credi
Alpha	3.63		2.90
Beta	1.27		0.93
R-Squared	52.00		81.00
12-Month Yield			
30-day SEC Yield	_		
Potential Cap Gains Ex	kp 6.00%	6 Assets	

					Durcup	, 199				Darce	10 10 11	011/0	n cu
			95	65	72	18	15	51	79	71	35	·· 100k	Investment Style Fixed Income Bond %
												·· 80k ·· 60k ·· 40k ·· 20k	Growth of \$10,000  PIMCO Investment Grade Corp Bd Instl \$25,461  Category Average \$18,419  Standard Index \$20,597
												·· 4k	Performance Quartile (within category)
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	09-11		History
10.52	10.20	10.34	10.61	10.60	10.40	10.30	10.46	10.08	10.93	10.48	10.48		NAV
_	9.07	11.46	10.38	6.02	2.53	4.18	7.15	1.89	18.74	11.72	3.97		Total Return %
_	0.63	1.20	6.28	1.68	0.10	-0.15	0.18	-3.35	12.81	5.18	-2.68		+/- Standard Index
	0.25	-1.57	4.41	0.72	0.70	0.37	-0.40	-3.17	12.24	2.30	-5.06		+/- Category Index
	15	3	7	4	13	39	8	25	21	3	_		% Rank Cat
614	706	784	952	1035	1043	1092	1097	1135	1123	1164	1211		No. of Funds in Cat

Portfolio Analysis	06-30-2011					
Composition %	Long %	Short%	Net %	Share Ch		0 Total Stocks
Cash	150.1	180.3	-30.2	since 03-31-20	Amount	670 Total Fixed-Income 325% Turnover Ratio
U.S. Stocks	0.0	0.0	0.0	<b>①</b>	 36 mil	Pimco Eds Private Account Por
Non-U.S. Stocks	0.0	0.0	0.0	$\stackrel{\circ}{\ominus}$	160 mil	US Treasury Bond 4.75%
Bonds	101.2	5.3	95.9	₩	84 mil	Fin Fut Eur-Bund 10yr Eux 09/
Other	36.0	1.7	34.3	<b>+</b>	70 mil	Merrill Lynch Co Inc Mtn Be 6
Total	287.3	187.3	100.0	<b>⊕</b>	63 mil	Ngpl Pipeco 144A 7.119%
Equity Style Value Blend Growth	Portfolio Statistics	Port Rel Avg Index	Rel Cat		46 mil 43 mil	Anheuser-Busch Inbev Nv Snr S Gaz Capital Sa
Large Mid S	P/E Ratio TTM P/C Ratio TTM P/B Ratio TTM	 	_ _ _	$\Theta$	34 mil 34 mil 40 mil	Altria Grp 9.25% Pride Intl Inc Del 8.5% Odebrecht Drilling Norbe Viii
Small	Geo Avg Mkt Cap \$mil		_	袋	39 mil 40 mil	Rockies Express Pipe 144A 6.2 Constellation Energy Group Sn
Fixed-Income Style				بعد	33 mil	Midcontinent Express Pipe 144
Ltd Mod Ext 플	Avg Eff Duration Avg Eff Maturity Avg Credit Quality	6.2 10.		袋	28 mil 37 mil	Morgan Stanley Sr Unsec Emtn Canadian Natural Resources Sn
Med	Avg Wtd Coupon	5.4	2	Sector V	/eightings	Sto
Low	Avg Wtd Price		3.69	<b>℃</b> C	yclical	

Credit Analysis NA	Bond %
AAA	_
AA	_
A	_
BBB	_
BB	_
В	_
Below B	_
NR/NA	_
Regional Exposure	Stocks % Rel Std Index

Regional Exposure	Stocks %	Rel Std Index
Americas	_	_
Greater Europe	_	_
Greater Asia	_	_

Sect	or Weightings	Stocks %	Rel Std Index
Ն	Cyclical	_	
Ā.	Basic Materials	_	_
A	Consumer Cyclical	_	_
ئي.	Financial Services		
ŵ	Real Estate		_
w	Sensitive	<del></del>	
	Communication Services		
0	Energy		_
٥	Industrials	_	_
	Technology		_
<b>→</b>	Defensive		
$\equiv$	Consumer Defensive		_
	Healthcare	_	_
Ω	Utilities	_	_

# Operations

PIMCO Family: Manager: Kiesel, Mark Tenure: 8.8 Years

Objective: Ticker:

Corp Bond--General PIGIX Minimum Intitial Purchase: \$1,000,000

Minimum IRA Purchase: Min Auto Investment Plan: Purchase Constraints:

\$0 \$0



Assets

2.85 2.55 1.31 1.19 0.93 0.91 0.74 0.72 0.72 0.70 0.67 0.63 0.63 0.62

# IX. POLICY COMPLIANCE - For Discussion Only

# A. Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	*	×	*
Rank Above 50 <sup>th</sup> Percentile in Public Fund Universe	*	*	×
Exceed CPI + 4.0%	*	×	×
Standard Deviation relative to Index	N/A	>	>

Guideline	Total Fund
Equity securities limited to less than 75% of Total Fund market value	53.0%
Investment in foreign company stock limited to 25% of market value of Total Fund	15.2%
Equity securities with Market Cap of less than \$3 billion limited to 20% of market value of Total Fund	✓

# B. ICC Capital

ICC Capital Goal	3 Years	5 Years
Exceed Russell 1000 performance	×	×
Rank Above 50 <sup>th</sup> Percentile in Large Cap Neutral Universe	*	*
Standard Deviation relative to Russell 1000	>	>

Guideline	Total Fund
Equity securities: <5% equity portfolio cost value per single issuer	✓
Foreign securities are prohibited in the ICC portfolio	✓
Cash shall not exceed 10% of the portfolio	✓

# C. EuroPacific Growth

EuroPacific Growth Goal	3 Years	5 Years
Exceed MSCI EAFE (Net) performance	✓	✓
Rank Above 50 <sup>th</sup> Percentile in International Equity Fund Universe	✓	✓
Standard Deviation relative to MSCI EAFE (Net)	<	<



# D. Nuveen Tradewinds Global All Cap

Nuveen Tradewinds Global All Cap Goal	3 Years	5 Years
Exceed MSCI EAFE (Net) performance	N/A	N/A
Rank Above 50 <sup>th</sup> Percentile in International Equity Fund Universe	N/A	N/A
Standard Deviation relative to MSCI EAFE (Net)	N/A	N/A

# E. PIMCO All Asset Fund

PIMCO All Asset Goal	3 Years	5 Years
Exceed CPI + 4.0% performance	✓	N/A
Rank Above 50th Percentile in Moderate Allocation Fund Universe	✓	N/A
Standard Deviation relative to CPI + 4.0%	>	N/A

# F. PIMCO Total Return Fund

PIMCO Total Return Goal	3 Years	5 Years
Exceed Barclays Aggregate performance	✓	✓
Rank Above 50 <sup>th</sup> Percentile in Fixed Income Portfolio Universe	✓	✓
Standard Deviation relative to Barclays Aggregate	>	>

#### G. PIMCO Investment Grade Bond Fund

PIMCO Investment Grade Bond Goal	3 Years	5 Years
Exceed Barclays Aggregate performance	N/A	N/A
Rank Above 50 <sup>th</sup> Percentile in Fixed Income Portfolio Universe	N/A	N/A
Standard Deviation relative to Barclays Aggregate	N/A	N/A



# H. Manager Status

Manager	Status	Effective Date
ICC Capital	Good Standing	
EuroPacific Growth	Good Standing	
Nuveen Tradewinds Global All Cap	Good Standing	
PIMCO Total Return	Good Standing	
PIMCO Investment Grade Bond Fund	Good Standing	
PIMCO All Asset	Good Standing	

# X. <u>Notes</u>

1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market value data for periods prior to December 31, 2006.

